

2-4-2011

P.O. Box 3371  
Phone (813)247-8000  
www.hcso.tampa.fl.us



*David Gee, Sheriff*  
*Jose Docobo, Chief Deputy*

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*Hillsborough County*  
*Tampa, Florida 33601*

January 27, 2011

Communications International, Inc.  
7792 Professional Place  
Tampa, FL. 33637  
Attn: Joe Ioco

RE: **RFP 26-10 800 MHz Communications System** **CII Contract No. CII-11-156**

Dear Mr. Ioco,

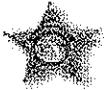
Thank you for responding to RFP 26-10, 800 MHz Communications System. The responses have been evaluated and an award has been made to your organization. Please see the enclosed tabulation for further clarification.

Written purchase orders will be issued and forwarded to your company as needed. If you have any further questions, please direct them to our Buyer, Johnny Page, at (813) 247-0025.

Sincerely,

A handwritten signature in cursive script that reads "Patricia Creighton".

Patricia Creighton  
Comptroller



Hillsborough County Sheriff's Office  
 P.O. Box 3371  
 Tampa, FL 33601

Purchasing Department  
 Johnny Page, Buyer  
 813-247-0025

QUOTATION TABULATION

<b>RFP Number: 26-10</b> <b>800 MHz Communications System</b> <b>Awarded: 12-22-10 Expires:12-21-15</b> <b>1st Renewal Expires:</b> <b>2nd Renewal Expires:</b> <b>3rd Renewal Expires:</b> <b>BOLD AREA INDICATES AWARD</b>		<b>Communications International, Inc.</b> <b>7792 Professional Place</b> <b>Tampa, FL .33637</b> <b>Joe Ioco</b> <b>PH: 813-887-1888</b> <b>FX: 813-887-3884</b>	Wireless Technology Equipment Co. sent "Statement Of No Proposal"	Expert Construction Managers, Inc., sent "Statement Of No Proposal"
DESCRIPTION OF ITEM(S)				
<b>Part D-1: Microwave &amp; Multiplex Systems Annual Alignment &amp; Preventive Maintenance Services</b>		\$16,512.00		
<b>Part D-2: East System 800 MHz EDACS Trunked System Annual Alignment &amp; Preventive Maintenance Services</b>		\$82,990.00		
<b>Part D-3: West System 800 MHz EDACS Trunked System Annual Alignment &amp; Preventive Maintenance Services</b>		\$55,470.00		
<b>Part D-4: Mutual Aid System 800 MHz Conventional System Annual Alignment &amp; Preventive Services</b>		\$10,836.00		
<b>Part D-5: Other System Components Annual Alignment &amp; Preventive Services</b>		\$15,308.00		
<b>Part D-6: Orint Road Jail UHF 450 MHz Conventional Communications System &amp; Accessories</b>		\$4,730.00		
<b>Part D-7: Other System Services</b>				
FX Software & Firmware Upgrades & Labor		\$119,000.00 Annually		
Sweep Backup Antennas - SOC		\$258.00		
Sweep Backup Antennas - EDOC		\$258.00		
Sweep Backup Antennas - Alternate Dispatch Pinebrook Bldg.		\$258.00		
<b>Part D-8: Description of Professional Services</b>				
System Technician	Hr	\$86.00		
Maintenance Technician	Hr	\$81.00		
Maintenance Bench Technician	Hr	\$81.00		
RF Engineer	Hr	\$99.00		
IT Engineer	Hr	\$109.00		
System Installer	Hr	\$75.00		
Cabler	Hr	\$75.00		
Support Staff	Hr	\$59.00		
Project Manager	Hr	\$99.00		
Site Manager	Hr	\$86.00		



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DESCRIPTION OF ITEM(S)				
<b>Part D-8 Cont'd:</b>				
Emergency Service Rate	Hr	\$295.00 plus Rate x 1.5		
Travel Time	Hr	Actual		
Expenses		Actual		
Lodging		Actual		
Per Diem (HCSO SOP 247 Rate)		HCSO SOP 247 Rate		
Consulting		\$109.00		
<b>Part D-9: Manufacturers New Parts &amp; Components</b>				
<b>List Less %:</b>				
Decko Link		5		
DB Spectra		10		
EF Johnson		20		
Exacom		15		
Federal Signal		20		
Fire Comm		10		
Freelink		5		
Gamber Johnson		15		
Harris (LMR)		25		
Harris Intraplex		10		
Harris Microwave		10		
ICOM		20		
Impact		15		
Jotto Desk		10		
Kenwood		15		
Polyphaser		10		
Spectracom		5		
Stone Mountain		10		
TXRX		10		
Watson Consoles		10		
Whelen		20		
Zetron		10		
<b>Cost Plus %:</b>				
Alcatel		20		
Aluma Tower		20		
Bendix King		20		
Catalyst		20		
Cimmeron		20		



