

**Proposal Evaluation Form
RFP 2024-019 Group Vision Insurance
Totals Composite
Form Active**

Selection Criteria \ Proposers	Maximum Criteria Points per Evaluator	Total Maximum Sub-Criteria Points	Cigna Health and Life Insurance Company	Humana Insurance Company	Metropolitan Life Insurance Company (Metlife)	Solstice Benefits, Inc.	Standard Insurance Company
			TOTAL:	TOTAL:	TOTAL:	TOTAL:	TOTAL:
Experience & Qualifications	30	120					
Proposer's qualifications including, but not limited to, company history and description, number of years in business, size, number of employees, office location where work is to be performed, licenses/certifications, credentials, capabilities and capacity to meet the City's needs		40	37.0	36.0	35.0	27.0	31.0
Proposer's relevant knowledge and experience in providing the services described in the "Scope of Services" to public sector agencies similar in size to the City of Coral Gables		40	35.0	33.0	28.0	26.0	29.0
Financial Strength Rating from AM Best, with a minimum of A-, XIV		20	20.0	19.0	20.0	19.0	18.0
Qualifications, copy of applicable licenses/certifications, and experience of all proposed key personnel		20	18.0	19.0	15.0	16.0	13.0
Experience & Qualifications Total			110.0	107.0	98.0	88.0	91.0
Project Understanding, Proposed Approach, Methodology	20	80					
Proposer's overall detailed understanding, approach and methodology to perform the services solicited herein.		24	21.0	22.0	16.0	14.0	16.0
Proposer's Provider Network being utilized for the City of Coral Gables. Be sure to complete the Provider Network Section in the Group Questionnaire which identifies the number of Providers by County		8	8.0	8.0	8.0	7.0	7.0
Details of the Proposer's lack of restrictions or exclusions imposed.		8	8.0	8.0	8.0	7.0	8.0
Proposer's offering of an Online Benefit Enrollment system for the Open Enrollment process, along with the ability to include additional lines of coverage		8	6.0	7.0	6.0	4.0	5.0
Proposer's ability to provide covered individuals access to company professionals to discuss benefit coverage issues		8	6.0	8.0	7.0	8.0	7.0
Comprehensive description of your proposed ability to duplicate existing coverage for employees, retirees and dependents. Additionally, providing alternate benefit options (as identified in the RFP) for future cost controls. Include Exhibit F - Benefit Format Worksheet showing how your plan of benefits being proposed compares to the current/requested format.		24	22.0	22.0	16.0	15.0	16.0
Project Understanding, Proposed Approach, Methodology Total			71.0	75.0	61.0	55.0	59.0
Past Performance and References	10	40					
Proposer's three (3) references (but no more than five (5) from public sector agencies, similar in size to the City of Coral Gables, for which Proposer has provided the services described in the RFP AND list all contracts for which the Proposer as performed (past and present) as a PRIME for the City of Coral Gables.		24	24.0	23.0	17.0	16.0	15.0
List with contact information of public sector clients, if any, that have discontinued use of Proposer's services within the past two (2) years and indicate the reasons for the same.		8	8.0	7.0	4.0	3.0	4.0
Incidents within the last five (5) years where (a) a civil, criminal, administrative, other similar proceeding was filed or is pending		8	8.0	8.0	6.0	6.0	8.0
Past Performance and References Total			40.0	38.0	27.0	25.0	27.0
Agreement Exceptions	5	20					
Review exceptions made by the proposer to the conditions listed in the agreement for the services.		20	20.0	19.0	14.0	15.0	12.0
Agreement Exceptions Total			20.0	19.0	14.0	15.0	12.0
Provide pricing for the premiums being charged for employees, retirees and dependents	35	140	105.0	126.0	104.0	112.0	114.0
Total Points	100	400	346.0	365.0	304.0	295.0	303.0
Ranking			2	1	3	5	4

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