



**City of Coral Gables
CITY COMMISSION MEETING
May 20, 2025**

ITEM TITLE:

A Resolution of the City Commission accepting the recommendation of the Chief Procurement Officer to award EquipmentShare.com Inc. as the lowest responsive and responsible bidder for Rental of Heavy Equipment, pursuant to Invitation for Bids (IFB) 2025-011 and section 2-763 of the City's Procurement Code entitled "Contract Award".

DEPARTMENT HEAD RECOMMENDATION:

Approval.

BRIEF HISTORY:

This contract is being established to secure pricing for the rental of various pieces of heavy-duty equipment for the City of Coral Gables. This contract will be utilized for regular operations and during emergency events.

On May 8, 2025, the Procurement Division of Finance formally advertised, issued and distributed IFB 2025-011 Rental of Heavy Equipment. Twenty-nine (29) prospective bidders were notified through INFOR, the City's web-based e-Procurement system.

Two (2) bids were received on June 13, 2025, in response to the IFB: EquipmentShare.com Inc. and United Rentals (North America), Inc.

The responses were reviewed by the Procurement Division to determine responsiveness to the requirements of the IFB. During the responsiveness review, it was determined by Procurement, after consulting with the City Attorney's Office, that United Rentals (North America), Inc. was non-responsive based on failure to provide sufficient detail and documentation in their submittal as required per Sections 3(A)(1) and 3(A)(2) of the IFB, as well as failure to provide the required Bidder's Acknowledgement form. The Procurement Division finalized its due diligence process and confirmed that Equipmentshare.com, Inc. is responsive to the requirements of the IFB and a responsible bidder.

The Chief Procurement Officer recommends awarding EquipmentShare.com Inc to provide the requested services for an initial three (3) year term with two (2) one-year renewals.

Section 2-585 of the Procurement Code, entitled "Authority" authorizes the City Manager to delegate authority to the Chief Procurement Officer to administer and make recommendations on contract awards.

FINANCIAL INFORMATION:

No.	Amount	Account No.	Source of Funds
1.	TBD		Funding through Emergency Fund when an event occurs
Total:	TBD		

Fiscal Impact:

This project will be funded through the respective departments' available budgets for routine operations. In the event of an emergency event, funding will be provided through emergency funds as determined by the Finance Department.

ATTACHMENT(S):

1. Resolution