

MASTER AGREEMENT

(CONTRACT)

Reference No. 14905

Scanned Date: _____

PAGE 1 OF 1 DATE: _____

MASTER AGREEMENT

OWNER: COBB COUNTY BOARD OF COMMISSIONERS

100 CHEROKEE STREET

MARIETTA, GA 30060

CONTRACTOR: GARLAND/DBS, INC.

3800 EAST 91ST STREET, CLEVELAND

OHIO 44105

WORK: ROOFING SUPPLIES AND SERVICES, WATERPROOFING AND RELATED PRODUCTS AND SERVICES: The undersigned parties understand and agree to comply with and be bound by the entire contents of Scaled Bid # 14-5903 : ROOFING SUPPLIES AND SERVICES, WATERPROOFING AND RELATED PRODUCTS AND SERVICES PROJECT MANUAL (aka, the Contractor's Bid Proposal submitted March 27,2014) which is incorporated here in by reference. Contractor understands and agrees that the bonds and insurance required by the Project Manual are to be kept current at all times through the length of each term and for 90 Days following completion of each term. Bonds and insurance must be renewed and presented to the owner at the time of each renewal term if Owner chooses to renew. Bonds and insurance shall be written by a firm acceptable to the Owner as specified in the Project Manual.

TERM: January 1, 2015 to December 31, 2017, with full renewal options per the Project Manual. Owner shall exercise renewal options by issuance and delivery to Contractor of a written notice to renew this Agreement.

PROJECT: ROOFING SUPPLIES AND SERVICES, WATERPROOFING AND RELATED PRODUCTS AND SERVICES in accordance with the Project Manual.

PRICE: Price as stated for all schedules included in the Project Manual.

BILLING: All original invoices shall be submitted directly to the Cobb County Finance Department. Invoices shall bill only for Work completed during the period covered by the invoice and shall clearly identify such work in accordance with invoicing guidelines in the Project Manual.

IN WITNESS WHEREOF, this Agreement has been executed by Owner and accepted by Contractor to be effective as of the date first above written.



Cobb County Board of Commissioners

Cobb County... Expect the Best!

Garland /DBS, Inc.

100 Cherokee Street

East 91st Street

Marietta, GA 30060

Cleveland, Ohio 44195

[Signature of Tim Lee]

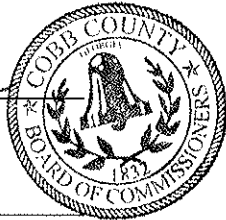
[Signature of David Sokol]

Tim Lee, Chairman

DAVID SOKOL, PRESIDENT
Date: 08/28/2014

Date: 9/22/2014

FEDERAL TAX ID NUMBER: 27-0288466



APPROVED AS TO FORM

[Signature of County Attorney]

COUNTY ATTORNEY'S OFFICE

APPROVED
PER MINUTES OF
COBB COUNTY
BOARD OF COMMISSIONERS
7/22/2014

CONTRACT AMENDMENT
Sealed Bid # 14-5903

Date of Amendment: August 4, 2015

Owner: Cobb County Board of Commissioners. Cobb County, Georgia
Contractor: Garland/DBS, Inc.
Project: Roofing Supplies and Services, Waterproofing and Related Products and Services

Current Contract Term: January 1, 2014 to December 31, 2017

This action amends the current contract dated September 22, 2014, for Sealed Bid # 14-5903. It is valid when signed by both the Owner and Contractor. The signature of the Contractor indicates his agreement herewith, including any adjustments in the contract pricing, contract term, or contract scope. This price and payment constitutes full compensation for all costs in connection with and incidental to items and services specified in the Contract.

Item # 1: Approval of Price Increase

This amendment serves as confirmation that Cobb County Government has approved an average price increase of 1.3% on the total product line for materials listed under Garland/DBS, Inc.'s Manufacturer's Price Lists. This increase will be retroactive to May 1, 2015.

Prices for roofing supplies and services, waterproofing, and related products and services (Attachment B) currently posted on the U.S. Communities website will remain unchanged. Barring any unforeseen changes in market conditions, all prices will remain firm through December 31, 2016.

ACCEPTED - The above listed terms and conditions of this Amendment are satisfactory and are hereby accepted.

OWNER

Cobb County Board of Commissioners
100 Cherokee Street
Marietta, Georgia 30090

Signed: Joe Tommie

Title: Purchasing Director

Date: 08/06/2015

CONTRACTOR

Garland/DBS, Inc.
3800 East 91th Street
Cleveland, Ohio 44105

Signed: Frank Perdomante

Title: FRANK PERDOMANTE ^{AUTHORIZED} CONTROLLER + SIGNER

Date: 08/05/15

CONTRACT AMENDMENT
Sealed Bid # 14-5903

Date of Amendment: April 6, 2015

Owner: Cobb County Board of Commissioners, Cobb County, Georgia
Contractor: Garland/DBS, Inc.
Project: Roofing Supplies and Services, Waterproofing and Related Products and Services

Current Contract Term: January 1, 2014 to December 31, 2017

This action amends the current contract dated September 22, 2014, for Sealed Bid # 14-5903. It is valid when signed by both the Owner and Contractor. The signature of the Contractor indicates his agreement herewith, including any adjustments in the contract pricing, contract term, or contract scope. This price and payment constitutes full compensation for all costs in connection with and incidental to items and services specified in the Contract.

