

RTQ 2020-010

Professional Tennis Instructors

Todd Edward Rubinstein

6400 Granada Blvd Coral Gables, Florida 33146

954-588-0609 (phone)

todd@sunshinestatetennis.com (email)

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# CITY OF CORAL GABLES, FL

2800 SW 72<sup>nd</sup> Avenue, Miami, FL 33155  
 Finance Department / Procurement Division  
 Tel: 305-460-5102 / Fax: 305-261-1601

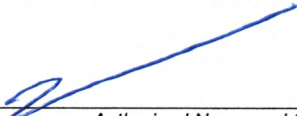
## PROFESSIONAL'S ACKNOWLEDGEMENT

<p><b>RTQ Title: Professional Tennis Instructors</b></p> <hr/> <p><b>RTQ No. 2020-010</b></p> <p>A cone of silence is in effect with respect to this RTQ. The Cone of Silence prohibits certain communication between potential vendors and the City. For further information, please refer to the City Code Section 2-1027 of the City of Coral Gables Procurement Code.</p>	<p><b>Electronic submittals must be received prior to 2:00 p.m., Wednesday June 17, 2020 via PublicPurchase; and are to remain valid for 120 calendar days. Submittals received after the specified date and time will not be opened.</b></p> <p>Contact: Letrice Y. Smith              Title: Procurement Specialist              Telephone: 305-460-5121              Email: <a href="mailto:Lsmith@coralgables.com">Lsmith@coralgables.com</a>              / <a href="mailto:contracts@coralgables.com">contracts@coralgables.com</a></p>
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Professional's Name: <i>TODD RUBINSTEIN</i>	FEIN or SS Number: <i>267-51-7622</i>
Complete Mailing Address: <i>6400 Granada Blvd                  Coral Gables, FL 33146</i>	Telephone No.: <i>954-588-0609</i> Cellular No.: <i>SAME #</i>
Indicate type of organization below: Corporation: ___ Partnership: ___ Individual: <input checked="" type="checkbox"/> Other: ___	Fax No.: <i>—</i>
	Email: <i>Todd@sunshinestatedennis.com</i>

**ATTENTION: THIS FORM ALONG WITH ALL REQUIRED RTQ FORMS MUST BE COMPLETED, SIGNED (PERFERABLY IN BLUE INK), AND SUBMITTED WITH THE RESPONSE PRIOR TO THE SUBMITTAL DEADLINE. FAILURE TO DO SO MAY DEEM PROFESSIONAL AS NON-RESPONSIVE.**

THE PROFESSIONAL CERTIFIES THAT THIS SUBMITTAL IS BASED UPON ALL CONDITIONS AS LISTED IN THE RTQ DOCUMENTS AND THAT THE PROFESSIONAL HAS MADE NO CHANGES IN THE RTQ DOCUMENT AS RECEIVED. THE PROFESSIONAL FURTHER AGREES IF THE RESPONSE IS ACCEPTED, THE PROFESSIONAL WILL EXECUTE AN APPROPRIATE AGREEMENT FOR THE PURPOSE OF ESTABLISHING A FORMAL CONTRACTUAL RELATIONSHIP BETWEEN THE PROFESSIONAL AND THE CITY OF CORAL GABLES FOR THE PERFORMANCE OF ALL REQUIREMENTS TO WHICH THIS RTQ PERTAINS. FURTHER, BY SIGNING BELOW PREFERABLY IN **BLUE INK**, ALL RTQ PAGES ARE ACKNOWLEDGED AND ACCEPTED AS WELL AS ANY SPECIAL INSTRUCTION SHEET(S) IF APPLICABLE. THE UNDERSIGNED HEREBY DECLARES (OR CERTIFIES) ACKNOWLEDGEMENT OF THESE REQUIREMENTS AND THAT HE/SHE IS AUTHORIZED TO BIND PERFORMANCE OF THIS RTQ FOR THE ABOVE PROFESSIONAL.


*owner*
*6/1/2020*

\_\_\_\_\_  
 Authorized Name and Signature                      Title                      Date

**-- NOTICE --**

**BEFORE SUBMITTING YOUR RTQ RESPONSE MAKE SURE YOU:**

1. Carefully read and have a clear understanding of the RTQ, including the Scope of Services and enclosed Professional Services Agreement (*draft*).
2. Carefully follow the Submission Requirements outlined in Section 6 of the RTQ.
3. **Prepare and submit a RESPONSE electronically via PublicPurchase.**
4. Make sure your Response is submitted prior to the submittal deadline. **Late responses will not be accepted.**

**FAILURE TO SUBMIT THIS CHECKLIST AND THE REQUESTED DOCUMENTATION MAY RENDER YOUR RESPONSE SUBMITTAL NON-RESPONSIVE AND CONSTITUTE GROUNDS FOR REJECTION. THIS PAGE IS TO BE RETURNED WITH YOUR RESPONSE PACKAGE.**

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# SOLICITATION SUBMISSION CHECKLIST

Request to Qualify (RTQ) No. 2020-010

COMPANY NAME: (Please Print): TODD RUBINSTEIN  
Phone: 954-588-0609 Email: Todd@sunshinestatedennis.com

Please provide the PAGE NUMBER in the blanks provided as to where compliance information is located in your Submittal for each of the required submittal items listed below:

## SUBMITTAL - SECTION I: TITLE PAGE, TABLE OF CONTENTS, REQUIRED FORMS, AND MINIMUM QUALIFICATION REQUIREMENTS.

- 1) Title Page: Show the RTQ number and title, your full name, address, telephone number, contact information including telephone, e-mail address, and date. PAGE # 1
- 2) Provide a Table of Contents in accordance with and in the same order as the respective "Sections" listed below. Clearly identify the material by section and page number. PAGE # 2
- 3) Fill out, sign, and submit the Professional's Acknowledgement Form. PAGE # 3
- 4) Fill out and submit the Solicitation Submission Check List. PAGE # 4
- 5) Fill out, sign, notarize (as applicable), and submit the Professional's Affidavit and Schedules A through H. 5-13
- 6) Minimum Qualification Requirements: submit detailed verifiable information affirmatively documenting compliance with the Minimum Qualifications Requirements shown in Section 3. PAGE # 14-16
- 7) Indicate whether the Professional is a State of Florida and/or County Certified Small Business or Minority Business Enterprise. If so, indicate the certifying organization or jurisdiction and include a copy of the certification with your submittal. PAGE # 17

## SUBMITTAL - SECTION II: EXPERIENCE AND QUALIFICATIONS

- 1) Provide a complete history and description of your experience with Tennis Employment, including, but not limited to; the number of years in tennis and list of places that you have worked/coached. Provide the names of at least three (3) references, not related to you that can verify your experience. Including their contact names, company name (if applicable), address, telephone number and email. PAGE # 18-20
- 2) Provide evidence of any and all Professional Certifications with any and all Tennis organizations, including the United States Professional Tennis Association (USPTA), United States Tennis Association (USTA), and the Professional Tennis Registry (PTR). Evidence can be in the form of certificate copies, organization correspondence, or other organization documents. PAGE # 21-48

**PROFESSIONAL'S AFFIDAVIT**

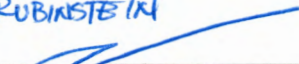
**SOLICITATION:** PROFESSIONAL TENNIS INSTRUCTORS – RTQ 2020-010

**SUBMITTED TO:** City of Coral Gables  
Procurement Division  
2800 SW 72 Avenue  
Miami, Florida 33155

The undersigned acknowledges and understands the information contained in response to this solicitation and the referenced Schedules A through H shall be relied upon by Owner awarding the contract and such information is warranted by the Professional to be true and correct. The discovery of any omission or misstatements that materially affects the Professional's ability to perform under the contract shall be cause for the City to reject the solicitation submittal, and if necessary, terminate the award and/or contract. I further certify that the undersigned name(s) and official signatures of those persons are authorized as (*Owner, Partner, Officer, Representative or Agent of the Professional that has submitted the attached Response*). Schedules A through H are subject to Local, State and Federal laws (as applicable); both criminal and civil.

- SCHEDULE A - STATEMENT OF CERTIFICATION
- SCHEDULE B - NON-COLLUSION AND CONTINGENT FEE AFFIDAVIT
- SCHEDULE C - DRUG-FREE STATEMENT
- SCHEDULE D - PROFESSIONAL'S QUALIFICATION STATEMENT
- SCHEDULE E - CODE OF ETHICS, CONFLICT OF INTEREST, AND CONE OF SILENCE
- SCHEDULE F - AMERICANS WITH DISABILITIES ACT (ADA)
- SCHEDULE G - PUBLIC ENTITY CRIMES
- SCHEDULE H - ACKNOWLEDGEMENT OF ADDENDA

This affidavit is to be furnished to the City of Coral Gables with its RTQ response. It is to be filled in, executed by the Professional and notarized. If the response is made by a Corporation, then it should be executed by its Chief Officer. This document MUST be submitted with the response.

