

**CITY OF CORAL GABLES**

**-MEMORANDUM-**

**TO:** Honorable Mayor, Vice-Mayor,  
and members of the City Commission

**Date:** November 3, 2023

**FROM:** Peter J. Iglesias, P.E.  
City Manager

**SUBJECT:** Award Recommendation  
IFB 2023-017 Fire House No. 4  
Construction Project

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At the next available City Commission Meeting, an award recommendation for IFB 2023-017 Fire House No. 4 Construction Project will be included on the agenda. This memorandum serves to notify you that in accordance with Section 2-763 of the City Code entitled "Contract Award", my recommendation for award of the subject IFB is as follows:

- 1) Accept the Chief Procurement Officer's recommendation to award West Construction, Inc, the most responsive and responsible bidder, for Fire House No. 4 Construction Project.
- 2) Execute a contract with West Construction, Inc., in the total amount of \$7,608,209.00.
- 3) Reaffirm the city's right to pursue alternative courses of action.

On June 23, 2023, the Procurement Division of Finance formally advertised, issued and distributed IFB 2023-017 Fire House No. 4 Construction Project. Sixty-two (62) prospective bidders were notified through INFOR, the City's web-based e-Procurement system.

Eight (8) bids were received on September 27, 2023, in response to the IFB: Carivon Construction Company, John Bell Construction, Inc., Vercetti Enterprises, LLC., MCM, West Construction, Inc., Florida Lemark Corporation, H.A. Contracting Corporation, and HE Builders.

The responses were reviewed by the Procurement Division to determine responsiveness to the requirements of the IFB. During the responsiveness review, it was determined by Procurement, after consulting with the City Attorney's Office, that Vercetti Enterprises, LLC. was non-responsive based on failure to provide the required minimum experience through its references, as required in Sections 3A(1) and 6.2(7) of the IFB. The Procurement Division finalized its' due diligence process and confirmed that next lowest bidder, West Construction, Inc., is both responsive to the requirements of the IFB and a responsible bidder. Once this step was completed, the Public Works Department conducted an evaluation of the lowest response and concurred with Procurement's finding. See attached Tabulation of Bids received.

A more detailed description of the IFB, response, and evaluation results will be provided to you as part of the Agenda package.

Please contact me should you have any questions.

Copy:

Cristina M. Suarez, City Attorney

Billy Y. Urquia, City Clerk

Alberto Parjus, Assistant City Manager

Hermes Diaz, Public Works Director

Ernesto Pino, Chief Project Manager, Public Works

Diana M. Gomez, Finance Director

Celeste S. Walker-Harmon, Assistant Finance Director for Procurement

City of Coral Gables, Florida

Bid Tabulation

ITB No.: 2023-017  
 Bid Title: Fire House No. 4 Construction Project  
 Bid Opening Date: September 27, 2023 @ 2:00PM  
 Prepared by: Nelly Garcia

