

**City of Coral Gables  
Virtual Commission Meeting  
May 26, 2020  
405 Biltmore Way, Coral Gables, FL**

**City Commission**

**Mayor Raul Valdes-Fauli  
Vice Mayor Vince Lago  
Commissioner Jorge Fors  
Commissioner Pat Keon  
Commissioner Michael Mena**

**City Staff**

**City Manager, Peter Iglesias  
City Attorney, Miriam Ramos  
City Clerk, Billy Urquia  
Human Resources Director, Karla Green**

**Public Speaker(s)**

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**Agenda Item I-5**

A Resolution accepting the recommendation to waive the competitive process of the procurement code for broker services provided by The Comprehensive Companies for administration of voluntary supplemental employee insurance benefits pursuant to Section 2-501(d) of the City's Procurement Code.

Mayor Valdes-Fauli: Now we go to item I-5. Mr. City Manager this is your item.

City Manager Iglesias: Yes, Mr. Mayor. This is concerning a voluntary supplemental insurance program that we have, that we've had for many years and like to extend it to December 31<sup>st</sup>, of 2021, in order to properly create an RFP for this sometime in June of next year. We don't believe that current best practice to go ahead with all the issues involved to go for an RFP at this time. So, we'd like to -- we have our HR Director, Karla Green, which will provide further information on this item.

Mayor Valdes-Fauli: Okay. Raquel.

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HR Director Green: I'm sorry. I was muted. Good morning Mr. Mayor, Vice Mayor, Commissioners. We're bringing this item before you to request a waiver, as the Manager was saying, which would allow the city at this time the existing original contract with their insurance broker who our employees voluntary benefits. The current provider, The Comprehensive Companies that you are now aware the broker provides consulting services and they administer the voluntary employee benefits program. This company offers our employees with some insurance policies, which are one hundred percent paid by the employees, as the city does not subsidize any of these benefits of this coverage. These are policies for voluntary insurance products such as long-term, short term disability, supplemental life, critical ailments, and so forth. This bid waiver will also allow for the city to continue benefits under the original contract, as I said, without interruption, during the environment we're facing. It would really assistance us to not have to hold open enrollment events in which you don't gather or have to get a new carrier at the moment unfamiliar with the employee's population needs. So, this will also provide us with the ability to have the effective date, which is something we wanted to do for open enrollment purposes, to be moved to a calendar year basis January 1<sup>st</sup>, which is also coincides with the rest of the other insurance policies. And one of the reasons why I feel that is worth considering this is, that fact that the we have had a long-standing relationship with the company. Our broker which is the president of the company as well, Mr. Ron Stone is very familiar with the city and they know our employee population. They're very well aware as to what their needs, they understand what their needs are. They understand the groups in the various sites, City sites, and we stand a support that the employees are very satisfied with the products and services currently being offered. This is, you know, this time an extension of the original contract would be prudent to proceed, given the current conditions. For any questions or concerns, I did invite Mr. Stone, or I'll be happy to address any concerns or questions you have.

City Manager Iglesias: I believe, Mayor, the bottom line is, and Commissioners that we have good policies, we've got very good service. They're very knowledgeable of the city and it's a no cost to the city, so because of all those issues and because what we're going through right, now we feel is best, it's better to address this next year than now.

Mayor Valdes-Fauli: Thank you, Mr. City Manager. Are there any comments?

Commissioner Mena: I want to move it, unless there are comments.

Mayor Valdes-Fauli: I think it's very prudent it's been moved. Is there a second?

Commissioner Keon: I'll second.

Mayor Valdes-Fauli: Will you call the roll, please.

Commissioner Mena: Yes

Commissioner Fors: Yes

Commissioner Keon: Yes

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Vice Mayor Lago: Yes

Mayor Valdes-Fauli: Yes

(Vote: 5-0)