

CITY OF CORAL GABLES, FLORIDA

DRAFT RESOLUTION

A RESOLUTION ACCEPTING THE RECOMMENDATION OF THE PROCUREMENT OFFICER TO AWARD THE GROUP LIFE AND AD&D INSURANCE CONTRACT TO STANDARD INSURANCE COMPANY (THE STANDARD), THE HIGHEST RANKED RESPONSIVE-RESPONSIBLE PROPOSER, PURSUANT TO SECTION 2-763 OF THE PROCUREMENT CODE ENTITLED "CONTRACT AWARD" AND REQUEST FOR PROPOSALS (RFP) 2019-022

WHEREAS, on June 14, 2019, the Procurement Division of Finance formally advertised, issued, and distributed Group Life and AD&D Insurance, Request for Proposals (RFP) 2019-022; and

WHEREAS, twenty-five (25) prospective proposers downloaded the RFP package from Public Purchase, the City's web-based e-Procurement service.; and

WHEREAS, on July 22, 2019, eight (8) firms submitted proposals in response to the RFP: Hartford Life and Accident Insurance Company; Life Insurance Company of North America; Metropolitan Life Insurance Company (Metlife); Minnesota Life Insurance Company; Standard Insurance Company (The Standard); Sun Life Assurance Company of Canada; Symetra Life Insurance Company; and USABLE Life; and

WHEREAS, on August 23, 2019, the Evaluation Committee convened to evaluate the eight (8) responsive proposals; and

WHEREAS, the Evaluation Committee ranked the firms in the following order of preference: Standard Insurance Company (The Standard) (top-ranked); Metropolitan Life Insurance Company (Metlife) (second ranked); Hartford Life and Accident Insurance Company (third ranked); Symetra Life Insurance Company (fourth ranked); USABLE Life (fourth ranked); Life Insurance Company of North America (fifth ranked); Minnesota Life Insurance Company (sixth ranked); and Sun Life Assurance Company of Canada (seventh ranked); and

WHEREAS, the Evaluation Committee recommended that the City award and negotiate a contract with Standard Insurance Company (The Standard), the highest ranked responsive-responsible proposer for a period of three (3) years with options to renew for two (2) additional one (1) year periods; and

WHEREAS, should negotiations fail with Standard Insurance Company (The Standard), that negotiations commence with the next most responsive-responsible, up to the third ranked proposer, until an agreement and contract amount acceptable to the City has been reached; and

WHEREAS, the Procurement Officer recommends accepting the Evaluation Committee's recommendation; and

WHEREAS, Section 2-585 of the Procurement Code authorizes the City Manager to delegate authority to the Procurement Officer to administer and make recommendations on City contracts.

NOW THEREFORE BE IT RESOLVED BY THE COMMISSION OF THE CITY OF CORAL GABLES:

Section 1. The foregoing "Whereas" clauses are hereby ratified and confirmed as being true and correct and are hereby made a specific part of this Resolution upon adoption hereof.

Section 2. That the City Commission accepts the recommendation of the Procurement Officer to award the Group Life and AD&D Insurance contract to Standard Insurance Company (The Standard), the highest ranked responsive-responsible proposer, pursuant to Section 2-763 of the Procurement Code entitled "Contract Award" and Request for Proposals (RFP) 2019-022; further authorizing the City Manager to negotiate and execute a Professional Services Agreement for a period of three (3) years with options to renew for two (2) additional one (1) year periods, exercisable at the option of the City Manager; should negotiations fail with the top-ranked proposer, negotiations shall commence with the next most responsive-responsible proposer, up to the third ranked proposer, until an agreement and contract amount acceptable to the City has been reached.

Section 3. That this Resolution shall become effective upon the date of its adoption herein.

PASSED AND ADOPTED THIS EIGHTH DAY OF OCTOBER 2019

(Moved by _____, Seconded by _____)
(Passed 0/0 vote)

RAUL VALDES-FAULI
MAYOR

ATTEST:

BILLY Y. URQUIA
CITY CLERK

APPROVED AS TO FORM AND
LEGAL SUFFICIENCY:

MIRIAM SOLER RAMOS
CITY ATTORNEY