

Security System Services

RFP No. 2015.07.23

8-20-2015

Benham Protective Service

10220 NW 50th Street

Sunrise, FL 33351

954-578-1990

Contact: Barry Shaw

Table of Contents

- I. Proposer Acknowledgement Form (1)
- II. Proposal Checklist (5)
- III. Profile of Proposer & Individual Technician Information (7) - (10)
- IV. Proposers Licenses and Certifications (11) - (15)
- V. Section 6.0 Response Form (17)
- VI. Section 7.0 Pricing Schedule (22)
- VII. Attachment A
 - a) Bidders Acknowledgement (24)
 - b) Bidder's Statement (1)
 - c) Validation (26)
 - d) Public Entity Crimes (28)
 - e) American With Disabilities Act (30)
 - f) Non-Collusion Affidavit (31)
 - g) Certification of Bidders Statement (33)
 - h) Drug Free Workplace (32)
- VIII. References and Recommendation (25)
- IX. Financial Statements (34) - (45)



CITY OF CORAL GABLES, FL

2800 SW 72nd Avenue, Miami, FL 33155
Finance Department / Procurement Division
Tel: 305-460-5115 / Fax: 305-261-1601

PROPOSER ACKNOWLEDGEMENT

RFP Title: Security System Services	Proposals must be received prior to 2:00 p.m., Monday, August 24, 2015 , and may not be withdrawn for a period of up to 90 calendar days after opening. Proposals received by the date and time specified will be opened in the Procurement Office located at 2800 SW 72 nd Avenue, Miami, FL 33155. All proposals received after the specified date and time will be returned unopened. Contact: Letrice Y Smith Title: Contract Specialist Telephone: 305-460-5121 Facsimile: 305-261-1601 Email: lsmith@coralgables.com / contracts@coralgables.com
RFP No. 2015.07.23 A cone of silence is in effect with respect to this RFP. The Cone of Silence prohibits certain communication between potential vendors and the City. For further information, please refer to the City Code Section 2-1059 of the City of Coral Gables Procurement Code.	

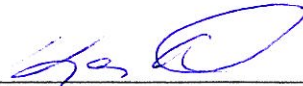
THIS FORM MUST BE COMPLETED AND SUBMITTED ALONG WITH THE COMPLETE PROPOSAL PRIOR TO THE DATE AND THE TIME OF PROPOSAL OPENING.

Proposer Name: <i>Benham Protective Services</i>	FEIN or SS Number: <i>65-0884980</i>
Complete Mailing Address: <i>10220 NW 50th St Sunrise, FL 33351</i>	Telephone No.: <i>954-578-1990</i>
	Cellular No.: <i>954-931-0470</i>
Indicate type of organization below: Corporation: <input checked="" type="checkbox"/> Partnership: <input type="checkbox"/> Individual: <input type="checkbox"/> Other: <input type="checkbox"/>	Fax No.: <i>954-578-1880</i>
Bid Bond / Security Bond (if applicable) <i>N/A</i> %	Email: <i>barry@benhamsecurity.com</i>

ATTENTION: FAILURE TO SIGN (PREFERABLY IN BLUE INK) OR COMPLETE ALL RFP SUBMITTAL FORMS, INSURANCE, ADDENDUM(S) ACKNOWLEDGEMENT AND ALL PAGES OF THE RFP DOCUMENT MAY RENDER YOUR RFP NON-RESPONSIVE.

THE PROPOSER CERTIFIES THAT THIS SUBMITTAL IS BASED UPON ALL CONDITIONS AS LISTED IN THE RFP DOCUMENTS AND THAT THE PROPOSER HAS MADE NO CHANGES IN THE RFP DOCUMENT AS RECEIVED. THE PROPOSER FURTHER AGREES IF THE RFP IS ACCEPTED, THE PROPOSER WILL EXECUTE AN APPROPRIATE AGREEMENT FOR THE PURPOSE OF ESTABLISHING A FORMAL CONTRACTUAL RELATIONSHIP BETWEEN THE PROPOSER AND THE CITY OF CORAL GABLES FOR THE PERFORMANCE OF ALL REQUIREMENTS TO WHICH THIS RFP PERTAINS. FURTHER, BY CHECKING THE AGREE BOX LISTED BELOW AND BY SIGNING BELOW IN BLUE INK ALL RFP PAGES ARE ACKNOWLEDGED AND ACCEPTED AS WELL AS ANY SPECIAL INSTRUCTION SHEET(S) IF APPLICABLE. I AM AUTHORIZED TO BIND PERFORMANCE OF THIS RFP FOR THE ABOVE PROPOSER.