TODD RUBINSTEIN  
  
\_\_\_\_\_  
Authorized Name and Signature

  
\_\_\_\_\_  
Title

6/2/2020  
\_\_\_\_\_  
Date

STATE OF FLORIDA  
COUNTY OF MIAMI-DADE

On this 2<sup>nd</sup> day of June, 2020, before me the undersigned Notary Public of  
the State of Florida, personally appeared Todd Rubinstein  
(Name(s) of individual(s) who appeared before Notary

And whose name(s) is/are subscribes to within the instrument(s), and acknowledges it's  
execution.

  
NOTARY PUBLIC, STATE OF FLORIDA

Schnyder Lops  
(Name of notary Public; Print, Stamp or  
Type as Commissioned.)

NOTARY PUBLIC  
SEAL OF OFFICE:



SCHNYDER LOPS  
Commission # GG 909577  
Expires September 2, 2023  
Bonded Thru Budget Notary Services

Personally know to me, or Produced  
Identification:

Driver License  
(Type of Identification Produced)

**SCHEDULE "A" - CITY OF CORAL GABLES – STATEMENT OF CERTIFICATION**

Neither I, nor the firm, hereby represented has:

- a. employed or retained for a commission, percentage brokerage, contingent fee, or other consideration, any firm or person (other than a bona fide employee working solely for me or the Professional) to solicit or secure this contract.
- b. agreed, as an express or implied condition for obtaining this contract, to employ or retain the services of any firm or person in connection with carrying out the contract, or
- c. paid, or agreed to pay, to any firm, organization or person (other than a bona fide employee working solely for me or the Professional) any fee, contribution, donation or consideration of any kind for, or in connection with, procuring or carrying out the contract except as here expressly stated (if any):

**SCHEDULE "B" - CITY OF CORAL GABLES - NON-COLLUSION AND CONTINGENT FEE AFFIDAVIT**

1. He/she is owner  
(Owner, Partner, Officer, Representative or Agent)

of the Professional that has submitted the attached response.

- 2. He/she is fully informed with respect to the preparation and contents of the attached response and of all pertinent circumstances respecting such response;
- 3. Said response is made without any connection or common interest in the profits with any other persons making any response to this solicitation. Said response is on our part in all respects fair and without collusion or fraud. No head of any department, any employee or any officer of the City of Coral Gables is directly or indirectly interested therein. If any relatives of Professional's officers or employees are employed by the City, indicate name and relationship below.

Name: \_\_\_\_\_ Relationship: \_\_\_\_\_

Name: \_\_\_\_\_ Relationship: \_\_\_\_\_

- 4. No lobbyist or other Professional is to be paid on a contingent or percentage fee basis in connection with the award of this Contract.



**SCHEDULE "C" CITY OF CORAL GABLES – VENDOR DRUG-FREE STATEMENT**

Preference may be given to vendors submitting a certification with their bid/proposal certifying they have a drug-free workplace in accordance with Section 287.087, Florida Statutes. This requirement affects all public entities of the State and becomes effective January 1, 1991. The special condition is as follows:

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the workplace, the business's policy of maintaining a drug-free workplace, any available drug counseling, rehabilitation, and employee assistance programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee engaged in providing the commodities or contractual services that are under solicitation a copy of the statement specified in subsection (1).
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are under solicitation, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section. As the person authorized to sign the statement, I certify that this form complies fully with the above requirements.

The company submitting this solicitation has established a Drug Free workplace program in accordance with State Statute 287.087

**SCHEDULE "D" CITY OF CORAL GABLES – PROFESSIONAL'S QUALIFICATION STATEMENT**

The undersigned declares the truth and correctness of all statements and all answers to questions made hereinafter:

**GENERAL COMPANY INFORMATION:**

Company Name: TODD ROBINSTEIN

Address: 6400 GRANADA BLVD CORAL GABLES, FL 33146  
Street City State Zip Code

Telephone No: (954) 588-0609 Fax No: ( ) Email: \_\_\_\_\_

How many years has your company been in business under its present name? 23 Years

If Professional is operating under Fictitious Name, submit evidence of compliance with Florida Fictitious Name Statue:

\_\_\_\_\_

Under what former names has your company operated? \_\_\_\_\_

At what address was that company located? \_\_\_\_\_

Is your Company Certified? Yes  No \_\_\_\_\_ If Yes, ATTACH COPY of Certification

Is your Company Licensed? Yes \_\_\_\_\_ No  If Yes, ATTACH COPY of License

Has your company or its senior officers ever declared bankruptcy?

Yes \_\_\_\_\_ No  If yes, explain: \_\_\_\_\_

**LEGAL INFORMATION:**

Please identify each incident **within the last five (5) years** where a civil, criminal, administrative, other similar proceeding was filed or is pending, if such proceeding arises from or is a dispute concerning the Professional's rights, remedies or duties under a contract for the same or similar type services to be provided under this RTQ (**A response is required. If applicable, please indicate "none" or list specific information related to this question. Please be mindful that responses provided for this question will be independently verified**):

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Has your company ever been debarred or suspended from doing business with any government entity?

If Yes \_\_\_\_\_ No  If Yes, explain \_\_\_\_\_

**SCHEDULE "E" CITY OF CORAL GABLES – CODE OF ETHICS, CONFLICT OF INTEREST, AND  
CONE OF SILENCE**

THESE SECTIONS OF THE CITY CODE CAN BE FOUND ON THE CITY'S WEBSITE, UNDER GOVERNMENT, CITY DEPARTMENT, PROCUREMENT, PROCUREMENT CODE (CITY CODE CHAPTER 2 ARTICLE VIII); SEC 2-1023; SEC 2-606; AND SEC 2-1027, RESPECTIVELY.

IT IS HEREBY ACKNOWLEDGED THAT THE ABOVE NOTED SECTIONS OF THE CITY OF CORAL GABLES CITY CODE ARE TO BE ADHERED TO PURSUANT TO THIS SOLICITATION.

**SCHEDULE "F" CITY OF CORAL GABLES - AMERICANS WITH DISABILITIES ACT (ADA)  
DISABILITY NONDISCRIMINATION STATEMENT**

I understand that the above named firm, corporation or organization is in compliance with and agreed to continue to comply with, and assure that any sub-contractor, or third party contractor under this project complies with all applicable requirements of the laws listed below including, but not limited to, those provisions pertaining to employment, provision of programs and service, transportation, communications, access to facilities, renovations, and new construction.

The American with Disabilities Act of 1990 (ADA), Pub. L. 101-336, 104 Stat 327, 42 U.S.C. 12101,12213 and 47 U.S.C. Sections 225 and 661 including Title I, Employment; Title 11, Public Services; Title III, Public Accommodations and Services Operated by Private Entities; Title IV, Telecommunications; and Title V, Miscellaneous Provisions.

The Florida Americans with Disabilities Accessibility Implementation Act of 1993, Sections 5553.501-553.513, Florida Statutes

The Rehabilitation Act of 1973, 229 U.S.C. Section 794

The Federal Transit Act, as amended, 49 U.S.C. Section 1612

The Fair Housing Act as amended, 42 U.S.C. Section 3601-3631

**SCHEDULE "G" CITY OF CORAL GABLES - STATEMENT PURSUANT TO SECTION 287.133 (3) (a),  
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES**

1. I understand that a "public entity crime" as define in Paragraph 287.133(1)(g), **Florida Statutes**, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including, but not limited to, any Proposal or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
2. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), **Florida Statutes**, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.

3. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:
1. A predecessor or successor of a person convicted of a public entity crime; or 2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
4. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which Proposals or applies to Proposal on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.
5. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. **[Must indicate which statement below applies.]**
- Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

\_\_\_ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity subsequent to July 1, 1989.

\_\_\_ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list.

**[Attach a copy of the final order]**

**I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.**

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**SCHEDULE "H" CITY OF CORAL GABLES - ACKNOWLEDGEMENT OF ADDENDA**

1. The undersigned agrees, if this RTQ is accepted, to enter in a Contract with the CITY to perform and furnish all work as specified or indicated in the RTQ, any associated addendum and Contract Documents within the contract time indicated in the RTQ and in accordance with the other terms and conditions of the solicitation and contract documents.
2. Acknowledgement is hereby made of the following Addenda, if any (identified by number) received since issuance of the Request for Proposal.