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<b>DESCRIPTION OF ITEM(S)</b>			
<b>Part D-9 Cont'd:</b>			
Dell	20		
DX Radio	20		
ELO	20		
IDA	20		
Motorola	20		
Nuviso	20		
Panasonic	20		
Rohn Products	20		
Specialty Console Furniture	20		
Trip-Lite	20		
<b>Cost Plus % on Manufacturers not Listed:</b>	20		
<b>Part D-10: Manufacturers New Equipment &amp; Accessories</b>			
<b>List Less %:</b>			
AW Enterprises	20		
Able 2 Show Me	10		
ACT	12		
Advance Tec	Published Gov't Pricing		
Andrew	15		
CII Branded Batteries	CII Published Price		
CII Branded Products	10		
Code 3	20		
DB Spectra	10		
Decko Link	5		
EF Johnson	20		
EForce	5		
Eupen	10		
Exacom	15		
Fatpot	5		
Federal Signal	20		
Fire Comm	10		
Freelink	5		
Gamber Johnson	15		
Harris-Mobile & Portable Radios & Accessories	25		



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DESCRIPTION OF ITEM(S)			
<b>Part D-10 Cont'd:</b>			
Harris-Base Station Communication Equip.	25		
% Accessories			
Harris-System Equip. & Components	25		
Harris-Feature Encryption & Software	25		
Services			
Harris Microwave	10		
Havis	15		
Honeywell	2		
ICOM	20		
Impact	15		
Infinity Gear	10		
I-Tech	10		
Jotto Desk	10		
Kenwood	15		
Kustom Signal	10		
Larson	15		
Lind	10		
Midland	10		
Mobotix	5		
New Communications Solutions	10		
OTTO	15		
Plantronics	5		
Portaclip	5		
Pryme Gear	5		
PVP	5		
Pyramid	15		
Ratheon JPS	5		
RFS	15		
Samlex	15		
Setcom	10		
Sigtronics	5		
Spectracom	5		
Stone Mountain	10		
Tait	20		
Telex	10		
Tessco	10		
TXRX	10		
Vertex Standard	20		



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<b>DESCRIPTION OF ITEM(S)</b>			
<b>Part D-10 Cont'd:</b>			
Watson Consoles	10		
Whelen	20		
Zetron	10		
<b>Cost Plus %:</b>			
Alcatel	20		
Aluma Tower	20		
Bendix King	20		
Catalyst	20		
Cimmeron	20		
DX Radio	20		
IDA	20		
Motorola	20		
Nuviso	20		
Panasonic	20		
Specialty Console Furniture	20		
TPL	20		
<b>Cost Plus % on Manufacturers not Listed:</b>			
	20		
<b>Part D-11: Other Services, Options, Accessories from Manufacturers</b>			
<b>List Less %:</b>			
Part D-11-A CII	See Attachment		
Part D-11-B CII	See Attachment		
Part D-11-C CII	See Attachment		
Part D-11-D CII	See Attachment		
<b>Cost Plus %:</b>			
Harris (LMR)-Return/Repair/Exchange	20		
Harris Intraplex-Return/RepairExchange of Microwave Equipment	20		
All-Return/Repair/Exchange of RX Modules	20		
All-Return/Repair/Exchange of Dehydrators	20		



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DESCRIPTION OF ITEM(S)				
<b>Part D-11 Cont'd:</b>				
<b>Cost Plus % on Manufacturers not Listed:</b>		20		
<b>Part D-12: Replacement Spare Parts (Refurbished or Exchanged) &amp; Parts for Repair To Include Items Requiring Manufacture Or Depot Repair</b>				
<b>List Less %:</b>				
Able 2 Show Me		10		
BioKey (Aether)		5		
Code 3		20		
DB Spectra		10		
Eupen		10		
Federal Signal		20		
Gamber Johnson		25		
Harris-In-Production (LMR) Equipment & Accessories		25		
Harris-Out of Production Radio Equipment		10		
Harris Intraplex-MUX		5		
Havisshield		15		
ICOM		15		
IP MobileNet		10		
Kenwood		25		
Midland		25		
OTTO		Published Gov't Pricing		
Pro-Guard		10		
Sigtronics		5		
Spectracom		5		
Stone Mountain		10		
TXRX		10		
Whelen		20		
Zetron		10		



