



City of Coral Gables
CITY COMMISSION MEETING
August 27, 2024

ITEM TITLE:

A Resolution of the City Commission accepting a recommendation of the Police Department to authorize the award of a purchase and service agreement with Earth Power Solutions, Inc. as a sole source procurement in an estimated amount of \$121,836, pursuant to Section 2-689 of the City's Procurement Code.

BRIEF HISTORY:

The city has five Eaton Uninterruptible Power Supplies (UPS) that provide backup power for the primary and secondary 911 dispatch centers including the City's network data center. These UPS units are critical components that keep the public safety 911 and radio systems running during power interruptions.

It is necessary to maintain this equipment through a direct service agreement with an authorized representative of Eaton Corporation. Earth Power Solutions Inc (EPSI) is the designated authorized Eaton dealer for our area and is qualified to provide the necessary equipment and service required.

The cost to acquire the maintenance services for this year will be in the estimated amount of \$28,619.09 and the Police Department is seeking on-going annual approval for this maintenance fee or in an amount not to exceed the available budget while the units are in use.

The Police Department is also seeking approval for the purchase of new battery replacement items for some end-of-life units at one of the sites at the cost of \$19,915.19 utilizing funds budgeted and allocated for this use.

And lastly, several UPS components at three radio sites (2800 Ponce Radio, 10 Edgewater Drive Radio and Fire Station #3 Radio sites) have reached the end of their useful hardware life (exceeds fourteen (14) years). It has been determined that in order to keep the system operational, it is necessary to replace the complete UPS systems at these sites in an estimated cost of \$73,301.40

Under Section 2-689 of the Procurement Code, entitled "Sole Source Procurement," an award may be made without competitive bids when there is only one source available to fulfill the needs of the city.

ATTACHMENT(S):

1. Resolution

FINANCIAL INFORMATION:

No.	Amount	Account No.	Source of Funds
1.	\$28,619.09	001-5030-521-4611	General Fund – Police Operating Budget
2.	\$19,915.19	001-5030-521-4611	General Fund – Police Operating Budget
3.	\$73,301.40	310-5001-521-6401	Radio Matrix - GCI

Total:	121,835.68
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Fiscal Impact:

Item #1: Maintenance Service Agreement has an annual recurring cost budgeted to an operating account.

Item #2: Replacement batteries do not have a recurring cost as they are a one-time purchase from a budgeted operating account.

Item #3: Replacement UPS Units do not have a recurring cost. The source of the funds are from the Capital Fund Radio Matrix account.

BUSINESS IMPACT:

Not applicable.