



PROPOSAL

ALARM CENTER[®] Peer to Peer

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QUOTATION

4403 Forbes Blvd.
Lanham, MD 20706-4328
USA
301-683-1234
www.safewareinc.com

Order Number	
1756729	
Order Date	Page
8/28/2020 13:05:35	1 of 2

Quote Expires On 9/11/2020

Bill To: **Customer ID:** 66880
City of Coral Gables
P.O. Box 141549
Attn: Accounts Payable
Coral Gables, FL 33114-1549
USA
305-460-5584

Ship To:
City Of Coral Gables
2800 Sw 72 Avenue
Miami, FL 33155

Requested By: Nelson Gonzalez

PO Number		Taker		Email	
Direct Connect - Monitoring Update		Peter Van Kirk		pvankirk@safewareinc.com	
Freight Terms		Phone		Fax	
Bill Freight		561-262-8343		301-683-1200	
Quantities			Item ID	Pricing UOM	Unit Price
Ordered	Allocated	Remaining	UOM Unit Size	Disp.	Extended Price
			Item Description	Unit Size	

1.00	0.00	1.00	EA	PVANKIRK	EA	0.00	0.00
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1.0	For questions regarding this proposal	1.0
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Please contact:

Peter Van Kirk
Safeware
Director-Government Security Solutions
(M) 561-262-8343
(O) 561-400-1029
(F) 804-236-0429
(E) pvankirk@safewareinc.com

1.00	0.00	1.00	EA	ADT DCSU	EA	78,902.85	78,902.85
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Safeware List Price: 102,855.56 **Contract Discount:** 10% **Your Discount:** 23.29%

1.0	Direct Connect Systems Upgrade	1.0
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Order Line Notes: Below is the Summary Scope of services for the Direct Connect Systems Upgrades as reviewed with the City of Coral Gables IT:

- Alarm Center Certified and tested Hardware - for two sites
- Alarm Center Peer to Peer with Sync Agent Module for two sites
- Alarm Center Office Hours Support - 12 months for both sites
- Alarm Center SIS On-Site Installation Services

ADT Commercial Project Management and technical local support.



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Quantities					Item ID	Pricing UOM	Unit Price	Extended Price
Ordered	Allocated	Remaining	UOM	Unit Size	Item Description	Unit Size		
1.00	0.00	1.00	EA		ADT DC OPTION	EA	5,885.00	5,885.00
					<i>Safeware List Price:</i> 7,671.11	<i>Contract Discount:</i> 10%	<i>Your Discount:</i> 23.28%	
		1.0			Service from Dir. Connect Option 1	1.0		
					Alarm Center and its modules SSA Services for 12 months			
1.00	0.00	1.00	EA		ADT ACS	EA	28,561.00	28,561.00
					<i>Safeware List Price:</i> 37,238.89	<i>Contract Discount:</i> 10%	<i>Your Discount:</i> 23.30%	
		1.0			ADT Commercial Project Mgmt and tech sup	1.0		
					Complete system changeover redundant DSC Sure Guard receivers for alarm panel communication			
1.00	0.00	1.00	EA		OMNIA	EA	0.00	0.00
		1.0			OMNIA Contract #4400008468	1.0		
					Public Safety and Emergency Preparedness			
					Standard freight within continental US is paid, all HAZMAT or expedited freight will be billed.			
					*Agency must be registered with OMNIA at www.omniapartners.com/publicsector			

Total Lines: 5

SUB-TOTAL: 113,348.85

TAX: 0.00

AMOUNT DUE: 113,348.85

Actual freight added per freight terms

SUMMARY - Description of System

The here provided proposal consists of the Alarm Center® Peer to Peer System with software, hardware, and services provided by Security Information Systems, Inc. (SIS) for primary and secondary sites. The Alarm Center® application will operate on certified and configured devices to include; one (1) Main Processors, Two (2) admin workstations per site, as provided in this proposal. Since Alarm Center is windows based application, SIS will include all the necessary Microsoft(r) licenses and CALs (client access licenses) for the main processors and admin workstations.

