



City of Coral Gables  
CITY COMMISSION MEETING  
**COMMISSION MEETING DATE**  
**September 25, 2025**

**ITEM TITLE:**

A Resolution of the City Commission accepting a recommendation of the Police Department to authorize the award of a purchase and service agreement with Earth Power Solutions, Inc. as a sole source procurement in an estimated amount of \$104,776, pursuant to Section 2-689 of the City's Procurement Code.

**BRIEF HISTORY:**

The city has five Eaton Uninterpretable Power Supplies (UPS) that provide backup power for the primary and secondary 911 dispatch centers including the City's network data center. These UPS units are critical components that keep the public safety 911 and radio systems running during power interruptions.

It is necessary to maintain this equipment through a direct service agreement with an authorized representative of Eaton Corporation. Earth Power Solutions Inc (EPSI) is the designated authorized Eaton dealer for our area and is qualified to provide the necessary equipment and service required.

The cost to acquire the maintenance services for this year will be in the estimated amount of \$29,707.56 and the Police Department is seeking on-going annual approval for this maintenance fee or in an amount not to exceed the available budget while the units are in use.

The Police Department is also seeking approval for the purchase of new battery replacement items for the two UPS units located at public safety building at the cost of \$75,068.32 utilizing capital funds allocated for equipment replacement.

Under Section 2-689 of the Procurement Code, entitled "Sole Source Procurement," an award may be made without competitive bids when there is only one source available to fulfill the needs of the city.

**ATTACHMENT(S):**

1. Resolution

**FINANCIAL INFORMATION:**

No.	Amount	Account No.	Source of Funds
1.	\$29,708	001-5030-521-4611	General Fund – Police Operating Budget
2.	\$75,068	310-5001-521-6401	Radio Matrix – GCI
Total:	\$104,776		

**Fiscal Impact:**

Item #1: Maintenance Service Agreement has an annual recurring cost budgeted to an operating account.

Item #2: Replacement batteries do not have a recurring cost as they are a one-time purchase from a capital equipment account.

**BUSINES IMPACT:**

Not applicable.