

SECOND BUDGET HEARING

SEPT 27, 2021

2021 – 2022 BUDGET SIGNIFICANT CALENDAR DATES

- ✓ MAY 10 to MAY 14, 2021 Individual Commission Briefings
- ✓ **JUNE 1, 2021** Property Appraiser sends estimated property values
- ✓ **JULY 1, 2021** Budget Estimate submitted to City Commission
- ✓ **JULY 1, 2021** Property Appraiser certifies preliminary taxable values
- ✓ **JULY 1 to JULY 14, 2021** State revenue estimates available online
- ✓ JULY 8, 2021 Review Budget Estimate with Budget Advisory Board
- ✓ **JULY 14, 2021** Budget Workshop Presentation of Budget Estimate
- ✓ **AUGUST 4, 2021** Certify tax rate to the Property Appraiser
- ✓ **SEPTEMBER 13, 2021** 1st Budget Hearing

SEPTEMBER 27, 2021 – 2nd Budget Hearing



Three-year event: FY20, FY21 & FY22

The goal is to keep each fiscal year's potential revenue shortfall contained to that fiscal year without the use of fund balance.

FY20

Projected Revenue Shortfall

\$9.2M

Actual Revenue Shortfall

\$8.2M

Budget Reductions Applied to Budget

- Full & Part Time Positions Frozen: \$(3.3M)
- Oper. Accts Frozen + Normal Surplus: \$(3.9M)
- Capital Project Deferments: \$(1.0M)

FY21 Projected Revenue Shortfall \$12.6M

Apply Hard & Soft Reductions to Budget

- Hard Reductions Items eliminated from the budget to balance expenses to projected revenues.
- Soft Reductions Additional items identified but remain funded in a holding code until sufficient revenue activity is confirmed.

FY21 Hard Reductions

- Vacancies frozen except for Public Safety \$(1.9M)
- Reduce Operating Expense \$(2.2M)
- Reduce Capital Transfer from Gen Fd. \$(4.6M)
- Reduce Capital Contingency in Gen Fd. \$(1.0M)
- Reduce Reserve for Future Debt \$(1.2M)
- Adjustment for Compensated Absences \$(950K)
- Reduce Fleet Replacement \$(495K)
- Health Insurance Adjustment \$(280K)

FY21 Soft Reductions

- Contingency for Budget Reductions \$(5.4M)
- Reduce Reserve for Future Debt \$(600K)
- Pension Stabilization \$(1.0M)

FY22 Soft Reductions

- Contingency for Budget Reductions \$(1.2M)
- Reduce Reserve for Future Debt \$(600K)
- Pension Stabilization \$(1.0M)

2021-2022 BUDGET SUMMARY

Annual Revenues		\$ 242,652,080
Transfers From Reserves		
General Capital Improvement Fund	\$ 15,026,078	
General Fund	6,000,000	
Coral Gables Impact Fee Fund	2,223,373	
Stormwater Utility Fund	1,585,471	
General Fund – Art In Public Places	867,724	
Trolley / Transportation Fund	484,000	
General Fund - City Clerks Special Revenue	309,620	
Retirement System Fund	176,735	
Roadway Improvement Fund	123,000	
All Other Funds	 84,838	 26,880,839
Total Revenues		\$ 269,532,919
Expenditures		
Operating	177,747,587	
Capital	81,259,597	
Debt Service	 9,107,695	\$ 268,114,879
Transfers to Reserves		
General Fund – Building Division Reserve	818,040	
Parking Fund – Reserve for Capital Debt	 600,000	 1,418,040
Total Expenditures		\$ 269,532,919

REVENUE INCREASES AFFECTING THE BUDGET

				Total	
Revenues	1	Increases	Revenue		
Debt Proceeds – Capital Projects	\$	42,000,000	\$	42,000,000	
Property Tax *		3,616,258		95,894,690	
Automobile Parking Fees		2,865,952		15,294,390	
Stormwater Utility Fees		595,000		6,725,000	
Permit Fees		507,000		7,526,000	
Transportation Sales Tax		390,000		2,150,000	
Golf Fees		369,400		1,073,500	
General Government Fees		295,000		2,700,000	
Franchise Fees		240,000		6,835,000	
Swimming Fees		227,900		1,287,000	
Local Option Gas Tax		172,000		1,100,000	
Other Revenue Increases		675,483		38,454,968	
Total Revenue Increases	\$	51,953,993	\$	221,040,548	

^{*} Property Tax estimate based on July 1st property valuations. The City's millage rate has been maintained at 5.559 for 7 consecutive years.



