

# **CITY OF CORAL GABLES, FLORIDA**

## **RESOLUTION**

**A RESOLUTION ACCEPTING THE RECOMMENDATION OF THE CHIEF PROCUREMENT OFFICER TO AWARD RFP 2025-004 FOR SCHOOL ZONE SPEED DETECTION SYSTEM TO JENOPTIK SMART MOBILITY SOLUTIONS, LLC, THE HIGHEST RANKED RESPONSIVE-RESPONSIBLE PROPOSER, PURSUANT TO SECTION 2-763 OF THE PROCUREMENT CODE ENTITLED "CONTRACT AWARD".**

**WHEREAS**, On March 19, 2025, the Procurement Division of Finance formally advertised, issued, and distributed School Zone Speed Detection System, Request for Proposals (RFP) 2025-004; and

**WHEREAS**, On April 23, 2025, four (4) firms submitted proposals in response to the RFP: American Traffic Solutions, Inc. dba Verra Mobility, Jenoptik Smart Mobility Solutions, LLC, OptoTraffic, LLC and RedSpeed Florida, LLC.; and

**WHEREAS**, On June 3, 2025, the Evaluation Committee convened to evaluate the four (4) responsive and responsible proposals and ranked the firms in the following order: Jenoptik Smart Mobility Solutions, LLC (first ranked), RedSpeed Florida, LLC (second ranked), American Traffic Solutions, Inc. dba Verra Mobility (third ranked), and OptoTraffic, LLC (fourth ranked); and

**WHEREAS**, The Chief Procurement Officer recommends accepting the Evaluation Committee's recommendation to award and negotiate an agreement with Jenoptik Smart Mobility Solutions, LLC for RFP 2025-004 School Zone Speed Detection System; and

**WHEREAS**, Section 2-585 of the Procurement Code authorizes the City Manager to delegate authority to the Chief Procurement Officer to administer and make recommendations on City contracts.

**NOW THEREFORE BE IT RESOLVED BY THE COMMISSION OF THE CITY OF CORAL GABLES:**

**Section 1.** The foregoing "Whereas" clauses are hereby ratified and confirmed as being true and correct and are hereby made a specific part of this Resolution upon adoption hereof.

**Section 2.** That the Commission accepts the recommendation of the Chief Procurement Officer to award RFP 2025-004 School Zone Speed Detection System to Jenoptik Smart Mobility Solutions, LLC, the highest ranked responsive-responsible proposer, pursuant to Section 2-763 of the Procurement Code entitled "Contract Award". This authority includes the right to negotiate a final contract in an amount not to exceed the available budget for an initial period of three (3) years, with the option to renew for two (2) additional one (1) year periods, exercisable at the option of the City Manager also in an amount not to exceed the available budget. Should negotiations fail with the highest ranked responsive-responsible proposer, negotiations shall commence with the next two (2) ranked firms until an agreement acceptable to the City has been reached.

**Section 3.** That this Resolution shall become effective upon the date of its adoption herein.

PASSED AND ADOPTED THIS FIRST DAY OF JULY, A.D., 2025

(Moved by \_\_\_\_\_, Seconded by \_\_\_\_\_)  
(Passed 0/0 vote)

APPROVED:

\_\_\_\_\_  
VINCE LAGO  
MAYOR

ATTEST:

\_\_\_\_\_  
BILLY Y. URQUIA  
CITY CLERK

APPROVED AS TO FORM AND  
LEGAL SUFFICIENCY:

\_\_\_\_\_  
CRISTINA M. SUAREZ  
CITY ATTORNEY