



**City of Coral Gables
CITY COMMISSION MEETING
October 28, 2025**

ITEM TITLE:

A Resolution accepting the recommendation to extend the existing professional services agreement with Hernas Salgado Corp. Pursuant to Section 2-764(B), Approval of Change Orders and Contract Modifications for the continuation of labor services at the Coral Gables Golf and Country Club.

DEPARTMENT HEAD RECOMMENDATION:

Approval.

BRIEF HISTORY:

At the January 25, 2022, City Commission meeting, the Commission approved the decision to engage the Community Recreation Department (Parks) for the management of the Country Club. The city assumed the management of the facility and all operations by May 2022. Due to the urgency and the number of critical matters that needed to be addressed, a bid waiver (BW 2022-047) was approved, so the necessary supplies, equipment and services could expeditiously be put into place.

Upon taking over the operations, the city commission asked staff to work with the existing employees to provide a smooth transition of operations. As there were limited city head count positions budgeted and available, several employees became part of the city team through a labor contract for contracted services to include banquet staffing, restroom attendants, kitchen supervision as well as deep cleaning and specialized maintenance services for the venue. The city, through the use of the commission approved procurement waiver engaged in an initial agreement between Hernas Salgado Corp. and the Coral Gables Golf & Country Club specifically for the use and operations of labor services for the venue. Subsequently, The City Commission approved a new PSA contract for a one-year contract term.

The Community Recreation Department recommends continuing with this labor services provider for continuity of operations and to provide appropriate high-level oversight over the venue operations. The addition of a new Country Club Director will provide further insight into the changing needs of the facility and will allow for a review of all existing services in order to prepare a proper scope for procuring a long term contract through a formal bid process.

Approval will allow for the continuation of existing labor services for the venue until 9/30/2026 or until a new solution is in place. The extension will utilize budgeted funds of \$250,000 and any existing funds budgeted for venue operations as needed.

Section 2-764 (b) of the Procurement Code entitled "Approval of Change Orders and Contract Modifications" The city commission, upon recommendation of the city manager, shall approve change orders or contract modifications that exceed 15 percent of the original contract amount for supplies, services and all change orders and contract modifications for construction.

FINANCIAL INFORMATION:

No.	Amount	Account No.	Source of Funds
1.	\$250,000 per year	430-6032-572-3103	Operating budget for Division 6032
2.			
Total:	\$250,000		

Fiscal Impact:

The new (1) one-year contract will result in an annually budgeted expense of \$250,000 to be funded from the budgeted operating funds allocated to the Coral Gables Golf & Country Club Venue.

The new contract will not result in an additional funding request as the funds are budgeted within the respective operating budget.

ATTACHMENT(S):**1. Resolution**