| VENDOR NAME                                       | Cannon Construction Company  | John Bell Construction, Inc.   | Verrett Enterprises, LLC                                 | MCM  | West Construction, Inc.  | Florida Lamark Corporation   | H.A. Contracting Corp.   | HE Builders  | Larzo Construction Company   |
|---|--|--|--|--|--|--|--|--|--|
| Vendor FIRM                                       | 65-0235237   | 81-1551021   | 81-402045  | 59-2373403   | 59-1890686   | 59-2784516   | 59-2283147   | 56-2429411   | 56-2429411   |
| Corporation Address/ Location (County & State)    | 12071 SW 131 Ave.<br>Miami, FL 33186<br>Miami-Dade County              | 4000 SW 60 Court<br>Miami, FL 33155<br>Miami-Dade County                     | 7286 SW 74 St<br>Miami, FL 33155<br>Miami-Dade County    | 6301 SW 70 St, 1st Floor<br>Miami, FL 33143<br>Miami-Dade County | 820 Monica St<br>Lanana, FL 33462<br>Palm Beach County                           | 8750 NW 36 St, Suite 200<br>Doral, FL 33178<br>Miami-Dade County         | 9500 NW 11 St, Bay 1<br>Doral, FL 33172<br>Miami-Dade County   | 4478 Rainbow Ave<br>Wesley, FL 32782<br>Broward County                   | 135 SW 5th Court<br>Overland Beach, FL 33461<br>Broward County         |
| Local Preference? Coral Gables/ Miami-Dade County | NO   | NO   | NO   | NO   | NO   | NO   | NO   | NO   | NO   |
| Local P&F Preference Applicant?                   | N/A  | N/A  | N/A  | N/A  | N/A  | N/A  | N/A  | N/A  | N/A  |
| Coral Gables/ Miami-Dade County                   |  |  |  |  |  |  |  |  |  |
| Vendor Contact (for this bid)                     | Nomre Miami<br>305-232-9024  | Oscar Merizon<br>305-458-5666  | Daniel Verrett<br>305-517-3772                           | Pedro M. Mulla<br>305-541-0000                                   | Matthew F. West<br>561-588-2022  | Heddi N. Cobero<br>305-593-1442  | Carl tenes<br>305-591-9212                                     | Maribel Castañeda<br>954-319-4058  | Jane Tili<br>954-319-4058  |
| Vendor Contact Phone Number                       |  |  |  |  |  |  |  |  |  |
| Vendor Contact Email                              | <a href="mailto:lbmiami@cannon.com">lbmiami@cannon.com</a>             | <a href="mailto:jb@johnbellconstruction.com">jb@johnbellconstruction.com</a> | <a href="mailto:dv@verrettllc.com">dv@verrettllc.com</a> | <a href="mailto:pem@cmcm.com">pem@cmcm.com</a>                   | <a href="mailto:mwest@westconstructionllc.com">mwest@westconstructionllc.com</a> | <a href="mailto:hcobero@floridalamark.com">hcobero@floridalamark.com</a> | <a href="mailto:ca@hacontracting.com">ca@hacontracting.com</a> | <a href="mailto:mcastaneda@hebuilders.com">mcastaneda@hebuilders.com</a> | <a href="mailto:jt@larzoconstruction.com">jt@larzoconstruction.com</a> |
| ITEM No.  | DESCRIPTION  | QUANTITY   | UNIT OF MEASURE  | LUMP SUM   | LUMP SUM   | LUMP SUM   | LUMP SUM   | LUMP SUM   | LUMP SUM   |
| 1   | GENERAL REQUIREMENTS DIVISION 01 (SECTIONS 0105 THRU 0130)             | 1  | L5   | \$477,536.00   | \$444,957.25   | \$1,233,786.27   | \$612,169.00   | \$606,833.94   | \$729,220.54   |
| 2   | SITE WORK DIVISION 02 WATER SYSTEM (SECTION 02660)                     | 1  | L5   | \$122,358.00   | \$63,552.38  | \$68,152.92  | \$92,379.00  | \$58,195.64  | \$70,544.50  |
| 3   | SITE WORK DIVISION 02 SANITARY SEWER SYSTEM (SECTION 02721)            | 1  | L5   | \$155,891.00   | \$104,282.81   | \$78,821.38  | \$187,346.00   | \$182,663.71   | \$405,919.12   |
