



**City of Coral Gables  
CITY COMMISSION MEETING  
August 27, 2019**

**ITEM TITLE:**

A Resolution accepting the recommendation of the Procurement Officer to award the Group Medical Insurance Contract to Cigna Health and Life Insurance Company (CHLIC), the highest ranked responsive-responsible proposer, pursuant to Section 2-763 of the Procurement Code entitled "Contract Award" and Request for Proposals (RFP) 2019-019.

**DEPARTMENT HEAD RECOMMENDATION:**

Approval.

**BRIEF HISTORY:**

The purpose of this RFP is to award a qualified and experienced professional firm ("Proposer") to provide Group Medical Insurance for the City's employee medical insurance program.

On June 6, 2019, the Procurement Division of Finance formally advertised, issued, and distributed Group Medical Insurance, Request for Proposals (RFP) 2019-019. Thirty-one (31) prospective proposers downloaded the RFP package from Public Purchase, the City's web-based e-Procurement service.

On July 17, 2019, three (3) firms submitted proposals in response to the RFP: Blue Cross and Blue Shield of Florida, Inc. dba Florida Blue; Cigna Health and Life Insurance Company (CHLIC); and Humana, Inc.

On August 20, 2019, the Evaluation Committee convened to evaluate the three (3) responsive proposals and ranked the firms in the following order of preference: Cigna Health and Life Insurance Company (CHLIC); (top-ranked), Humana, Inc., (second ranked); and Blue Cross and Blue Shield of Florida, Inc. dba Florida Blue (third ranked). The Evaluation Committee recommended that the City award and negotiate a contract with Cigna Health and Life Insurance Company (CHLIC), the highest ranked responsive-responsible proposer for a period of three (3) years with options to renew for two (2) additional one (1) year periods. The Evaluation Committee further recommended that should negotiations fail with Cigna Health and Life Insurance Company (CHLIC), that negotiations commence with the next most responsive-responsible (up to the second ranked proposer) until an agreement and contract amount acceptable to the City has been reached.

The Procurement Officer recommends accepting the Evaluation Committee's recommendation.

**FINANCIAL INFORMATION:**

No.	Amount	Account No.	Source of Funds
1.	\$5,000,000	550-0000-590-23-01	Various
<b>Total:</b>	<b>\$5,000,000</b>		

**ATTACHMENT(S):**

1. Draft Resolution