



*Solid Waste
Franchise
Agreement*



SOLID WASTE FRANCHISE

Exclusive franchise to provide Solid Waste Collection to Multi-Family and Commercial properties within the City of Coral Gables.

Current Agreement between City of Coral Gables and Waste Management Inc. of Florida (WM)

Term

- Initial Term - January 1, 2011 – September 30, 2018 (Resolution 2010-278)
- 2-year Option to Renew exercised – October 1, 2018 – September 30, 2020

Scope of Services

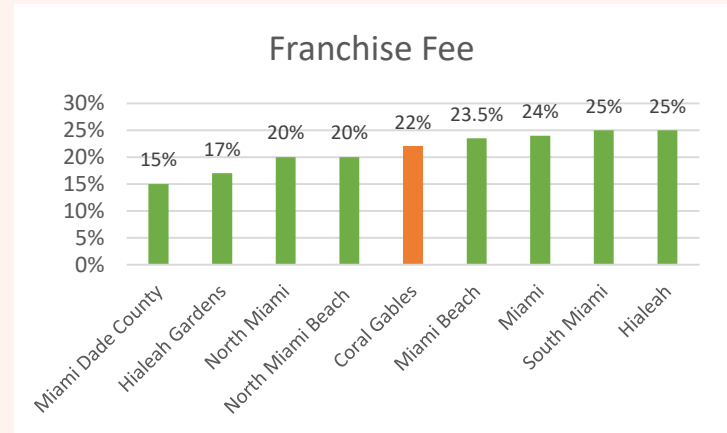
Service Type	# of Accounts/Units	# of units	Solid Waste Collection	Recycle Collection	Trash Collection
Multi-family (back door service)	563 building/ approx. 1,700 units	4 units or less	2x weekly (included in pricing)	1x weekly (included in pricing)	1x weekly (included in pricing)
Multi-family/ Commercial (mechanical service)	867 buildings	Greater than 4 Units	Based on Volume	Based on Volume (additional fee)	On – Call (addition fee)
Commercial Services in Consolidated Area (shared alleys)	180 customers/ 77 containers	N/A	Based on Volume	Based on Volume (no cost)	On – Call (additional fee)

FRANCHISE FEE

Franchise Fee paid to the City of Coral Gables

- 22% of the Gross Revenues billed by Contractor to Customers for Collection Services

Franchise Fees	FY 2019 Actuals
Refuse Collection	\$ 1,526,951
Roll-Off Waste	862,139
Total Franchise Fee	\$ 2,389,091



DISCOUNTED DISPOSAL RATES

- Disposal of Recyclable Materials at No Cost
- Disposal of Yard Trash at \$35.26 (FY 19/20 rate)

Service	Basis of Calculation	Value of Service	Actual Cost to City	Savings
Disposal of Recycle Material	2,500 tons (approx.) x \$100 (average rate paid by other municipalities)	\$250,000	\$0	\$250,000
Disposal of Yard Trash	<u>Value of Services:</u> 32,000 tons x \$50 (Florida Wood or WM rate without contract) <u>Actual Cost:</u> 32,000 tons x \$35.26 (WM rate)	1,600,000	1,128,320	471,680
Total		\$1,850,000	\$1,128,320	\$721,680

HURRICANE DEBRIS

In the event of a storm, Waste Management provides the following advantages to their municipal partners:

- 24-hour disposal of Hurricane Debris
- Reduced disposal fees

In addition, the proximity of their disposal facilities minimizes the cost of transportation.



IN-KIND SERVICES

Service provided by Waste Management, at No Cost to the City.

Service	Basis of Calculation	Value of Service	Actual Cost	Savings
Roll-off Containers at City Facilities	513 pulls x \$400 per pull	\$ 205,200		\$ 205,200
Garbage Containers at City Facilities	Exhibit 6 of 2010 Agreement - list of containers x monthly rate for containerized collection services	143,535		143,535
Pressure cleaning and maintaining area around the area of the shared alley program		125,000	-	125,000
The collection of 150 litter cans in the public right of way 3 times a week.	This service is currently provided by city crew.	238,050	-	238,050
Total		\$ 711,785	\$ -	\$ 711,785

Additional Value (realized by Commercial Customers in the Consolidated Area)

Service	Basis of Calculation	Value of Service	Actual Cost	Savings
Recycling in the shared alley area at no cost	# of containers and size and frequency (15 (6 yd 2x week) @ \$200 monthly)	\$ 36,000.00		\$ 36,000.00