The software, hardware, and services here provided by SIS are for an existing system registered under serial number 5805, and a new order for a backup site, the serial number for this new system is yet to be determined. The license will include one (1) Monitoring/Dispatch CALs and two (2) admin CALs. Unlimited Accounts, and additional modules as listed. Both sites will be a replica of each other.

The system detailed herein includes on-site installation services provided by an SIS certified technician(s) and ADT Commercial staff. Additional services include SIS's Quality Control internal tests (unit, system and stress testing)

SIS offers several support Service Agreement plans, ensuring you receive timely technical services, software updates and, upgrades provided on an annual basis by SIS professional support team. Please, select an SSA plan that fits your security needs.

SUMMARY - Total Investment

Description		
■ Alarm Center® Certified and tested Hardware - For two sites		
■ Alarm Center® Peer to Peer with Sync Agent Module for two sites		
■ Alarm Center® Office Hours Support - 12 months for both sites		
■ Alarm Center® SIS On-Site Installation Services		
TOTAL INVESTMENT:		\$ 78,902.85

MULTI YEARS SUPPORT PLAN	Quantity	Price
Alarm Center® and its modules SSA Services - for 12 months	1	\$ 5,885.00
Note: each SSA services package includes a 24 x 7 support agreement. Software upgrades and updates as they are released. Access via the private website, live chat, remote access (where available)		

Sure-Guard Dialer Analog and IP with redundant option, including disaster relief multisite duplication

2	SG-S5BASE-600	90001052	System 5 Base Kit	
Includes:		90001041	SG-CPM5	Central Processing Module (does not include SG-SYS5MEM4 AHS memory)
		90001046	SG-PSU5-600	Power Supply (600 Watts)
		90001044	SG-MLRF5	System 5 Metal Rack with Touchscreen
2	SG-S5LFANTR	90001048	SG-DRL5-IP line card fan tray (6 slots) (supports 6 SG-DRL5-IP Cards). This is required for every 6 line cards you add.	
2	SG-DRL5-IPSTD	90001042	Standard IP line card. Includes 512 Visual Verification Accounts, 512 Supervised Accounts and 3072 Unsupervised Accounts, and paddle card	
	SG-DRL5-IPF	90001050	Full IP line card. Includes 3 tables of 2560 Visual Verification Accounts, 2560 Supervised Accounts and 15360 Unsupervised Accounts each for a total of 61,440 accounts	
2	SG-S5LBRKT	90007041	Extraction bracket enables use of SG-DRL5-2L or SG-DRL4-2L/SG-DRL5-ADPT. One bracket required per 6 PSTN cards. (SG-S5LBRKT contains 2 brackets)	
2	SG-DRL5-2L	90007032	Dual PSTN line card with support for 150+ communication formats, includes paddle card	
	SG-DRL5-ADPT	90007040	Adapter allows use of SG-DRL4-2L Dual Line Cards in System 5, includes paddle card	
2	SG-SYS5MEM4*	90007033	4GB EMMC memory expansion allows use of AHS in SG-CPM5. Includes license for first 250,000 AHS entries (1 required per SG-CPM5)	

Sure Guard Dialer installed

\$ 28,561.00

PROJECT DELIVERABLES – Software & Services Description

ALARM CENTER® Software Modules:

ALARM CENTER® for Windows® Monitoring/Dispatch Module

Industry award winning dispatching software that interprets, records, and maintains customer alarm data such as burglary, fire, panic/duress, medical, environmental, etc. and routes signals to available operators for appropriate action.

ALARM CENTER® SyncAgent™ Module

SyncAgent™ allows you to backup databases from your primary system and then restore them to the secondary location on the same local network automatically. During this process, the Program can also create a unique copy of every backup in case you need to rollback your data to a specific date and time. Unlike SQL Replication, SyncAgent™ does not have to run on your primary server, thus allowing your server to dedicate its time to what it was designed to do, serve data.