| 4   | SITE WORK DIVISION 02 STORM DRAINAGE SYSTEM (SECTION 02720)            | 1  | L5   | \$77,997.00  | \$88,488.88  | \$44,647.90  | \$98,658.00  | \$41,972.00  | \$100,488.52   |
| 5   | SITE WORK DIVISION 02 ASPHALTIC CONCRETE PAVEMENT (SECT 02511)         | 1  | L5   | \$116,011.00   | \$8,792.60   | \$27,653.88  | \$32,248.00  | \$165,201.65   | \$179,563.04   |
| 6   | SITE WORK DIVISION 02 LANDSCAPING (SECTION 02900)                      | 1  | L5   | \$18,822.00  | \$28,212.81  | \$30,001.22  | \$38,586.00  | \$24,600.79  | \$17,060.00  |
| 7   | SITE WORK DIVISION 02 IRRIGATION SYSTEM (SECTION 02810)                | 1  | L5   | \$13,530.00  | \$10,288.75  | \$7,900.00   | \$9,624.00   | \$14,459.26  | \$2,200.00   |
| 8   | SITE WORK DIVISION 02 STEEL FENCES & GATES (SECTION 02821)             | 1  | L5   | \$94,926.00  | \$46,518.25  | \$55,322.50  | \$170,336.00   | \$24,160.79  | \$82,500.00  |
| 9   | SITE WORK DIVISION 02 CUTE CURB, GUTTER, SWALE, WH, SI, TOP SI, D3529  | 1  | L5   | \$17,668.00  | \$11,329.94  | \$19,581.16  | \$29,128.00  | \$44,882.35  | \$27,500.00  |
| 10  | SITE WORK DIVISION 02 LUMP SUM REMAINING SECTIONS IN DIV 02            | 1  | L5   | \$482,204.00   | \$185,678.23   | \$185,189.67   | \$181,066.00   | \$153,228.49   | \$172,854.55   |
| 11  | CONCRETE DIVISION 03 (SECTIONS 0310 THRU 0340)                         | 1  | L5   | \$1,056,805.00   | \$1,780,580.00   | \$989,867.35   | \$1,334,484.00   | \$46,695.24  | \$30,000.00  |
| 12  | MASONRY DIVISION 04 (SECTION 04220)                                    | 1  | L5   | \$184,426.00   | \$100,000.00   | \$50,000.00  | \$343,065.00   | \$1,356,363.00   | \$1,650,000.00   |
| 13  | METALS DIVISION 05 (SECTIONS 0540 THRU 0590)                           | 1  | L5   | \$186,960.00   | \$58,531.38  | \$170,627.10   | \$107,167.00   | \$61,251.00  | \$93,500.00  |
| 14  | WOOD & PLASTICS DIV 06 ARCHITECTURAL WOODWORK (SECT 06400)             | 1  | L5   | \$180,242.00   | \$35,962.88  | \$33,227.85  | \$13,200.00  | \$18,865.00  | \$1,000.00   |
| 15  | WOOD & PLASTICS DIV 06 LUMP SUM REMAINING SECTIONS DIV 06              | 1  | L5   | \$5,024.00   | \$1.00   | \$1.00   | \$13,200.00  | \$0.00   | \$0.00   |
| 16  | THERMAL & MOISTURE PROTECTION DIV 07 (SECT 0720 THRU 0790)             | 1  | L5   | \$272,685.00   | \$436,979.61   | \$184,297.20   | \$380,010.00   | \$230,573.00   | \$202,689.67   |
| 17  | DOORS & WINDOWS DIV 08 WOOD & STEEL DOORS & PARTIALS (SECTION 08110)   | 1  | L5   | \$111,984.00   | \$287,052.00   | \$295,814.78   | \$335,020.00   | \$122,842.50   | \$232,925.14   |
| 18  | DOORS & WINDOWS DIV 08 ALUMINUM WINDOWS (SECTION 08330)                | 1  | L5   | \$55,909.00  | \$297,965.50   | \$127,440.09   | \$55,017.00  | \$276,690.00   | \$283,925.14   |
| 19  | DOORS & WINDOWS DIV 08 ALUMINUM PARTIALS & STOREFRONTS (SECTION 08350) | 1  | L5   | \$112,224.00   | \$1.00   | \$1.00   | \$162,852.00   | \$103,238.00   | \$185,000.00   |
| 20  | DOORS & WINDOWS DIV 08 ALUM EXTRUSIONS & STOREFRONTS (SECTION 08370)   | 1  | L5   | \$82,176.00  | \$1.00   | \$1.00   | \$85,503.00  | \$0.00   | \$52,000.00  |
| 21  | DOORS & WINDOWS DIV 08 DOOR FINISH HARDWARE (SECT 08710)               | 1  | L5   | \$21,197.00  | \$4,713.75   | \$1.00   | \$16,100.00  | \$0.00   | \$27,204.00  |
| 22  | DOORS & WINDOWS DIV 08 LUMP SUM REMAINING SECT DIV 08                  | 1  | L5   | \$198,094.00   | \$199,850.95   | \$134,382.83   | \$208,467.00   | \$143,065.00   | \$242,500.00   |
| 23  | FINISHES DIVISION 09 PLASTER & STUCCO (SECTION 09200)                  | 1  | L5   | \$400,003.00   | \$404,011.73   | \$216,000.00   | \$246,642.00   | \$276,848.00   | \$264,000.00   |