Item # 1: Verification of Contract Scope – Waterproofing and Related Products and Services

This amendment serves as confirmation that Waterproofing and Related Products and Services were solicited under the original contract scope for Bid # 14-5903. Materials related to waterproofing and related services were listed in the Pricing section (Attachment B) of the solicitation document and Garland/DBS, Inc. provided unit prices for these items in their bid response. It was the intent of Bid # 14-5903 to include these items so that Cobb County, GA and other governmental entities could utilize the contract for roofing related waterproofing projects, as well as, interior and exterior building stand-alone waterproofing projects.

ACCEPTED - The above listed terms and conditions of this Amendment are satisfactory and are hereby accepted.

OWNER

Cobb County Board of Commissioners
100 Cherokee Street
Marietta, Georgia 30090

Signed: *Joe Terrence*

Title: *Purchasing Director*

Date: *4/07/2015*

CONTRACTOR

Garland/DBS, Inc.
3800 East 91th Street
Cleveland, Ohio 44105

Signed: *Frank A. Percacciani*

Title: *FRANK A. PERCACCIANI* ^{CONTROLLER} *AUTHORIZED SIGNER*

Date: *04/07/2015*



**COBB COUNTY
PURCHASING DEPARTMENT**

100 Cherokee Street, Suite 260
Marietta, Georgia 30090
phone: (770) 528-8400 • fax: (770) 528-8428

William J. Tommie Jr., CPPO
Purchasing Director

ADDENDUM No. 1

Sealed Bid# 14-5903
Roofing Supplies and Services, Waterproofing and Products and Services
Cobb County Purchasing Department

Date: March 7, 2014

Page 1 of 3

The following addendum hereby amends and/or modifies the Proposal Documents and specifications as originally issued for this project. All proposers are subject to the provisions of this Addendum.

This Addendum consists of:

- **Minutes and Questions from Pre-Proposal Meeting Held on February 25, 2014.**
- **Bid Opening has been postponed until March 27, 2014**
- **Sign-In Sheets from Pre-Proposal Meeting**

Receipt of addendum MUST be acknowledged in the submitted proposal. It is the Proposer's ultimate responsibility to ensure that they have all applicable addenda prior to bid submittal.

This acknowledgment form must be signed, dated, and included with your submitted proposal

Company Name

Date

Signature

Please Print Name

All bids must be received before 12:00 (noon) by the Bid Opening date. Bids shall be delivered to Cobb County Purchasing Department, 100 Cherokee Street, Suite 260, Marietta, GA 30090.

ADDENDUM No. 1

Sealed Bid# 14-5903

Roofing Supplies and Services, Waterproofing and Products and Services

Cobb County Purchasing Department

March 7, 2014

Minutes From Pre-Bid Meeting: February 25, 2014, 10:00 AM at the Cobb County Parks Department

Bid Submission Procedure

- Bids are due on March 13, 2014 before 12:00 noon at the Cobb County Purchasing Department, 100 Cherokee Street, suite 260, Marietta, Ga. 30090. Late bids will not be accepted.
- Bids will be opened at 2:00 pm on the same day in the Cobb County Board of Commissioners Room, 100 Cherokee Street, 2nd floor, Marietta Ga.30090
- The Bid opening may be viewed on Cobb County's government access channel TV23 or on the website www.cobbcounty.org
- A Bid Bond is not required
- A Georgia Security and Immigration Act Affidavit (Exhibit A) form must be included.
- Vendor must sign, notarize and include their E-Verify number on the Affidavit
- Submit original and 2 copies, and 10 copies on flashdrives, please label box#1 with original and use enclosed label
- Cutoff date for questions is March 4, 2014 at 5 pm
- Minutes and addenda will be sent to plan holders on record as receiving a bid package
- **Vendors must acknowledge all addenda with their bid response, failure could deem your proposal non-responsive**

Questions and Clarifications from Pre-Bid Conference

- **Question:** How much did the State of Georgia and Cobb County spend on the contract last year?
- **Answer:** Public entities in the State of Georgia 2.5 million dollars, Cobb County \$1,408,353.44
- **Question:** Explain how to attach labels to flash drives?
- **Answer:** Please apply a small adhesive label with your company name on each flash drive.
- **Question:** Could this bid be extended for one or two weeks?
- **Answer:** Yes, the bid time and due date will be extended to 12:00 noon, on Thursday, March 27, 2014.
- **Question:** Would the deadline for Questions be extended as well?
- **Answer:** Yes, the deadline for questions will be extended to March 11, 2014 at 5:00 PM.

