

BUDGET HEARING

SEPT 14, 2017

2017 - 2018 BUDGET ESTIMATE SIGNIFICANT CALENDAR DATES

JUNE 1, 2017 – Property Appraiser sends estimated property values

JULY 1, 2017 – Budget Estimate submitted to City Commission

JULY 1, **2017** – Property Appraiser certifies taxable values

JULY 1 TO JULY 10, 2017 – State revenue estimates available online

JULY 11, **2017** – Budget Workshop – Presentation of Budget Estimate

JULY 12 to SEPTEMBER 13, 2017 – Individual Commission Briefings

AUGUST 4, 2017 – Certify tax rate to the Property Appraiser

SEPTEMBER 14, 2017 – 1ST Budget Hearing

SEPTEMBER 26, 2017 – 2ND Budget Hearing



2017-2018 BUDGET ESTIMATE SUMMARY

| Annual Revenues | | \$ 177,552,029 |
|---|-----------------|-------------------|
| Transfers From Reserves | | |
| General Fund | \$ 4,729,717 | |
| General Capital Improvement Fund | 3,671,133 | |
| Capital Improvement Impact Fee Fund | 1,566,972 | |
| Sanitary Sewer Fund | 1,500,000 | |
| Sunshine State Debt Service Fund | 1,145,504 | |
| Parking Fund | 958,785 | |
| Roadway Improvement Fund | 615,000 | |
| General Fund - City Clerk's Special Revenue | 205,243 | |
| Neighborhood Renaissance Fund | 200,000 | |
| All Other Funds | 211,447 | 14,803,801 |
| Total Revenues | | \$ 192,355,830 |
| Expenditures | | _ |
| Operating | 161,913,702 | |
| Capital | 20,733,111 | |
| Debt Service | 8,315,613 | \$ 190,962,426 |
| Transfers to Reserves | | |
| Stormwater Utility Fund | 365,965 | |
| Parking Fund | 637,654 | |
| All Other Funds | 389,785 | 1,393,404 |
| Total Expenditures | | \$ 192,355,830 |

REVENUE INCREASES AFFECTING THE BUDGET

| | | | 10131 |
|---|----|-----------|-------------------|
| Revenues | Ir | ncreases | Revenue |
| Property Tax * | \$ | 4,134,436 | \$ 80,124,165 |
| Automobile Parking Fees | | 656,900 | 13,714,500 |
| Storm Water Utility Fees | | 445,000 | 4,575,000 |
| Utility Service Taxes | | 425,000 | 11,375,000 |
| Investment Income | | 334,000 | 748,000 |
| Capital Project Assessment Fees (Streetscape) | | 330,000 | 330,000 |
| Business Tax Receipts (BTRs) | | 172,750 | 3,518,750 |
| Rentals & Concessions | | 164,093 | 4,205,458 |
| Golf Fees | | 96,500 | 770,500 |
| Other Recreation Fees | | 87,000 | 3,628,000 |
| Franchise Fees | | 75,000 | 6,880,000 |
| Sanitary Sewer Fees | | 73,721 | 9,937,000 |
| Other Revenue Increases | | 21,510 | 2,123,000 |
| Total Revenue Increases | \$ | 7,015,910 | \$ 141,929,373 |

^{*} Property Tax estimate based on July 1 property valuations.

Total

REVENUE DECREASES AFFECTING THE BUDGET

| | | | Total |
|--|-------------------|----|-------------|
| Revenues | Decreases | F | Revenue |
| Building Better Communities Bond Program | \$ (2,757,698) | \$ | - |
| Miami-Dade County Roadway Impact Fees | (1,664,645) | | - |
| Debt Proceeds - Capital Projects | (850,000) | | - |
| Intergovernmental Revenues | (831,308) | | 5,545,000 |
| Biltmore Complex | (510,521) | | 1,929,679 |
| Miscellaneous Revenues | (353,473) | | 170,000 |
| Public Safety Fees | (245,000) | | 3,538,500 |
| Solid Waste Collections | (238,640) | | 8,496,000 |
| General Government Fees | (184,000) | | 2,021,000 |
| Permit Fees | (71,000) | | 7,299,000 |
| Fines & Forfeitures | (66,000) | | 1,890,000 |
| Transportation Sales Tax | (29,955) | | 1,970,045 |
| Total Revenue Decreases | (7,802,240) | | 32,859,224 |
| Net Change/Total Revenues | \$ (786,330) | \$ | 174,788,597 |