Agree (Please check box to acknowledge this solicitation)



 Authorized Name and Signature
Kenneth Rush

C. E. O.

 Title

8/20/15

 Date



CORAL GABLES, FL

City of Coral Gables, 2800 SW 72nd Avenue, Miami, FL 33155
Finance Department / Procurement Division
Tel: 305-460-5102, Fax: 305-261-1601

PUBLIC NOTICE

Request for Proposal (RFP) No. 2015.07.23

The City of Coral Gables' Public Works Department is requesting a service provider to fully support and provide integrated security system maintenance and repair services for its security systems (including but not limited to access control, alarm monitoring system, and associated audio system) installed within facilities owned by the City of Coral Gables.

Facilities may involve current and future City projects with work including, for example, but not necessarily limited to; Security System service and repair work, Security System on-going maintenance and warranty work, Security System upgrades and enhancements, future security installation work, Additional security system work in City facilities as may be requested.

The Request for Proposal may be picked up at the Office of the Chief Procurement Officer, at a cost of \$15.00 for a digital copy (CD.pdf format). Payment in the form of cash, check or money order payable to the City of Coral Gables is accepted. Request via email must include the project title and number, the company name, address and contact information of the requestor and directed to contracts@coralgables.com.

A non-mandatory pre-proposal conference and site visit will be held at the Procurement Office on Thursday July 30, 2015 at 11:00 am, located at 2800 S.W. 72 Avenue Coral Gables, FL 33134.

Any request for additional information or clarification must be received in writing no later than **Thursday, August 06, 2015 until 4:00 PM**. Proposers should not reply on any representations, statements or explanations other than those made in this RFP or in any written addendum to this RFP.

Proposals submitted by mail or hand delivered should be sent to the City of Coral Gables, Office of the Chief Procurement Officer, 2800 SW 72nd Avenue, Miami, Florida 33155.

Proposals for **RFP No. 2015.07.23** will be received until **2:00 PM, Monday, August 24, 2015**. The City of Coral Gables will not accept, and will in no way be responsible for, any proposals received after the stipulated deadline. The responsibility for submitting Proposals before the stated time and date is solely the responsibility of the Proposer.

Proposals will be opened promptly thereafter. One (1) original proposal, three (3) copies must be signed and One (1) CD or Flash Drive (PDF Format) submitted in a sealed envelope and clearly marked: **Title: Security System Services – RFP No. 2015.07.23**.

Certified minority business enterprises (as defined in Florida Statutes §287.0943 and §288.703) and other minority or woman-owned enterprises are encouraged to respond to this solicitation.

RFP Advertisement	Thursday, July 23, 2015
Non-Mandatory Pre-Proposal Conference	11:00 am, Thursday, July 30, 2015
Written Questions	4:00 pm, Thursday, August 06, 2015
Answers	4:00 pm, Thursday, August 13, 2015
Proposals Submittal Deadline	2:00 pm, Monday, August 24, 2015

Award of Proposal will be made to the highest ranked responsive and responsible proposer(s), based on the criteria method, within a reasonable time after opening of proposals. However, the City reserves the right to accept or reject any and/or all Proposals or sections thereof, and waive any informalities or technicalities at any time during the RFP solicitation process.

PRICING MUST BE FIRM FOR A MINIMUM OF NINETY (90) DAYS. THE CITY OF CORAL GABLES MAY ALSO REJECT ANY AND/OR ALL PROPOSALS.

This Request for Proposal is subject to the following Ordinances/Resolutions which may be found on the City of Coral Gables Website: <http://www.coralgables.com>

Click on Government, City Department, Procurement, Procurement Links, Ordinance No. 2009-53

- Code of Silence – Sec. 2-1059
- Code of Ethics – Sec. 2-1055
- Conflict of Interest - Sec. 2-677
- Debarment Proceedings – Sec. 2-952
- Protest Procedures – Sec. 2-950

Click on City Clerk, Lobbyist Registration, Applications and Forms

- Lobbyist Registration & Disclosure of Fees – Ordinance No. 2006-11

Sincerely,

Michael P. Pounds, ICMA-CM, CPPO, CPPB
Chief Procurement Officer

CONE OF SILENCE

Request for Proposal (RFP) No. 2015.07.23

NOTICE TO ALL BIDDERS AND PROPOSERS

Definition:

Any communication regarding a particular request for proposals (RFP), request for qualifications (RFQ), Invitation for bids (IFB) or any other advertised solicitation between a potential offeror, vendor, service provider, bidder, lobbyist, or consultant and city department heads, their staff, selection committee or evaluation committee members.

Imposition:

A cone of silence shall be imposed upon each request for proposals (RFP), request for qualifications (RFQ), Request for Proposals (RFP) and any other solicitation when advertised.

Termination:

The cone of silence shall terminate at:

- (1) The time of the City Manager's approval of the award, or
- (2) the time of the City Manager's written recommendation to the City Commission is received by the City Clerk, or
- (3) the time that bids or proposals are rejected by the City Commission or the City Manager.

Violations:

Violation of the cone of silence by a particular bidder or offeror shall render any award to said person voidable by the city commission.