REVENUE DECREASES AFFECTING THE BUDGET

		illai
Revenues	Decreases	Revenue
Sale of Land/Buildings	\$ (5,198,586)	\$ -
Miami-Dade County Roadway Impact Fees	(1,452,395)	-
Intergovernmental Revenues	(394,217)	6,552,349
Investment Earnings – General Fund	(408,500)	111,500
Rentals/Concessions – Biltmore Complex	(120,448)	1,325,197
Rentals/Concessions – General Fund	(106,284)	3,342,079
Tennis Fees	(29,000)	687,000
Commercial Waste Fees	(12,000)	-
All Other Revenue Decreases	(797,658)	9,593,407
Total Revenue Decreases	(8,519,088)	21,611,532
Net Change/Total Revenues	\$ 43,434,905	\$ 242,652,080

Total

EXPENDITURE CHANGES AFFECTING THE BUDGET

	IN	CREASE	TOTAL	
	(DECREASE)		BUDGET	
Personal Services (PS)				
Salaries	\$	1,356,185	\$ 71,767,956	
Overtime		(35,610)	2,269,662	
Employee Benefits				
Retirement (Index, Assumption Change & Additional 401a)		911,103	30,335,567	
FICA		118,617	4,681,597	
Workers Compensation		-	2,000,000	
Health & OPEB		1,083,499	11,174,006	
Other Misc. Benefits		(2,020)	224,325	
Total Change in Personal Services	\$	3,431,774		
Total Personal Services Budget			\$ 122,453,113	

EXPENDITURE CHANGES

AFFECTING THE BUDGET

	INCREASE	TOTAL
	(DECREASE)	BUDGET
Other Than Personal Services (OTPS)		
Professional Services	\$ (395,142)	\$ 15,500,048
Repairs, Maintenance, Utilities & Misc. Services	181,993	20,745,938
Parts, Supplies & IT Maintenance Subscriptions	361,007	8,728,473
Equipment Replacements	(755,950)	423,984
Equipment Additions	(250,847)	213,617
Debt, Employee Payouts & Contingencies	(1,257,527)	4,721,247
Grants	(441,003)	944,005
Fleet Equip Replacement	(1,375,976)	3,438,432
Non-Operating	 (447,304)	 578,730
Total Change in Other Than Personal Services	(4,380,749)	
Total Other Than Personal Services Budget		55,294,474
Net Change in Operating Budget	\$ (948,975)	
Total Operating Budget		\$ 177,747,587

PERSONNEL/BENEFITS ANALYSIS

						Total	% of Total
	To	tal Salaries	Tot	al Benefits	Sala	ries/Benefits	Expenses
City Commission	\$	289,973	\$	230,176	\$	520,149	75.9%
City Attorney		902,346		441,314		1,343,660	47.3%
City Clerk		866,176		457,725		1,323,901	70.5%
City Manager		1,550,385		705,426		2,255,811	76.4%
Human Resources		899,558		672,781		1,572,339	78.5%
Labor Relations & Risk Mgmt		420,985		208,660		629,645	84.4%
Development Services		4,745,090		2,873,017		7,618,107	78.7%
Historic Resources & Cultural Arts		504,724		295,207		799,931	42.2%
Public Works		12,916,072		9,098,336		22,014,408	58.7%
Finance		2,659,106		1,414,088		4,073,194	88.8%
Information Technology		1,737,561		939,367		2,676,928	40.8%
Police		24,562,136		17,003,339		41,565,475	86.1%
Fire		15,720,786		10,859,897		26,580,683	87.4%
Community Recreation		3,738,485		1,565,804		5,304,289	51.1%
Economic Development		580,814		330,994		911,808	66.2%
Non-Departmental		101,013		148,845		249,858	4.5%
Parking		1,842,408		1,170,519		3,012,927	28.9%
Total Personnel/Benefits	\$	74,037,618	\$	48,415,494	\$	122,453,113	68.9%