Addendum No: 1 Date: 5/29/20 Addendum No: \_\_\_\_\_ Date: \_\_\_\_\_

Addendum No: \_\_\_\_\_ Date: \_\_\_\_\_ Addendum No: \_\_\_\_\_ Date: \_\_\_\_\_

Addendum No: \_\_\_\_\_ Date: \_\_\_\_\_ Addendum No: \_\_\_\_\_ Date: \_\_\_\_\_

**Failure to adhere to changes communicated via any addendum may render your response non-responsive.**

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## **SECTION 9**

### **Request for Qualifications (RTQ) No. 2020-010**

#### **10.0: PROFESSIONAL SERVICES AGREEMENT (DRAFT)**

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- 10.1** Appendix B, is the draft agreement example of the agreement that may be executed in a substantially similar format. This is for your review. You are not required to fill out and submit the agreement at time of response submittal.

**PLEASE SEE PROFESSIONAL SERVICES AGREEMENT  
FOR PROFESSIONAL TENNIS SERVICES  
UPLOADED AS AN SEPARATE ATTACHMENT**

**Todd Edward Rubinstein**  
**3930 Crawford Avenue Miami, Florida 33133**  
**954-588-0609    Todd@SunshineStateTennis.com    www.SunshineStateTennis.com**

**PROFILE:** A 27-year award winning and accomplished USPTA Elite Professional & Accredited Professional Coach, as well as a successful Head Teaching Professional, Head Coach, Educator, Director of Tennis and USPTA Florida District President.

**PROFESSIONAL EXPERIENCE**

**12/18 – Present      Smatts Tennis/David Park Tennis Center      *Hollywood, Florida***  
***Head Tennis Professional/Assistant Director of Tennis***

Responsible for managing tennis related operations, such as: On-court programming, club marketing, high performance academy and group/private lessons/clinics at this historic 10 har-tru/2 hard court facility with 350+ diverse members.

**11/12 – 12/18      Lauderdale Tennis Club      *Fort Lauderdale, Florida***  
***Head Tennis Professional and Director of Competitive Tennis***

Responsible for the daily tennis instructional programs, while working with the Club Manager to oversee tennis related operations of this 20 har-tru/3 hard court prestigious tennis facility, consisting of patio bar and swimming pool; including 700+ diverse players. Managed aspects of tennis program such as: Junior/adult programs, private/group lessons, special events, summer camp, tournaments, & club marketing, all while following a strict budget. Worked with board/committee members to create a positive club atmosphere, as well as the Harold Solomon Tennis Institute training ATP, WTA, ITF players as a high-performance coach and created Dartfish Video Analysis and high-performance developmental plans.

**11/11 – 10/12      North Miami Beach Tennis Center      *North Miami Beach, Florida***  
***Head Tennis Professional and Director of Competitive Training***

Responsible for club instructional program delivery and organizational operations while coordinating the direction of the facility consisting of 12 har-tru/6 hard courts & 6 racquetball courts; including 350+ active players. Managed aspects of the tennis program, such as teaching staff, junior programs with over 60 children, private/group lessons, special events, club championships, racquet customization and all marketing and public relations efforts while following budget.

**6/07 - 10/11      Nunez Tennis Training at Turnberry Yacht Club      *Aventura, Florida***  
***Tennis Professional***

Assisted Tennis Director with the management of this 5 har-tru/4 hard court private upscale tennis facility, while coached and trained ITF, nationally and state ranked juniors, as well as taught private/group lessons to individuals of all ages/abilities. Junior programs consisted of 300+ national/international players. Facilitated in the high-performance junior program and performed racquet customization. Facility is a Five-Star Tennis Resort and a top 50 World Tennis Magazine Destination.

**EDUCATION**

Barry University	Ed.S.	Major: Educational Leadership	Miami Shores, Florida	July 2000
Barry University	M.S.	Major: Special Education/VE	Miami Shores, Florida	June 1998
Barry University	B.A.	Major: Communication	Miami Shores, Florida	December 1992

**ACCOMPLISHMENTS**

- 2020 USPTA Florida District President (District 13/North Miami)
- 2018 USPTA National High School Coach of the Year & 2017 USPTA District 16 Professional of the Year
- 2018 Tennis Industry Magazine’s National High School Tennis Coach of the Year and “Ambassador of Tennis”
- 2017 USPTA Florida High School Coach of the Year & 2016 Wilson 3A High School Tennis Coach of the Year
- Team USA Head Tennis Coach for the 2017 World Maccabiah Games in Israel & 2019 European Games in Budapest
- Honored as One of Ronald McDonald House Charities “12 Good Men” for Philanthropic Work in the Community (2019)
- Elected to the FHSAA (Florida High School Athletic Association) Tennis Advisory Committee (2015 – 2018)
- USTA High Performance Coach (2017) and USTA Level 1 Sports Science Credential (2017)
- NFHS Nationally Certified Interscholastic Coach (2017) and Team USA SafeSport Credential (2017)
- Ranked #1 in FL/#3 in the United States in Singles, Doubles & Mixed Doubles (30s Division/2007, 2008, 2010, 2015)
- Ranked #1 in FL in Doubles (40s Division/2012); 3-Time USTA Florida State Doubles Champion (Men’s 30s, 35s, 40s)
- 4-Time USTA National 30s & Open Clay Court Mixed Doubles Bronze Ball Winner (2008, 2010, 2015, 2017)
- USTA Men’s Intersectional National Runner-Up, Team Florida (2008) and USTA Florida Cup Winner (2015)
- Author of “Standing Naked at 10 Below”, **AMAZON’s #2 Best Selling Advertising Book** (2011)
- Aired Nationally on Numerous Shows, Such as: The TODAY Show, ABC’s Extreme Makeover: Home Edition and ET
- Aired on CBS4 Miami’s “Mentoring Matters” – ‘Mentor On and Off the Court’ (September 25, 2018)
- Barry University Men’s Tennis Team, #1 Singles/#1 Doubles, SSC All-Conference 1<sup>st</sup> & 2<sup>nd</sup> Team (1988 - 1992)
- Mourning High Head Tennis Coach; Won 2 State Championships; Mourning High Coach of Year 2017 and 2018
- Two-Time Florida High School Singles State Tennis Champion (FHSAA - 1997, 1998/Cooper City High School)

References Upon Request

# United States Professional Tennis Association

Hereby certifies that

## Todd E. Rubinstein

has successfully completed all requirements, including an extensive examination of teaching, playing and business skills, and the Accredited Professional Coach continuing education requirements necessary for the rating of

## Elite Professional, APC

*John R. Embree*  
Chief Executive Officer



Membership No. 14397  
**Valid through Dec. 31, 2020**

W8UE - BHKH - CHPF - 1E9A



IN COOPERATION WITH THE UNITED STATES TENNIS ASSOCIATION'S  
COACHING EDUCATION DEPARTMENT, THE

# UNITED STATES PROFESSIONAL TENNIS ASSOCIATION



certifies that

## Todd Rubinstein

has met all of the standards and competencies established in the USTA High Performance Coaching Program;  
has fulfilled all of the requirements of the USPTA; and is duly recognized as a

### SPECIALIST IN COMPETITIVE PLAYER DEVELOPMENT

December 2017

Chuck Gill, President

John R. Embree, CEO

**State of Florida Certified Small Business**

**Not Applicable**

## History and Description of Tennis Employment Experience for Todd Rubinstein

Team USA Head Tennis Coach, 2017 World Maccabi Games & 2019 European Maccabi Games  
Maccabi USA

1511 Walnut Street #401

Philadelphia, Pennsylvania 19102

215-561-6900

Contact for Verification: Shane Carr, Senior Director of Programs  
scarr@maccabuisa.com

Miami-Dade County Public Schools

Boy's & Girl's Head Tennis Coach

Alonzo & Tracy Mourning Senior High (2014 – Present)

Barbara Goleman Senior High (2001 – 2013)

2601 NE 151<sup>st</sup> Street

North Miami, Florida 33160

Contact for Verification: Latoya Williams, Athletic Director

lwoliver@dadeschools.net

305-300-8960

USPTA Florida North Miami District 13 President (2020 – Present)

Contact for Verification: Joe D'Aleo, USPTA Florida President

TOPS'L Beach & Racquet Resort

9011 US-98

Miramar Beach, Florida 32550

Joe.daleo@vacasa.com

850-267-9195

FHSAA Tennis Advisory Committee (Section 4 Boys) 2015 – 2017

FHSAA

1801 NW 80<sup>th</sup> Blvd

Gainesville, Florida 32606

Contact for Verification: aozuna@fhsaa.org

352-372-9551 x320

Smatts Tennis/David Park Tennis Center (2018 – 2020)

Head Tennis Professional/Assistant Director of Tennis

Contact for Verification: Jesse Smatt

510 North 33<sup>rd</sup> Court

Hollywood, Florida 33021

Jessesmatt@yahoo.com

754-244-0666

**History and Description of Tennis Employment Experience for Todd Rubinstein (con't)**

**Lauderdale Tennis Club**

**Head Tennis Professional and Director of Competitive Tennis**

**2012 - 2018**

**600 Tennis Club Drive**

**Fort Lauderdale, Florida 33311**

**Contact for Verification: Sonia Taylor**

**Soniataylor2011@comcast.net**

**954-614-6932**

**Harold Solomon Tennis Institute**

**Tennis Professional**

**2013 – 2018**

**600 Tennis Club Drive**

**Fort Lauderdale, Florida 33311**

**Contact for Verification: Harold Solomon**

**954-914-1558**

**Nunez Tennis Training**

**Tennis Professional**

**2006 – 2011**

**21399 Marina Cove Cir M-13**

**Aventura, Florida 33180**

**Contact for Verification: Colon Nunez**

**305-682-9444**

Detailed Descriptions are on the resume on Page 19a.

