

CITY OF CORAL GABLES ECONOMIC DEVELOPMENT DEPARTMENT PROCEDURES FOR REOPENING LOCAL ECONOMY

	DRAFT	DATE:	6-18-2020
CITY DEPT.:	Economic Development Department	REVISION:	
TOPIC:	COVID-19 Pandemic – Business Reopening Policy -Technical		
	Memorandum #8		
TASK FORCE:	CCG Business Recovery Task Force (BRTF) -June 3, 2020, Meeting		
	Minutes #3 (Virtual/Zoom)		

City Staff

Assistant City Manager, Ed Santamaria, PE

Economic Development Director Julian H. Perez, AICP, CFM

Economic Development Assistant Director, Belkys Perez

Assistant City Attorney, Naomi Levi Garcia

Fire Chief, Marcos de la Rosa

Task Force Members

Susana Alvarez Diaz, MBA, University of Miami

Dr. Bhavarth Shukla, MD, MPH, University of Miami Medical School

Thad W. Adams, The Allen Morris Company

Ana R. Chaoui, Grove Bank & Trust

Nick Sharp, Owner, Threefold Café

Mary Snow, Executive Director, Coral Gables Community Foundation

Mitchell Kaplan, Owner, Books and Books

Cristina Mendoza, General Counsel, Benihana

Mark Trowbridge, President, Coral Gables Chamber of Commerce

Taciana Amador, Executive Director of the B.I.D.

Economic Development Director Perez: Very quickly, welcome everyone. Thank you again so much for joining us on our third meeting of the task force. This afternoon we're going to cover 10 items, and I also included three attachments that we're going to review during our meeting. Ed would you like to say anything before we start.

ACM Santamaria: No. I think things are going relatively well. We had some hiccups reopening some of our basic businesses during the initial phase of the reopening, some of the restaurants, but I think things are starting to stabilize and normalize, I think that's a good thing. I think we've gotten a lot of cooperation from our business community and I want to thank the Chamber and the Business Improvement District "BID" for all their outreach. And so, I've been out, you know, a couple nights just walking around the Mile and Giralda and I've seen I've seen activity, and it's good. And then, we had this whole issue with the protests and I know that our business partners were concerned, especially those that had businesses on the Mile, but fortunately we were able to handle that pretty well here in the city; and I'm very happy and pleased and actually proud of the city as to the way that turned out. It's a great testament to the plan that was developed by our Public Safety partners. And also, by the execution of that plan and I'm very, very happy about that. Things, as you saw in Miami, things can turn out the wrong way, and it could be painful, but that having been said, you know, just very, very happy with the work that we're producing here on this task force and let's continue to move the ball forward. I'm sure that we will expand on different phases as this whole thing unfolds, and you know, about the business community in our city, and we look for your continued engagement on this.

Economic Development Director Perez: Thank you so much for those words and update. We really appreciate it. The second item on the agenda is the approval of the meeting minutes. We provided you several days ago the meeting minutes for the May 14th meeting. They are detailed meeting, "done for verbatim," except for a few minor modifications. At this time, do I have any questions regarding the meeting minutes? If not, can we have a vote of approval or disapproval or approval with conditions (correction: modifications)?

Ms. Cristina Mendoza: I move the minutes.

Economic Development Director Perez: So, the minutes were moved by Ms. Mendoza, second by Mr. Trowbridge. Is there a vote? Yes?

Ms. Cristina Mendoza: Yes.

Economic Development Director Perez: The minutes for the May 14, 2020 meeting are approved. Let's go to item number 3, which is the technical memorandum number five, which is the business events. It was the memorandum submitted to you (referring to the Task Force) about two weeks ago, little bit less than that, requesting from the task force if you had some ideas of business events that you would like the city, as well as the working group, to take under consideration as part of relaxing our regulations, specifically with the open air as well as the temporary use and special events. One of the members submitted her recommendation. And if my mind serves me correctly, that was Mrs. Alvarez Diaz, correct?

Ms. Susana Alvarez Diaz: Yes, that's correct.