EMPLOYEE CLASSIFICATION TEN-YEAR COMPARISON

FISCAL		POLICE	FIRE-	GENERAL	
YEAR		OFFICERS	FIGHTERS	EMPLOYEES	TOTAL
2013		184	139	469	792
2014		191	139	470	800
2015		191	139	485	815
2016		192	139	498	829
2017		192	139	500	831
2018		192	139	506	837
2019		192	139	509	840
2020		193	139	514	846
2021		193	139	514	846
2022	*	193	139	514	846

^{*} Proposed

AMERICAN RESCUE PLAN ACT OF 2021

DISTRIBUTION OF FUNDS

Total Projects Funded By ARPA	\$ 8,518,456
Fire House 4 Construction	 2,338,911
Venetian Pool Structural & Pool Bottom Restoration	1,735,650
Fred B. Hartnett/Ponce Circle Park Improvements	1,993,895
Facility Impact Glass Installation at the Youth Center	387,250
Broadband Smart City Technology	\$ 2,062,750

CAPITAL PROJECTS - NEW/ADDITIONAL FUNDING 2021-2022 BUDGET

PROJECTS	2021-2022 BUDGET		
Capital Equipment			
IT Data Systems Equipment Replacement/Upgrade	\$ 2,107,502		
Public Art Restoration Matrix	159,150		
Wi-Fi Improvement Program	235,500		
Broadband Smart City Technology	1,862,750		
Total Capital Equipment	4,364,902		
Facility Repairs/Improvements			
Roof Replacements Program - Citywide	516,536		
HVAC Replacements Program - Citywide	484,886		
Elevator Repair/Replacement Matrix	113,514		
Facility Environmental Remediation	283,902		
Renovation of 240 Aragon Avenue (Cinema)	175,000		
ADA Remediation	150,000		
Energy & Water Efficiency Improvement Program	140,200		
Facilities Impact Window Upgrade Program	387,250		
Fuel Station Metal Canopy	7,500		
Total Facility Repairs/Improvements Projects	2,258,788		



CAPITAL PROJECTS - NEW/ADDITIONAL FUNDING 2021-2022 BUDGET

Historic Facility Repairs/Restorations	
City Hall Complex Repairs/Improvements	575,534
White Way Lights Restoration	687,574
Structural Preservation Assessment of City Facilities	112,652
Biltmore Hotel Renovations	600,000
Venetian Pool Structural & Pool Bottom Restoration	1,735,650
Total Historic Facility Repairs/Restorations Projects	3,711,410
Motor Pool Equipment Replacements/Additions	
Motor Vehicle Replacements/Additions	3,438,432
Total Motor Pool Projects	3,438,432
Parking Repairs/Improvements	
Parking Lot/Garage Improvement Matrix	506,074
Installation of Multi-Space Pay Stations	150,000
Miracle Mile/Giralda Streetscape - Paver Maintenance Program	200,000
Mobility Hub Construction	42,000,000
Minorca Garage Construction	1,433,541
Total Parking Repairs/Improvements Projects	44,289,615



CAPITAL PROJECTS - NEW/ADDITIONAL FUNDING 2021-2022 BUDGET

Parks & Recreation Repairs/Improvements

and a recreation repairs, improvements	
Purchase of Land	1,462,624
Parks & Recreation Major Repairs	1,876,302
Cooper & Moore Park Enhancements	652,425
Fred B. Hartnett/Ponce Circle Park Improvements	3,916,109
Phillips Park Renovation & Enhancement	1,740,584
Total Parks & Recreation Repairs/Improvements Projects	9,648,044
Public Safety Improvements	