EXPENDITURE CHANGES AFFECTING THE BUDGET

| | INCREASE | TOTAL |
|-----------------------------------|--------------|----------------|
| | (DECREASE) | <u>BUDGET</u> |
| Personal Services (PS) | | |
| Salaries (Longevity, Merits) | \$ 2,605,427 | \$ 66,844,240 |
| Overtime | 22,428 | 1,952,955 |
| Employee Benefits | | |
| Retirement | 292,846 | 26,799,859 |
| FICA | 138,493 | 4,219,708 |
| Workers Compensation | (465,000) | 2,500,000 |
| Health & OPEB | 523,883 | 8,784,516 |
| Other Misc. Benefits | (5,475) | 226,825 |
| Total Change in Personal Services | \$ 3,112,602 | |
| Total Personal Services Budget | | \$ 111,328,103 |

EXPENDITURE CHANGES

AFFECTING THE BUDGET

| | INCREASE | TOTAL |
|--|---------------|-------------------|
| | (DECREASE) | <u>BUDGET</u> |
| Other Than Personal Services (OTPS) | | |
| Professional Services | \$ 331,752 | \$ 14,629,898 |
| Repairs, Maintenance, Utilities & Misc. Services | 861,494 | 19,036,526 |
| Parts, Supplies & IT Maintenance Subscriptions | (901,956) | 7,713,122 |
| Equipment Replacements | (1,013,185) | 506,752 |
| Equipment Additions | (837,975) | 236,039 |
| Debt, Employee Payouts & Contingencies | (383,824) | 3,174,039 |
| Grants | (145,885) | 591,178 |
| Fleet Equip Replacement | (169,462) | 3,265,614 |
| Non-Operating | (47,309) | 1,432,432 |
| Total Change in Other Than Personal Services | (2,306,350) | |
| Total Other Than Personal Services Budget | | 50,585,600 |
| Net Change in Operating Budget | \$ 806,252 | |
| Total Operating Budget | | \$ 161,913,703 |

| PROJECTS | 2017-2018 ESTIMATE |
|--|-----------------------|
| Capital Equipment | |
| IT Data Systems Equipment Replacement/Upgrade | \$ 1,262,308 |
| CGTV Equipment Upgrade | 242,000 |
| Recycling Containers in Parks & Right of Ways | 96,000 |
| Total Capital Equipment | 1,600,308 |
| Facility Repairs/Improvements | |
| Roof Replacements Program - Citywide | 437,846 |
| HVAC Replacements Program - Citywide | 154,534 |
| 427 Biltmore Way - Repairs/Improvements | 295,000 |
| Elevator Repair/Replacement Program | 116,725 |
| General Govt System Improvements (Coral Gables Impact Fee) | 254,845 |
| Optimize Energy/Water Efficiency at City Facilities | 195,000 |
| Total Facility Projects | 1,453,950 |

| Historic Facility Repairs/Restorations | |
|---|-------------------------------|
| Jean Ward Sculptures | 20,000 |
| Whiteway Lights Restoration | 20,000 |
| Centennial Trail | 25,000 |
| Biltmore Golf Course Bridges Renovation | 2,000,000 |
| Total Historic Facility Projects | 2,065,000 |
| Motor Pool Equipment Replacements/Additions | |
| Motor Vehicle Replacements/Additions | 3,265,614 |
| | 0.0/5./44 |
| Total Motor Pool Projects | 3,265,614 |
| Total Motor Pool Projects Parking Repairs/Improvements | 3,265,614 |
| · | 3,265,614 118,785 |
| Parking Repairs/Improvements | |
| Parking Repairs/Improvements Parking Lots & Garages Repairs/Replacements | 118,785 |
| Parking Repairs/Improvements Parking Lots & Garages Repairs/Replacements Parking Lot Lighting Improvements | 118,785 180,000 |
| Parking Repairs/Improvements Parking Lots & Garages Repairs/Replacements Parking Lot Lighting Improvements Citywide Signage Program | 118,785 180,000 300,000 |