Economic Development Director Perez: Thank you so much for submitting it. I went ahead and I shared that with the task force. And again, I was wondering if there's any more ideas that you would like to submit to the department and to the working group, that you would like to discuss at this time will be great. If not, please submit your ideas, the events will benefit from the relax regulatory review process that the task force is evaluating now. I also submit to you the City's Executive Order for the outside dining new permits requirement. This is a temporary program that we have put in place to relax the outside dining for our restaurants. And so, I'll let you go ahead and review it. It's already been implemented and if you have any ideas that we can improve on what we're proposing and it's now in place in the City of Coral, please let us know. If you have reviewed the order and you would like to discuss the order at this time, we're open for that discussion, the administration, as well as the working group. Alright. It doesn't seem that we really want to go ahead and discuss this (referring to the Executive Order for outside dining) at this time, and I understand. We just submitted this to you. But if you could please take a look at it, and then for our next meeting or in between now, and the next meeting, if you have any comments, if there's something that we left out, or if there's anything that we can do to improve this process, please let us know.

ACM Santamaria: Going to add on to what Julian just said, yes. This is going to be a kind of a living, breathing implementation order that was developed by the City Manager's Office working with a number of City Departments, and we are more than happy to listen to any additional suggestions you may have, if we can implement it, we will go ahead and deliver on that.

Economic Development Director Perez: Thank you so much.

Assistant Economic Development Director Belkys Perez: I am sorry, Julian, if I may, there's so far to date, this was implemented last week, and we've got four applications that are going through the process right now. And we encourage everyone to please help us get the word out, to see if we can we can get more people, more restaurants to participate in this.

ACM Santamaria: So, you know, there's a couple of needles to be threaded as part of this process, one is life safety, pedestrian access is a consideration, and also ADA. So, anything that is suggest that has to kind of fit in a box that has those components to define it.

Economic Development Director Perez: Thank you very much for your input. That's very important. We have to work within those parameters or who were relaxing the requirements, but we really need to work within those parameters. With that, if there's no other input again, please take a look at it and get back with us. If you have, you know, new ideas or areas that you think that we should improve on, its mostly welcome. With that, let's move on.

Ms. Cristina Mendoza: Julian, I wanted to say that I thought it was great that you came up with an order so quickly. The restaurant Benihana was very excited with the order, will be applying for a permit. I just sent it out to them when I got it from you, and just hope that taking all the considerations that it has mentioned, we still continue to move things quickly. It's a new world and we need to learn how to move quickly and I don't mean the city, I mean all of us.

ACM Santamaria: So, the idea behind this program is to review and provide a response within 72 hours. That's our expectation.

Ms. Cristina Mendoza: That's phenomenal. Thank you again.

ACM Santamaria: Provided the application is complete and we have all the information we need, it should be 72 hours, and if we don't get there, that's what we're going to be working.

Economic Development Director Perez Yeah, that's, we really work very, very hard to make sure that, not only we had a solid program, but it was something that it was business friendly and that we could expedite. With that, I'm ready to move on to number 4, which is the Phase One reopening update. There's a number of things that have been going on within the last two weeks regarding the reopening effort, at the county, as well as the city level. A number of business sectors are now allowed to operate. We have provided you with a timeline of all the different orders, including State and County orders in a matrix form. You can look through it and see how all of these orders have been implemented and specifically, if we go back to the latest order, and that's Order 24-20 that addresses banquet halls. And I know that Mark and I have had some conversation within the last 24 hours regarding the banquet halls and how they're permitted. Executive Order 24-20 provides you with that information. And if you don't have it, we will be more than happy to provide you with a copy of that order to you. This order is very important. The Order states that, "banquet halls facilities and other similar venues may open to the public as of the effective date of this order (5-31-2020), if operated at a 50 percent other rated capacity and in accordance with the standards for hotel, convention, and banquet facilities, set forth in Emergency Order 23-20." So, the answer to that question is that, yes, and that the City of Coral Gables is following the County's Emergency Order 24-20, as well as 23-20, and other similar orders. So, I wanted to make sure that we share this document with you, so that you had this information right in front of you in case anybody would ask you any questions regarding banquet facilities. And as we update the timeline, I'll go ahead and email it to you so you can have it, and hopefully it would help you with some of the work that we're doing here. Are there any questions from any of the members or the members of the working group regarding the timeline or regarding any of the orders that have been already issued? Again, what we're trying to do here is make sure that you're very well informed regarding the orders and that you have them available to you. Again, if you need any of the orders, please feel free to call our office, we'll be more than happy to get you copies. You can always go to the County's website, they're available there and they're also available in our website. Any questions? If not,

Ms. Naomi Levi Garcia: Julian, it's Naomi.

