



City of Coral Gables
CITY COMMISSION MEETING
October 27, 2015

ITEM TITLE:

A Resolution authorizing the City Manager to enter into negotiations with John Pallot Golf Academy, LLC (“JPGA”) regarding golf course Management Agreement for the Granada Golf Course and Pro-shop located at 2001 Granada Blvd, Coral Gables, Florida and waiving the requirements of the Procurement Code, pursuant to Section 2-583(d).

DEPARTMENT HEAD RECOMMENDATION:

Approval

BRIEF HISTORY:

The John Pallot Golf Academy, LLC (“JPGA”) has approached the City with a proposal to enter into a Management Agreement for the Granada Golf Course and Pro-shop located at 2001 Granada Boulevard. The golf course is undergoing an extensive renovations expected to be completed on November 6. John Pallot, who is a well-known golf pro, is a proven name in the business and would provide high quality and affordable golf to Coral Gables residents (and others), while securing the property’s rich history and tradition. The JPGA proposes to work closely with the City to help re-introduce the upgraded golf course to the community. In re-introducing the property to the community after its renovation, JPGA plan includes several key elements and working fundamentals that will form the core of the new operating plan, which include:


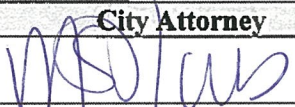

- A continued first class public golf facility with a high quality, high value public golf experience for the golfing public.
- High quality customer service at a level comparable to other local golf facilities with comparable offerings and fees.
- An efficient golf course that will benefit the citizens of Coral Gables.
- A contract that will include professional management and operation of the City’s golf course.

By taking action, the Commission is authorizing the City to negotiate an agreement with JPGA, but there is no legally binding agreement on either party until any proposed agreement complies with the City’s requirements, and the City Commission votes to accept the final agreement, if it chooses to do so. The City may discontinue negotiations at any time prior to a fully executed agreement. Each party will bear its own professional fees and costs in preparing the agreement.

Pursuant to Section 2-583(d) of the Procurement Code, the City Commission has the authority to waive any condition imposed by provisions of the Procurement Code upon a

four-fifths vote where it finds such waiver to be necessary in order to proceed with a contract, which is in the best interest of the City

APPROVED BY:

Department Director	City Attorney	City Manager
		

- ATTACHMENT(S):**
- 1. Proposed Resolution**