A violation of this section by a particular bidder, offeror, lobbyist or consultant shall subject such person or persons to potential debarment pursuant to the provisions of this chapter.

PROPOSAL CHECK LIST
RFP 2015.07.23

Please provide the **PAGE NUMBER** in the blanks provided as to where compliance information is located in your Proposal for each of the **REQUIRED SUBMITTAL ITEMS** listed below.

Minimum Qualifications for the Security System Services:

1. Proposer's Experience & Qualifications (0-20 points)

- Licenses/Certifications related to the Scope of Work. ____
- Resume of the proposer and Brief statement of your / firms understanding of the proposed work. 7, 8, 9, 10
- Provide information on any related services you have experienced. 7
- Technicians shall be currently certified by Prime System Manufacturer (Sensormatic/Softwarehouse /TYCO). 11

2. Proposer's Resources / Labor (0-15 points)

- Maintain a minimum of two (2) factory-certified technicians to service the City. ____
- Proposer shall have a local staffed office. COVER
- Proposer shall provide a roaster of all technicians and evidence current certified at the time of Proposal submittal. 10

3. Proposer's Ability to perform Scope of Work (0-20 points)

- Describe your approach to the scope of services. 8, 9

4. Proposer's References (0-15 points)

- Provide three (3) Professional References and three (3) Recommendations. 25

5. Proposer's Flat Rate Price (0-20 points)

- Planned Preventative Maintenance and Repairs – Flat Rate . 22

6. **Proposer's Cost for Labor (0-10 points)**

- Labor cost for each service for New Installation. 22

ADDITIONAL REQUIREMENTS

Addendum Acknowledgement - Complete and submit Section 6

Procurement Forms – Attachment A – Separate checklist, Complete one (1) original of each from.

Financial Statements - Copies of audited financial statements of Proposer for the previous two (2) years. Should audited financial statements be unavailable, unaudited financial statements must be provided.

Failure to submit checklist and documents required hereunder may render your RFP response non-responsive and constitute grounds for rejection.


Proposer Signature

RESUME OF PROPOSER

Benham Protective Services designs, installs & maintains IP-based Video surveillance systems, Access Control, Fire & Burglar alarms for a wide client base including high-end Residential, Commercial, Educational, Municipal, Government & Cruise Industry customers.

The Company has been in business for 45 years, many of our senior management and employees have been with the company for an average of 15 years, with two senior technicians having 30 years each with the company.

Benham is the current Vendor for security systems for the City of Coral Gables, commencing in 2011 for 3 years and with subsequent extensions for 2014 & 2015. We have previously been awarded similar Contracts by City of Coral Springs, City of Oakland Park & City of Winter Haven. Equipment serviced included CCTV, IP Video, Access Control, Burg/Fire & Audio-Visual systems from a variety of manufacturers such as Software House (CCURE), RS2 Technologies, Millennium, Axis, March Networks, Exacq

EXPERIENCE

We have five years continuous experience of supporting the City of Coral Gables in the maintenance, upgrade and expansion of the City's Access Control, CCTV & Burglar Alarm systems. Part of the Access Control upgrade was to replace outdated dial-up modem communications between CCURE panels and the server, with serial/IP interfaces so that the panels are now on the network. Our technicians are uniquely familiar with all equipment, locations, wiring, interfaces and will require no further time to become acquainted with the extensive and complex systems throughout the City. We have built up strong working relationships and trust with City & Police Dept personnel, which will enable us to continue & grow our support strengths.

During our tenure, we have upgraded & expanded systems in most locations, as well as providing new cutting edge IP cameras systems for Public Works Maintenance Facility and the War Memorial Youth Center, among others. Many other designs and proposals are currently pending approval.

UNDERSTANDING OF PROPOSED WORK

We believe our understanding of what is required to maintain the City's CCURE Access Control System is unique, extensive and goes far beyond anything that Certification alone can provide. The simple fact is that the CCURE 800 equipment located throughout the City is more than 10 years old, has been worked on by many different companies and in some locations (eg PSB 2nd floor) is nothing short of a technical nightmare to work on. We understand this and know what needs to be done to keep the system going until such time as the entire infrastructure can be replaced with a contemporary system.

We acknowledge that the requirement for this RFP is to provide a Flat Rate for parts, materials & labor for the Access Control System, with all other equipment and systems being serviced on a time & materials basis. Both using rates and discount pricing structure indicated in our Proposal.

The functionality and security of the Access Control and CCTV systems are vital to the smooth running, efficiency and safety of City of Coral Gables & Police Dept personnel, visitors and general public. For this reason it is Benham's intent to ensure all systems work and any malfunctions are attended to promptly, to the best of our abilities and notwithstanding factors out of our control.

PLANNED PREVENTIVE MAINTENANCE (PPM)

The key to effective PPM for the next 3 years is a schedule of inspection & functional testing of every device in the City, in a rotating cycle that can be easily accomplished in a few hours per week. By breaking it down in to zones – eg physical location, building, floor (in PSB) – and spreading the workload across the testing period (month, quarter, bi-annual) as required, we can cover everything with the least disruption to staff & visitors to the facilities.