Economic Development Director Perez: Naomi, how are you?

Ms. Naomi Levi Garcia: I'm good. Sorry, I joined a little bit late. I don't have a question. I do have a comment for just a good of the order. The Governor issued an order today. It does not apply to Miami-Dade County. It does apply to the rest or to Broward and Palm Beach. It applies to the rest of Florida. I think you know, it's just good for us to kind of be aware that this is happening because typically Miami-Dade has been about two weeks behind the rest of Florida. The order encourages senior citizens to avoid congregating in groups over 50, and those with underlying medical conditions. It allows for the reopening of bars at 50 percent capacity. Allows for bar seating service. Allows for outdoor seating but does not allow nightclubs. It allows for the reopening of movie theaters, concert houses, auditoriums, playhouses, bowling alleys, and

arcades at 50 percent capacity. Allows for pari-mutuel facilities, which we don't really have in the city, and allows for the reopening of personal service providers, such as tattoo parlors, acupuncture, tanning, and massage studios. So, just to be aware that that came out today, it applies to the rest of Florida, not South Florida, but you know if history is any indication, we may see South Florida moving in that direction in the next few weeks.

Economic Development Director Perez: Right. You're absolutely right and it looks like, Naomi, and please correct me if I'm wrong, that we're beginning to enter into Phase 2 from a State perspective. And I think that those are very, very encouraging decisions made by the Governor. Because right now we are in Phase 1 at the city level, as well as the State, and we are in yellow at the county, which is the equivalent of Phase One. Is that a correct statement, Naomi, please?

Ms. Naomi Levi Garcia: Yes. The order does indicate that this is Phase Two.

Ms. Cristina Mendoza: It also lifted the quarantine from Louisiana and the tri-state area of New York for students or people engaged in commercial activity, which I think will now open travel more from those areas.

Economic Development Director Perez: So, it looks very promising, like I said, and is pretty much with the timeline that we kind of envisioning that we may be entering Phase Two, which is probably the middle of the month in Miami-Dade County. Yes?

Mr. Mark Trowbridge: Pardon the interruption. Naomi, could you post that order in the chat?

Ms. Naomi Levi Garcia: What do I do? Do I have to pull it up and then share screen?

Mr. Mark Trowbridge: Or I think you can, if there's a link you could post the link.

Ms. Naomi Levi Garcia: Okay, let me see.

Mr. Mark Trowbridge: Or if you want to send it to me. I could also then circulate it.

Ms. Naomi Levi Garcia: Yeah, let me play with that.

Mr. Mark Trowbridge: But I think that's a very important order, because you picked up a bunch of industries. I'm thinking about theaters and things like that. Well, I know we're not there yet and we're a little bit delayed, in terms of the rest of the State. It may give us an indication of what that looks like in Phase 2.

Ms. Naomi Levi Garcia: For sure.

Mr. Mark Trowbridge: Thank you.

Economic Development Director Perez: And Mark, it also means too that we're not too far away from Phase 2.

Mr. Mark Trowbridge: Follow what the rest of the state did were typically two weeks. We were two weeks and two days behind, in terms of restaurants, but the county was two weeks behind. What the rest of the state was doing, the other 64 counties? So that gives you a good indication of that. So, thank you,

Economic Development Director Perez: Right. You're welcome Mark. The only thing that really worries me is the protests that we had this past weekend, some of the protesters were not wearing masks and not respecting the social distancing, but let's hope that will not create an increase in cases (clarification to the statement) and that we're able to move forward and hopefully enter into Phase 2 within the next two weeks or so.

All right. So, with that let's go into item Number 5, regulatory relief update. We talked a little bit about the implementation of the order from the City Manager for outside dining. We're also working on two very important pieces of legislation: (1) relaxing the temporary use requirements; and (2) special events. We are still working on the sign ordinance that's going to relax some of the requirements. Would you like to add anything to Number 5 Naomi, please?