Fire Equipment Replacement Program	225,845
Construction of New Public Safety Building	50,000
Fire House 4 Construction	2,610,080
Fire Station 3 - Repairs & Improvements	40,000
Mobile Radio Replacement Program	423,321
Police Sniper Rifle Replacement Program	12,878
Total Public Safety Improvement Projects	3,362,124



CAPITAL PROJECTS - NEW/ADDITIONAL FUNDING 2021-2022 BUDGET

Transportation & Right of Way Improvements

Citywide Pedestrian Infrastructure Program	1,200,000
Citywide Street Resurfacing Program	500,000
Citywide Alleyway Repaving Program	75,000
Channel Markers Upgrade & Maintenance Program	15,000
Citywide Traffic Calming Program	1,400,000
Street Tree Succession Plan	150,000
Cocoplum Street Lighting - Phase I	55,000
Miracle Mile Streetscape Improvements - Electrical & Irrigation	30,000
Granada Blvd & Coral Way Intersection Improvements	750,000
Bridge Repairs & Improvements	75,000
Last Mile Transit Stop Improvements	205,000
Street Ends Beautification	100,000
Total Transportation & Right of Way Improvement Projects	4,555,000

Utility Repairs/Improvements Projects

·	
Sanitary Sewer Major Repair	1,589,714
Pump Station Remote Monitoring	400,000
Journey's End Pump Station and Force Main Replacement	700,000
Granada Golf/Tennis Conversion to Sewer	50,000



CAPITAL PROJECTS - NEW/ADDITIONAL FUNDING 2021-2022 BUDGET

Utility Repairs/Improvements Projects - Continued

Electric Atlas Update & Model Calibration	50,000
Sewer Pipe Cameras	5,000
Sea Level Rise Mitigation Program (Infrastructure Reserve)	3,225,000
Stormwater System Improvement Program	400,000
Cross Connection Removal	200,000
Storm Drainage Infrastructure Verification	750,000
Coral Gables Waterways Maintenance	650,000
Storm Drainage Master Plan	500,000
Galiano St. & Madeira Ave. Storm Water Improvements	400,000
Downtown Drainage Improvements	150,000
Total Utility Repairs/Improvement Projects	9,069,714
Total Projects	\$ 84,698,029

TEN-YEAR PROPERTY TAX MILLAGE RATE SCHEDULE

FISCAL YEAR		OPERATING	VOTED DEBT SERVICE	TOTAL
2013		5.669	-	5.669
2014		5.629	-	5.629
2015		5.589	-	5.589
2016		5.559	-	5.559
2017		5.559	-	5.559
2018		5.559	-	5.559
2019		5.559	-	5.559
2020		5.559	-	5.559
2021		5.559	-	5.559
2022	*	5.559	-	5.559
Proposed				

ESTIMATED AVERAGE TAXABLE VALUE OF A HOMESTEADED PROPERTY

Tax Year	2017	2018	2019	2020 *	2021 *
Taxable Value	\$ 621,277	\$ 651,651	\$ 654,191	\$ 704,611	\$ 725,749
Percentage	5.12%	4.89%	0.39%	3.00%	3.00%
Millage Rate Estimated Coral Gables Portion of	5.559	5.559	5.559	5.559	5.559
Property Tax	3,454	3,623	3,637	3,917	4,034
Increase	166	169	14	280	117



^{*} Average taxable value based on July 1, 2020 property valuations.

