



CITY OF CORAL GABLES

405 Biltmore Way
Coral Gables, FL 33134
(305) 460-5102

**Finance Department / Procurement Division
Request for Sole Source Procurement
(Over \$25,000 requires Commission approval)**

Section 2-489 A contract may be awarded without competitive bids or proposals when the Procurement Officer, after conducting a good faith review of all available sources, determines in writing, pursuant to a written request from a department head, that the contract by its very nature is not suitable to competitive bids or proposals, as there is only one source for the required supply, service or construction item capable of fulfilling the needs of the city.

Contract ID # SS 2020-059

PART I: Department/Vendor Information

Division/Department	FIRE/5300	Dept. Contact	Delores Garnett	Requisition No.	
Suggested Vendor	Steiner-Atlantic Corp.	Service/Item Description	Washer/Extractors and Gear Guardian Drying Cabinets for FS1 & FS3	Value	\$49,496

PART II: Explanation (Supporting documentation must be attached)

Sole Source Justification	Steiner-Atlantic Corp. is the sole source authorized distributor and full line equipment sales and service for the Milnor gear dryer and extractor. The City of Coral Gables Fire Department is making this purchase for Fire Station 1 and Fire Station 3. The Washer/Extractor and a Gear Drying Cabinet will enable on duty personnel to wash and dry their bunker gear immediately post fire incident. The Milnor 60 lb Capacity Rigid Mount Washer/Extractor with "Gear Guardian" EP Express uses a specialized cleaning and processing of turnout gear, gloves and protective hoods. This machine is equipped with water saving technology as standard with single dry supply chute and a 6 liquid chemical injection processor to ensure the gear is cleaned and sanitized up to the standards of NFPA 1851. The Gear Guardian drying Cabinet is electrically heated, so the airflow penetrates directly providing superior drying performance. The Gear Dryer is specialized as it does not exceed the 102 degree temperature as per the requirements of NFPA 1851. This drying cabinet has the capacity to hold six sets of gear, which will enable most stations to have the ability to wash and dry their gear in a more time effective way. These products from Steiner-Atlantic Corp are electricity and water friendly. These same units were purchased for the Fire Station 2 remodel project. The purchase of the Gear Extractor and Dryer for Stations 1 and 3 will maintain the consistency of product within all Fire Stations giving all personnel the capability of decontaminating their turnout gear in an efficient manner.
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[Handwritten Signature]

Department Head Signature

5.12.2020

Date

Celste Bracha Hamm

Procurement Officer Signature

5/12/20

Date

** Commission approval required. An agenda item must be presented at the next available meeting.*

Walker-Harmon, Celeste

From: Garnett, Delores
Sent: Thursday, April 16, 2020 9:39 AM
To: Walker-Harmon, Celeste
Cc: Fernandez, Daniel
Subject: RE: Sole Source- Steiner-Atlantic Corp.

Hi Ms. Celeste,

Yes, that is correct. Steiner Atlantic equipment is used throughout the City in other fire stations and this purchase is requested in order to maintain consistency in the equipment used to outfit each station.

Thank you,

DELORES L. GARNETT
Fire Support Services Coordinator II
City of Coral Gables Fire Department
(Logistics and Capital Planning Division)
2815 Salzedo Street
Coral Gables, Florida 33134
"SMILE and have a WONDERFUL DAY"
Office: 305-460-5576
Fax: 305-460-5598
dgarnett@coralgables.com

-----Original Message-----

From: Walker-Harmon, Celeste
Sent: Thursday, April 16, 2020 9:37 AM
To: Garnett, Delores <dgarnett@coralgables.com>
Cc: Fernandez, Daniel <dcfernandez@coralgables.com>
Subject: RE: Sole Source- Steiner-Atlantic Corp.

Hi Delores,

Please confirm that the Steiner Atlantic equipment is used throughout the City in the other fire stations and this purchase is requested in order to maintain consistency in the equipment used to outfit each station.

Thanks,

Celeste S. Walker-Harmon, MBA, CPSM, CPPO Finance Assistant Director for Procurement City of Coral Gables
Procurement Division
2800 SW 72nd Avenue
Miami, FL 33155



PELLERIN MILNOR CORPORATION

P.O. BOX 400, KENNER, LA 70069-0400, USA • 504-467-9991 • WWW.MILNOR.COM
FAX: SALES 504-468-3094 • ENGINEERING 504-469-1849 • SERVICE 504-469-9777

January 21, 2020

Mr. Daniel Fernandez
Division Chief of Operations
City of Coral Gables

Mr. Fernandez:

This is to certify that Steiner Atlantic Corporation, headquartered at 290 NW 68th Street, Miami, FL 33138 is Pellerin Milnor Corporation's sole authorized distributor of our full line equipment sales and service in your territory. Steiner Atlantic's phone number is (800)333-8883.

Thank you for your interest in MILNOR equipment. If you should require any additional information, please contact us or SteinerAtlantic.

Regards,
PELLERIN MILNOR CORPORATION

A handwritten signature in black ink, appearing to read "C. David Carter".

C. David Carter
Vice President North America Sales

STEINER-ATLANTIC CORP.