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DESCRIPTION OF ITEM(S)				
<b>Part D-12 Cont'd:</b>				
<b>Cost Plus % on Manufacturers not Listed:</b>				
Harris (LMR)-Return/Repair/Exchange		20		
Harris Intraplex-Return/Repair/Exchange of Microwave Equipment		20		
Harris Microwave-Return/Repair/Exchange of Microwave Equipment		20		
All-Return/Repair/Exchange of RX Modules		20		
All-Return/Repair/Exchange of Dehydrators		20		
Alcate!		20		
<b>Cost Plus % on Manufacturers not Listed:</b>		20		
<b>Part D-13: Additional Components &amp; Services</b>		See Attachment		
<b>Part D-14: Services &amp; Equipment to Provide Turn-Key System Reconfiguration &amp; System Upgrades</b>		See Attachment		

## Part D11 - A

### Preventive Maintenance ( In House / Out of Car )

Preventative maintenance will include testing of and restoration to factory specifications for Receive Sensitivity, Receive Frequency, Transmitter Out Put Power, Transmitter Frequency, Accuracy and Transmitter Frequency Modulations/Deviations.

User Services	Annual PM	Flash	Program
Mobiles	\$ 49.00	\$25.00	\$35.00
Portables	\$ 49.00	\$25.00	\$35.00

#### Radio Models included:

<u>Mobile</u>	<u>Portable</u>
M7300	P7300
M7100	P7100
M7200	P7200
Jaguar 725M	P5400
Orion	P5100
500M	Jaguar 700P

#### Included Procedures

##### Portable Physical Inspection

Knobs(volume-on/off and group/channel Select)  
 Switches(volume-on/off and group/channel select)  
 Buttons (PTT,emergency, option,clear/monitor)  
 Keypad  
 Display and display lens  
 Battery pogo pins  
 Battery gasket  
 Microphone hole and gasket  
 LED lens  
 UDC connector and printed wire board  
 Case, chassis, and battery integrity  
 Screws  
 Battery connection  
 Accessory connection  
 Antenna  
 Label Mics

##### **Basic Radio Measurements\***

Reference Oscillator(TCXO) +/- 200 Hz  
 TX power  
 TX deviation  
 RX sensitivity  
 RX squelch

##### Mobile Physical Inspection

Knobs(volume-on/off and group/channel Select)  
 Switches(volume-on/off and group/channel select)  
 Keypad  
 Display and lens  
 DC power connector  
 Case and chassis integrity  
 Screws  
 Radio ground connection  
 Microphone  
 Hand held controller

##### **Basic Radio Measurements\***

Reference Oscillator(TCXO)and 2nd LO(450kHz IF)  
 for J725M  
 TX power  
 TX deviation  
 RX sensitivity  
 RX squelch  
 Distorted Eye Pattern modification required

Radios will be received at the Tampa CII branch  
 Preventive Maintenance on radios will be completed in 72 hours.

## PART D11 - B

### Preventive Maintenance ( In House / Mobile Radio in Car PM )

Preventative maintenance will include testing of and restoration to factory specifications for Receive Sensitivity, Receive Frequency, Transmitter Out Put Power, Transmitter Frequency, Accuracy and Transmitter Frequency Modulations/Deviations.

User Services	Annual PM	Flash	Program
Mobiles	\$ 59.00	\$25.00	\$35.00
Portables	\$ 49.00	\$25.00	\$35.00

#### Radio Models included:

<u>Mobile</u>	<u>Portable</u>
M7300	P7300
M7100	P7100
M7200	P7200
Jaguar 725M	P5400
Orion	P5100
500M	Jaguar 700P

#### Included Procedures

##### Portable Physical Inspection

Knobs(volume-on/off and group/channel Select)  
 Switches(volume-on/off and group/channel select)  
 Buttons (PTT,emergency, option,clear/monitor)  
 Keypad  
 Display and display lens  
 Battery pogo pins  
 Battery gasket  
 Microphone hole and gasket  
 LED lens  
 UDC connector and printed wire board  
 Case, chassis, and battery integrity  
 Screws  
 Battery connection  
 Accessory connection  
 Antenna  
 Label Mics

