

City of Coral Gables City Commission Meeting
Agenda Item H-1
November 15, 2016
City Commission Chambers
405 Biltmore Way, Coral Gables, FL

City Commission

Mayor Jim Cason
Commissioner Pat Keon
Commissioner Vince Lago
Vice Mayor Frank Quesada
Commissioner Jeannett Slesnick

City Staff

City Manager, Cathy Swanson-Rivenbark
City Attorney, Craig E. Leen
City Clerk, Walter J. Foeman
Deputy City Clerk, Billy Urquia
Finance Director, Diana Gomez

Public Speaker(s)

Agenda Item H-1 [3:18:18 p.m.]

A Resolution accepting the recommendation of the Chief Procurement Officer to amend the Master Service Agreement Piggyback Addendum between the City of Coral Gables and Safeware, Inc., for Closed Circuit TV (CCTV) and Automatic License Plate Recognition (ALPR) equipment and software and maintenance services under their contract with the U.S. Communities Government Purchasing Alliance to increase the existing piggyback contract by an amount not to exceed \$1.9 million over the next three (3) years, while maintaining the scope of the Addendum.

Mayor Cason: Let's do H-1, which is a Resolution.

Finance Director Gomez: This Resolution is to accept the recommendation of the Chief Procurement Officer to amend the current Master Service Piggyback Agreement with Safeware Inc., for CCTV and ALPR equipment from the U.S. Communities Government Purchasing

Alliance contract. This addendum is necessary to continue using the contract with Safeware through the completion of the CCTV project in an amount not to exceed \$1.9 million over the next three years. The funds necessary to fund the additional phases are included in the City's five year Capital Improvement Plan through 2019. This Resolution does not guarantee the spending of the additional \$1.9 million on this project, but rather allows us to move forward using the contract should we decide that doing so is in the best interest of the City. The use of this U.S. Communities Cooperative Agreement is allowable under the City Code under Sections 2-980, "Cooperative Purchasing," and/or Code Section 2.978, "Piggyback Contracts". As the total contract exceeds \$600,000, in order to use it, it must be presented to the Commission for approval and award. The City has decided to continue using the U.S. Communities Governmental Purchasing Alliance Contract for these services. I have a quick PowerPoint presentation that I can go over the points of U.S. Communities contract.

Vice Mayor Quesada: Can I just ask as a part of your presentation that you explain sort of the party's relationship here, because when we had the pre-agenda meeting I was pretty confused, and I just want to make sure that everyone understands it.

Finance Director Gomez: OK. So I will tell you a little bit about U.S. Communities and I think it will answer your questions. The U.S. Communities Governmental Purchasing Alliance is a leading national cooperative purchasing program providing world class government procurement resources and solutions to local and state governmental agencies, school districts, higher education institutions, and non-profits who are looking for the best overall supplier of government pricing. Over 400 cities, towns, villages, agencies in the State of Florida are registered with the U.S. Communities Cooperative. The U.S. Communities was founded in 1996 as a partnership between the association of school, business officials, and the National Association of Counties and the National League of Cities and the United States Conference of Mayors, and then they also have sponsoring state associations. In the State of Florida it's the Florida Association of Counties, Florida League of Cities and Southeastern Association of School Business Officials. Some of the benefits of the program are that there are no user fees. Public agencies pay no cost and are charged no fee to participate. The suppliers pay a minimum administrative fee to participate through use communities that is two percent that is paid by the suppliers for any contract that is awarded under the U.S. Communities contract. This pays for operating expenses and off-sets costs incurred by the national and state sponsors. Other benefits are the best overall supplier of government pricing is what the members receive. The U.S. Communities does not have a most favored customer requirement; suppliers are required to match pricing and lower pricing is only available for agencies that would otherwise be eligible to get better pricing from some other contract means. This requirement ensures that agencies are offered the best government pricing through the U.S. Communities Contract, and contracts are non-exclusive and discretionary, and what it does it combines the purchasing power of over

90,000 public agencies in order to get that best pricing. Some other program benefits – the quality brands, thousands of the best brands in a wide variety of categories and services, and solutions, integrity and experience; unlike other governmental cooperative purchasing organizations, the U.S. Communities National Government Purchasing Cooperative is founded by four national sponsors and over 90 state, city, and regional organizations. There is also oversight by public purchasing professionals where they have third party, I’m sorry, third party audits on contracts to ensure that the pricing commitments are being met. They do benchmark analysis against other suppliers and retailers, all this to guarantee participants are getting the best overall pricing. The oversight is done by an advisory board of key public procurement professionals from across the United States, and the advisory board provides leadership and overall direction for the purchasing alliance.

Vice Mayor Quesada: That was very helpful.

Mayor Cason: So it’s like when we piggyback on other cities that have a good deal.

Finance Director Gomez: This is a cooperative that has a bunch of different agencies and they actually oversight and monitor the contracts and make sure that the pricing is being honored and they oversee the whole program. So a lot of different cities use it, as I said over 400 cities in the State of Florida, cities, towns, agencies are registered with them. It’s a very popular cooperative.

Vice Mayor Quesada: I think the first CCTV, the Phase 1 aspect I think has been successful, at least from what I’ve seen and what I’ve heard and I think expanding it to Miracle Mile and Giralda is a good idea, so I’m in favor of this, and so therefore I move this item.

Mayor Cason: Is this a public hearing or not? We have any speaker cards?

City Attorney Leen: No, it is not.

Mayor Cason: Alright, the Vice Mayor made the motion, do we have a second?

Commissioner Keon: I’ll second it.

Mayor Cason: Commissioner Keon seconds – City Clerk.

Vice Mayor Quesada: Yes

Commissioner Keon: Yes

Commissioner Slesnick: Yes

Mayor Cason: Yes

(Vote: 4-0)

Commissioner Lago: Absent

[End: 3:24:51 p.m.]