ALARM CENTER® Installation, Training, & Maintenance Services:

SIS Onsite ALARM CENTER® Hardware Configuration Services

Service package includes up to four (4) Days for on-site ALARM CENTER® installation, testing, and configuration services for (1) SIS certified

technician. Price includes minimum one (1) day for travel, travel costs & expenses for one (1) SIS certified technician. A pre-installation conference call (approximately 1 hour) will be required at least one (1) week prior to installation.

ALARM CENTER® 24 Hour Emergency Software Support and Maintenance Agreement

Service package includes annual Software Support Agreement, and software updates and upgrades as released. Critical Emergency Support when the system is down includes inability to monitor/process alarms, primary and backup servers are not functioning, primary and backup signal processors are not functioning, system has been rebooted and is not functioning. Non-Critical Support is provided during SIS Office Hours (09:00AM to 6:00PM EST, Monday – Friday). Technical Support is available via telephone at (407) 345-1550 and via our Website support link.

ALARM CENTER® Customer provided hardware configuration Services

On client provided hardware, Security Information Systems, Inc. (SIS) reserves the right to charge a fee for In-house system certification services. The client must supply and ship to SIS's office in Orlando; four (4) servers, and 5 workstations that meet or exceed SIS' minimum specification documentation - along with all the necessary components and licensing.

The client is responsible for shipping the hardware to and from SIS's office in Orlando. Please allow at least three weeks for system certification services. This rate includes one week of installation and configuration at the client's site.

Project City of Coral Gables Deliverables – Bill of Materials

Description	Quantity
Proposed Hardware	
SIS and ADTC Certified & Configured Operator Workstations for two sites	6
SIS and ADTC Certified 1000 VA UPS Workstation Back-Up Battery Systems	6
Proposed Software	
Alarm Center Monitoring/Dispatch Module Peer to Peer for two sites	1
Alarm Center SyncAgent	1
Proposed Services	
Alarm Center Software & Support Agreement for two sites	1
SIS On-Site Installation Services for two sites	1

Project City of Coral Gables - Project Assumptions

- This proposal presumes that both sites have power, furniture and network drop
- This proposal presumes that a network switch will be available at both system for the system configuration.
- The onsite Training and Go-Live visit is tentatively to be scheduled.

BUSINESS REQUIREMENTS – Classifications & Approvals

The Alarm Center® Monitoring/Dispatch Module has received the “stamp of approval” by the watchdog agencies of the industry; it is UL® & ULC® Classified* and has passed stringent testing requirements of the Department of Defense Information Assurance Certification and Accreditation Process.

* The Alarm Center® system has received “approval” for UL® 1981, Standard for Central Station Automation Systems, 3rd Edition. We have added several features to the Alarm Center® system to be compliant with the latest revision.

BUSINESS REQUIREMENTS – Installation Approach

Security Information Systems, Inc. will provide the labor, equipment, and materials required to install the Alarm Center® Monitoring/Dispatch System at the customer's site. It includes two Enterprise License to be installed and the customer's sites.

Our proposal covers the acquisition of the required equipment and software licenses, configuration of said equipment, and installation of the OS, database, and the latest upgrade for the Alarm Center® Monitoring/Dispatch Module. The proposal includes SIS's Quality Control internal tests (unit, system and stress testing), on-site installation, and documentation services.

To fulfill the requirements for the installation of hardware and operating systems at the customer's site, Security Information Systems, Inc. (SIS) will supply the following solution:

SIS develops, markets, and supports a commercially available software product named the Alarm Center® Monitoring/Dispatch Module. Versions of this software module are already in use in several companies worldwide. The Alarm Center® Monitoring/Dispatch Module integrates with multiple alarm receiving devices (Receivers) into one primary computer-based system that allows for complete local alarm monitoring and dispatching of both fire and intrusion alarms.

Appendix A – General Requirements

An IP network capable of standard TCP/IP communications is required for the system to operate. This equipment is the sole responsibility of the Customer. Both Local Area & Wide Area networks must communicate seamlessly through standard TCP/IP communications protocols. Minimum requirements are CAT5E 100Mbps for all local area network connections. Minimum WAN/Frame Relay requirements are 512Kbps (upload & download) for remote signal transfer to main dispatch center.

