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Customer : Coral Gables, FL	Quote ID	CGABL-1905-St1-Mzone
Contact:	Document Date	5/9/2019
Email:	Quote Expires:	11/9/2019
Phone:		

1.0 Notes and Assumptions

Quoted:

Locution PrimeAlert IP add-on system (ties into existing or soon to be added head-end system - the head-end system must be in place for this system to be fully functional). Quoted for:

1 Station (Multi-Zone)

Customer must ensure that good network connectivity exists between the central server and all station PCs, in order for the system to be fully functional.

It is the Customer's responsibility to assure 120V power exists within 6' of all Locution provided station enclosure(s), amplifier(s), and monitors/zone tracker(s).

Includes full project management.

Includes full installation.

Does not include training.

Part Num	Description	Qty	Unit Cost	Total
2.0 Station Software and Hardware (none defined or not applic. to this Quote/Price List)				
2.1 Software (Standardized)				
SSL-STA	PrimeAlert Remote Client. Provides full functionality station audio dispatching	1	2,415	2,415
SSL-VSB-ST	PrimeAlert Remote Client add-on module for relay switching and advanced zoned audio/lighting (up to 10 devices)	2	1,805	3,610
SSL-VSC-01	PrimeAlert Remote Client add-on module for 1 Zone Tracker (for zoned systems)	1	935	935
2.2 Software (Custom/Interfaces) none defined				
2.3 Hardware - Basic				
LCPN32-MZ	Control Panel, Multi-zone: includes PC, system power, multiple relays with relay backplane, isolated inputs, wire management, 120V surge-protection and isolation, with locked front panel door access. 2 chassis	1	8,250	8,250
MPCA	Station PC Assembly	1	1,400	1,400
RHL-RIA30	Radio Interface Unit - Active	1	795	795
TWIR-AV	Wire required per audio/visual/switch station requirements (if applicable)	1	2,630	2,630
(Subtotal \$13,075)				

2.4 Hardware - Audio				
MAMP-A03	Amplifier - Single 35W	1	345	345
TSPK-WF	Speaker - Wall Focus	17	208	3,536
TAVC	Volume Control	17	54	918
(Subtotal \$4,799)				

2.5 Hardware - Visual				
MZTS	Station Zone Tracker (Touch Panel)	1	2,595	2,595
LNVI-DL-H	Night Vision Illuminator LED - Wall or Ceiling	17	208	3,536
	Mount DALI (Ramped) - Horizontal			
MDRT-3	3 Digit Response Timer*	3	846	2,538
TMUI-FM5	Multi-unit Indicator Light - Flush Mount - LED 5 position*	5	549	2,745

* requires SSL-VSB software module (see component allowances under SSL-VSB descrip).

** requires SSL-VSC software module (see component allowances under SSL-VSC descrip).

(Subtotal \$11,414)

Subtotal (Station) \$36,248

3.0 Services

Project Management

PMGNT	Project Management	1	8,100	8,100
INST-OV	Installation Oversight	1	3,500	3,500

Training

LOCTR-OPW	PrimeAlert Operation Training (WebEx)	0	4,100	not bid
LOCTR-TECW	PrimeAlert Technical Training (WebEx)	0	4,100	not bid

Installation

INSTF-BS	Installation	1	36,378	36,378
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Travel

TRV01	Travel (or Remote Costs)	1	1,750	1,750
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Subtotal (Services) \$49,728

4.0 Totals (Categorized by Software, Hardware, Services)

Software	\$6,960
Hardware	\$29,288
Services (excluding any defined installation)	\$13,350
SubTotal (w/o install, maint, options)	\$49,598
Installation	\$36,378
Subtotal	\$85,976
Tax	Assumed no tax
Total (US Dollars)	\$85,976

5.0 Support Maintenance Costs

Note: Maintenance is not included in the total price & begins after the 1 Year Warranty Period has ended. Does not include Server Hardware in Support Maintenance Costs.

MAINT01	Includes annual maintenance for:	
	PrimeAlert Station Software Client	290
	PrimeAlert Station Software Client Add-ons (for Visual Devices)	545
	Locution Station Control Panel(s)	825
	Radio Interface Unit(s)	95
	Amplifier(s)	41
	Speaker(s) / Volume Control(s)	534
	Zone Tracker(s)	311
	Response Timer(s)	305
	LED Lighting and Controller(s) (ramped)	754

Subtotal (Annual Maintenance) \$3,700