Parks & Recreation Repairs/Improvements

| Purchase of Land Development of Passive Parks Parks & Recreation Major Repairs Parks System Improvements (Coral Gables Impact Fee) | 300,000 875,000 1,373,479 766,735 |
|--|--|
| Total Parks & Recreation Projects | 3,315,214 |
| Public Safety Improvements | |
| Fire Equipment Replacement Program | 187,297 |
| CCTV Security System - Roadways | 500,000 |
| Fire System Improvements (Coral Gables Impact Fee) | 410,635 |
| Police System Improvements (Coral Gables Impact Fee) | 159,757 |
| Backup PSAP | 163,000 |
| Purchase of Fire Station 4 | 203,000 |
| Total Public Safety Projects | 1,623,689 |



Transportation & Right of Way Improvements

| Total Transportation & Roadway Projects | 4,970,000 |
|--|-----------|
| Gateway Features & Branding Improvements | 100,000 |
| Alhambra Median Landscape Lighting | 100,000 |
| LED Streetlights Conversion | 150,000 |
| Decorative Streetlights | 200,000 |
| Street Tree Succession Plan | 150,000 |
| Residential Yard Waste-Pit Restoration | 75,000 |
| Miracle Mile/Giralda Ave. Streetscape Improvements | 2,100,000 |
| Biltmore Way Streetscape Improvements (Design) | 80,000 |
| Bridges & Waterway Repairs & Improvements | 50,000 |
| Citywide Traffic Calming Program | 350,000 |
| Channel Marker Replacement | 15,000 |
| Citywide Street Resurfacing Program | 200,000 |
| Citywide Pedestian Infrastructure Program | 700,000 |
| Citywide Alleyway Paving Improvements | 100,000 |
| Installation of Bike Infrastructure | 600,000 |
| Transportation a right of way improvements | |

Utility Repairs/Improvements

| othicy repairs, improvements | |
|--|---------------|
| Sanitary Sewer System Improvement Program | 1,100,000 |
| Cross-Connection Removal Program | 200,000 |
| Sewer Pipe Camera Replacement Program | 5,000 |
| Storm Water System Improvement Program | 400,000 |
| Sea Level Rise Mitigation Program (Infrastructure Reserve) | 1,445,000 |
| Citywide Inflow & Infiltration Abatement | 1,500,000 |
| Total Utility Repair/Improvement Projects | 4,650,000 |
| Total Projects | \$ 23,942,560 |

EMPLOYEE CLASSIFICATION TEN-YEAR COMPARISON

| FISCAL | | POLICE | FIRE- | GENERAL | |
|-------------|---|-----------------|-----------------|------------------|--------------|
| YEAR | | OFFICERS | FIGHTERS | EMPLOYEES | <u>TOTAL</u> |
| 2009 | | 184 | 139 | 545 | 868 |
| 2010 | | 183 | 139 | 486 | 808 |
| 2011 | | 183 | 139 | 469 | 791 |
| 2012 | | 183 | 139 | 469 | 791 |
| 2013 | | 184 | 139 | 469 | 792 |
| 2014 | | 191 | 139 | 470 | 800 |
| 2015 | | 191 | 139 | 485 | 815 |
| 2016 | | 192 | 139 | 498 | 829 |
| 2017 | | 192 | 139 | 500 | 831 |
| 2018 | * | 192 | 139 | 505 | 836 |