**Todd Edward Rubinstein**  
**3930 Crawford Avenue Miami, Florida 33133**  
**954-588-0609 Todd@SunshineStateTennis.com www.SunshineStateTennis.com**

**PROFILE:** A 27-year award winning and accomplished USPTA Elite Professional & Accredited Professional Coach, as well as a successful Head Teaching Professional, Head Coach, Educator, Director of Tennis and USPTA Florida District President.

**PROFESSIONAL EXPERIENCE**

**12/18 – Present Smatts Tennis/David Park Tennis Center Hollywood, Florida**  
**Head Tennis Professional/Assistant Director of Tennis**

Responsible for managing tennis related operations, such as: On-court programming, club marketing, high performance academy and group/private lessons/clinics at this historic 10 har-tru/2 hard court facility with 350+ diverse members.

**11/12 – 12/18 Lauderdale Tennis Club Fort Lauderdale, Florida**  
**Head Tennis Professional and Director of Competitive Tennis**

Responsible for the daily tennis instructional programs, while working with the Club Manager to oversee tennis related operations of this 20 har-tru/3 hard court prestigious tennis facility, consisting of patio bar and swimming pool; including 700+ diverse players. Managed aspects of tennis program such as: Junior/adult programs, private/group lessons, special events, summer camp, tournaments, & club marketing, all while following a strict budget. Worked with board/committee members to create a positive club atmosphere, as well as the Harold Solomon Tennis Institute training ATP, WTA, ITF players as a high-performance coach and created Dartfish Video Analysis and high-performance developmental plans.

**11/11 – 10/12 North Miami Beach Tennis Center North Miami Beach, Florida**  
**Head Tennis Professional and Director of Competitive Training**

Responsible for club instructional program delivery and organizational operations while coordinating the direction of the facility consisting of 12 har-tru/6 hard courts & 6 racquetball courts; including 350+ active players. Managed aspects of the tennis program, such as teaching staff, junior programs with over 60 children, private/group lessons, special events, club championships, racquet customization and all marketing and public relations efforts while following budget.

**6/07 - 10/11 Nunez Tennis Training at Turnberry Yacht Club Aventura, Florida**  
**Tennis Professional**

Assisted Tennis Director with the management of this 5 har-tru/4 hard court private upscale tennis facility, while coached and trained ITF, nationally and state ranked juniors, as well as taught private/group lessons to individuals of all ages/abilities. Junior programs consisted of 300+ national/international players. Facilitated in the high-performance junior program and performed racquet customization. Facility is a Five-Star Tennis Resort and a top 50 World Tennis Magazine Destination.

**EDUCATION**

Barry University	Ed.S. Major: Educational Leadership	Miami Shores, Florida	July 2000
Barry University	M.S. Major: Special Education/VE	Miami Shores, Florida	June 1998
Barry University	B.A. Major: Communication	Miami Shores, Florida	December 1992

**ACCOMPLISHMENTS**

- 2020 USPTA Florida District President (District 13/North Miami)
- 2018 USPTA National High School Coach of the Year & 2017 USPTA District 16 Professional of the Year
- 2018 Tennis Industry Magazine’s National High School Tennis Coach of the Year and “Ambassador of Tennis”
- 2017 USPTA Florida High School Coach of the Year & 2016 Wilson 3A High School Tennis Coach of the Year
- Team USA Head Tennis Coach for the 2017 World Maccabiah Games in Israel & 2019 European Games in Budapest
- Honored as One of Ronald McDonald House Charities “12 Good Men” for Philanthropic Work in the Community (2019)
- Elected to the FHSAA (Florida High School Athletic Association) Tennis Advisory Committee (2015 – 2018)
- USTA High Performance Coach (2017) and USTA Level 1 Sports Science Credential (2017)
- NFHS Nationally Certified Interscholastic Coach (2017) and Team USA SafeSport Credential (2017)
- Ranked #1 in FL/#3 in the United States in Singles, Doubles & Mixed Doubles (30s Division/2007, 2008, 2010, 2015)
- Ranked #1 in FL in Doubles (40s Division/2012); 3-Time USTA Florida State Doubles Champion (Men’s 30s, 35s, 40s)
- 4-Time USTA National 30s & Open Clay Court Mixed Doubles Bronze Ball Winner (2008, 2010, 2015, 2017)
- USTA Men’s Intersectional National Runner-Up, Team Florida (2008) and USTA Florida Cup Winner (2015)
- Author of “Standing Naked at 10 Below”, **AMAZON’s #2 Best Selling Advertising Book** (2011)
- Aired Nationally on Numerous Shows, Such as: The TODAY Show, ABC’s Extreme Makeover: Home Edition and ET
- Aired on CBS4 Miami’s “Mentoring Matters” – ‘Mentor On and Off the Court’ (September 25, 2018)
- Barry University Men’s Tennis Team, #1 Singles/#1 Doubles, SSC All-Conference 1<sup>st</sup> & 2<sup>nd</sup> Team (1988 - 1992)
- Mourning High Head Tennis Coach; Won 2 State Championships; Mourning High Coach of Year 2017 and 2018
- Two-Time Florida High School Singles State Tennis Champion (FHSAA - 1997, 1998/Cooper City High School)

References Upon Request

RT@2020-010 Page 19a

## History and Description of Tennis Employment Experience for Todd Rubinstein (con't)

### References

1. Latoya Williams  
Alonzo & Tracy Mourning Senior High  
2601 NE 151<sup>st</sup> Street  
North Miami, Florida 33160  
lwoliver@dadeschools.net  
305-300-8960
  
2. Team USA Head Tennis Coach, 2017 World Maccabi & 2019 European Maccabi Games  
Maccabi USA  
1511 Walnut Street #401  
Philadelphia, Pennsylvania 19102  
215-561-6900  
Shane Carr, Senior Director of Programs
  
3. Colon Nunez  
Nunez Tennis Training  
Years Worked: 2006 – 2011  
21399 Marina Cove Cir M-13  
Aventura, Florida 33180  
305-382-9444
  
4. Sonia Taylor  
Lauderdale Tennis Club  
Years Worked: 2011 - 2018  
600 Tennis Club Drive  
Fort Lauderdale, Florida 33311  
Soniataaylor2011@comcast.net  
954-614-6932
  
5. Jesse Smatt  
Smatts Tennis Academy  
Years Worked: 2018 - 2020  
510 North 33<sup>rd</sup> Court  
Hollywood, Florida 33021  
Jessesmatt@yahoo.com  
754-244-0666

# United States Professional Tennis Association

Hereby certifies that

## Todd E. Rubinstein

has successfully completed all requirements, including an extensive examination of teaching, playing and business skills, and the Accredited Professional Coach continuing education requirements necessary for the rating of

## Elite Professional, APC

*John R. Embree*  
Chief Executive Officer



Membership No. 14397

**Valid through Dec. 31, 2020**

W8UE - BHKH - CHPF - 1E9A



June 1, 2020

Mr. Todd E. Rubinstein  
6400 Granada Blvd  
Coral Gables, Florida 33146

Dear Todd,

This letter will confirm that, as a certified member of the United States Professional Tennis Association (USPTA), you have liability insurance as outlined below. This USPTA liability policy covers applicants who are being processed, and certified and certain honorary members in the United States, its territories or Canada, and nonmembers who are insured through a certified member's policy.

THE USPTA LIABILITY POLICY INCLUDES \$6 million liability insurance, *while on court*, for bodily injury to others, and for damage to property not in the tennis professional's care, custody or control. It *does not cover* injury to the tennis professional, or damage to his/her property. The accident must have taken place on court, and arisen from the tennis professional's playing, practicing, teaching or officiating in tennis, pickleball, padel, and platform tennis.

<b>Policy Number:</b>	SI8ML01641197
<b>Effective Period:</b>	12/31/2019 - 12/31/2020
<b>For questions or to report an accident, contact:</b>	USPTA World Headquarters 11961 Performance Drive Orlando, FL 32827 Telephone: 800-877-8248

If we may be of further assistance, please do not hesitate to contact us.