| 24  | FINISHES DIVISION 09 EPoxy TERRAZO FLOORING (SECT 09401)               | 1  | L5   | \$194,405.00   | \$193,648.55   | \$118,858.00   | \$367,841.00   | \$172,500.00   | \$275,000.00   |
| 25  | FINISHES DIVISION 09 GYPSUM WALLBOARD (SECT 09250)                     | 1  | L5   | \$83,147.00  | \$25,827.38  | \$21,382.09  | \$23,891.00  | \$15,463.99  | \$49,500.00  |
| 26  | FINISHES DIVISION 09 ACUSTICAL CEILINGS (SECTION 09510)                | 1  | L5   | \$96,025.00  | \$99,685.16  | \$112,854.00   | \$4,638.00   | \$107,518.00   | \$27,500.00  |
| 27  | FINISHES DIVISION 09 RUBBER FLOORING (SECT 09641)                      | 1  | L5   | \$320,022.00   | \$45,000.00  | \$27,462.62  | \$57,000.00  | \$199,311.11   | \$85,804.10  |
| 28  | FINISHES DIVISION 10 WALL COVERES (SECT 09900)                         | 1  | L5   | \$14,042.00  | \$99,685.16  | \$14,000.00  | \$1.00   | \$24,846.78  | \$5,615.23   |
| 29  | SPECIALTIES DIVISION 10 TOLLET ROOM ACCESSORIES (SECT 10000)           | 1  | L5   | \$6,249.00   | \$45,000.00  | \$14,000.00  | \$25,008.00  | \$11,000.00  | \$16,500.00  |
| 30  | SPECIALTIES DIVISION 10 SIGNAGE (SECT 10400)                           | 1  | L5   | \$91,522.00  | \$22,144.24  | \$22,144.24  | \$38,116.00  | \$68,843.00  | \$6,000.00   |
| 31  | SPECIALTIES DIVISION 10 TOILET ROOM ACCESSORIES (SECT 10000)           | 1  | L5   | \$107,654.00   | \$9,546.75   | \$2,700.00   | \$148,263.00   | \$16,796.28  | \$55,000.00  |
| 32  | SPECIALTIES DIV 10 SHELVING & MISC EQUIPMENT (SECT 10625)              | 1  | L5   | \$91,522.00  | \$9,546.75   | \$2,700.00   | \$148,263.00   | \$16,796.28  | \$55,000.00  |
| 33  | KITCHEN EQUIPMENT DIVISION 11 (SECTION 11452)                          | 1  | L5   | \$91,522.00  | \$110,301.54   | \$1.00   | \$42,231.96  | \$42,231.96  | \$27,000.00  |
| 34  | WINDOW TREATMENT DIVISION 12 (SECTION 12310)                           | 1  | L5   | \$2,249.00   | \$163,888.46   | \$1.00   | \$176,205.00   | \$1.00   | \$301,500.00   |
| 35  | FURNITURE DIVISION 13 (SECTION 13210)                                  | 1  | L5   | \$593,076.00   | \$478,115.38   | \$429,236.00   | \$581,800.00   | \$468,328.80   | \$55,000.00  |
| 36  | ELECTRIC TRACTION ELEVATORS DIVISION 14 SUBSECTION 14210               | 1  | L5   | \$184,511.00   | \$141,725.38   | \$149,984.00   | \$179,350.00   | \$158,919.56   | \$201,500.00   |
| 37  | ELECTRIC TRACTION ELEVATORS DIVISION 14 SUBSECTION 14210               | 1  | L5   | \$593,076.00   | \$478,115.38   | \$429,236.00   | \$581,800.00   | \$468,328.80   | \$55,000.00  |
| 38  | MECHANICAL DIV 15 FIRE PROTECTION (RELATED SECTIONS DIV 15)            | 1  | L5   | \$50,854.00  | \$53,853.38  | \$46,146.00  | \$48,415.00  | \$56,585.00  | \$55,000.00  |
| 39  | MECHANICAL DIV 15 HVAC (RELATED SECTIONS IN DIV 15)                    | 1  | L5   | \$462,283.00   | \$509,965.50   | \$384,672.95   | \$486,235.00   | \$466,235.00   | \$550,000.00   |
| 40  | MECHANICAL DIVISION 15 LUMP SUM OF REMAINING SECTIONS                  | 1  | L5   | \$103,206.00   | \$1.00   | \$1.00   | \$1.00   | \$1.00   | \$12,337.67  |
| 41  | ELECTRICAL DIV 16 FIRE ALARM DETECTION SYSTEM (SECT 16221)             | 1  | L5   | \$151,533.00   | \$45,783.50  | \$25,927.80  | \$58,683.27  | \$0.00   | \$1,000.00   |
| 42  | ELECTRICAL DIV 16 STANDBY EMERGENCY GENERATOR (SECT 16620)             | 1  | L5   | \$101,800.00   | \$130,016.75   | \$69,128.00  | \$110,035.00   | \$0.00   | \$181,027.91   |