##### **Basic Radio Measurements\***

Reference Oscillator(TCXO) +/- 200 Hz  
 TX power  
 TX deviation  
 RX sensitivity  
 RX squelch

##### Mobile Physical Inspection

Knobs(volume-on/off and group/channel Select)  
 Switches(volume-on/off and group/channel select)  
 Keypad  
 Display and lens  
 DC power connector  
 Case and chassis integrity  
 Screws  
 Battery connection on vehicle  
 Battery voltage  
 Radio ground connection  
 Installed control and accessory connections  
 Antenna connection on vehicle  
 Microphone  
 Hand held controller

##### **Basic Radio Measurements\***

Reference Oscillator(TCXO)and 2nd LO(450kHz IF)  
 for J725M  
 TX power  
 TX deviation  
 RX sensitivity  
 RX squelch  
 Wattmeter (watts out/watts reflected)  
 Distorted Eye Pattern modification required

All approved repairs will be billed at time and material.

**PART D11 - C**

**HCSO Installation Labor Rates**

**Radio Installation**

Type	Install	Remove	Flash	Program
Front Mount	\$175.00	\$75.00	\$25.00	\$40.00
Rear Mount	\$220.00	\$75.00	\$25.00	\$40.00
Dual Control Adder	\$125.00	\$72.00	\$25.00	\$40.00
Control Stations	\$925.00	\$175.00	\$25.00	\$45.00
Fire Truck Adder	\$375.00	\$125.00		
Ambulance Adder	\$375.00	\$125.00		
Motorcycle Adder	\$175.00	\$75.00		
Marine Adder	\$375.00	\$125.00		
Heavy Building Adder	\$460.00	\$180.00		
Remotes (RCN)	\$215.00	\$65.00		
Mobile Antenna	\$43.00	\$15.00		
AVL System	\$375.00	\$85.00		
Portable Charger	\$40.00	\$15.00		

**Sirens and Light Controllers**

Type	Install	Remove
Basic Controller (PA 300)	\$75.00	\$43.00
Custom Controller (SS2000,SS4000,825)	\$115.00	\$43.00
Siren / Light Controller (PA400, Master-Corn)	\$95.00	\$43.00
Speaker (External)	\$55.00	\$43.00
Speaker (Dynamax)	\$39.00	\$43.00
Basic Light Controller (SW300)	\$45.00	\$43.00
Basic Lightbar	\$95.00	\$43.00
Custom Lightbar	\$175.00	\$43.00
Traffic Advisor (Signal Master)	\$75.00	\$43.00
Strobes (corner style) per tube with p/s	\$50.00	\$43.00
Side Mirror Beams (use existing p/s)	\$125.00	\$43.00
Side Mirror Beams (plus p/s)	\$125.00	\$43.00
Wig-Wags	\$63.00	\$43.00
Deck lights/Grille lights (Halogen self cont. p/s)	\$75.00	\$43.00
Deck Lights / Grille Lights (external p/s)	\$85.00	\$43.00
Dash Light (plug in / hardwire)	\$39.00	\$43.00
Firebeam (wired to on/off switch. )	\$50.00	\$43.00

**MDT, MDC, and Consoles**

Type	Install	Remove
MDT, RDI, and Radio.	\$185.00	\$55.00
MDC (Laptop computer) includes mount.	\$375.00	\$49.00
Laptop Mount Only	\$129.00	\$30.00
Standard Center Console	\$129.00	\$40.00
Custom Center Console w/MDT mount.	\$195.00	\$55.00

**Misc.**

Type	Install	Remove
Radar	\$129.00	\$86.00
Kustom Eyewitness Video System	\$375.00	\$129.00
Charge Guard	\$86.00	\$43.00
Mag-Light	\$43.00	\$43.00
Shot Gun Rack (with electric lock)	\$86.00	\$43.00
Alternator Filter	\$86.00	

**Cages and Seats**

Type	Install	Remove
Standard Cage (Setina)	\$149.00	\$86.00
Molded Cage	\$129.00	\$86.00
Rear Cage (Pro-Guard)	\$129.00	\$86.00
Standard Rear Seat	\$86.00	\$86.00
Rear Seat (Cruiser)	\$86.00	\$86.00

## PART D11 - D

# CII Annual Maintenance Contract for Harris Radios

### Annual Maintenance Contract Details

A) Annual preventative maintenance will include testing of and restoration to factory specifications for Receive Sensitivity, Receive Frequency, Transmitter Out Put Power, Transmitter Frequency, Accuracy and Transmitter Frequency Modulations/Deviations. Consoles will be cleaned and tested for proper functional operation.