Naomi Levi Garcia: Yes. So, there will be an emergency ordinance considered by the Commission at the next meeting (June 9, 2020) that allow us for an expedited no fee special events process. The purpose behind establishing that processes, of course, to kind of spur economic opportunity for the local businesses. It will be completely electronic. You only need to submit the application and the application will be routed by staff for concurrent review. So, it should be faster than our usual process and it allows for some creativity on the part of the applicant to kind of suggest the type of event they're seeking, and that event has to comply, it has to benefit businesses that were impacted by COVID-19. That's what allows you to qualify for this expedited process. The other emergency ordinance allows for temporary change of use. I understand, this item is not going to the Commission next week but will be considered at the next Commission meeting. But I think for the most part whatever you want to accomplish in terms of the special event you could do without a temporary change of use. So, we're just looking for as many creative avenues we can pursue that will support the business community, and kind of cut through red tape and any bureaucracies to make your lives easier, so you can kind of do what you want to spur your economic activity.

Economic Development Director Perez: Naomi, thank you so much for the information and again to the task force. Please look at Tech Memo Number 5 and provide us with your input. The working group is also going to get together and it's going to work on identifying potential events. And we wanted to make sure that we incorporate all your suggestions and ideas. With that, we're ready to move forward to Item Number 6, which is the local business assistant programs. We're still working very, very hard on this one. This is the third component of the three major assignments that we have as a task force. This is the biggest challenge and we have already talked about it at the last meeting. There's concern that once the federal financial assistance through the PPP Loan program is no longer here, we're going to have to be very proactive in locating financial assistance. I continue to do a lot of research in this area and I can tell you that what's out there is kind of a combination programs that includes governmental and private sector initiatives such as Google, Verizon and so forth. As you know, it's very, very difficult to have local government financial assistance programs, because most local governments are going through some very serious financial challenges due to the amount of resources they are dedicating to the crisis management respond.

In the City of Coral Gables, we're working very hard to identify potential resources that may be use either now or in the future. Communities are creating small business loans programs with a

very low interest rate, very similar to a bridge loan to assist the business community. Other communities have created small business grants. But in many cases the grants that are creating are coming from HUD, the CDBG program and those carry some very strict requirements. So, we continue to work on this, and I know that the working group is going to start working with the administration on trying to identify potential grant programs that may be out there. With that, if there's any questions, we're more than happy to discuss those questions and answers with you. If not, this is an item that is going to come back again and again. So, let's move on to Item Number 7, and this is the Chamber of Commerce update Mark, please.

Mr. Mark Trowbridge: Thank you very much, Julian. Greetings and good afternoon everybody. What I'd like to start with is just echo what Julian has shared in terms of, you know, the issue of financial assistance. So, obviously there are still some dollars remaining in the PPP second round. And so, I have heard from a number of our lenders including Ana Chaoui, who is on the call today from Grove Bank and Trust, who's one of our Representatives on this committee that they are working now with non-clients. And so, if you know folks are still looking to access Paycheck Protection Program dollars. Those are still available in this second round. And then the second thing I would say is, there's a very quick transition to begin working on your documentation and paperwork regarding loan forgiveness. So, the federal government made some modifications to the PPP extending it from that eight weeks to 24 weeks, and there are some other things that folks should pay attention to. Mostly because when it was put together it was obviously done very quickly. And then secondly, the reality was that 8-week period wouldn't work because in many cases including us, from a phase in perspective those eight weeks people hadn't even come back to work, or businesses weren't allowed to open. And so, I think you'll continue to see some modifications related to PPP, possibly even in the repayment period but from the day you take that, you know, there is a one percent interest that begins to accrue. So, I think, you know, where we can continue the point people in the right direction with that program. We're going to do a program on the PPP forgiveness and how to help businesses prepare for that with their paperwork. And so, stay tuned for that. I think otherwise, you know, our biggest conversation going on as a folks are a bit frustrated by the curfew. I understand that we're hopeful that that could be lifted in the next day or so, obviously in time for the weekend. I think folks felt a little bit hampered by that especially our restaurants that basically felt like they needed to shut down 7:30, 7:45, in terms of orders and take out and things like that with the nine o'clock order to be able to get their folks home. So, you know, I think we were just starting to poke our head out of the water for our businesses and a little bit of a setback. I want to commend the city, the leadership, our police, to the great work they did on Saturday. We were monitoring that very closely and I want to personally thank the Chief and our City Manager, who were available to speak to us with any concerns we had and anything we were sharing with regard to our businesses. Many of them were nervous but appreciate everybody's work. Other than that, you know, we're staying virtual as a Chamber with our programming, at least through probably the end of July, just knowing that where we might be in terms of the phase in and being cognizant of having groups together that might be larger than let's say 50 people. So, we're taking a look at that and continuing just to be a resource and a support group and a support organization to all of our great members and many non-members to so, thank you.

