

CITY OF CORAL GABLES

-MEMORANDUM-

TO: Honorable Mayor, Vice-Mayor,
and members of the City Commission

Date: April 19, 2019

FROM: Peter J. Iglesias, P.E.
City Manager

SUBJECT: Award Recommendation
IFB 2019-004 Aquatic
Weed/Trash Skimmer Vessel



At the May 14, 2019 City Commission meeting, an award recommendation for IFB 2019-004 for the purchase of an Aquatic Weed/Trash Skimmer Vessel will be included on the agenda. This memorandum serves to notify you that in accordance with Section 2-763 of the City Code entitled "Contract Award", my recommendation for award of the subject IFB is as follows:

- 1) Accept the Procurement Officer's recommendation to award Aquarius Systems – A Division of D&D Products, Inc., the most responsive and responsible bidder, for the purchase of an Aquatic Weed/Trash Skimmer Vessel.
- 2) Execute an agreement with Aquarius Systems – A Division of D&D Products, Inc., in the amount of \$340,914.00.
- 3) Reaffirm the City's right to pursue alternative courses of action.

Three (3) bids were received on February 28, 2019 in response to the IFB: Aquarius Systems – A Division of D&D Products, Inc., Barber Welding, Inc., d/b/a Alpha Boats Unlimited, Weedoo Greenboat, Inc.

The responses were reviewed by the Procurement Division to determine responsiveness to the requirements of the IFB. As this step was completed, Public Works conducted an evaluation of the technical specifications of all bids submitted. The bids were evaluated starting with the lowest bid submitted. The results of the evaluation are as follows:

Weedoo Greenboat, Inc. (lowest bid)

The Vessel failed to meet the following technical specification requirements indicated in Section 2 of the IFB:

- 4.6 Navigate fully loaded, under wave conditions up to 5 feet with a minimum speed of 2.3 miles/hour (2.0 Knots).
- 7.2 Minimum trash load capacity of 10,000 Lb. weight uniformly distributed in main conveyor.

Barber Welding, Inc., d/b/a Alpha Boats Unlimited (second lowest bid)

The Vessel failed to meet the following technical specification requirements indicated in Section 2 of the IFB:

- 3.2 [...] Hull shall be made from materials with the equivalent strength and corrosive resistance as 316 stainless steel hull of 11 gauge thickness.

Aquarius Systems – A Division of D&D Products, Inc (third lowest bid)

The Vessel complies with all technical specification requirements indicated in Section 2 of the IFB.

The Procurement Division finalized its' due diligence process and confirmed that Aquarius Systems – A Division of D&D Products, Inc., is both responsive to the requirements of the IFB and a responsible firm. See attached Tabulation of Bids received.

A more detailed description of the IFB, response, and evaluation results will be provided to you as part of the Agenda package.

Please contact me should you have any questions.

Copy:

Miriam Soler Ramos, Esq., City Attorney

Billy Y. Urquia, City Clerk

Eduardo Santamaria, Assistant City Manager

Hermes Diaz, Interim Public Works Director

Jorge E. Acevedo, Acting Assistant Public Works Director – Operations / Utilities Director

Diana M. Gomez, Finance Director

Celeste S. Walker, Assistant Finance Director for Procurement

BID TABULATION
IFB 2019-004 Aquatic Weed / Trash Skimmer Vessel

Item	Description	Quantity	Unit of Measure	Non-Responsive Weedoo Greenboat, Inc. *		Non-Responsive Barber Welding, Inc., d/b/a Alpha Boats Unlimited †		Most Responsive/Responsible Bidder Aquarius Systems - A Division of D&D Products, Inc.	
				Unit Price	Extended Amount	Unit Price	Extended Amount	Unit Price	Extended Amount
1	Aquatic Weed/Trash Skimmer Vessel	1	Each	\$255,500.00	\$255,500.00	\$276,600.00	\$276,600.00	\$323,124.00	\$323,124.00
	Manufacturer:			Berky		Alpha Boats Unlimited		Aquarius Systems	
	Model No:			6520		MC-702		TH-12 Trash Hunter	
2	Trailer for Vessel Transportation	1	Each	\$20,000.00	\$20,000.00	\$26,582.00	\$26,582.00	\$17,790.00	\$17,790.00
	Manufacturer:			Weedoo		Alpha Boats Unlimited		Aquarius Systems	
	Model No:			T1309		TLT-600		TR-34 Trailer	
			Total		\$275,500.00		\$303,182.00		\$340,914.00
Alternate Options:									
	Enclosed Cabin with ventilation (no air conditioning)			pricing not submitted		\$6,500.00		\$10,100.00	
	Enclosed Cabin with air conditioning and ventilation			pricing not submitted		\$12,500.00		\$14,990.00	
Number of Calendar Days, from receipt of Purchase Order, for delivery of goods:				70		240		90 - 150	

* The vessel bid by **Weedoo Greenboat, Inc.**, failed to meet the following technical specification requirements indicated in Section 2 of the IFB:

- 4.6 Navigate fully loaded, under wave conditions up to 5 feet with a minimum speed of 2.3 miles/hour (2.0 knots).
7.2 Minimum trash load capacity of 10,000 Lb. weight uniformly distributed in main conveyor.

† The vessel bid by **Barber Welding, Inc., d/b/a Alpha Boats Unlimited** failed to meet the following technical specification requirements indicated in Section 2 of the IFB:

- 3.2 [...] Hull shall be made from materials with the equivalent strength and corrosive resistance as 316 stainless steel hull of 11 gauge thickness.

Prepared by:

Yusbel Gonzalez

Reviewed by:

Eduardo Hernandez