|    |  |   |    |                |                |                |                |                |                |                |                |        |
|----|--|---|----|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|--------|
| 43 | ELECTRICALLY RE ABOVE GROUND FUEL STAGE TANKS (SECT 16800) | 1 | L5 | \$54,121.00    | \$1.00         | \$7,500.00     | \$14,671.00    | \$14,500.00    | \$0.00         | \$55,000.00    | \$14,988.40    | NO BID |
| 44 | ELECTRICAL DIV 16 LUMP SUM OF ALL REMAINING SECTIONS       | 1 | L5 | \$999,332.00   | \$695,337.77   | \$633,303.44   | \$657,785.00   | \$697,237.00   | \$732,798.86   | \$950,000.00   | \$501,079.79   | NO BID |
| 48 | EARTHWORK - DIVISION 31 SECTIONS 312000 AND 315000         | 1 | L5 | \$71,984.00    | 46872.50       | \$71,983.83    | \$30,000.00    | \$35,707.00    | \$154,589.60   | \$55,000.00    | \$1,068,771.13 | NO BID |
|    | TOTAL BASE BID AMOUNT                                      |   |    | \$8,385,997.00 | \$7,888,664.20 | \$6,216,045.58 | \$9,312,638.37 | \$7,689,773.00 | \$7,649,604.41 | \$8,329,500.00 | \$7,789,731.80 | NO BID |
| 49 | ART ACQUISITION FUND (1.5% OF TOTAL BID AMOUNT)            | 1 | L5 | \$125,460.00   | \$115,278.87   | \$93,960.70    | \$147,188.00   | \$112,436.00   | 114,744.07     | \$125,000.00   | \$116,956.78   | NO BID |
|    | TOTAL BID AMOUNT (Base Bid + Art Acquisition Amount)       |   |    | \$8,489,457.00 | \$7,999,948.07 | \$6,399,006.28 | \$9,999,817.27 | \$7,800,209.00 | \$7,764,348.48 | \$8,454,500.00 | \$7,916,748.08 | NO BID |

NOTE: This bid tabulation is not a determination of the respective responsible bidder

Assigned Procurement Specialist: Nancy Garcia

Procurement Specialist Signature:

Witness:

10/5/23  
Date

10/5/23  
Date