OF A HOMESTEADED PROPERTY

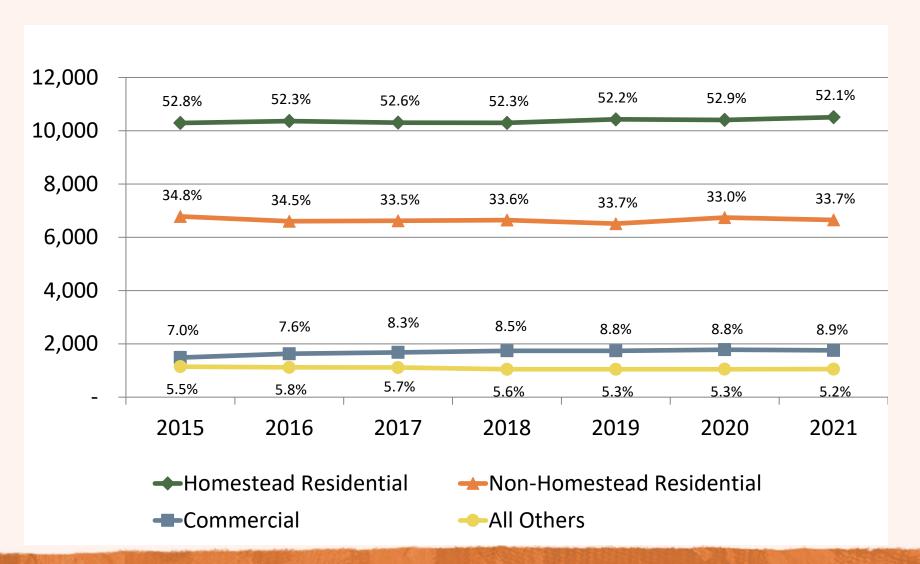
City	Coral Gables	Miami	Miami Beach	Hialeah	Key Biscayne
Millage Rate	5.559	7.990	6.0515	6.3018	3.3267
Estimated City Portion of Property Tax	4,034	5,791	4,386	4,567	2,411
Difference from Coral Gables	-	1,756	351	533	(1,623)

Comparison of Full-Service Cities in Miami-Dade County based on average homesteaded value of \$725,749



CORAL GABLES PROPERTIES BY TYPE

(PROPERTY COUNT 19,963)



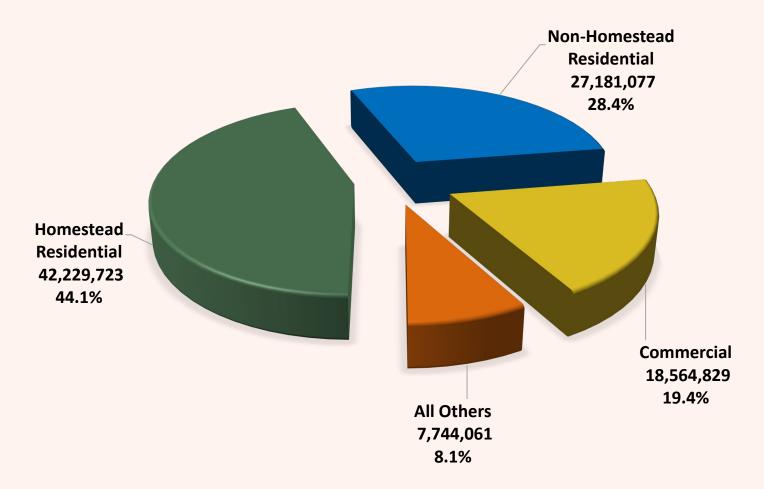
PROPERTY TAX REVENUE BY PROPERTY TYPE

(TOTAL FY22 PROJECTED PROPERTY TAX REVENUE \$95.7M)