Economic Development Director Perez: Mark, if I may add a few things regarding the forgiveness, application that is out there. There are eight major areas where some modifications were adopted. It's very important that our business community understand those changes. Second, the record-keeping is extremely important. These records will be review by the Department. So, the webinar that you're talking about it's going to be of tremendous help and that is great. The other thing that I wanted to mention that I left out. As part of the working group as part of the tier 2 effort. We had two major program that we undertook last week and that was the retails and technology webinars. And again, thank you Mark for helping us out with that webinar (referring to the Retail Webinar). We had over hundred and forty something people register for the retail webinar. So, it was very well attended. The second webinar that we had was the technology webinar. We had over 50 something businesses register. One of the outcomes of the program was the University of Miami internship to assist businesses in need to improve their communication technology, and so forth. So, we're going to have another webinar, and this is going to be led by the University of Miami to explain how the business community can participate in the internship program. This webinar was also very successful. The second retail webinar is going to occur pretty soon. Hopefully within the next weeks. And on that one we're going to focus on financing, and so forth. So, I really wanted to share that with the group, because it's part of Tier 2, (technical assistance program). With that, Taci, are you with us?

Ms. Taciana Amador: I'm here. I'm here.

Economic Development Director Perez: Taci, good afternoon. Can you please give us an update on the B.I.D.?

Ms. Taciana Amador: Sure. We are continuing to work with the businesses to help them as best as we can. I'm happy to report that about a week ago, we went door-to-door delivering face mask to the business so that they can have one less barrier of entry should one of their customers forget their masks. They were extremely grateful to receive them and a lot of them did have their own supply, which was great and some even turned us down. So, I'm happy to hear that some were prepared, but those that weren't were very grateful, and that was almost 5,000 masks that we gave out. We shared the information on the outdoor dining. I've only received a couple of questions thus far, but we're making ourselves available to help any of the restaurants at want help in expanding or in adding outdoor dining temporarily to their businesses. We've made ourselves available for that and aside from that, if there is anything else that's needed or shared, you know, we certainly, you know want to be a great partner and help as much as we possibly can. I don't know if maybe Nick wants to add something in terms of the restaurants, but just let us know.

Economic Development Director Perez: Okay, very good. Before I adjourn the meeting, is there anything that any other members would like to bring up at this time or any members of the working group?

Ms. Ana Chaoui: Julian, may I say something.

Economic Development Director Perez: Yes, please, please.

Ms. Ana Chaoui: You mentioned the webinars that are going to be coming up. Is there any way you can send us those links so that we can help promote it so that folks will log in and watch them, get more information?

Economic Development Director Perez: Absolutely. We will do that Ana. We will do that.

Ms. Ana Chaoui: Thank you.

Economic Development Director Perez: And we're also going to post the recordings of both webinars so that, you know, any interested stakeholder that would like to listen to them, it's going to be available to them as well, as the presentations to.

Ms. Ana Chaoui: Thank you.

Economic Development Director Perez: All of that is going to get posted. Are there any other questions, any suggestions?

Mr. Mark Trowbridge: Julian, just another comment and maybe Ana Chaoui, who's still on the call can join me? This is more related to the downtown, but any updates on some of our flooding issues that seem to have occurred with all the heavy rains in the last week or so. I know and Ana's building they're having, they still have a flood in their parking garage. I know it's not exactly COVID related, but it is downtown in business recovery related, you know,

ACM Santamaria: Mark, I have some information on that. Which building are you referring to?

Mr. Mark Trowbridge: Ana? Ana, you're muted, but she's with Grove Bank and Trust, right there on LeJeune.

Ms. Ana Chaoui: I'm sorry. It's just that I was having technical problems. Can you repeat that? Hello.

Mr. Mark Trowbridge: Which building it is Ana, your address.

Ms. Ana Chaoui: Oh, it's 2151 South Lejeune Road. So, we are directly across the street of the only Burger King that exist in Coral Gables.

ACM Santamaria: Oh, yes. I know exactly and you are pumping water out of that garage.