For example:

QUARTERLY TESTING OF CARD READERS, ELECTRIC STRIKES, MAGLOCKS, RTE MOTIONS ETC

MONTH ONE: Public Works: All buildings; Public Safety Building: Fire Station1

MONTH TWO: Public Safety Building: All Floors basement thru roof

MONTH THREE: Fire Station3; City Hall & Annex; Youth Center;

This can be worked out in detail in conjunction with Public Works so as to avoid any conflicts with other work being carried out, or to prioritize locations.

3 HOUR SERVICE RESPONSE

All Benham technicians are experienced at first-line (Tier1) diagnostics and trouble-shooting of Access Control & CCTV systems. On receipt of a request to attend to a problem, the closest available technician will be instructed to leave what they are doing and proceed to the location. That technician will determine the exact nature of the problem, trouble-shoot and attempt a repair. In the event he/she is not able to rectify the problem immediately, the Service Manager will communicate with Public Works as to the situation and arrange for the next step – eg obtaining replacement parts from stock or supplier, or escalating to a Senior Technician to assist or take over from the Technician.

In many situations a problem can be diagnosed and even rectified remotely. The City IT Dept has granted Benham's CTO secure VPN access to designated devices on the City Network, and this enables to CTO to immediately log in to the Access Control Server, as well as any NVR, from any location, 24/7. By this means we have been able to assist City managers & Police staff with a wide range of requests, from changes to Card Reader permissions to creating audit reports and checking video camera recordings, often within minutes of the request.

In the event that a field technician cannot make it to the location in the required time period, either the CTO, Installation Manager or Operations Manager will attend. This will be our primary response in the event of a catastrophic failure of critical devices.

All service visits will be documented in the form of a Benham Service Ticket, which the technician will have signed on site by someone authorized to do so and the Service Manager will include copies of Service Tickets with any billing or monthly reports sent to Public Works.

Senior Technicians assigned to the City of Coral Gables Account

Barry Shaw

- Has been with Benham for the past 15 years.
- Expert knowledge in Analog & IP Video Systems, Access Control & Audio Systems.
- Competent Network Engineer and Computer Tech.
- Has designed IP video systems for the casinos on board 85 Carnival Cruise Line ships.
- Managed the successful public bidding for CCTV, Access Control, Maintenance and Upgrades for City of Coral Springs (2002 – 2006), City of Oakland Park (2011 – present) and City of Coral Gables (2009 – present).
- Has worked extensively on the City of Coral Gables Access Control and CCTV systems.
- Basa/Fasa Certified

Luis Lopez

- Has worked at Benham for over 25 years.
- Expert in CCTV, Access Control and Wi-Fi.
- Basa/Fasa Certified
- C-Cure Certified
- Exacq Certified
- Has worked extensively on the City of Coral Gables Access Control & CCTV systems

Robin Isadore

- Has worked for Benham for 12 years and in the electronic security business for over 20 years.
- Expert in CCTV, Burglar Alarms and Access Control.
- Basa/Fasa certified.
- Exacq certified.
- Royal Caribbean and Celebrity Cruise Lines preferred technician to service their access control systems for their safes on board the ships.
- Has worked extensively on the City of Coral Gables Access Control & CCTV systems

Hugo Sanchez

- Joined Benham earlier this year.
- Prior to that he worked 10+ years for Essex Security Alarms in NJ
- He is expert in Burglar Alarms, Fire Alarms, and Access Control.

Alan Conrad

- Holds our EF license #0000051.
- Has been in the industry for 40+ years
- Expert in Burglar Alarms, Fire Alarms and Access Control.
- Has worked extensively on the City of Coral Gables Access Control & CCTV systems
- Basa/Fasa certified
- Millenium certified

STATE OF FLORIDA
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION
ELECTRICAL CONTRACTORS LICENSING BOARD



LICENSE NUMBER	
EF0000051	

The ALARM SYSTEM CONTRACTOR I
Named below IS CERTIFIED
Under the provisions of Chapter 489 FS.
Expiration date: AUG 31, 2016

CONRAD, ALAN K
BENHAM PROTECTIVE SERVICES
10220 NW 50 STREET
SUNRISE FL 33351



ISSUED: 06/24/2014

DISPLAY AS REQUIRED BY LAW

SEQ # L1406240001622

BROWARD COUNTY LOCAL BUSINESS TAX RECEIPT
 115 S. Andrews Ave., Rm. A-100, Ft. Lauderdale, FL 33301-1895 – 954-831-4000
VALID OCTOBER 1, 2014 THROUGH SEPTEMBER 30, 2015

