



**RFP 2019-041
RISK MANAGEMENT & INSURANCE BROKERAGE SERVICES
EVALUATION OF PROPOSALS
COMPOSITE OF THE SCORES**

SELECTION CRITERIA	PROPOSERS	Maximum Criteria Points	Arthur J Gallagher Risk Management Services, Inc.	McGriff, Sebels & Williams, Inc.
Experience & Qualifications	Company history and description of your company Provide a list of individuals who will be assigned Provide a complete list of private and public entities Describe the proposer's relevant experience Market Presence: Provide a list of insurance companies	30	116.0	95.0
Experience & Qualifications Total			116.0	95.0
Criteria Comments (Comments are required for Criteria totals that fall below the ranking of "Fair")				
Project Understanding, Proposed Approach, Methodology	Project Understanding, Proposed Approach, Methodology Proposer's overall detailed understanding, approach and methodology... Provide a summary of your firm's most recent, current and project workload. Present a plan to accomplish the work for the coming year Describe your service capabilities both locally and across the U.S.	25	97.0	85.0
Project Understanding, Proposed Approach, Methodology Total			97.0	85.0
Criteria Comments (Comments are required for Criteria totals that fall below the ranking of "Fair")				
Past Performance and References	Past Performance and References Proposer's three (3) references (but no more than five (5)) from public sector agencies Proposer has performed (Past and present) for the City of Coral Gables Provide a list with contact information of clients, if any discontinued use of Proposer's services	15	56.0	48.0
Past Performance and References Total			56.0	48.0
Criteria Comments (Comments are required for Criteria totals that fall below the ranking of "Fair")				
Overall Cost	Proposed pricing as shown on the Proposal Pricing Form.	30	108.0	105.0
Overall Cost Total			108.0	105.0
TOTAL POINTS		100	377.0	333.0

Reviewed by: Carlos Sosa, Senior Procurement Manager

Prepared by: J. Kelly Smith, Procurement Specialist

5/22/20
DATE

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