
Profile

Armando

First Name

Hassun

Last Name

Middle
Initial

ahassun@shutts.com

Email Address

331 Isla Dorada Blvd

Street Address

Suite or Apt

Coral Gables

City

FL

State

33143

Postal Code

Mobile: (786) 266-5449

Primary Phone

Business: (305) 347-7348

Alternate Phone

Shutts & Bowen, LLP

Employer

Zoning Attorney

Job Title

Which Boards would you like to apply for?

Cultural Development Board: Submitted

Interests & Experiences

Why are you interested in serving on a board or commission?

I have been a lifelong Coral Gables resident and have always appreciated the unique nature and character of "The City Beautiful." Practicing as a Land Use & Zoning attorney has provided me with a deeper understanding of the planning, zoning, and real estate principles that have preserved Coral Gables as the marvel that it is. I want to capitalize on my work experience to serve the hard-working Gables residents in furthering their interest in sustaining the key elements that define the City.

[Feb_25_RESUME.pdf](#)

Upload a Resume

Questionnaire

The following information will be used to satisfy Equal Opportunity, as well as State of Florida Minority Reporting Form Requirements.

Select a gender

☒ Male

Select one of the following race

☒ Hispanic

Are you a person with a disability?

☐ Yes ☒ No

Have you ever been convicted of any felony or misdemeanor offense?

☐ Yes ☒ No

If yes, please explain (You may omit traffic violations and any offenses committed as a minor).

Are you currently serving in another position appointed by the City of Coral Gables?

☐ Yes ☒ No

If yes, list the name of board

If you are appointed, do you know of any reason whatsoever why you will not be able to attend regularly scheduled meetings or otherwise fulfill the duties of the office to which you have been appointed?

☐ Yes ☒ No

If yes, please explain:

To the best of your knowledge, in your business capacity have either you or any member of your immediate family, ever been an owner, officer or employee, held any contractual or other dealings during the last three (3) years with any City of Coral Gables governmental agency, including the agency which you seek appointment?

☐ Yes ☒ No

If yes, please list below:

No, but the question is unclear so I would like to speak about this question further.

ARMANDO "AJ" HASSUN, ESQ

CONTACT

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- ✉ ar.hassun@gmail.com
- 🌐 linkedin.com/in/armando-aj-hassun-esq-2052a4127
- 📍 331 Isla Dorada Blvd Coral Gables, FL 33143

SKILLS

- Managing complex deals; logical reasoning; negotiation skills; strong work ethic
- Ability to work in a fast-paced environment & meet deadlines; team player & self-motivated learner; excellent written & verbal communication skills
- Proficiency in securing results in quasi-judicial hearings; client development

EDUCATION + ACCREDITATION

- Admitted to the Florida Bar (June 2023)
- Coral Gables Chamber of Commerce
- Urban Land Institute
- Knights of Columbus

University of Miami School of Law

Juris Doctor 2019 - 2022

- Cuban American Bar Association
- Catholic Legal Society
- Vice President - Political Law Student Association
- Captain of Dean's Cup Team

University of Miami

Bachelor of Science in Advertising

2014 - 2018

- Deans List: 2017 - 2018

LANGUAGE & INTERESTS

- Fluent in Spanish
- Brazilian Jiu-Jitsu (Blue Belt)
- Philosophy/Theology History
- Politics Member of "Si Se Puede" at CAA

WORK EXPERIENCE

Associate Attorney

Shutts & Bowen (Law Firm)
Miami, FL

2023-
Current

- Zoning diligence, analysis and title review for commercial real estate properties
- Obtaining administrative approvals from local governments for commercial and single family properties
- Advising clients regarding residential and commercial real estate contract disputes
- Drafting real estate contracts, crafting legal arguments, and proposing amendments to statutes, ordinances, and codes
- Secured an 8x reduction in fees from a local government board
- Reviewing condominium documents and HOA bylaws
- Reviewing and drafting employment contracts, cease & desist letters, and development extensions
- Consolidating, reviewing, and tracking bills, ordinances, and statutes
- Extensive legal research in fields such as: real estate law; zoning/land use law; alcohol-beverage law; & contract law
- Coordinating alcoholic beverage review, licensing, and environmental approvals
- Secured a countywide contract for a national distributor with a government board

Business Affairs Assistant

Creative Artists Agency (Entertainment Agency)
Los Angeles, CA

2022-2023

- Redlined contracts for intellectual property rights agreements
- Reviewed contract precedent for negotiation points
- Tracked and guided clients' case files through entire negotiation and execution process
- Liaised between clients, executives, agents, studios, and firms in active negotiations and agreement closings
- Supported a business affairs executive on all stages of negotiation and advisement on intellectual property agreements

Intellectual Property Rights Intern

Creative Artists Agency (Entertainment Agency)
Los Angeles, CA

Summer 2021

- Wrote book coverage for unpublished and published releases
- Proposed books for option and adaptation
- Monitored publication trades and book review magazines
- Attended adaptation/negotiation meetings
- Learned about 360 representation deals and the motion picture, television, and publishing industries
- Independently scheduled meetings with top executives, agents and assistants

Intern

State Attorney's Office
Miami, FL

Spring 2021

- Summarized Federal and State caselaw for case strategy
- Drafted legal memorandums on administrative orders, criminal and appellate cases
- Attended motion hearings and meetings to discuss case updates
- Conducted legal research for active cases, and extradition proceedings

Law Clerk

McCardle, Perez, & Franco (Complex Commercial Litigation Firm)
Miami, FL

Summer 2020

- Conducted legal and non-legal research
- Wrote legal briefs and documents such as subpoenas and Notice to Non-Parties
- Discussed and attended oral arguments and attended trials, pre-trial proceedings and hearing prep meetings

Intern/Mentee

Ken Lindner & Associates (Broadcast Talent Agency)
Los Angeles, CA

Spring 2020

- Observed contract negotiations, client pitching/client acquisition meetings
- Reviewed broadcasting contracts
- Discussed potential clients, negotiation and acquisition strategies with senior executive