Sincerely,

UNITED STATES PROFESSIONAL TENNIS ASSOCIATION, INC.

Dillon Chustz  
Membership Department

This coverage is null and void if the member is not a citizen of or does not legally reside and work in the United States, its territories or Canada.



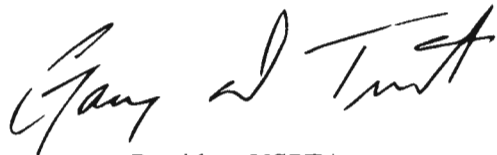
**United States**  
**Professional Tennis Association**

Hereby awards this certificate to

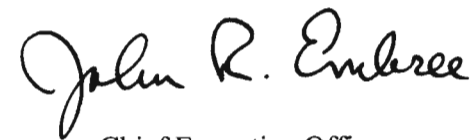
**Todd E. Rubinstein**

for

**23 Years of Service**  
**2020**



President USPTA



Chief Executive Officer



# United States Professional Tennis Association

Education Credits Report

Mr. Todd E. Rubinstein

## Membership Information

**Member ID:** 14397  
**Member Type:** Certified Member  
**Paid Through:** 12/31/2020  
**Years of Service:** 23

**Professional Level:** Elite Professional  
**Platform Pro Level:** None  
**APC Classification:** Yes  
**Wheelchair Certified:** No

## Continuing Education Requirements

**Requirement:** 6 education credits every 3-year period.  
**Your Status:** You have met the CE requirement for this 3-year period.

**Period:** 01/01/2020 to 12/31/2022  
**Credits:** 36.50

## Elite Professional Requirements

**Requirement:** 6.5 credits from approved specialty courses and webinars, plus written exam and on-court Elite Pro certification requirements.

**Your Status:** You are already an Elite Pro.

**Specialty Course / Webinar Credits:** 0.00

## APC Classification Requirements

**Requirement:** 20 APC-eligible credits every 2-year period plus initial written exam or competency exam.

**Your Status:** You need 18 additional APC-eligible credits to retain your APC classification.

**Period:** 05/24/2020 to 05/24/2022  
**Credits:** 2.00

## Lifetime and Yearly Totals

**Lifetime Total Credits:** 190.00  
**This Year (2020):** 36.50  
**Last Year (2019):** 9.25  
**2 Years Ago (2018):** 34.50

## Completed Courses as of 06/01/2020

(Courses Listed in Reverse Date Order)

Event / Course	Course Date	Credits
ITF Doubles for Advanced Players: Introduction	05/25/2020	0.50 APC
ITF Psychology for Advanced Tennis Players I	05/25/2020	0.50 APC
ITF Blind Tennis I	05/25/2020	0.50 APC
Trauma-Informed Practices for K12 Schools Certification	05/24/2020	0.50 APC
ITF Play Tennis Course - Introduction to communication	05/23/2020	0.50 APC
ITF Play Tennis Course - Introduction to communication 2	05/23/2020	0.50 APC
ITF Tennis Participation Data	05/23/2020	0.50 APC
ITF Tennis Periodisation I	05/23/2020	0.50 APC
ITF Play Tennis Course - Introduction to strategy & tactics	05/23/2020	0.50 APC
ITF History of Tennis I	05/23/2020	0.50 APC
ITF Nutrition in tennis: Fundamentals	05/23/2020	0.50 APC
ITF_Player profiling for advanced players: Introduction	05/23/2020	0.50 APC
ITF - Intro to Coaching players with intellectual disabilities	05/23/2020	0.50 APC
ITF Tennis Physiology	05/23/2020	0.50 APC

APC = APC-eligible  
 EPR = Approved Specialty Course or Webinar for Elite Pro

## Completed Courses as of 06/01/2020

(Courses Listed in Reverse Date Order)

Event / Course	Course Date	Credits
ITF Tennis and the Olympic Games I	05/23/2020	0.50 APC
ITF Contemporary Coaching of Technique	05/23/2020	0.50 APC
ITF Coordination in Tennis	05/23/2020	0.50 APC
ITF Injuries in Tennis	05/23/2020	0.50 APC
ITF Overtraining	05/23/2020	0.50 APC
ITF Tennis Technology Fundamentals	05/23/2020	0.50 APC
ITF Movement and Footwork in Tennis	05/23/2020	0.50 APC
ITF Hydration in Tennis	05/23/2020	0.50 APC
ITF Marketing and Communication in Tennis	05/23/2020	0.50 APC
ITF Academy 'How much do I know about tennis?' Online Course	05/23/2020	0.50 APC
ITF Ethics in Coaching	05/23/2020	0.50 APC
TR - USPTA Webinar - 7 skills to succeed and survive	05/19/2020	0.50 APC
TR - USPTA Webinar - Developing & delivering presentations	05/19/2020	0.50 APC
TR - USPTA Webinar - Good Vibrations: Customer service	05/18/2020	0.50 APC
TR - USPTA Webinar - How to seek sponsorships	05/16/2020	0.50 APC
TR - Intro to Wheelchair Tennis	05/15/2020	0.50 APC
TR - On Court with USPTA - Spanish drills weight transfer	05/15/2020	0.50 APC
TR - USPTA Webinar - The Loser's Edge	05/15/2020	0.50 APC
TR - USPTA Southern Webinar - Revenue streams 3	05/15/2020	0.50 APC
TR - USPTA Webinar - Coaching Female Players	05/14/2020	0.50 APC
TR - USPTA Webinar - Covid 19 Task Force	05/14/2020	0.50 APC
TR - USPTA Webinar - Building Leadership Skills	05/14/2020	0.50 APC
TR - On Court with USPTA - Winning strategies baseline	05/11/2020	0.50 APC
TR - On Court with USPTA - Solutions for Your Game	05/11/2020	0.50 APC
TR - USPTA Southern Webinar - Revenue streams 2	05/11/2020	0.50 APC
TR - USPTA Southern Webinar - Revenue streams 4	05/11/2020	0.50 APC
TR - USPTA Webinar - Navigating the Net Gen App	05/11/2020	0.50 APC
TR - Group Drills	05/11/2020	0.50 APC
TR - USPTA Webinar - How To Survive And Thrive In Uncertain Times	05/10/2020	0.50 APC
TR - USPTA Webinar - How to positively impact your Jr. program	05/10/2020	0.50 APC
TR - USPTA Webinar - High School coaching	05/10/2020	0.50 APC
TR - USPTA Webinar - Positive Coaching = Positive Results	05/10/2020	0.50 APC
TR - On Court with USPTA - Art of Approaching 2	05/07/2020	0.50 APC
TR - USPTA Webinar - Understanding Mental Health and Performance	05/07/2020	0.50 APC
TR - ACE your tennis budget	05/07/2020	0.50 APC
TR - USPTA Webinar - Navigating the parent/coach relationship	05/07/2020	0.50 APC
TR - On Court with USPTA - Art of Approaching	05/07/2020	0.50 APC
TR - USPTA Webinar - The New USPTA Certification Pathway	05/07/2020	0.50 APC
TR - USPTA Webinar - Managing Your Career Pathway	05/07/2020	0.50 APC
TR - USPTA Webinar - Mindfulness for Tennis Players	05/07/2020	0.50 APC
USPTA Florida Miami Division 13 - Covid-19 Phase 1 Conference	05/07/2020	0.75 APC
Speaker - USPTA Florida Miami Division 13 - Covid-19 Phase 1 Conference	05/07/2020	1.00 APC
TR - USPTA Webinar - USPTA/LIG Affordable Healthcare Coverage	05/06/2020	0.50 APC
TR - CMAA Webinar - Game Set Match with John Embree	05/06/2020	0.50 APC
TR - USPTA Southern Webinar - Revenue streams 1	05/06/2020	0.50 APC
TR - On Court with USPTA - Tennis Fitness Circuit	05/06/2020	0.50 APC
TR - On Court with USPTA - Developing Depth as Weapon	05/06/2020	0.50 APC

## Completed Courses as of 06/01/2020

(Courses Listed in Reverse Date Order)

