

City of Coral Gables

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Legislation Details (With Text)

File #: 19-9105 Version: 1 Name: RFP 2019-019 Group Medical Insurance

Type: Resolution Status: Adopted

File created: 8/21/2019 In control: City Commission

 On agenda:
 8/27/2019
 Final action:
 8/27/2019

 Enactment date:
 8/27/2019
 Enactment #:
 2019-261

Title: A Resolution accepting the recommendation of the Procurement Officer to award the Group Medical

Insurance Contract to Cigna Health and Life Insurance Company (CHLIC), the highest ranked responsive-responsible proposer, pursuant to Section 2-763 of the Procurement Code entitled

"Contract Award" and Request for Proposals (RFP) 2019-019.

Sponsors:

Indexes:

Code sections:

Attachments: 1. Signed Resolution 2019-261, 2. Draft Agenda Memo-RFP 2019-019, 3. Draft Resolution-RFP 2019-

019, 4. Award Recommendation, 5. Appendix A - Benefit Review, 6. Appendix B - Overall Cost Review, 7. Entered into public record at hearing, 8. Verbatim Transcript - CCMtg Aug 27 2019 - Agenda Item I-6 - Resolution accepting the recommendation to award the Group Medical Insurance

Contract to Cigna

DateVer.Action ByActionResult8/27/20191City Commissionadopted by Resolution NumberPass

A Resolution accepting the recommendation of the Procurement Officer to award the Group Medical Insurance Contract to Cigna Health and Life Insurance Company (CHLIC), the highest ranked responsive-responsible proposer, pursuant to Section 2-763 of the Procurement Code entitled "Contract Award" and Request for Proposals (RFP) 2019-019.

The purpose of this RFP is to award a qualified and experienced professional firm ("Proposer") to provide Group Medical Insurance for the City's employee medical insurance program.

On June 6, 2019, the Procurement Division of Finance formally advertised, issued, and distributed Group Medical Insurance, Request for Proposals (RFP) 2019-019. Thirty-one (31) prospective proposers downloaded the RFP package from Public Purchase, the City's web-based e-Procurement service.

On July 17, 2019, three (3) firms submitted proposals in response to the RFP: Blue Cross and Blue Shield of Florida, Inc. dba Florida Blue; Cigna Health and Life Insurance Company (CHLIC); and Humana, Inc.

On August 20, 2019, the Evaluation Committee convened to evaluate the three (3) responsive proposals and ranked the firms in the following order of preference: Cigna Health and Life Insurance Company (CHLIC); (top-ranked), Humana, Inc., (second ranked); and Blue Cross and Blue Shield of Florida, Inc. dba Florida Blue (third ranked). The Evaluation Committee recommended that the City award and negotiate a contract with Cigna Health and Life Insurance Company (CHLIC), the highest ranked responsive-responsible proposer for a period of three (3) years with options to renew for two (2) additional one (1) year periods. The Evaluation Committee further recommended that should negotiations fail with Cigna Health and Life Insurance Company (CHLIC), that negotiations commence with the next most responsive-responsible (up to the second ranked proposer) until an agreement and contract amount acceptable to the City has been reached.

The Procurement Officer recommends accepting the Evaluation Committee's recommendation.