DBA: BENHAM PROTECTIVE SERVICES **Receipt #:** 181-1713
Business Name: BENHAM PROTECTIVE SERVICES **Business Type:** ELECTRICAL/ALARMS/CONTRACTOR (ALARM SYSTEM CONTRACTOR I)
Owner Name: ALAN K CONRAD **Business Opened:** 06/28/2000
Business Location: 10220 NW 50 ST **State/Country/Cert/Reg/Reg:** EF0000051
 SUNRISE **Exemption Code:**

Rooms **Seats** **Employees** **Machines** **Professionals**
 _____ _____ 20 _____ _____

Tax Amount	Number of Machines:			For Vending Business Only			Total Paid
	Transfer Fee	NSF Fee	Penalty	Prior Years	Collection Cost	Vending Type:	
54.00	0.00	0.00	0.00	0.00	0.00		54.00

THIS RECEIPT MUST BE POSTED CONSPICUOUSLY IN YOUR PLACE OF BUSINESS

THIS BECOMES A TAX RECEIPT

WHEN VALIDATED

This tax is levied for the privilege of doing business within Broward County and is non-regulatory in nature. You must meet all County and/or Municipality planning and zoning requirements. This Business Tax Receipt must be transferred when the business is sold, business name has changed or you have moved the business location. This receipt does not indicate that the business is legal or that it is in compliance with State or local laws and regulations.

Mailing Address:

BENHAM PROTECTIVE SERVICES
 10220 NW 50 ST
 SUNRISE, FL 33351

Receipt # ICP-13-00014143
Paid 08/29/2014 54.00

2014 - 2015

RECEIPT EXPIRES: September 30, 2015

BUSINESS NAME: BENHAM PROTECTIVE SERVICES
LOCATION ADDRESS: 10218 NW 50 ST 10 SU
ISSUE DATE: November 05, 2014
EXPIRATION DATE: September 30, 2015

TAX RECEIPT NUMBER: 15-00009410
BUSINESS CLASS: CONTRACTOR - ALL OTHERS
CONTROL NUMBER: 0012111

BUSINESS TAX:	164.02
PENALTY:	0.00
ADDITIONAL CHARGES TOTAL:	188.85
TOTAL:	352.87

Additional Charges Breakdown.....

<i>ANNUAL FIRE INSPECTION</i>	183.85000 X	1.00 =	183.85
<i>TECHNOLOGY FEE</i>	5.00000 X	1.00 =	5.00

Comments: -----ALARM CONTRACTOR-----

RECEIPT MUST BE CONSPICUOUSLY DISPLAYED TO PUBLIC VIEW AT BUSINESS LOCATION.
NOTICE: THIS RECEIPT BECOMES NULL & VOID IF OWNERSHIP, BUSINESS NAME, OR ADDRESS IS CHANGED.
TAXPAYER MUST APPLY TO BUSINESS TAX DIVISION FOR TRANSFER.

14

LOCAL BUSINESS TAX RECEIPT
RECEIPT EXPIRES: September 30, 2015

BUSINESS NAME: BRIGHT LINE INC
LOCATION ADDRESS: 10220 NW 50 ST 12 SU
ISSUE DATE: November 05, 2014
EXPIRATION DATE: September 30, 2015

TAX RECEIPT NUMBER: 15-00007181
BUSINESS CLASS: CONTRACTOR - ALL OTHERS
CONTROL NUMBER: 0009971

BUSINESS TAX:	164.0
PENALTY:	0.0
ADDITIONAL CHARGES TOTAL:	203.6
TOTAL:	367.6

Additional Charges Breakdown.....

ANNUAL FIRE INSPECTION	198.64000 X	1.00 =	198.6
TECHNOLOGY FEE	5.00000 X	1.00 =	5.0

Comments: ---INSTALLATION & SERVICE OF ELECTRIC-----

RECEIPT MUST BE CONSPICUOUSLY DISPLAYED TO PUBLIC VIEW AT BUSINESS LOCATION.
NOTICE: THIS RECEIPT BECOMES NULL & VOID IF OWNERSHIP, BUSINESS NAME, OR ADDRESS IS CHANGED.
TAXPAYER MUST APPLY TO BUSINESS TAX DIVISION FOR TRANSFER.

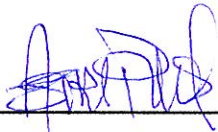
RESOLUTION GRANTING SIGNING AND AUTHORITY TO CONDUCT BUSINESS

WHEREAS, the Corporation desires to grant signing and authority to certain person(s) described hereunder.

RESOLVED, that the Board of Directors is hereby authorized and approved to grant signing and authority to conduct business to any one of the following person(s): **Kenneth Rush**. The foregoing signing and authority granted shall include, but shall not be limited to, the execution of Deeds, powers of attorney, transfers, assignments, contracts, obligations, certificates, and other instruments of whatever nature entered into by this Corporation.