Event / Course	Course Date	Credits
TR - On Court with USPTA - The backhand slice	05/06/2020	0.50 APC
TR - On Court with USPTA - Serve and Volley	05/06/2020	0.50 APC
TR - On Court with USPTA - Transition Footwork	05/06/2020	0.50 APC
TR - On Court with USPTA - Complete Two-handed BH	05/06/2020	0.50 APC
TR - USPTA Webinar - How to Keep the Fire Burning When you Don't	05/06/2020	0.50 APC
Frontline Education - Providing Accommodations in a Virtual Environment	04/30/2020	0.50 APC
USPTA Webinar - 7 Steps to Developing a Winning Attitude & Mindset	04/15/2020	0.50 APC
USPTA FL Division - District 13 Miami Meeting	04/10/2020	0.75 APC
Webinar - USTA The Lab - Coaching Generation Z	03/18/2020	0.50 APC
USPTA Florida District 13 Meeting - Miami	03/05/2020	0.50 APC
TR - USPTA Webinar - Tennis: A Therapeutic Tool for Individuals w	08/29/2019	0.50 APC
USTA Webinar - The Lab with Dr. Larry Lauer - Collegiate Wheelchair Tennis	08/14/2019	0.50 APC
NFHS - Heat Illness Prevention	08/14/2019	0.50 APC
NFHS - FHSAA Policy 36 Recruiting Policy Course	08/14/2019	0.50 APC
USTA Webinar - The Lab with Jennifer Fallon - Strength and Conditioning Basics	07/18/2019	0.50 APC
Kognito - Online Course - At-Risk for High School Educators	05/13/2019	0.50 APC
USTA High Performance Continuing Education - Miami, FL	03/20/2019	4.50 APC
NFHS - Seminar - Heat Illness Prevention	02/08/2019	0.50 APC
USC - SafeSport Trained	02/08/2019	0.75 APC
USTA Webinar - The Lab - Bouncing Back or Being Perfect: Training the Mind fo	01/30/2019	0.50 APC
NFHS - Seminar - Concussion in Sports	09/24/2018	0.50 APC
NFHS - Seminar - Sudden Cardiac Arrest	09/24/2018	0.50 APC
TTCONF18A/SEM21 - All You Need to Know to Coach Footwork Effectively	08/25/2018	0.50 APC
TTCONF18A/SEM19 - Athletic Skill Development: Key to an Improved Jr. Prograr	08/25/2018	0.50 APC
TTCONF18A/SEM18 - Tactical and Technical Progressions for the Serve	08/25/2018	0.50 APC
TTCONF18A/GS16 - USTA Player Development Teaching and Coaching Progress	08/25/2018	1.00 APC
TTCONF18A/GS10 - USPTA General Membership Meeting	08/24/2018	1.00 APC
TTCONF18A/SEM06 - Digital Platforms to Energize Your Brand and Business	08/24/2018	0.50 APC
TTCONF18A/SEM03 - Tennis: Model Sport for Youth	08/24/2018	0.50 APC
USPTA World Conference - 2018 Tennis Teachers Conference (USPTA WC)	08/24/2018	10.00
DCONFFL18A/GS10 - 5 R's of Tennis 3 Contact Moves	06/02/2018	0.75 APC
USPTA Florida Division Convention	06/02/2018	6.00
DCONFFL18A/SEM09 - USPTA National Update	06/01/2018	0.50 APC
DCONFFL18A/GS08 - How to Generate Revenue : Treat your Club like a Resort	06/01/2018	0.75 APC
DCONFFL18A/GS06 - The Body Connection - How your Body Effects Sv / FH / BH	06/01/2018	0.75 APC
DCONFFL18A/GS05 - Understanding your Tower of Power	06/01/2018	0.75 APC
DCONFFL18A/SPC04 - SC: The Road to Becoming a Tennis Director and Beyond	05/31/2018	2.00 APC
USPTA FL RED - JR Development	02/24/2018	2.00
USPTA FL RED - JR Dev - EDU Sessions	02/24/2018	3.00 APC
Webinar - Team USA Forum Planning and Periodization	02/15/2018	0.50 APC
10U Tennis Workshop - Coach Youth Tennis	02/02/2018	2.00 APC
Webinar - TEAM USA Teaching and coaching phylosophy	11/15/2017	0.50 APC
Seminar: USTA Teaching and Coaching Philosophy	11/15/2017	0.50 APC
Speaker - FHSTCA Training - High School Tennis Drills	09/29/2017	1.00 APC
SafeSport - USTA Junior Team Tennis, Net Generation Providers, and Officials Tr:	08/14/2017	0.50 APC
NFHS - Strength and Conditioning	08/04/2017	1.50 APC
Team USA Forum Webinar - Empathetic Coaching	08/04/2017	0.50 APC

APC = APC-eligible

EPR = Approved Specialty Course or Webinar for Elite Pro

## Completed Courses as of 06/01/2020

(Courses Listed in Reverse Date Order)

Event / Course	Course Date	Credits
NFHS - Engaging Effectively with Parents	08/04/2017	1.50 APC
NFHS - Fundamentals of Coaching	08/02/2017	6.00 APC
NFHS - Coaching Tennis	08/02/2017	2.50 APC
NFHS - Sudden Cardiac Arrest	07/31/2017	0.50 APC
CDC - Concussion in Sports	07/31/2017	0.50 APC
USPTA Florida Division Convention	06/04/2017	6.00
DCONFFL17A/SEM12 - Tip Swap	06/03/2017	0.50 APC
USPTA FL/DIV Seminar - Teaching a Technical Skill from Beginning to Potential	06/03/2017	0.75 APC
USTA High Performance Coaching Program - Orlando, FL	05/14/2017	12.00 APC
Safe Sport Training	04/15/2017	1.50 APC
TR - USPTA Webinar - Singles strategy secrets	03/30/2017	0.50 APC
TR - On Court with USPTA - Playing in the Front Court	03/23/2017	0.50 APC
TR - On Court with USPTA - Change Up Your Serve	03/22/2017	0.50 APC
TR - On Court with USPTA - Secrets to Better Doubles	03/22/2017	0.50 APC
TR - On Court with USPTA - Playing Smarter: Unforced Err	03/21/2017	0.50 APC
Conference	03/21/2017	6.00
TR - USPTA Webinar - 7 keys to being a great coach	03/14/2017	0.50 APC
TR - USPTA Webinar - Accounting 101	03/09/2017	0.50 APC EPR
TR - USPTA Webinar - Skills needed for director of tennis	03/08/2017	0.50 APC
TR - USPTA Webinar - Tennis business pathway	02/09/2017	0.50 APC
10U Tennis Online Workshop	01/29/2017	2.00 APC
FACA Spring Tennis Clinic - Day 3	01/07/2017	2.00 APC
FACA Spring Tennis Clinic - Day 3	01/06/2017	2.50 APC
FACA Spring Tennis Clinic	01/05/2017	2.00 APC
TR - USPTA Webinar - Sportsmanship	01/03/2017	0.50 APC
DVD - Management: A learned skill	01/03/2017	2.00 APC EPR
DVD - A System for Supervision	01/02/2017	2.00 APC
USTA Sport Science Exam Level I	12/04/2016	2.00 APC
Regional Education Day - Boca Raton Florida	12/03/2016	2.00
Regional Education Day - Boca Raton Florida - Education Sessions	12/03/2016	3.00 APC
TR - On Court with USPTA - Secrets of One-handed BH	12/02/2016	0.50 APC
TR - DVD - Sport Physiology/Nutrition 4hrs	12/01/2016	2.00 APC
TR - DVD - Tennis Business Mgmt 4hrs	12/01/2016	2.00 APC EPR
TR - DVD - Making Your Pro Shop a Profitable Venture 4hrs	12/01/2016	2.00 APC
TR - DVD - Using your coaching skills in a manager's role 4hrs	11/30/2016	2.00 APC EPR
TR - DVD - Managing a Tennis Complex 4 hrs	11/30/2016	2.00 APC
TR - DVD - Biomechanics/sports medicine	11/30/2016	2.00 APC
TR - On Court with USPTA - How to Beat Aggr BLiner	11/30/2016	0.50 APC
TR - DVD - Sport Psychology/Motor Learning 4hrs	11/28/2016	2.00 APC
TR - On Court with USPTA - How to Beat the Moonballer	11/28/2016	0.50 APC
TR - USPTA Webinar - Master Your Social Media Marketing	11/23/2016	0.50 APC
TR - USPTA Webinar - Digital platforms for your business	11/23/2016	0.50 APC
TR - USPTA Webinar - Feeding	11/23/2016	0.50 APC
Professional Tennis Coaches Academy (PTCA) I	11/22/2016	4.00 APC
TR - USPTA Webinar - New Challenges Mging Complex	11/20/2016	0.50 APC
TR - USPTA Webinar - Grow Your Business w/ D&I	11/20/2016	0.50 APC
TR - USPTA Webinar - Guidelines to an expert lesson	11/20/2016	0.50 APC

APC = APC-eligible

EPR = Approved Specialty Course or Webinar for Elite Pro

## Completed Courses as of 06/01/2020

(Courses Listed in Reverse Date Order)

