

**CITY OF CORAL GABLES, FLORIDA**

**RESOLUTION NO. 2019-306**

A RESOLUTION OF THE CITY COMMISSION ACCEPTING THE RECOMMENDATION OF THE PROCUREMENT OFFICER TO AWARD THE GROUP LIFE AND AD&D INSURANCE CONTRACT TO STANDARD INSURANCE COMPANY (THE STANDARD), THE HIGHEST RANKED RESPONSIVE-RESPONSIBLE PROPOSER, PURSUANT TO SECTION 2-763 OF THE PROCUREMENT CODE ENTITLED "CONTRACT AWARD" AND REQUEST FOR PROPOSALS (RFP) 2019-022.

**WHEREAS**, on June 14, 2019, the Procurement Division of Finance formally advertised, issued, and distributed Group Life and AD&D Insurance, Request for Proposals (RFP) 2019-022; and

**WHEREAS**, twenty-five (25) prospective proposers downloaded the RFP package from Public Purchase, the City's web-based e-Procurement service.; and

**WHEREAS**, on July 22, 2019, eight (8) firms submitted proposals in response to the RFP: Hartford Life and Accident Insurance Company; Life Insurance Company of North America; Metropolitan Life Insurance Company (Metlife); Minnesota Life Insurance Company; Standard Insurance Company (The Standard); Sun Life Assurance Company of Canada; Symetra Life Insurance Company; and US Able Life; and

**WHEREAS**, on August 23, 2019, the Evaluation Committee convened to evaluate the eight (8) responsive proposals; and

**WHEREAS**, the Evaluation Committee ranked the firms in the following order of preference: Standard Insurance Company (The Standard) (top-ranked); Metropolitan Life Insurance Company (Metlife) (second ranked); Hartford Life and Accident Insurance Company (third ranked); Symetra Life Insurance Company (fourth ranked); US Able Life (fourth ranked); Life Insurance Company of North America (fifth ranked); Minnesota Life Insurance Company (sixth ranked); and Sun Life Assurance Company of Canada (seventh ranked); and

**WHEREAS**, the Evaluation Committee recommended that the City award and negotiate a contract with Standard Insurance Company (The Standard), the highest ranked responsive-responsible proposer for a period of three (3) years with options to renew for two (2) additional one (1) year periods; and

**WHEREAS**, should negotiations fail with Standard Insurance Company (The Standard), that negotiations commence with the next most responsive-responsible, up to the third ranked proposer, until an agreement and contract amount acceptable to the City has been reached; and

**WHEREAS**, the Procurement Officer recommends accepting the Evaluation Committee's recommendation; and

**WHEREAS**, Section 2-585 of the Procurement Code authorizes the City Manager to delegate authority to the Procurement Officer to administer and make recommendations on City contracts;

**NOW, THEREFORE, BE IT RESOLVED BY THE COMMISSION OF THE CITY OF CORAL GABLES:**

**SECTION 1.** That the foregoing “Whereas” clauses are hereby ratified and confirmed as being true and correct and are hereby made a specific part of this Resolution upon adoption hereof.

**SECTION 2.** That the City Commission hereby accepts the recommendation of the Procurement Officer to award the Group Life and AD&D Insurance contract to Standard Insurance Company (The Standard), the highest ranked responsive-responsible proposer, pursuant to Section 2-763 of the Procurement Code entitled “Contract Award” and Request for Proposals (RFP) 2019-022; further authorizing the City Manager to negotiate and execute a Professional Services Agreement for a period of three (3) years with options to renew for two (2) additional one (1) year periods, exercisable at the option of the City Manager; should negotiations fail with the top-ranked proposer, negotiations shall commence with the next most responsive-responsible proposer, up to the third ranked proposer, until an agreement and contract amount acceptable to the City has been reached.

**SECTION 3.** That this Resolution shall become effective upon the date of its passage and adoption herein.

PASSED AND ADOPTED THIS EIGHTH DAY OF OCTOBER, A.D., 2019.

(Moved: Lago / Seconded: Mena)

(Yeas: Lago, Mena, Keon, Valdes-Fauli)

(Absent: Fors, Jr.)


(Majority: 4-0)

(Agenda Item: I-5)

APPROVED:

RAUL VALDES-FAULI  
MAYOR

ATTEST:

  
BILLY Y. URQUIA  
CITY CLERK

APPROVED AS TO FORM AND  
LEGAL SUFFICIENCY:

  
MIRIAM SOLER RAMOS  
CITY ATTORNEY