No Network/Internet Firewalls or Routers are included in this quote. This equipment is the sole responsibility of the Customer. Please contact your Network/Internet service provider (ISP) with your requirements & specifications.

Cabling and power requirements are the sole responsibility of the Customer. All systems are designed to utilize CAT5E cabling standards with a centralized HUB/SWITCH system. All computer locations must have a properly installed CAT5E RJ45 connection located within six feet of the computer workstation and/or computer rack. To facilitate computer maintenance and access, there must be at least two feet of ventilation space around any computer rack location and should be located at least 15 ft away from high voltage power panels, air conditioning units, electric motors, etc. All computer locations must also have a properly installed, isolated and surge protected outlet (see UPS specifications for detailed power outlet specifications) available and be located no more than six feet from each computer/rack location.

Customer WAN/Frame Relay Network availability is the sole responsibility of the Customer. If the WAN/Frame Relay Network is or becomes unavailable for use during any of the onsite installation or testing phases of the system, and affects any portion of the installation and/or testing phases of the system, this could significantly affect the schedule for installation and/or testing of the entire enterprise system. SIS reserves the right to charge Customer for any lost time and/or travel related to WAN/Frame Relay Network system availability.

Customer Facilities and/or Utilities availability is the responsibility of the Customer. If any of the facilities or utilities necessary for installation and/or testing of the system become unavailable during the installation and/or testing phases, this will affect the schedule for installation and/or testing of the entire enterprise system. SIS reserves the right to charge the Customer for any lost time and/or travel related to Facilities (or utilities) availability.

Equipment Shipment & Onsite Handling. Unless otherwise specified, all equipment will be shipped via ground freight, FOB Orlando, Florida - Freight Prepaid to either the specific installation site - as detailed in this quote. Unless otherwise specified, all shipments will be insured for their full value. If the equipment is not delivered to the installation building/room, it will be the Customer responsibility to deliver all SIS equipment to the specific installation facility/building at each location at the scheduled time of installation.

Internet Training. Some support plans include a specific number of hours of Internet training per year. Internet training is used in one-hour increments for training of new operators, continuing education training for operators and administrative users. Training topics include: operator overviews, basic operations, specific functions, administrative functions and more. Internet training can be scheduled through the Support Portal.

Specifications & Substitutions. Due to manufacturers' availability, System specifications are subject to change. SIS reserves the right to substitute or change materials, parts, product specifications or functional attributes with comparable or replacement product at any time.

All Software/Hardware Support Requests Must Include Product Serial Number. All software/hardware support inquiries requires a Product Serial number.

All Telephone toll charges are the responsibility of the user. SIS will handle incoming calls on a first come first serve basis.

All Hardware and/or Software Support Plans are purchased for and are in effect for one year. Plans are non-transferable and non-refundable. Plan scope and cost are subject to change without notice

Software Support plans are designed to provide support on SIS software and hardware products only. SIS reserves the right to charge an additional fee for support of non-SIS products or to resolve software problems related to hardware malfunction (i.e., hard drive crash). SIS does not provide support for general Windows® questions. In addition, general questions regarding program operational features, set up, etc. are handled only during normal office hours.

Hardware Rack Requirements. Standard 19" wide rack system capable of handling at least six1 (3) standard rack-mount computers (height: 5u's each) with related equipment, a minimum of 24" depth for equipment plus available space for technician access, a minimum of 25u contiguous vertical space available for equipment installation, proper equipment cooling system available within the rack or equipment room, and power requirements as documented previously in Appendix A above. At least thirty days before installation, SIS will require a basic floor plan of the equipment room including existing rack layout and power location w/distances. SIS technicians will require a minimum of three (3) days complete access to the rack area / equipment room for installation and testing of equipment.

Quotation Valid for 90 Days. This quote is valid for 90 days from the date of this document