^{*} Proposed

TEN-YEAR PROPERTY TAX MILLAGE RATE SCHEDULE

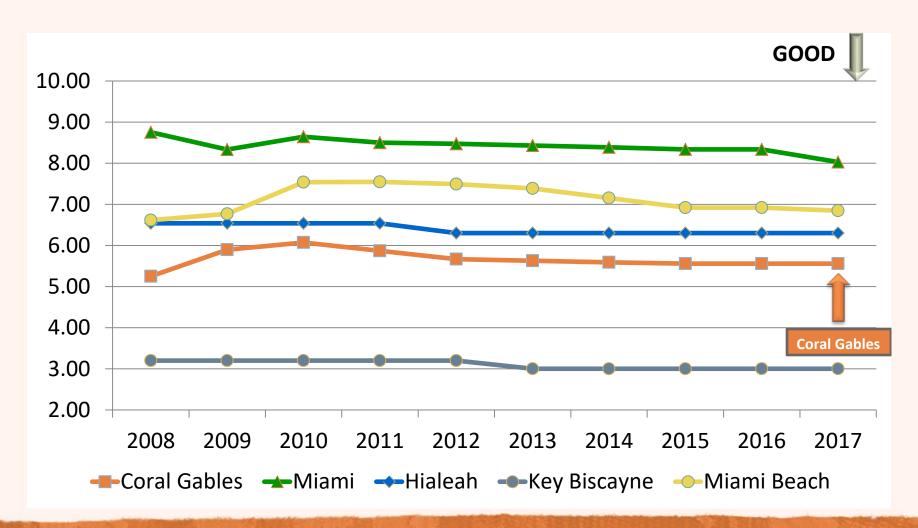
| FISCAL YEAR | <u>OPERATING</u> | VOTED DEBT SERVICE | <u>TOTAL</u> |
|-------------|------------------|---------------------------|--------------|
| 2009 | 5.250 | - | 5.250 |
| 2010 | 5.895 | - | 5.250 |
| 2011 | 6.072 | - | 5.895 |
| 2012 | 5.869 | - | 6.072 |
| 2013 | 5.669 | - | 5.869 |
| 2014 | 5.629 | - | 5.669 |
| 2015 | 5.589 | - | 5.629 |
| 2016 | 5.559 | - | 5.589 |
| 2017 | 5.559 | - | 5.559 |
| 2018 | * 5.559 | - | 5.559 |
| Proposed | | | |

OF A HOMESTEADED PROPERTY

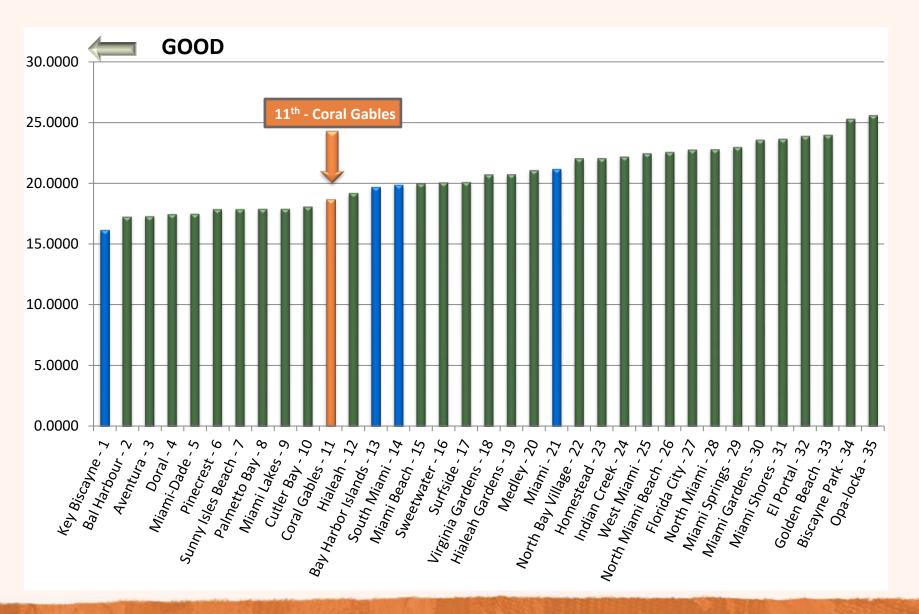
| Tax Year | 2013 | 2014 | 2015 | 2016 | 2017 * |
|--|------------|------------|------------|------------|------------|
| Taxable Value | \$ 534,350 | \$ 558,952 | \$ 573,792 | \$ 591,542 | \$ 621,277 |
| Percentage | 1.60% | 4.60% | 2.65% | 3.09% | 5.12% |
| Millage Rate | 5.629 | 5.589 | 5.559 | 5.559 | 5.559 |
| Estimated Coral Gables Portion of Property Tax | 3,008 | 3,124 | 3,190 | 3,288 | 3,454 |
| Increase (Decrease) | 26 | 116 | 66 | 95 | 166 |

^{*} Property Tax estimate based on July 1 property valuations.

