

**CITY OF CORAL GABLES**

405 Biltmore Way
Coral Gables, FL 33134
(305) 460-5102

Finance Department / Procurement Division
Request for Sole Source Procurement
(Over \$25,000 requires Commission approval)

Section 2-689 A contract may be awarded without competitive bids or proposals when the Procurement Officer, after conducting a good faith review of all available sources, determines in writing, pursuant to a written request from a department head, that the contract by its very nature is not suitable to competitive bids or proposals, as there is only one source for the required supply, service or construction item capable of fulfilling the needs of the city.

Contract ID: SS 2019-034

PART I: Department/Vendor Information

Division/ Department	IT	Dept. Contact	Gisela Rodriguez	Requisition No.	19872
Suggested Vendor	LOCUTION SYSTEMS	Service/Item Description	Locution System for new FS2	Value	\$72,815

PART II: Explanation (Supporting documentation must be attached)

Sole Source Justification	Locution Systems is the sole source provider for the CAD/Voice audio base system for the Fire Department. This system was purchased in 2013. This product currently supports the the Fire Department CAD/Voice PA system for all Fire Stations. This product, services, support and peripherals can only be purchased and supported by Locution Systems.
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Department Head Signature

4/18/2019
Date

Procurement Officer Signature

4/23/19
Date

Note: This item requires Commission approval.
An agenda item must be submitted



1626 Cole Blvd., Suite 325
Golden, CO 80401
303 301 7300
FAX 303 384 9014
www.locution.com

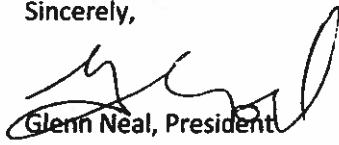
October 10, 2018

Coral Gables Fire Department
2815 Salzedo Street
Coral Gables, FL 33134

To Whom It May Concern:

This is to inform you that Locution Systems, Inc. of Golden, Colorado, is the sole authorized provider for Locution's dedicated automated voice announcement system in the United States and has not authorized any other parties to provide maintenance and support of our products. Consequently, Locution Systems, Inc. is the sole provider of maintenance and support services for our products.

Sincerely,



Glenn Neal, President
Locution Systems, Inc.



1626 Cole Blvd, Suite 325
Golden, CO 80401
Voice: 303-301-7300 Fax: 303-384-8014

Customer : Coral Gables, FL	Quote ID	CGABL-1904-2-ST2-MultiZone-V1.2
Contact:	Document Date	4/17/2019
Email:	Quote Expires:	10/17/2019
Phone:		

1.0 Notes and Assumptions

Quoted:

V1.2

Installation updated

V1.1

Installation added

Installation Oversight removed

V1.0

Locution PrimeAlert IP add-on system (ties into existing or soon to be added head-end system - the head-end system must be in place for this system to be fully functional). Quoted for:

Station 2 (MultiZone)

Customer must ensure that good network connectivity exists between the central server and all station PCs, in order for the system to be fully functional.

It is the Customer's responsibility to ensure 120V power exists within 6' of all Locution provided station enclosure(s), amplifier(s), and monitors/zone tracker(s).

Includes full project management.

Includes full installation.

Does not include training.

Part Num	Description	Qty	Unit Cost	Total
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2.0 Station Software and Hardware (none defined or not applic. to this Quote/Price List)

2.1 Software (Standardized)

SSL-STA	PrimeAlert Remote Client. Provides full functionality station audio dispatching	1	2,415	2,415
SSL-VSB-ST	PrimeAlert Remote Client add-on module for relay switching and advanced zoned audio/lighting (up to 10 devices)	2	1,805	3,610
SSL-VSC-01	PrimeAlert Remote Client add-on module for 1 Zone Tracker (for zoned systems)	1	935	935

2.2 Software (Custom/Interfaces) none defined

2.3 Hardware - Basic

LCPN32-MZ	Control Panel, Multi-zone: includes PC, system power, multiple relays with relay backplane, isolated inputs, wire management, 120V surge-protection and isolation, with locked front panel door access. 2 chassis	1	8,250	8,250
MPCA	Station PC Assembly	1	1,400	1,400
RHL-RIA30	Radio Interface Unit - Active	1	795	795
TWIR-AV	Wire required per audio/visual/switch station requirements (if applicable)	1	2,290	2,290

(Subtotal \$12,735)

2.4 Hardware - Audio

MAMP-A06	Amplifier - Single 60W	1	795	795
TSPK-WF	Speaker - Wall Focus	15	208	3,120
TAVC	Volume Control	15	54	810
(Subtotal \$4,725)				

2.5 Hardware - Visual

MZTS	Station Zone Tracker (Touch Panel)	1	2,595	2,595
LNVI-DL-H	Night Vision Illuminator LED - Wall or Ceiling	15	208	3,120
	Mount DALI (Ramped) - Horizontal			
MDRT-3	3 Digit Response Timer*	7	846	5,922
TMUI-FM5	Multi-unit Indicator Light - Flush Mount - LED 5 position*	3	549	1,647

* requires SSL-VSB software module (see component allowances under SSL-VSB descrip).

** requires SSL-VSC software module (see component allowances under SSL-VSC descrip).

(Subtotal \$13,284)

Subtotal (Station)

\$37,704

3.0 Services

Project Management

PMGNT	Project Management	1	8,100	8,100
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Training

LOCTR-OPW	PrimeAlert Operation Training (WebEx)	0	4,100	not bid
LOCTR-TECW	PrimeAlert Technical Training (WebEx)	0	4,100	not bid
INST-OV	Installation Oversight (Installer Training) Remote	0	7,500	not bid

Installation

INSTF-BS	Installation	1	25,261	25,261
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Travel

TRV01	Travel (or Remote Costs)	1	1,750	1,750
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Subtotal (Services)

\$35,111

4.0 Totals (Categorized by Software, Hardware, Services)

Software	\$6,960
Hardware	\$30,744
Services (excluding any defined installation)	\$9,850
SubTotal (w/o install, maint, options)	\$47,554
Installation	\$25,261
Subtotal	\$72,815
Tax	Assumed no tax
Total (US Dollars)	\$72,815

5.0 Support Maintenance Costs

Note: Maintenance is not included in the total price & begins after the 1 Year Warranty Period has ended. Does not include Server Hardware in Support Maintenance Costs.

MAINT01	Includes annual maintenance for:	
	PrimeAlert Station Software Client	290
	PrimeAlert Station Software Client Add-ons (for Visual Devices)	545
	Station Control Panel(s)	990
	Radio Interface Unit	95
	Amplifier(s)	95
	Speaker(s) / Volume Control(s)	472
	Zone Tracker(s)	311
	Response Timer(s)	711
	Multi-Unit Indicator(s)	198
	LED Lighting and Controller(s) (ramped)	374
Subtotal (Annual Maintenance)		\$4,081