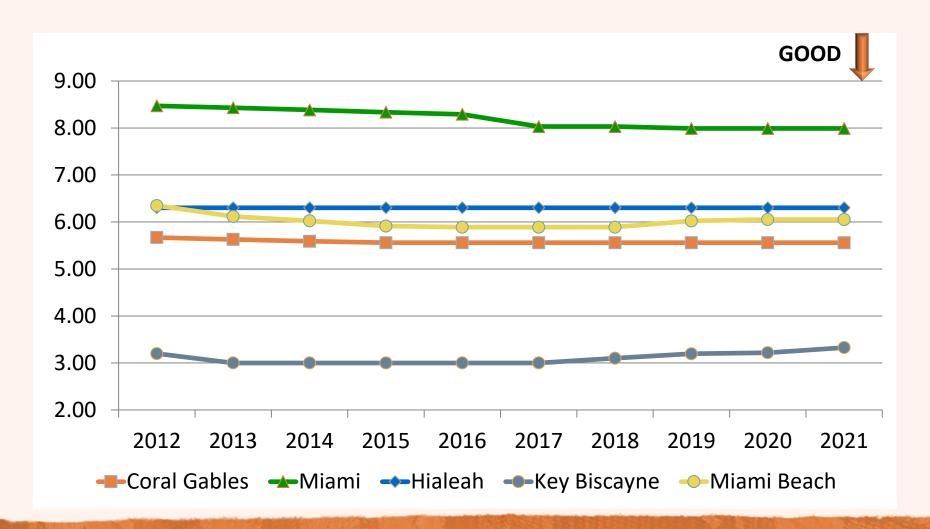


PROPERTY TAX REVENUE BY PROPERTY TYPE

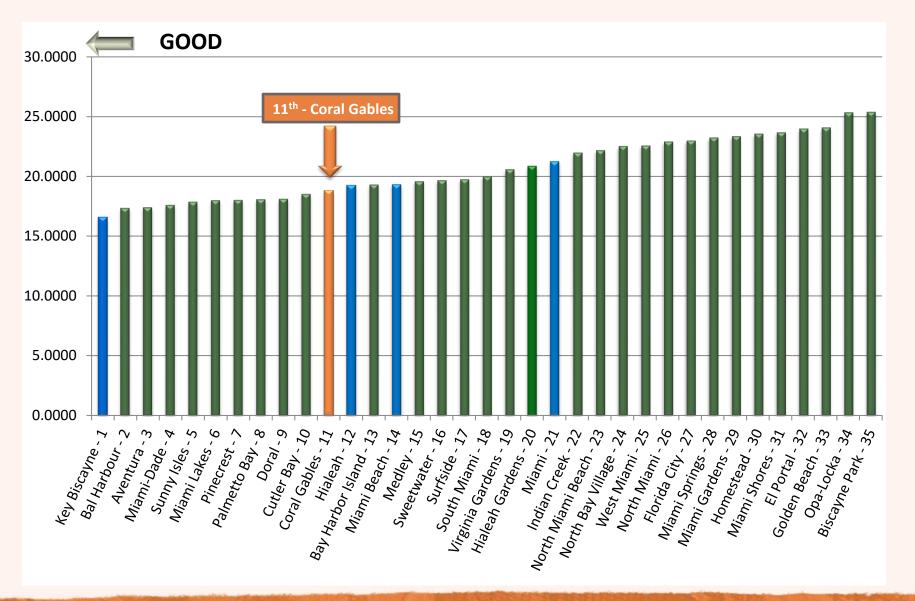
(TOTAL FY22 PROJECTED PROPERTY TAX REVENUE \$95.7M)