Event / Course	Course Date	Credits
TR - USPTA Webinar - Raising Athletic Royalty	11/20/2016	0.50 APC
TR - USPTA Webinar - Dev Resilient, Confident Competitor	11/19/2016	0.50 APC
TR - USPTA Webinar - Building Your Tennis IQ	11/19/2016	0.50 APC
TR - USPTA Webinar - The first 4 shots	11/19/2016	0.50 APC
TR - USPTA Webinar - Reference points for shot selection	11/19/2016	0.50 APC
TR - USPTA Webinar - Obamacare: Its Impact	11/19/2016	0.50 APC
TR - USPTA Webinar - Opening the Door to Competition	11/18/2016	0.50 APC
TR - USPTA Webinar - Club Programming	11/18/2016	0.50 APC
TR - USPTA Webinar - Injury prevention	11/18/2016	0.50 APC
TR - USPTA Webinar - Racquets and Strings	11/18/2016	0.50 APC
TR - USPTA Webinar - Tennis Entrepreneurship	11/18/2016	0.50 APC
TR - USPTA Webinar - Xs & Os of Adding Fitness	11/18/2016	0.50 APC
TR - USPTA Webinar - Three ideas to advance your career	11/18/2016	0.50 APC
TR - USPTA Webinar - How to be promoted in tennis	11/17/2016	0.50 APC
TR - On Court with USPTA - TAUT	11/17/2016	0.50 APC
TR - USPTA Webinar - Forehand Groundstroke	11/17/2016	0.50 APC
TR - USPTA Webinar - Tennis Professional: Balancing Act	11/17/2016	0.50 APC
TR - On Court with USPTA - Improved FH Technique	11/16/2016	0.50 APC
TR - On Court with USPTA - Developing the Serve	11/16/2016	0.50 APC
NFHS - Concussion in Sports	08/17/2016	0.50 APC
NFHS - Sudden Cardiac Arrest	08/17/2016	0.50 APC
10U Tennis - CYT Bonus Credits	12/03/2015	3.00
10U Tennis Online Course - Group and Team Management	11/20/2015	0.50 APC
10U Tennis Online Course - Skill Development	11/20/2015	0.50 APC
10U Tennis Online Course - Rules and Guidelines for Children	11/19/2015	0.50 APC
10U Tennis Online Course - Communicating with Children Ages	11/19/2015	0.50 APC
10U Tennis Online Course - Characteristics of Children Ages	11/19/2015	0.50 APC
10U Tennis Online Course - Organizing and Supervising Youth	11/18/2015	0.50 APC
USPTA Certification Training Course	10/17/1992	4.00

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# SAFESPORT

Where your game plan starts

Todd Rubinstein

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**SafeSport Training**

On: 4/15/2017

Completion Code: USOC-SS-2013-1-441186









This season, they'll head to Conference USA in 2014, which is their first year. And he's pleased by the results, meaning he's in his house for the first time.

# HONORED AS TENNIS COACH OF THE YEAR



Head tennis coach Todd Rubenstein from Alonzo & Tracy Mourning Senior High in Miami (large winner of the 2016 Wilson 3A Florida High School Tennis Coach of the Year Award) above, he celebrates with some of his students.

Robinstern



Rubinstein

## Mourning High Head Tennis Coach Todd Rubinstein Wins His 400th Career Match

North Miami • Todd Rubinstein, Mourning High (North Miami) Head Tennis Coach who is a Team USA Head Coach, is a USTA High Performance Coach and was honored as the 2017 USPTA High School Coach of the Year.

When the Sharks defeated Miami Central High Boy's and Girl's Teams both in a 7-0 sweep back on March 1, Rubinstein reached his 400th career high school victory as a head tennis coach.

"It's all about the kids and the team," Rubinstein explained. "Over the past 20 years that I have been involved in high school tennis as a head coach, I have been fortunate to be around some unbelievable individuals who are not only amazing players and students, but have gone on to do some incredible things in life."

"I feel beyond blessed and fortunate to have them not only trust me and the process over the years, but to have them reach out just to say 'hi' or to tell me about a major life event years later," he added. "I've probably learned as much from them as they have from me. I couldn't be prouder of each player who's crossed my path and I truly love them all dearly. It's a privilege and an honor to do what I do, but especially to be able to do it long enough to have this many wins. Thankful is an understatement!"

In his 17th season, Rubinstein has compiled a 400-116-2 (77% winning percentage) record and 2 state championships. He also was the Team USA Head Tennis Coach for the 26th World Maccabiah Games in Israel last summer. His team won 8 medals in 7 events, including 3 Gold.

For more information and bio, please visit [www.SharksTennis.com](http://www.SharksTennis.com).



Rubinstein

Cooper City • Miramar • Pembroke Pines

# Community

COOPER CITY

## Former tennis champ coaches Grand Masters

BY EMMETT HALL  
Special correspondent

Todd Rubinstein, a former two-time state tennis champion at Cooper City High School, has enjoyed success in the sport on many levels, but a recent experience dwarfs them all.

The current head tennis professional at the Lauderdale Tennis Club recently coached the USA Grand Masters team at the 20th annual World Maccabiah Games, and that is one highlight in his career that he will never forget.

After his outstanding high school career on the courts with the Cooper City Cowboys, the

47-year-old Pembroke Pines resident went on to excel at Barry University in both the number one singles and doubles positions. There, he became a three-time All Sunshine State Conference player.

Rubinstein has won numerous United States Tennis Association (USTA) titles and is the head coach at Alonzo & Tracy Mourn-ing Senior High School in North Miami Beach, where he won the 2017 Florida High School Tennis Coach of the Year.

Going to Israel with a team of 20 Grand Masters members of ages 65-80, Rubinstein saw his players medal in six of seven events. Three of those six medals

were gold.

If not for two injuries, the medal count could have been much higher.

"This was all about the players, and for me to give them the best experience possible," Rubinstein said. "Coming to Israel for the first time was an amazing and unbelievable experience and I would absolutely do it again."

Lazar Lowinger, who traveled all the way down from Kissimmee to be a part of Rubenstein's talented squad, made it very worthwhile as he won the gold medal in the Men's 80s Doubles Division.

[Futurevest@aol.com](mailto:Futurevest@aol.com)



PHOTO/COURTESY

Lauderdale Tennis Club head tennis professional Todd Rubinstein coached the USA Grand Masters team at the 20th annual World Maccabiah Games in Israel. The athletes on the squad ranged in age from 65 to over 80.

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Rubinstern







Rubinstern



Rubinstein

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Home > TennisLink > Tournaments > Find A Ranking > Ranking List

# Mens 45 Singles Ranking

# Men's 45 Singles

Published: 1/20/2016 at 12:20 PM. This list includes 13 eligible players.

[Return to Search Results](#)

[Print Record](#)

Show: **Eligible Players** Filter By:  Rank  Name  District  Section **Choose a Range**



Rank	Name	City	State	Section	District	Points
1	Klingsberg, Jordan	Boca Raton	FL	Florida	Region 6	977
2	Rubinstein, Todd E.	Hollywood	FL	Florida	Region 8	856
3	Kuchta, Kamil Jacek	Boynton Beach	FL	Florida	Region 6	842
4	Vermeer, Frank	Jacksonville	FL	Florida	Region 2	482
5	FEIL, GARY	Parkland	FL	Florida	Region 8	331
6	Keymer, Gabriel	Key Biscayne	FL	Florida	Region 8	330
7	Taylor, Mark W.	Safety Harbor	FL	Florida	Region 3	303
8	Marohn, Michael	Lakewood Ranch	FL	Florida	Region 5	280
9	Jefferies, Brad	Coral Gables	FL	Florida	Region 8	228
10	Kaplan, Steven L.	Boynton Beach	FL	Florida	Region 6	181
11	Patterson, Theodore H	Jacksonville	FL	Florida	Region 2	103
12	Duffy, Edward	Delray Beach	FL	Florida	Region 6	98

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Robinson

Home > Tournaments > Tournaments > First A Ranking > Ranking List

# Mens 40 Doubles Ranking

# Men's 40 Doubles

Published: 12/20/2012 at 10:38 AM. This list includes 29 eligible players.

[Return to Search Results](#)

Show: **Eligible Players** Filter By: Rank Name District Section **Choose a Range**

Print Record

Rank	Name	City	State	Section	District	Points
1	Robinson, T E./Schlorf, T C	Pembroke Pines	FL	Florida	Region 8	400
2	Edge, M A./Bloomberg, C S	Pensacola	FL	Florida	Region 1	364
3	Moore, C H./Schneidt, H	Pensacola	FL	Florida	Region 1	152
4	Boysen, R /Davis P	Indianantic	FL	Florida	Region 4	101
4	Diggs, J Scott/Kearns, K	Cape Coral	FL	Florida	Region 7	101
4	Oley, S /Minns, B	Viera	FL	Florida	Region 4	101
4	Rearte, H D./Lake A C	Delray Beach	FL	Florida	Region 6	101
4	Brueggeman, T C /Biedenharn, J A.	Vero Beach	FL	Florida	Region 6	101
9	Solomon, J /Saubier, J	Cape Coral	FL	Florida	Region 7	76
9	Morales, J /Baldwin, M P.	Boca Raton	FL	Florida	Region 6	76
9	Steyn, J /Freiman D A.	Bradenton	FL	Florida	Region 5	76
12	Schneidt, H /Busbee, R C	Gulf Breeze	FL	Florida	Region 1	66
13	Koahou J F./Matori, a kalani	Port Saint Lucie	FL	Florida	Region 6	51
13	Macom W C./Davis, P	Melbourne Beach	FL	Florida	Region 4	51

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Players subject to change.