The undersigned hereby certifies that he/she is the duly elected and qualified Secretary and the custodian of the books and records and seal of **Bright Line, Inc**, a corporation duly formed pursuant to the laws of the state of Florida and that the foregoing is a true record of a resolution duly adopted at a meeting of the Board of Directors and that said meeting was held in accordance with state law and the Bylaws of the above-named Corporation on August 17, 2015, and that said resolution is now in full force and effect without modification or rescission.

IN WITNESS WHEREOF, I have executed my name as Secretary and have hereunto affixed the corporate seal the above-named Corporation this 17th day of August, 2015.



Secretary

Corporate Address:
10220 NW 50th Street
Sunrise, FL 33351

State of incorporation: Florida

SECTION 6

Request for Proposal (RFP) No 2015.07.23

6.0: RFP RESPONSE FORMS

SUBMITTED TO:

City of Coral Gables
Office of the Chief Procurement Officer
2800 SW 72 Avenue
Miami, Florida 33155

1. The undersigned Proposer proposes and agrees, if this Proposal is accepted, to enter in a Contract with the CITY to perform and furnish all work as specified or indicated in the Proposal and Contract Documents for the Contract price and within the Contract time indicated in the Proposal and in accordance with the Other terms and conditions of the proposal and Contract Documents.
2. Proposer accepts and hereby incorporates by reference in this Proposal Response Form all of the terms and conditions of the Request for Proposal.
3. Proposer proposes to furnish all labor, services and supervision for the work described in this Request for Proposal.
4. Amendments (addendums) to Request for Proposal shall be identified as such and shall require the proposer acknowledge receipt of all amendments issued.

Addendum No. 1 Date 8/13/15 Initials [Signature]

Addendum No. _____ Date _____ Initials _____

Addendum No. _____ Date _____ Initials _____

No addendum was received _____ Date _____ Initials _____

5. Proposer accepts the provisions of the Contract as to penalties in the event of failure to provide services as indicated.
6. Proposers correct legal name: Brightline, Inc d/b/a Benham Protective Services
Address: 10220 NW 50th St
City/State/Zip: Sunrise, FL 33351
Telephone No./Fax No.: 954-578-1990 / 954-578-1810
Social Security or Federal I.D. No.: 65-0884980
Officer signing Proposals: Kenneth Rush Title: C.E.O.



Request for Proposal

RFP 2015.07.23

Security System Services

ADDENDUM No. 1

Issued Date: August 13, 2015

These questions are not verbatim but are summarized for clarity and conciseness for response purposes. You are to refer to the questions (Q) from prospective proposers and the City's answers (A) to those questions.

(Q1) Please provide a list and itemized device counts for each system, security alarm, access control and CCTV etc.

(A1) There is only an account for the access control all other is based on time and material within the proposal.

(Q2) Please provide if included, which burglar alarm system(s) that you reprogrammed and have it monitored?

(A2) There is None.

(Q3) The Maintenance agreement will included all replacement parts and labor to repair existing systems only? If so, is it during normal working hours M-F 8 am -4 Pm , excluding holidays? Of 24/7 hour ?

(A3) Yes, the maintenance agreement for the card access system only. Normal working Hours (Section 2.3) Monday – Friday 7:30 am -5:00 pm

(Q4) Please define in as much detail as possible the definition of “ Flat Rate” for planned preventative maintenance and repairs. Is this to include a yearly, quarterly, monthly or per call price? Does it need to include labor and parts ?

(A4) Contractor is to provide labor, parts and equipment to repair system. All labor and parts are to included: APC panels, mag locks, card reader pad. Contractor is to bill quarterly. (Ex. $\$52,000 / 4 = \$13,000$ quarterly)

(Q5) Please provide a detailed list of all equipment that shall fall under this “ Flat Rate” plan as RFP only provides an approximated outline as described in section 2.1. There is no CCTV Equipment listed. Is the preventative maintenance coverage for CCTV equipment part of this RFP?

3854 (18)

(A5) There is no CCTV listed due to the fact this is for time and materials only.

(Q6) Is the flat rate to include replacement costs for all technologies identified in Section 2.1.1 ?

(A6) No only for the card access

(Q7) Section 2.10.1, refers that "Contractor shall note and evaluate the condition of listed equipment" can the current evaluation of the current conditions of listed equipment be available for our review?

(A7) We will conduct a walk thru of our facility (2800 S.W. 72 Avenue) on Wednesday August 19, 2015 @ 10:00 am -12:00 pm.

(Q8) Section 2.34, refers to Parking, will the contractor be reimbursed for parking at City Facilities or does a parking contingency need to be included in our labor rate ?

(A8) All contractor license plate numbers must be turned in to our Parking Department. There is no charge to the contractor, the parking is Free.

(Q9) Will new projects not installed by the awarded contractor need to be included and covered under this contract?

(A9) New projects will be performed by the awarded contractor, unless the scope of work is not related to this RFP. The awarded contractor will have first priority.

(Q10) What software version is the City of Coral Gables currently using from software house ?