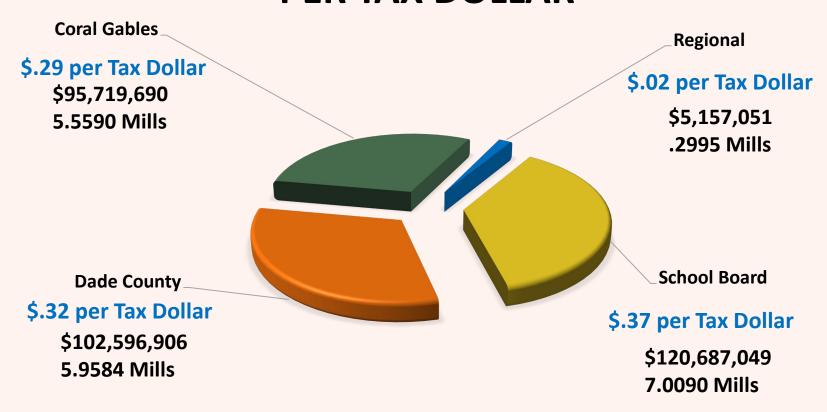
TEN-YEAR MUNICIPAL MILLAGE RATES FOR FULL-SERVICE CITIES BY TAX YEAR



RANKING OF MIAMI-DADE/MUNICIPALITY 2020 ADOPTED MILLAGE RATES COMPARED TO CORAL GABLES 2021 PROPOSED MILLAGE RATE



PROPERTY TAX DISTRIBUTION PER TAX DOLLAR



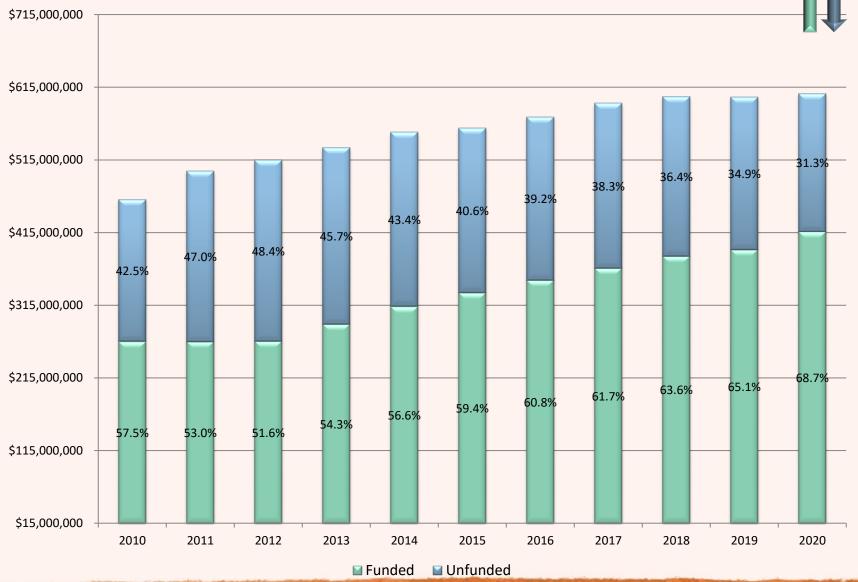
Property Tax Based on Estimated Taxable Values on July 1, 2021 of \$18,125,124,740 at 95% collection. Millage rates for the County, School Board and Regional are prior year rates.

Annual Pension Contributions

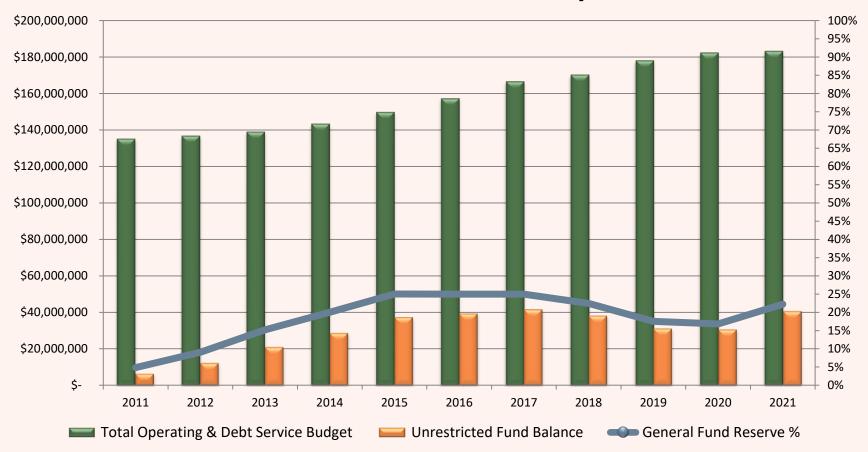








General Fund Reserve Analysis



The City's reserve policy calculates reserve requirements at 25% of the total operating budget, not just 25% of the General Fund. However, the 25% reserve is held in General Fund dollars, freeing up other fund balances for investment in capital infrastructure. FY18-FY21 reserves are less than 25% pending FEMA/State/County/Insurance reimbursements for Hurricane Irma/CARES/ARPA.



A WORLD CLASS CITY WITH A HOMETOWN FEEL