

tooling - 258,000

restored - 13 x \$5,650 = 73,450 New - 9 x 15,650

= 50,850

Proposal

DATE:

April 13, 2020

TO:

**Evergreene Architectural Arts** 

ATTN:

Mark Rabinowitz

PROJECT:

Coral Gables White Way Historic Light Poles

We are pleased to offer the following proposal:

Manufacturer: Spring City Electrical Mfg. Co.

1 South Main Street Spring City, PA. 19475

Phone: 610-569-4254

Prime Contact: Dan Kovalchick Email: dkovalchick@springcity.com

## White Way Lamppost Tooling

Quantity: 1

**Custom White Way Lamp Post Tooling** 

Description: Custom Tooling to Reside at Spring City One-Time Cost......\$258,000.00

Includes the Following:

Engineering & Tooling Reproduction/Design Costs Florida Building Code Stamped Structural Calculations Transportation Cost for (1) Existing Pole Delivery to Spring City

Permanent Urethane Pole Pattern

(8) Cast Aluminum Loose Pieces for Lettering "CORAL · GABLES · - THE · MIAMI · RIVIERA, · FLA." + 12 382, 300

(4) Cast Aluminum Loose Pieces for Decorative Panels

Permanent Urethane Pole Core Box Access Door Cast Match Plate

Permanent 4-Piece Urethane Corbel Core Box

Flight & Lodging for (2) City of Coral Gables officials to tour and qualify Spring City's Foundry and

Manufacturing Facility.

#### Lead times:

Tooling: 14-18 Weeks After a Released Tooling

# White Way Luminaire Tooling

Quantity: 1

**Custom White Way Luminaire Tooling** 

Description: Custom Tooling to Reside at Spring City One-Time Cost.....\$146,000.00

Includes the Following:

Engineering & Tooling Reproduction/Design Costs

(8) Cast Aluminum Match Plates

SPRING CITY ELECTRICAL MANUFACTURING COMPANY | WWW.SPRINGCITY.COM



(2) Permanent Urethane Corbel Core Box LM-79 Photometric Testing Thermal Testing Electrical Testing

#### Lead times:

Tooling: 18-20 Weeks After a Released Tooling

#### White Way Light Standard - Phase 1

Ship (38) Existing Poles to Spring City for Refurbishment (2) "Y" / (36) "H" Create Tooling for White Way Lamp Post Create Tooling for White Way LED Luminaire

## **Unit Cost Extensions Phase 1:**

Freight Cost = \$5,900.00 Lamp Post Tooling Cost = \$258,000.00 Luminaire Tooling Cost = \$146,000.00

Phase 1 Total Cost = \$409,900.00

#### White Way Light Standard - Phase 2

Quantity: 19\* (Based on pole condition after shot blasting)

Refurbished White Way Poles

Catalog Numbers: DPRGBL-22-15.40-TN3.50-3.00-CW
Description – Refurbish & Restore Existing White Way Post
Replace / Repair Access Door to Interface with Post

Replace / Repair Corbel

Wet Paint - Tnemec Timber Wolf 1600 or Pine Forest 451

Unit Cost......\$5,650.00

Quantity: 23

New White Way Custom Poles

Catalog Numbers: DPSGBL-22-15.40-TN3.50-3.00-CW
Description – New Cast Ductile Iron White Way Post
Access Door to Interface with Post
(4) New Cast Iron Corbels

(4) New Cast Iron Corbeis

Wet Paint – Tnemec Timber Wolf 1600 or Pine Forest 451

Unit Cost......\$5,650.00

Quantity: 42

New White Way Custom Luminaires

Catalog Numbers: ALMGBL-LE\_\_\_-EVX-XXX-\_\_-\_\_-FXX-CU

Description – New Cast Aluminum Luminiare
Wattage / Color Temperature TBD

Color Temperature TBD Panel Type TBD

Powder Coat - To Match Timber Wolf 1600 or Pine Forest 451

Unit Cost.....\$1,750.00



**Unit Cost Extensions Phase 2:** 

Refurbish Lamp Post Cost = \$5,650.00 x 19 = \$107,350.00 New Custom Lamp Post Cost = \$5,650.00 x 23 = \$129,950.00 New LED Luminaire Cost = \$1,750.00 x 42 = \$73,500.00

Phase 2 Total Cost = \$310,800.00

White Way Light Standard - Phase 3

Quantity: 19\* (Based on pole condition after shot blasting)

Refurbished White Way Poles

Catalog Numbers: DPRGBL-22-15.40-TN3.50-3.00-CW
Description – Refurbish & Restore Existing White Way Post
Replace / Repair Access Door to Interface with Post

Replace / Repair Corbel

Wet Paint - Tnemec Timber Wolf 1600 or Pine Forest 451

Unit Cost......\$5.650.00

Quantity: 23

**New White Way Custom Poles** 

Catalog Numbers: DPSGBL-22-15.40-TN3.50-3.00-CW
Description – New Cast Ductile Iron White Way Post
Access Door to Interface with Post

(4) New Cast Iron Corbels

Wet Paint - Tnemec Timber Wolf 1600 or Pine Forest 451

Unit Cost.....\$5,650.00

Quantity: 42

New White Way Custom Luminaires

Catalog Numbers: ALMGBL-LE\_\_\_-EVX-XXX-\_\_-\_\_-FXX-CU

Description – New Cast Aluminum Luminaire
Wattage / Color Temperature TBD

Color Temperature TBD

Panel Type TBD

Powder Coat – To Match Timber Wolf 1600 or Pine Forest 451

Unit Cost.....\$1,750.00

**Unit Cost Extensions Phase 3:** 

Refurbish Lamp Post Cost = \$5,650.00 x 19 = \$107,350.00 New Custom Lamp Post Cost = \$5,650.00 x 23 = \$129,950.00 New LED Luminaire Cost = \$1,750.00 x 42 = \$73,500.00

Phase 3 Total Cost = \$310,800.00

Project Cost to Complete (3) Phases (Direct Purchase):

Phase 1 Tooling \$409,900 + Phase 2 \$310,800 + Phase 3 \$310,800 = \$1,031,500.00

Terms of Sale: Net 30 Days, Freight Allowed, FOB Factory

Project Cost to Complete (3) Phases (Contractor Purchase):

\$1,051,500 x Contractor & Distributor Mark-up 30% =

\$1,340,950.00



#### Lead times:

Material Delivery: 12-16 Weeks After a Released Order Per Phase

# Warranty:

10 Year Gloss Retention Warranty (Tnemec) 10 Year LED Warranty 25-Year Ductile Iron Warranty

## **Attachments:**

Straw Schedule
25-Year Ductile Iron Warranty
10-Year LED Warranty
Buy America/Domestic Compliance
Specification Drawings
Tnemec Specification

(1/2 tOD)

Thank You,

Daniel Kovalchick

**Director of Product Development & Specification**