## Cartegraph<sup>\*</sup>

## SOLE SOURCE LETTER CARTEGRAPH SYSTEMS, INC. 3600 Digital Drive Dubuque, IA 52003

Date: December 18, 2018

To: Raimundo Rodulfo, Director of Information Technology From: Mitch Bradley, SVP of Sales and Marketing

Re: Cartegraph Sole Source Justification for Cyclomedia Data Collection

This letter confirms that Cartegraph Systems, LLC. partners with Cyclomedia as its preferred vendor for digital 360-degree image capture, asset extraction, and asset data load into the Cartegraph Operations Management System (OMS).

Cyclomedia delivers best-in-class HD GeoCycloramas utilizing data collection methodologies and products that result in a successful Cartegraph OMS implementation. Cyclomedia allows organizations to use highly accurate and complete asset inventories within Cartegraph by offering a seamless data load into Cartegraph OMS with an optional imagery viewer integration.

Data Collection from other vendors will require additional service level engagement.

If you have further questions, please contact me at 563.587.3305.

Thank you,

Mitch Bradley SVP of Sales and Marketing