## CITY OF CORAL GABLES

## -MEMORANDUM-

**TO:** Honorable Mayor and

Members of the City Commission

Date: December 28, 2020

FROM: Peter J. Iglesias, P.E.

City Manager

SUBJECT: Award Recommendation

RFQ 2020-021 Design Consultant Services

for State-of-the-Art Mobility Hub

At the next available City Commission Meeting an award recommendation for RFQ 2020-021 Design Consultant Services for State-of-the-Art Mobility Hub will be included on the agenda. This memorandum serves to notify you that in accordance with Section 2-763 of the City Code entitled "Contract Award", my recommendation to the City Commission for award of the subject RFQ is as follows:

- Accept the recommendation of the Procurement Officer to award the RFQ and authorize negotiations with M. Arthur Gensler Jr. & Associates, Inc., the highest ranked responsive and responsible proposer, for Design Consultant Services for State-of-the-Art Mobility Hub, RFQ 2020-021.
- 2) Should negotiations fail with the top-ranked proposer, negotiations may commence with the next highest ranked responsive-responsible proposer, up to the fourth ranked proposer, if determined to be in the best interest of the City, until a satisfactory agreement and contract amount that is fair, competitive, and reasonable is reached.
- 3) Reaffirm the City's right to pursue alternative courses of action.

On June 19, 2020, the Procurement Division of Finance formally advertised, issued, and distributed Design Consultant Services for State-of-the-Art Mobility Hub, Request for Qualifications (RFQ) 2020-021. One hundred two (102) prospective proposers downloaded the RFQ package from Public Purchase, the City's web-based e-Procurement service.

On July 22, 2020, twelve (12) firms submitted proposals in response to the RFQ: Arquitectonica International Corporation, BC Architects AIA, Inc, BEA Architects, Inc, Bermello Ajamil & Partners, Inc, CallisonRTKL, Inc, CBRE Heery, Inc, M. Arthur Gensler Jr. & Associates, Inc, HKS Architects, Inc, R.E. Chisholm Architects, Inc, Rodriguez and Quiroga Architects Chartered, Rodriguez Architects, Inc. / EskewDumezRipple, A Joint Venture, and Zyscovich, Inc.

The responses were reviewed by the Procurement Division in order to determine responsiveness to the requirements of the RFQ. Thereafter, On October 21, 2020, the Evaluation Committee convened to evaluate the twelve (12) responsive and responsible proposals and short-listed for oral presentations the top five (5) proposers in the following order of preference: Zyscovich, Inc. (top ranked), M. Arthur Gensler Jr. & Associates, Inc, (second ranked), CBRE Heery, Inc (third ranked), Arquitectonica International Corporation (fourth ranked), and Bermello Ajamil & Partners, Inc. (fifth ranked).

On November 2, 2020, Arquitectonica International Corporation, the fourth ranked proposer, formally notified the City's Procurement Division of its desire to withdraw from further

consideration for this project, which resulted in only four (4) firms moving forward with oral presentations.

Thereafter, on December 1, 2020, the Evaluation Committee convened for the oral presentations from four (4) proposers. After listening to oral presentations, the evaluation committee ranked the firms in the following order of preference: M. Arthur Gensler Jr. & Associates, Inc, (top ranked), CBRE Heery, Inc (second ranked), Zyscovich, Inc. (third ranked), Bermello Ajamil & Partners, Inc. (fourth ranked). The Evaluation Committee determined that M. Arthur Gensler Jr. & Associates, Inc, was the highest ranked responsive-responsible proposer.

The Evaluation Committee further recommended that should negotiations fail with M. Arthur Gensler Jr. & Associates, Inc, negotiations may commence with the next highest ranked responsive-responsible proposer, up to the fourth ranked proposer, if determined to be in the best interest of the City, until a satisfactory agreement and contract amount that is fair, competitive, and reasonable is reached.

After successful negotiations, a Professional Services Agreement will be executed. A more detailed description of the RFQ, proposal response and evaluation results will be provided to you as part of the Agenda package.

Please contact me should you have any questions.

Copy:

Miriam Soler Ramos, Esq., City Attorney
Billy Y. Urquia, City Clerk
Eduardo Santamaria, Assistant City Manager
Hermes Diaz, Director, Public Works
Ernesto Pino, CIP Project Manager, Public Works
Diana M. Gomez, Finance Director
Celeste S. Walker-Harmon, Finance Assistant Director for Procurement