P.O. BOX 380578 • MIAMI, FLORIDA 33238-0578

DADE: 305.754.4551 • TOLL FREE: 1.800.333.8883 • FAX: 305.751.8390
 OFFICE & SHOWROOM: 290 N.E. 68TH STREET • MIAMI, FLORIDA 33138-5567
www.steineratlantic.com

Sales and Security Agreement

SHIP TO:	Same	DATE:	May 11, 2020
		F.O.B.:	Factory
		VIA:	Best Way
INVOICE TO:	Fire House One	DELIVERY DATE:	To Be Determined
	2815 Saizedo Street	TERMS:	25% deposit with order;
	Coral Gables, Fl. 33134		Balance on delivery
PHONE:	305-460-5576	CONTACT:	Delores Garnett
CELL:	305-397-7912 (Capt. Ricardo Legra)	CONTACT:	Captain Ricardo Legra
EMAIL:	rlagra@coralgables.com	ACCOUNT REP:	Ralph Tuccillo
	DGarnett@coralgables.com		

QTY.	MODEL	DESCRIPTION	PRICE
1	3092216X	MINOR 60 lb. Capacity Rigid Mount Washer / Extractor with E P Express Programmable Microprocessor with Vacuum Fluorescent Display, RinSave Water Saving technology, Single Motor Inverter Drive with Tapered Roller Bearings, High M.A.F., 9 Cu/ ft. Cylinder Volume, High perforated lifting Ribs, 573 RPM in Final Extract Speed producing 140 G'forces. Standard with Single Dry Supply Chute and Six Liquid Chemical Injection Ports, All Signal Connections Provided for Automatic Chemical Dispensing. 208-240v/3/60 Hz. Electrical	\$10,277.00
1	FC-6	MINOR Gear Guardian Drying Cabinet Specially Designed for Drying of turnout Gear without any mechanical action, Electrically Heated cabinet with directed and controlled airflow to penetrate into hanging garments providing superior drying performance, designed to handle up to 6 sets of Gear per cycle, contains six hanging racks for jackets and bibs, six sets of boots and gloves. Contains 12 Kw heating elements at 1,200 cfm of airflow. Requires 4" vent to outside air. Includes optional boot & glove rack for six sets. 208-240v/3/60 Hz. Electrical *LEVEL, BOLT, GROUT SERVICES w/ START UP & TRAINING 1. We shall set machine in final location, Fully Assemble and Level, bolt & Grout as per mfg. specifications and ready equipment for all MEP connections to be made by others. All MEP trades are the responsibility of the purchaser. 2. We shall instruct and supervise the correct connection of all required utilities to the purchasers MEP trades. SAC will make all final Electrical connections to the equipment and properly phase all 3-phase supplied equipment 3. We shall commission the new equipment and calibrate as mfg. requirements 4. We shall train all operators and maintenance personnel on standard machine functions and safety features. 5. We shall perform preventative maintenance training for onsite engineering Personnel. 6. Permits or Permitting fees are not inclusive, any cost associated with the permitting process are the sole responsibility of the purchaser.	11,107.00

THIS EQUIPMENT IS SPECIAL ORDER AND IS NON-CANCELABLE Delivery & rigging charges are based upon clear access & suitable grade for standard pallet jack delivery to final location in laundry. Additional fees may be incurred if obstructions such as small doorways or stairs are involved. electric required: Purchaser represents that Purchaser has READ and ACCEPTS without qualification, all of the TERMS AND CONDITIONS of sale including those listed on the reverse side, extra page, and/or our website, and that all representations, written and oral made by Seller are incorporated herein.	SUBTOTAL: \$21,384.00
	SUBTOTAL: \$21,384.00 INLAND FREIGHT: 1,439.00 DELIVERY/RIGGING: 125.00 SUBTOTAL: \$22,948.00 ASSEMBLY-START UP & TRAINING: 1,800.00 BALANCE: \$24,748.00 SALES TAX: TAX EXEMPT TOTAL CASH PRICE: \$24,748.00 DEPOSIT: 4,187.00 UNPAID BALANCE: \$18,561.00

(PURCHASER)

(Seller)

By: _____

Approved and Accepted By:
STEINER-ATLANTIC CORP.

STEINER-ATLANTIC CORP.

P.O. BOX 380578 • MIAMI, FLORIDA 33238-0578

DADE: 305.754.4551 • TOLL FREE: 1.800.333.8883 • FAX: 305.751.8390

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		F.O.B.:	Factory
		VIA:	Best Way
INVOICE TO:	Fire House Three	DELIVERY DATE:	To Be Determined
	11911 Old Cutler Road	TERMS:	25% deposit with order;
	Coral Gables, FL 33156		Balance on delivery
PHONE:	305-460-5576	CONTACT:	Delores Garnett
CELL:	305-397-7912 (Capt. Ricardo Legra)	CONTACT:	Captain Ricardo Legra
EMAIL:	rlagra@coralgables.com	ACCOUNT REP:	Ralph Tuccillo
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	INLAND FREIGHT:	1,439.00
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	SUBTOTAL:	\$22,948.00
	ASSEMBLY-START UP & TRAINING:	1,800.00
	BALANCE:	\$24,748.00
	SALES TAX:	TAX EXEMPT
	TOTAL CASH PRICE:	\$24,748.00
	DEPOSIT:	6,187.00
UNPAID BALANCE:	\$18,561.00	

(PURCHASER)

(Seller)

By: _____

Approved and Accepted By:
STEINER-ATLANTIC CORP.