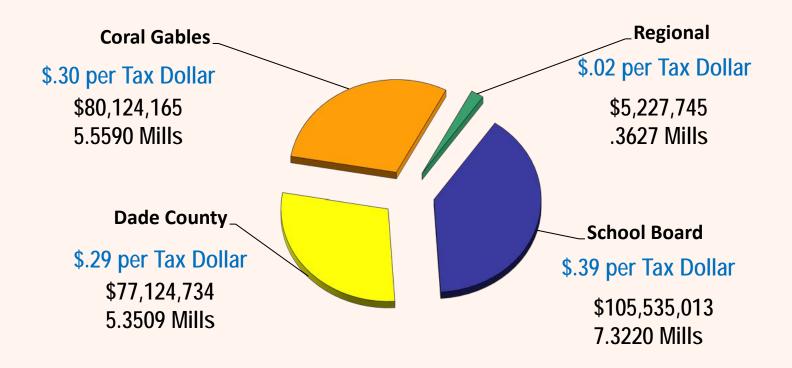
TEN-YEAR MUNICIPAL MILLAGE RATES FOR FULL SERVICE CITIES



RANKING OF MIAMI-DADE/MUNICIPALITY 2017 PROPOSED MILLAGE RATES COMPARED TO CORAL GABLES 2017 PROPOSED MILLAGE RATE

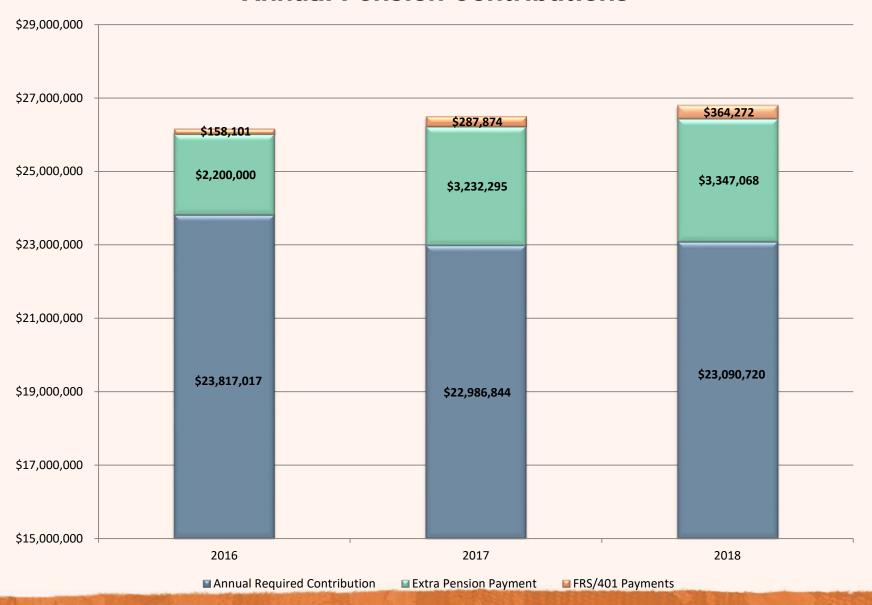


PROPERTY TAX DISTRIBUTION PER TAX DOLLAR



Property Tax Based on Estimated Taxable Values on July 1, 2017 of \$15,172,014,090 at 95% collection. All millage rates other than Coral Gables are based on prior year information.

Annual Pension Contributions



General Fund Reserve Analysis



The City's reserve policy calculates reserve requirements at 25% of the total operating budget, i.e., 25% of all funds, not just 25% of the General Fund. The 25% reserve is maintained in General Fund dollars, thereby freeing up fund balance in all other funds for investment in capital infrastructure.



A WORLD CLASS CITY WITH A HOMETOWN FEEL