



August 2024

Stryker is the sole-source provider in the Hospital (hospitals and hospital-owned facilities), Emergency Response Services and Emergency Response Training (paramedics, professional and volunteer fire) markets in the U.S. for the following products:

- New LIFEPAK® 35 monitor/defibrillators
- New LIFEPAK® 15 monitor/defibrillators
- New LIFEPAK 20e defibrillator/monitors
- New LIFEPAK CR2 automated external defibrillators
- New LIFEPAK CR2 cellular automated external defibrillators
- New LIFEPAK 1000 automated external defibrillators
- New LUCAS® chest compression system
- CODE-STAT™ data review software and service

Stryker is the sole-source provider in all markets for the following products and services:

- RELI™ (Refurbished Equipment from the Lifesaving Innovators) devices
- LIFENET® system and related software
- ACLS (non-clinical) LIFEPAK defibrillator/monitors
- LIFELINKcentral™ Government Campus Solution
- MultiTech 4G and Titan III gateways
- Factory-authorized inspection and repair services which include repair parts, upgrades, inspections and repairs.

Stryker does not authorize any third parties to sell these products or services in the markets listed above. We will not fulfill orders placed by non-authorized businesses seeking to resell our products or services. If you have questions, please feel free to contact your local Stryker customer service representative at 800.442.1142.

Sincerely,

Matt Van Der Wende, Vice President, Americas Sales

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### Emergency Care

11811 Willows Road NE, Redmond, WA 98052 USA | P +1 425 867 4000 | Toll-free +1 800 442 1142 | [stryker.com](http://stryker.com)



### Quick Quote 8/22/2024 3:01 PM

Quote Number: 10975710

Remit to: Stryker Sales, LLC  
21343 NETWORK PLACE  
CHICAGO IL 60673-1213  
USA

Version: 1

Prepared For: CITY OF CORAL GABLES FIRE DEPT ADMIN  
Attn:

Rep: Alex Eidson  
Email: alex.eidson@stryker.com  
Phone Number:

Quote Date: 08/28/2024

Expiration Date: 10/31/2024

Delivery Address		Sold To - Shipping		Bill To Account	
Name:	CITY OF CORAL GABLES FIRE DEPT ADMIN	Name:	CITY OF CORAL GABLES FIRE DEPT ADMIN	Name:	CITY OF CORAL GABLES FIRE DEPT ADMIN
Account #:	20126386	Account #:	20126386	Account #:	20126386
Address:	2151 SALZEDO ST CORAL GABLES Florida 33134-4303	Address:	2151 SALZEDO ST CORAL GABLES Florida 33134-4303	Address:	2151 SALZEDO ST CORAL GABLES Florida 33134-4303

### Equipment Products:

#	Product	Description	U/M	Qty	Sell Price	Total
1.0	70335-000042	LP35,EN-US,MAS-SP/CO,MED-CO2,SUN-NIBP,12L,WIFI/CELL/LN/CPRIN,STD,BT	PCE	6	\$46,265.14	\$277,590.84
2.0	11335-000001	LIFEPAK FLEX Lithium-Ion Battery	PCE	6	\$650.00	\$3,900.00
3.0	11140-000102	LIFEPAK FLEX Battery Charger	PCE	6	\$1,950.00	\$11,700.00
4.0	11335-000005	LIFEPAK Printer Kit	PCE	6	\$1,950.00	\$11,700.00
5.0	11335-000008	LIFEPAK 35 Storage Bag Kit	PCE	6	\$384.00	\$2,304.00
6.0	11150-000020	LIFEPAK Cellular Modem, North America	PCE	6	\$960.00	\$5,760.00
7.0	11111-000041	LIFEPAK 3-wire extended precordial ECG cable	PCE	6	\$56.11	\$336.66
8.0	11260-000073	Shoulder Strap	PCE	6	\$48.00	\$288.00
9.0	11140-000131	AC Power Cord (North America, hospital grade)	PCE	6	\$70.20	\$421.20
10.0	11996-000519	LNCS-II Reusable rainbow 8-wavelength Direct Connect Adult Sensor	PCE	6	\$558.35	\$3,350.10
11.0	11996-000456	RD SET DCI Reusable Sensor, Adult	PCE	6	\$262.60	\$1,575.60
12.0	11330-000026	LP35 Docking Station	PCE	6	\$2,049.11	\$12,294.66
Equipment Total:						\$331,221.06

### Trade In Credit:



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Product	Description	Qty	Credit Ea.	Total Credit
TR-LP15H-LP35	TRADE IN LP15 V4 HIGH FOR LP35	6	-\$8,000.00	-\$48,000.00

### Price Totals:

Estimated Sales Tax (0.000%):	\$0.00
Freight/Shipping:	\$2,097.06
<b>Grand Total:</b>	<b>\$285,318.12</b>

Prices: In effect for 30 days

Terms: Net 30 Days

### Terms and Conditions:

Deal Consummation: This is a quote and not a commitment. This quote is subject to final credit, pricing, and documentation approval. Legal documentation must be signed before your equipment can be delivered. Documentation will be provided upon completion of our review process and your selection of a payment schedule. Confidentiality Notice: Recipient will not disclose to any third party the terms of this quote or any other information, including any pricing or discounts, offered to be provided by Stryker to Recipient in connection with this quote, without Stryker's prior written approval, except as may be requested by law or by lawful order of any applicable government agency. A copy of Stryker Medical's terms and conditions can be found at [https://techweb.stryker.com/Terms\\_Conditions/index.html](https://techweb.stryker.com/Terms_Conditions/index.html).