- **Question:** Is there a missing section 10?
- **Answer:** No
- **Question:** Would the Pricing be valid for 60 or 120 days?
- **Answer:** 120 days
- **Question:** How does State Licensing Qualifications apply to this bid because the requirements vary by state?
- **Answer:** The County recognizes that requirements may vary by state and some states may have more stringent requirements than others. In order to provide products and services under this contract, bidders will be required to comply with each state's licensing requirements that qualify the firm to perform as a prime roofing contractor.
- **Question:** What company currently holds the Roofing Contract?
- **Answer:** The Garland Company of Cleveland Ohio

PRE- PROPOSAL CONFERENCE

Sealed Bid # 14-5903

Roofing Supplies and Services, Waterproofing and Related Products and Services

February 25, 2014

REPRESENTATIVE NAME	COMPANY NAME & COMPLETE ADDRESS	PHONE (INCLUDE AREA CODE)	E-MAIL ADDRESS
Bill Thomas	Cobb Co. Purchasing	770 528 8425	bLThomas@cobbcounty.org
Eric Younkin	GARLAND/DBS	440-829-7700	EYOUNKIN@garlandind.com
FRANK PERACCIANTE	GARLAND/DBS	(440)829-8562	FPERACCIANTE@GARLANDIND.COM
Joanne Durante	GARLAND/DBS	(216) 289-1626	jdurante@garlandind.com
Brendan Conway	Garland/DBS	(216) 874-7446	bconway@garlandind.com
Tyson Elliott	GARLAND/DBS	(423) 413-5061	telliott@garlandind.com
Bill Maxson	RSG	404-823-3177	bmaxson@rsgroof.com
Joe Tommie	Cobb Co. Purchasing	770-528-9445	joe.tommie@cobbcounty.org

*Please note that contact information provided to a government agency may be subject to public release as required by Georgia's open records law.

PRE- PROPOSAL CONFERENCE

Sealed Bid # 14-5903

Roofing Supplies and Services, Waterproofing and Related Products and Services

February 25, 2014

REPRESENTATIVE NAME	COMPANY NAME & COMPLETE ADDRESS	PHONE (INCLUDE AREA CODE)	E-MAIL ADDRESS
Brandon Till	Tecta America	770. 773.0388	btill@tecta-america.com
Mary Pelfrey	U.S. Communities	704 564-0320	mpelfrey@uscommunities.org

*Please note that contact information provided to a government agency may be subject to public release as required by Georgia's open records law.



**COBB COUNTY
PURCHASING DEPARTMENT**

100 Cherokee Street, Suite 260
Marietta, Georgia 30090
phone: (770) 528-8400 • fax: (770) 528-8428

William J. Tommie Jr., CPPO
Purchasing Director

ADDENDUM No. 2

Sealed Bid# 14-5903
Roofing Supplies and Services, Waterproofing and Products and Services
Cobb County Purchasing Department

Date: March 17, 2014

Page 1 of 2

The following addendum hereby amends and/or modifies the Proposal Documents and specifications as originally issued for this project. All proposers are subject to the provisions of this Addendum.

This Addendum consists of:

- **Questions Received in Writing**

Receipt of addendum MUST be acknowledged in the submitted proposal. It is the Proposer's ultimate responsibility to ensure that they have all applicable addenda prior to bid submittal.

This acknowledgment form must be signed, dated, and included with your submitted proposal

Company Name

Date

Signature

Please Print Name

All bids must be received before 12:00 (noon) by the Bid Opening date. Bids shall be delivered to Cobb County Purchasing Department, 100 Cherokee Street, Suite 260, Marietta, GA 30090.

ADDENDUM No. 2

Sealed Bid# 14-5903

Roofing Supplies and Services, Waterproofing and Related Products and Services Cobb County Purchasing Department

March 17, 2014

A. Questions Received in Writing:

- Question: In the US Communities requirements, Section 7. Bonding Capacity, it states that bidders must be capable of securing a Performance Bond up to \$50,000,000. Since this is a local contract for Cobb County and the State of Georgia and Cobb County project totals are both under 3 million dollars per year, why is this a requirement?

Answer: Cobb County is the lead agency for this Cooperative Nationwide Solicitation with a requirement of no less than 2 turn-key jobs in at least 25 states the past 24 months. This contract will be applicable in all 50 states, therefore the 50mm bonding capacity is needed.

- Question: It seems to limit small business participation. Can the bonding capacity requirement be lowered to the equal the past year actual contract amount?

Answer: No, since this is a National Solicitation, the Bond Capacity is necessary.