Ms. Ana Chaoui: Yes. We are.

ACM Santamaria: I did see that yesterday, I drove by that area yesterday. So, we have right now is still after about 17 and a half inches of rain over the span of three or four days, with the soils already saturated from previous rainfall. We still have a pretty high ground water table and our systems are systems in which they rely on the storage capacity of the soils to drain. So, when you have – imagine if it's a soil were a sponge and the sponge was completely saturated. There's no more water that that sponge can absorb. And so, what has to happen is that sponge has to wringed out, you know, and so it's going to take some time unfortunately. And in the meantime,

. . .

Ms. Ana Chaoui: We were the only kind of building that was affected. I'm sure it was you know...

ACM Santamaria: No. No. We still have yeah, we have buildings that they have parking garages, basement parking garages that are still pumping water. You're not the only one. You may have a waterproofing issue in your garage that you might want to have someone take a look at, but it's a function of the ground water table, and until that ground water table subsides, you you're going to continue to have a problem.

Ms. Ana Chaoui: But I know that...

ACM Santamaria: Actually, if you look at some of the inlets, the storm, this drainage, the rain structures throughout the city that are in low-lying areas. It will see that the water level is still pretty high in that in that storm drain because it's yet to be absorbed by that sponge. The sponge being that limestone formation that the city resides on. So, it's a complicated situation and it's just going to take time.

Ms. Ana Chaoui: And hopefully no more torrential rain. But I was curious to see too, because I saw that they were putting out some surveys from the county and then the city was also resharing that four people here, I guess residents and retailers to see if they had any flooding issues, some kind of SPA...they're looking for.

ACM Santamaria: They are looking for some assistance from the federal government to deal with some of the issues that have transpired during...[Inaudible]...So they're trying to see if they get to a high enough level of damage or claims that they will qualify for that program.

Mr. Mark Trowbridge: Julian, I wanted to also ask our university partners who are on the line how they are doing. Obviously, we're hearing information about what the fall is going to look like and see if there's any additional updates for reopening. I know the President has been a very present and sharing that information, but I know those things can change, so we asked about that.

Economic Development Director Perez: Absolutely.

Ms. Susana Alvarez Diaz: Well in my case, what we have been instructed is that the university is looking at several different options for reopening of conducting classes. So, from possibly having half the class take the class in person, while the other half watches it a recorded version or a live version and they switch off, to promote social distancing obviously. Same thing, you know, another thing that they say having somethings being completely online. So, they're still looking at what to do with regards to that, but they haven't formally and, you know, announced what their decision is with it, but they are opening in the fall.

Mr. Mark Trowbridge: Awesome.

Economic Development Director Perez: Okay, Ana. I want to follow up with what Ed was talking about, our Assistant City Manager, regarding the survey. The survey is part of a requirement to qualify for SBA (Small Business Administration) disaster loans. So, when you have a flooding situation you submit the local damage surveys to the county, which in terms transmit it's to the State. If there is supporting evidence of significant flooding, then the SBA will sponsor a survey of the area to determine the flood damage and qualify the community for the different type of loan disasters available from the SBA. Presently, there are three main loans

available to a community; and that is, the Home Disaster Loans, Business Physical Disaster Loan, and the Economic Injury Disaster Loans (EIDL).

Mr. Mark Trowbridge: Julian, on the EIDL, which is through, I guess the SBA, we were hearing that some of those dollars were now being focused specifically on agriculture. that they're going to maybe pivot back and make it again available for smaller businesses and nonprofits. I know there's different interest rates depending on which you are, but we were we inquired once again on that, and we were told right now they were focus mainly on agriculture.

Economic Development Director Perez: Yeah. If you're looking at the COVID-19 crisis, yes. But if you are looking at a disaster this loan program (EIDL) can be used for both small business in an urban setting, as well as agricultural.

Mr. Mark Trowbridge: Yeah. I appreciate that. I just wanted to clarify because when you were talking about different financial assistance programs.

Economic Development Director Perez: EIDL is one of three programs that are available from the SBA.

Mr. Mark Trowbridge: Okay.

Economic Development Director Perez: In case of disaster. Remember, we're working on two, two tracks. We're working on, in this case disaster, and we are also working on crisis.

Mr. Mark Trowbridge: Got you. I'd like to declare my office a disaster area.