B) CII shall repair, maintain and service all equipment listed under included models.

### System Maintenance Rates - Monthly Rates

\$13.00 per month for GE/M/A-Com/Harris Radios

\$13.00 per month for Immersible M/A-Com/Harris Radios

\$25.00 per month for Harris Desktop/Control Stations

### Radio Models included:

<u>Mobiles</u>	<u>Portables</u>
M7300	P7300
M7100	P7200
M7200	P7100
JAGUAR 725M	P5100
ORION	JAGUAR 700P

### Services Included

A) Annual radio alignment/Preventive Maintenance

B) Software updates

C) Equipment failures (Excludes physical damage)

D) Portable radio knobs and antennas (Excludes physical damage)

E) Desk and basic mobile chargers (Excludes physical damage)

F) Mobile radio antennas and coax cables (Excludes physical damage)

\*Intrinsically safe radios will not be certified Intrinsically safe but can be included in the contract.



- \* An estimate will be written for approval on all repairs exceeding \$250.00
- \* A \$45.00 Estimate fee applies to all non-repaired Modules/Radios
- \* Labor rate does not include parts needed for the repair. All parts used are equal to or better than OEM
- \* No Stackers (Radios that have been Stacked with multiple problems)
- \* If complete assembly or board needs to be replaced a refurbished unit may be supplied to reduce cost

**D13 B Description of Services**

**Flat Rate Repairs Including parts\***

		Flat Rate	No Trouble Found	Uneconomical to repair
19D903302P1	AudioP1 Card	\$ 899.00	\$ 90.00	\$ 145.00
19D903302P3	Audio P3 Card	\$ 799.00	\$ 90.00	\$ 145.00
19D903299P1	Controller P1 Card	\$ 719.00	\$ 90.00	\$ 145.00
19D903299P3	Controller P3 Card	\$ 719.00	\$ 90.00	\$ 145.00
NA	Enhanced Audio Enclosure (EAE)	\$ 899.00	\$ 90.00	\$ 145.00
NA	GETC	\$ 289.00	\$ 90.00	\$ 145.00
NA	Clock Card	\$ 479.00	\$ 90.00	\$ 145.00
19D903324P1	Conventional Interface Board	\$ 799.00	\$ 90.00	\$ 145.00
188D5909P1	T1 Board	\$ 1,149.00	\$ 90.00	\$ 145.00

**\* Guidelines**

No Water, Fire or Physical Damage

**PART D-14 SERVICES AND EQUIPMENT TO PROVIDE TURN-KEY SYSTEM RECONFIGURATION AND SYSTEM UPGRADES**

Type of Services/Equipment	Cost Plus %
Land Development	20%
Permits	20%
Soil Samples	20%
P. E. Seals	20%
Tower Designs	20%
Tower	20%
Shelter Foundation	20%
Shelter	20%
Fencing	20%
Landscaping & Irrigation	20%
Tower Construction	20%
UPS	20%
Power Generator	20%
Air Conditioner	20%
Other System Components/ Equipment	20%
DC Power Systems & Batteries	20%
System Design	20%
Antenna Installations	20%
System Support Services & Equipment	
A) Generator	20%
B) HVAC	20%
C) Electrical	20%
D) Tower	20%
E) General	20%
F) Lawn Maintenance	20%
G) Civil Work	20%
H) Grounding	20%
	20%
Communications Towers, Antenna Systems and Tower Lighting	20%
A) Installation, Removal And Repair Services	20%
B) Annual Inspection and Preventive Maintenance Services	20%
	20%
High Pole Lights Maintenance	20%
Parking Lot Lights and Lobby Lights Maintenance	20%
CCTV Camera Replacement/Maintenance	20%
FCC License Consulting	20%

Maintenance Quarterly, Semi Annual, & Annual	
A) Shelter Maintenance	20%
B) Janitorial Services/Maintenance	20%
C) Heating and Air Conditioning	20%
D) Emergency Generator Inspection	20%
E) DC Plant and Batteries	20%
F) UPS	20%

Services for System upgrades will be quoted on a case by case basis.

List any additional equipment charges not included in the above rates:

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