

HR MEDICAL SERVICES / PRICING COMPARISON

PRICE PROPOSAL FORM	QTY	LARKINS		PHC		% Diff	%	LCH	PHC
Pre-Employment Physicals (Non-CDL)									
- Full Blood Workup (chem. 23 panel and CBC with differential)		\$ 50.00		\$ 40.00		25%			
- Basic Eye Exam		\$ -		\$ -		0%			
- Basic Ear Exam (audiometric test or forced whisper test – please specify)		\$ -		\$ 20.00		-100%			
- Tuberculosis Test		\$ 25.00		\$ 25.00		0%			
- Drug/Controlled Substance Testing (NOTE: See Drug Testing Section below)		\$ 35.00		\$ 35.00		0%			
- Basic Physical (Physician consultation/evaluation)		\$ 40.00		\$ 35.00		14%			
	17	\$ 150.00	\$ 2,550.00	\$ 155.00	\$ 2,635.00	-3%	96.8%	40	39
Pre-Employment Physicals (CDL- DOT Standards)									
- Full Blood Workup (chem. 23 panel and CBC with differential)		\$ 50.00		\$ 40.00		25%			
- Basic Eye Exam		\$ -		\$ -		0%			
- Basic Ear Exam (audiometric test or forced whisper test – please specify)		\$ -		\$ 20.00		-100%			
- Tuberculosis Test		\$ 25.00		\$ 25.00		0%			
- Drug/Controlled Substance Testing (NOTE: See Drug Testing Section below)		\$ 35.00		\$ 35.00		0%			
- Basic Physical (Physician consultation/evaluation)		\$ 40.00		\$ 40.00		0%			
	1	\$ 150.00	\$ 150.00	\$ 160.00	\$ 160.00	-6%	93.8%	40	38
Pre-Employment Physicals (Police/Fire)									
- Full Blood Workup		\$ 50.00		\$ 40.00		25%			
- Basic Eye Exam		\$ -		\$ -		0%			
- Basic Ear Exam		\$ -		\$ 20.00		-100%			
- Drug/Controlled Substance Testing (NOTE: See Drug Testing Section below)		\$ 35.00		\$ 35.00		0%			
- Basic Physical (Physician consultation/evaluation)		\$ 40.00		\$ 40.00		0%			
- Electro-Cardiogram		\$ 30.00		\$ 45.00		-33%			
- Hepatitis B (Multiple Vaccines)		\$ 195.00		\$ 195.00		0%			
- Hepatitis C (Antibody)		\$ 45.00		\$ 35.00		29%			
- Back Evaluation		\$ 75.00		\$ 27.00		178%			
- Pulmonary Function Test		\$ 50.00		\$ 27.00		85%			
- Maximal Treadmill Test		\$ 350.00		\$ 120.00		192%			
- Tuberculosis Test		\$ 25.00		\$ 25.00		0%			
- Chest X-Ray		\$ 30.00		\$ 50.00		-40%			
- Lumbar X-Ray		\$ 30.00		\$ 50.00		-40%			
	0	\$ 955.00	\$ -	\$ 709.00	\$ -	0%	0.0%	0	0
Annual Physicals (Police – Sworn Personnel) per existing collective bargaining agreement (Article 37)									
- Full Blood Workup (chem. 23 panel, CBC with differential and thyroid panel)		\$ 50.00		\$ 105.00		-52%			
- Chest X-Ray		\$ 30.00		\$ 50.00		-40%			
- Electro-Cardiogram		\$ 30.00		\$ 45.00		-33%			
- Basic Eye Exam		\$ -		\$ -		0%			
- Basic Ear Exam (audiometric test or forced whisper test – please specify)		\$ -		\$ 20.00		-100%			
- Maximal Treadmill Test for 40 year olds and above (every 3 years)		\$ 350.00		\$ 120.00		192%			
- Sigmoidoscopy for 40 year olds and above (every 2 years)	0	\$ 250.00	\$ -	\$ 1,650.00	\$ -	-85%			
- Mammogram (annual)	1	\$ 50.00	\$ 50.00	\$ 100.00	\$ 100.00	-50%			
- Pap Smear (annual)		\$ 25.00		\$ 25.00		0%			
- Colonoscopy for 50 year olds and above (every 2 years)	2	\$ 350.00	\$ 700.00	\$ 1,800.00	\$ 3,600.00	-81%			
- If additional screenings can be provided in the routine medical screening (Please list below):									
Totals for Sigmoidoscopy, Mammogram and Colonoscopy	3	\$ 650.00	\$ 750.00	\$ 3,550.00	\$ 3,700.00	-80%	20.3%	40	8
Totals for all other procedures	15	\$ 485.00	\$ 7,275.00	\$ 365.00	\$ 5,475.00	-25%	75.3%	30	40