(A10) C- Cure 800 Version 8.3.0

(Q11) Is it a requirement to be certified by Prime system Manufacturer Software House?

(A11) Yes, however you may provide certificate for your current status with Software House.

(Q12) Please provide a list of existing equipment to estimate service and maintenance price.

(A12) See attachment (All Door Card Readers and APC Panels throughout the City)

(Q13) Will being a Miami- Dade SBE certified firm have any weight in awarding the contract ?

(A13) No

384 (19)

This Addendum shall be acknowledged in Section 5.0 on the Addendum form. All other terms and conditions shall remain in full force and effect.

Sincerely,

Chief Procurement Officer

38c

20

SECTION 7

Request for Proposal (RFP) No 2015.07.23

7.0: PROPOSAL PRICING SCHEDULE

PROPOSAL PRICING SCHEDULE FORM

Proposers should carefully follow the instructions outlined below, particularly with respect to the format and number of pages allotted to each topic, if applicable. Failure to follow these instructions may be considered grounds for excluding a proposal from further consideration.

Proposer shall submit a Proposal expressing its interest in providing the services described herein. To receive consideration, this Request for Proposal must be submitted in its entirety, with all forms executed, typed or printed in blue ink. Use of erasable ink is not permitted. All corrections to prices made by the Proposer must be initialed. Any additional information to be submitted as part of the Proposal may be attached behind the Proposal Pricing Schedule Form. Failure to submit this form in a may deem your Proposal non-responsive. Additional information shall be attached behind this form, carefully cross-referencing each item number and/or letter.

PROPOSERS NAME: Benham Protective Services
CONTACT NAME / TITLE: Kenneth Rush
SIGNATURE: [Signature] DATE: 8/20/15
ADDRESS: 10270 NW 50th St Sunrise FL 33351
TELEPHONE 954-578-1990 FACSIMILE 954-578-1990 EMAIL: kerry@benhamsecurity.com

PROPOSAL PRICING SCHEDULE ATTACHED

SECURITY SYSTEMS - CITYWIDE

Proposed Rate for Labor and Materials

Proposal Pricing Schedule

The Contractor shall indicate the specific amount for each type of service(s), as indicated below. Materials are to be at cost with the proposed mark-up for profit or handling (these charges to shall be based on a percentage).

PREVENTATIVE MAINTENANCE AND REPAIRS

FLAT RATE

\$ 6,600 /yr

LABOR CHARGES-HOURLY RATES

	REGULAR	OVERTIME TIME
• Head-End Work (CPU, Software, etc.) Technician	<u>\$79/Hr</u>	<u>\$118.50</u>
• Field Service (Non-Head-End) Technician	<u>\$68/Hr</u>	<u>\$102.00</u>
• Installation Work/New Work Technician/Installer	<u>\$56/Hr</u>	<u>\$84.00</u>
• Subcontractor	<u>\$68/Hr</u>	<u>\$102.00</u>
• Travel Charges	<u>0</u>	

(If travel charges are applied, how they are calculated, e.g., portal to portal, etc.)

GUARANTEED RESPONSE TIME: (Technician Physically On-Site)

- Normal Business Hours – Three (3) Hours
- After Normal Business Hours (Non-Holiday) – Four (4) Hours
- Holidays – Four (4) Hours

MATERIALS/PARTS:

1. Access Control Equipment (a) 40 % discount: vendor receives from manufacturer
(b) 20 % discount: given to Owner
2. CCTV (a) 40 % discount: vendor receives from manufacturer
(b) 20 % discount: given to Owner
3. Alarm Equipment (a) 40 % discount: vendor receives from manufacturer
(b) 20 % discount: given to Owner
4. Other () (a) 40 % discount: vendor receives from manufacturer
(b) 20 % discount: given to Owner

Note: A % must be written on both (a) & (b) lines. If not applicable, must type N/A.

ATTACHMENT "A"
PROCUREMENT FORMS

CITY OF CORAL GABLES

BIDDER STATEMENT

This questionnaire is to be submitted to the City of Coral Gables Procurement Division by the Bidder, along with the solicitation being submitted for the goods, services and/or construction required by the City of Coral Gables. Do not leave any questions unanswered. When the question does not apply, write the word(s) "None" or "Not Applicable", as appropriate. Failure to complete this form as applicable may be deemed non-responsive.

Company Name: Benham Protective Services

Contact Name: Kenneth Rush Title C.E.O.

Address: 10220 NW 50th St Sunrise, Fl 33351

Telephone 954-578-1990 Cellular 954-918-4588 Facsimile 954-578-1810

Email: ken@benhamsecurity.com

Federal Employer Identification Number (FEIN No.): 65-0884980

Check One: Corporation Partnership Sole Proprietary LLC / LLP Other

List all current licenses held and provide copies

- (a) State of Florida EF 0000051 Alarm System Contractor I
- (b) Miami Dade County Seaport Dept Permit # 4918
- (c) City of Coral Gables Municipal License None
- (d) Others _____

1. State the true, exact, correct and complete name of the partnership, corporation, and trade or fictitious name in which business is transacted and the address of the place of business.