Economic Development Director Perez: Then you qualify. All right make sure you submit the application. Make sure that you do the assessment first.

Mr. Mark Trowbridge: They're all doing it right now.

Economic Development Director Perez: Alright. Alright.

Mr. Mark Trowbridge: Can Nick mention his upcoming program on Friday?

Economic Development Director Perez: Yes. Nick.

Mr. Nick Sharp: So, just quickly. We're launching our local focused dinner series. So, mostly Florida based products going to be the showcase. We have a special secret Chef who will announce at a later date, but we're starting to do pop-up dinners. The chef's really good. We had a James Beard nominated restaurant in Brooklyn before moving down to Florida, and he's been at the Helmet Threefold for a little while and he's going to be the executive chef over at our brewery, which is opening on Alhambra, in hopefully three or four weeks. So, we're just doing a little sneak peek pop-up at Threefold on Giralda, starting this Friday and then depending on how it goes, we'll probably do Friday, Saturday for a couple of weeks. So, we put it out on social media today. If anyone's interested in coming with obviously limited tickets, which due to seating, but if anyone's interested, please have a look at our social media, book a ticket, if you can't make it, share it. It should be a really good night.

Ms. Cristina Mendoza: Is it at all your cafes, because I couldn't tell that from social media.

Mr. Nick Sharp: No, just Giralda, just the Threefold location.

Ms. Cristina Mendoza: Okay.

Economic Development Director Perez: Thanks. Mr. Adams, do you want to bring us up to speed with the office and how we're doing?

Mr. Thad Adams: Sure. And my apologies for being late. I had an existing commitment. So, we have officially started as of on June 1st for the Allen Morris company. We're coming in, in shifts and so, we're basically having no more right now than 25, 30 percent in at one time, and even having social distancing, one-way circulation even within our office. Our tenants right now, and I'm on weekly calls with other landlord reps that have Coral Gables Office Buildings. We're seeing more inquiries; more surveys being taken. So that's always a good sign, because that's the first step for a company to look to move possibly to Coral Gables or expand. So, we see that as a positive sign. We are actually doing tours now, which were basically nil for quite a bit. And so, we did actually four tours this week another positive sign. I think the key right now is, there's a lot of misinformation out there too, and people watching TV, etc. etc., and I think any proactive efforts by landlords right now to edify, you know, tenants on what the standards are and what the buildings are doing to make them safe, would be very advisable and we found that it really is a tenant by tenant basis. And so, we're reaching out to each and every tenant and they all have different perceptions and different plans, but our garage as of this week was little more than a third full, so conceivably we've gone from about 10 percent to about 30 to 35 percent of our tenants that are back in the building.

Economic Development Director Perez: Excellent. Great news. Great, great news. Anybody else? Anybody else?

Mr. Nick Sharp: A quick question. So, in general, offices — we have two locations that are in office buildings. I think, you know, if I had to guess, I would say occupancies back at like 5 or 10 percent, with different businesses phasing they're reopening over, I've heard as far out as September when people are starting to phase coming back in. I just was wondering if anyone had heard anything else or had any other ideas?

Mr. Thad Adams: Nick, so I know the buildings where you're in. With all of our tenants that we've spoken to, the farthest projection out is July. So, we haven't heard until September yet. I get a lot of it depends on the business and who's in control and how do they feel about this, you know health concern piece and that's why, I think, you know, so much information as we can get and I have another study that I'll send you, Julian, that will help people manage, I think their fears, but yet maintain safety.

Economic Development Director Perez: Thank you so much and I'll make sure that I get it to the rest of the group. Any other questions or concerns? Again, please, if you can take a few minutes to look over technical memorandum number five, which is the business events, and please provide us with your input. The working group is going to get together soon to begin to identify those potential events. We're moving forward very, very quickly on implementing the orders that were put out for outside dining, as well as signage, as well as temporary use and special events. And we wanted to make sure that we incorporate your feedback on the events that you would

like to see to promote the local businesses. So, with that if there's no other questions, we're going to go ahead and adjourn the meeting and just hope that everybody has a wonderful afternoon, wonderful evening, and a wonderful weekend. And thank you so much again for your participation. Thank you so much for your feedback, and we look forward to our next meeting, hopefully next week if not the following week.

ACM Santamaria: Thank you folks.

Economic Development Director Perez: Thanks.