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PRICE PROPOSAL FORM	QTY	LARKINS	PHC	% Diff	%	LCH	PHC
<i>Annual Physicals (Fire – Sworn Personnel) per existing collective-bargaining agreement (Article 53)</i>							
- Full Blood Workup & Urinalysis (chem. 23 panel, CBC with differential, thyroid panel and urinalysis test)		\$ 50.00	\$ 120.00	-58%			
- Chest X-Ray		\$ 30.00	\$ 50.00	-40%			
- Electro-Cardiogram		\$ 30.00	\$ 45.00	-33%			
- Basic Eye Exam		\$ -	\$ -	0%			
- Basic Ear Exam (audiometric test or forced whisper test – please specify)		\$ -	\$ 20.00	-100%			
- Maximal Treadmill Test for 40 year olds and above (every 3 years)		\$ 350.00	\$ 120.00	192%			
- Sigmoidoscopy for 40 year olds and above (every 5 years)		\$ 250.00	\$ 1,650.00	-85%			
- Mammogram (annual)		\$ 50.00	\$ 100.00	-50%			
- Colonoscopy for 50 year olds and above (every 5 years)		\$ 350.00	\$ 1,800.00	-81%			
	7	\$ 460.00	\$ 3,220.00	\$ 355.00	\$ 2,485.00	-23%	77.2%
						31	40

HR MEDICAL SERVICES / PRICING COMPARISON

PRICE PROPOSAL FORM	QTY	LARKINS	PHC	% Diff	%	LCH	PHC
<u>Drug Testing (Pre-Employment/Random/Post Accident/Reasonable Suspicion)</u>							
- Breath Alcohol Test		\$ 25.00		\$ 25.00		0%	
- Amphetamines, Cannabinoids, Cocaine, Phencyclidine (PCP), Methaqualone, Opiates, Barbiturates, Benzodiazepines, Synthetic Narcotics (Methadone & Propoxyphene), a metabolite of any of the substances listed here in, Hallucinogens, and any other abused substances as added by federal law or							
- Please indicate prices by panel (i.e. 5 panel, 7 panel, 10 panel drug testing):		\$ 35.00		\$ 35.00		0%	
	139	\$ 60.00	\$ 8,340.00	\$ 60.00	\$ 8,340.00	0%	100.0%
						40	40
<u>On the Job Injuries (workers compensation)</u>							
- Initial Physician Evaluation		\$ 40.00		\$ 186.30		-79%	
- X-Ray		\$ 50.00		\$ 50.00		0%	
- MRI		\$ 350.00		\$ 350.00		0%	
- CAT scan		\$ 250.00		\$ 200.00		25%	
- Prescription Drugs		Cost+10%		\$ 15.00			
- Return to Work Evaluation		\$ 50.00		\$ 100.00		-50%	
	67	\$ 740.00	\$ -	\$ 901.30	\$ -	0%	0.0%
						0	0
<u>Fitness for Duty</u>							
Physician Evaluation		\$ 40.00		\$ 125.00		-68%	
		\$ 40.00		\$ 125.00		-68%	32.0%
						40	13
<u>Miscellaneous</u>							
<u>Blood Lead Testing</u>	2	\$ 50.00	\$ 100.00	\$ 40.00	\$ 80.00	25%	
<u>Hepatitis B (Multiple Vaccines)</u>	8	\$ 195.00	\$ 1,560.00	\$ 195.00	\$ 1,560.00	0%	
<u>Return to Work</u>							
As the City's request, evaluation on return to work		\$ 50.00		\$ 100.00		-50%	
		\$ 245.00	\$ 1,660.00	\$ 235.00	\$ 1,640.00	-1%	98.8%
						40	40
TOTALS		\$ 3,285.00	\$ 23,945.00	\$ 3,065.30	\$ 24,435.00	-2%	98.0%
						40	39