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## FHSAA Tennis Advisory Committee nominees and election results

The individuals below listed in ***bold italics*** are the winners of the 2015 FHSAA Tennis Advisory Committee Elections:

### **Section 1 Boys:**

Dede Allen - Episcopal School of Jacksonville

Donny Young - East Gadsden High School (Havana)

***Michael Edge - Booker T. Washington High School (Pensacola)***

### **Section 2 Girls:**

Amy Swederski - Freedom High School (Orlando)

Chuck Hormann - Ponte Vedra High School

Gary Wilson - St. John Lutheran School (Ocala)

***Rita Gladstone - Spruce Creek High School (Port Orange)***

### **Section 3 Girls:**

George Coffey - Osceola High School (Kissimmee)

***Jane Hollinger - Sebring High School***

### **Section 4 Boys:**

Marianne VonFeldt - Archbishop McCarthy High School (Southwest Ranches)

***Todd Rubinstein - Alonzo and Tracy Mournig Senior High School (North Miami)***

If you have any questions or concerns in regards to the election process, please do not hesitate to contact Mr. Alex Ozuna ([aozuna@fhsaa.org](mailto:aozuna@fhsaa.org); 352.372.9551 x320). Thank you for your assistance and your support of Florida High School Athletics.



# Standing List National Men's 45

## Men's 45 Singles

Published: 5/7/2018 at 8:20 AM. This list includes 47 eligible players.

[Return to player ranking history](#)

Show: **Eligible Players** ▼

Filter By:

Rank  Name  District  Section

Choose a Range ▼

This screen is best suited for viewing in landscape mode. Please orient your mobile device sideways.

Rank	Name	City	State	Section	District	Points
1	<a href="#">Gomez-Diaz, Carlos</a>	Ft Lauderdale	FL	Florida	Region 8	1010
2	<a href="#">Lake, Andrew</a>	Davie	FL	Florida	Region 8	760
3	<a href="#">Kuchta, Kamil</a>	Boynton Beach	FL	Florida	Region 6	640
4	<a href="#">Altuna, Esteban</a>	Norco	CA	So. California	Southern California	527
5	<a href="#">Muller, Christopher</a>	Palm Harbor	FL	Florida	Region 3	511
6	<a href="#">Wilks, Jason</a>	Stuart	FL	Florida	Region 6	450
7	<a href="#">Rubinstein, Todd</a>	Miami	FL	Florida	Region 8	410
8	<a href="#">Vaswani, Raj</a>	New York	NY	Eastern	Metropolitan Region	370
9	<a href="#">Murphy, Brendan</a>	Malibu	CA	So. California	Southern California	335
10	<a href="#">Bernal, Ramon</a>	Sugar Hill	GA	Southern	Georgia	330
10	<a href="#">Siblesz, Alberto</a>	Miami	FL	Florida	Region 8	330
10	<a href="#">Litsky, Matthew</a>	St Petersburg	FL	Florida	Region 3	330
10	<a href="#">braga, bruno</a>	Dallas	TX	Texas	Texas	330
14	<a href="#">Powell, Brian</a>	Kennebunkport	ME	New England	Maine	270
14	<a href="#">Koeppel, Steven</a>	Stuart	FL	Florida	Region 6	270
14	<a href="#">Lopez, Marcos</a>	Miami	FL	Florida	Region 8	270
14	<a href="#">Amerio, Adrian</a>	Cheshire	CT	New England	Connecticut	270



# Mixed Doubles 30 Ranking

## Mixed 30 Doubles

Published: 10/14/2016 at 5:08 PM. This list includes 3 eligible players.

[Return to player ranking history](#)

Show: **Eligible Players** ▼

Filter By:

Rank  Name  District  Section

Choose a Range ▼

This screen is best suited for viewing in landscape mode. Please orient your mobile device sideways.

Rank	Name	City	State	Section	District	Points
1	<a href="#">Rubinstein, T /Axelrod, J</a>	Miami	FL	Florida	Region 8	640
2	<a href="#">Lumia, M /Gomez-Diaz, C</a>	Lantana	FL	Florida	Region 6	50
3	<a href="#">Winfrey, J /Winfrey, O</a>	Deland	FL	Florida	Region 4	10

\* - player is ineligible

[Return to player ranking history](#)

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Rubinstein

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## Mens 30 Doubles Ranking

### Men's 30 Doubles

Published: 12/17/2008 at 5:37 PM. This list includes 21 eligible players.

[Return to player ranking history.](#)

Show: **Eligible Players** ▼

Filter By:

Rank  Name  District  Section

Choose a Range ▼

This screen is best suited for viewing in landscape mode. Please orient your mobile device sideways.

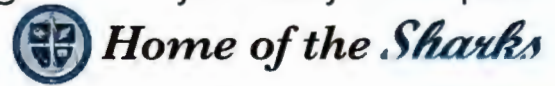
Rank	Name	City	State	Section	District	Points
1	<a href="#">Rubinstein, T /Touchstone, J</a>	Pembroke Pines	FL	Florida	Region 8	696
2	<a href="#">Morones, E /Morones, G</a>	Miami	FL	Florida	Region 8	427
3	<a href="#">Seekamp, C R./Serra, M</a>	Boca Raton	FL	Florida	Region 6	279
4	<a href="#">Bucar, S /Chase, C</a>	West Palm Bch	FL	Florida	Region 6	252
4	<a href="#">Czarnecki, B Z./Disbergen, S</a>	Hallandale Beach	FL	Florida	Region 8	252
6	<a href="#">Manley, M /Sombathy, B</a>	Lynn Haven	FL	Florida	Region 1	214
7	<a href="#">Patrick, J /Stone, R</a>	Fort Lauderdale	FL	Florida	Region 8	152
8	<a href="#">Bowhousen, R /Sabel, S</a>	Coral Springs	FL	Florida	Region 8	144
9	<a href="#">Dilling, J /Espeleta, M</a>	Cape Coral	FL	Florida	Region 7	102
9	<a href="#">Fox, C /WaldronIII, M</a>	Lighthouse Point	FL	Florida	Region 8	102
9	<a href="#">baroff, d m/Sanford, R</a>	Weston	FL	Florida	Region 8	102
12	<a href="#">Harrison, R /McLemore, J</a>	Lynn Haven	FL	Florida	Region 1	64
13	<a href="#">Hanssen, S /Jureit, G</a>	Pembroke Pines	FL	Florida	Region 8	52
14	<a href="#">Dunworth, K /Grise, D S.</a>	Fort Walton Beach	FL	Florida	Region 1	22
14	<a href="#">Bara, A /Taylor, B</a>	Panama City Beach	FL	Florida	Region 1	22
14	<a href="#">Bartolaj, G /Kools, J</a>	Coral Springs	FL	Florida	Region 8	22
17	<a href="#">Casola, K /Rybicki, D</a>	Cape Coral	FL	Florida	Region 7	2





Quarantine Tennis is the Home of Todd's 20 Second Tennis Tips, which specializes in engaging online tennis lessons, online tennis coaching and online tennis training done virtually from not just the comfort and privacy of your own home, but with the flexibility of anywhere, at anytime!

# Alonzo & Tracy Mourning Senior High Biscayne Bay Campus Boy's and Girl's Tennis Teams



HOME BOY'S TEAM GIRL'S TEAM ABOUT MOURNING ABOUT THE COACH SCHEDULE INFO CONTACT



Proud Home of the 2016 and 2017 FHSAA 3A State Individual Overall Singles & Doubles Tennis Champions Tom Jaworski & Edward Luca; and as well, a big congrats to Coach Todd Rubinstein for being named the 2018 USPTA National High School Coach of the Year, the 2018 USPTA Florida District 16 Professional of the Year, the 2017 USPTA Florida High School Coach of the Year, the 2017 and 2018 Mourning High Coach of the Year and as well, the 2016 FHSTCA Wilson 3A Florida High School Tennis Coach of the Year!

*Inspiring Excellence*

ALONZO & TRACY MOURNING  
Senior High Biscayne Bay Campus

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Miami, FL 33186

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