

Hi Beba,

We have been communicating with Mr. Jérôme Richard, I.T. Director of Aix-en-Provence, and we have exchanged valuable information about our Cities' I.T. strategies and smart city plans. We sent him the Coral Gables I.T. strategic plan and links to the smart city hub platform and other initiatives, and he send us their smart city plan (please see both documents attached).

Mr. Richard has developed an impressive technology strategy for Aix-en-Provence, and he has been very kind in sharing his ideas and project information with our team.

I reviewed their plan with members of my I.T. team, and we found it impressive, very comprehensive and successful delivering advanced digital services and improving quality of life with enhanced mobility, connectivity, and applications. We found in his plan many things in common with our City initiatives (for example: city sensors, mobile apps, urban wireless networks, smart city ecosystem, etc.)

Mr. Richard reviewed the Coral Gables I.T. strategic plan as well and indicated he wanted to stay in touch, so that we can share our experiences.

I requested a follow up call with Mr. Richard so we can continue this valuable exchange of ideas and explore more opportunities for learning and collaboration.

Thank you,

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