Bidder Name: Bright Line, Inc d/b/a Benham Protective Services

The address of the principal place of business is: 10220 NW 50th St
Sunrise Fl 33351

2. How many years has organization been in business under present business name? 16

a. Under what other former names has organization operated? Benham Industries

3. Are any of the principals of this company employed by the City of Coral Gables? If so, disclose their name(s) below:

No

4. Indicate registration, license numbers or certificate numbers for the business or professions which are the subject of this IFB. Please attach certificate of competency and/or state registration.

Florida Alarm System Contractor I EF# 0000051

5. Have you ever failed to complete any work awarded to you or been held in default of a contract? (Y) _____ (N) X if yes, state when, where and why? (Please provide the name and contact information of the entity which was involved).

6. Have you, or a predecessor company or organization, filed bankruptcy in the last three (3) Years? (Y) _____ (N) X if yes, information must be provided pertaining to the proceeding and outcome of the action.

7. State whether you or any officers of your company have been involved in any claims or litigation in the last five (5) years in any way relating to the business being procured in this IFB. Provide details as to the cause and outcome (judgments and settlements) of those claims or litigation, whether it is the present company, a predecessor or related company.

N/A

8. Has your insurance coverage ever been cancelled for non-payment of insurance premiums or any other reason? (Y) _____ (N) X If yes, what was the reason? _____

9. Have you personally inspected the site of the proposed work? (Y) X (N) _____

10. **References:** List references that may be contacted to ascertain experience and ability of Bidder. Provide a minimum of three (3) references (*Government entities preferred*):

<u>Archbishop McCarthy</u> (Name)	<u>Richard</u> (Contact)	<u>954-434-8820</u> (Phone Number)	_____ (Email)
<u>High School</u> (Name)	<u>Jean</u> (Contact)	_____ (Phone Number)	_____ (Email)
<u>RCCL</u> (Name)	<u>Peter</u> (Contact)	_____ (Phone Number)	<u>plarsson@rccl.com</u> (Email)
<u>City of Oakland</u> (Name)	<u>Sgt Rick</u> (Contact)	_____ (Phone Number)	_____ (Email)
<u>Park P.D.</u> (Name)	<u>LaCerra</u> (Contact)	<u>454-497-4700</u> (Phone number)	_____ (Email)

Provide any additional information as to qualifications and/or experience, attach documentation to this form.

VALIDATION:

The undersigned certifies the information provided in this questionnaire is correct and accurate.

IF PARTNERSHIP:

Signature


Print Name of Firm

Print Name

Address

Title

IF CORPORATION:



Signature

Bright Line, Inc

Print Name of Corporation

Kenneth Rush

Print Name

10220 NW 50th St
SUNRISE FL 33351

Address

C.E.O.

Title

WITNESS:



Signature

Wayne Yetman

Print Name

General Manager

Title

(CORPORATE SEAL)

Attest:  _____ Secretary

VALIDATION (Cont'd):

IF LIMITED LIABILITY COMPANY (LLC) OR LIMITED LIABILITY PARTNERSHIP (LLP):

Signature

Name of Company

Print Name

Address

Title



IF SOLE PROPRIETORSHIP

Signature

Name of Firm

Print Name

Address

Title



**SWORN STATEMENT PURSUANT TO SECTION 287.133 (3) (a),
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES**

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

1. This sworn statement is submitted to City of Coral Gables
[print name of the public entity]
by Kenneth Rush, C.E.O.
[print individual's name and title]
for Bright Line Inc d/b/a Benham Protective Services
[print name of entity submitting sworn statement]

Whose business address is: 10270 NW 50th St Sunrise Fl
33351

and (if applicable) its Federal Employer Identification Number (FEIN) 65-0884990

If the entity has no FEIN, include the Social Security Number of the individual signing this sworn statement:
_____.)

2. I understand that a "public entity crime" as define in Paragraph 287.133(1)(g), **Florida Statutes**, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including, but not limited to, any Proposal or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), **Florida Statutes**, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.
4. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), **Florida Statutes**, means:
1. A predecessor or successor of a person convicted of a public entity crime; or
 2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
5. I understand that a "person" as defined in Paragraph 287.133(1)(e), **Florida Statutes**, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which Proposals or applies to Proposal on contracts for the provision of goods or services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.


6. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. **[indicate which statement applies.]**

Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

___ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

___ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list.
[attach a copy of the final order]

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.



[Signature]

AMERICANS WITH DISABILITIES ACT (ADA)
DISABILITY NONDISCRIMINATION STATEMENT

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

This sworn statement is submitted to City of Coral Gables
(print name of public entity)

by Kenneth Rush, C.E.O.
(print individual's name and title)

for Bright Line, Inc d/b/a Benham Protective Services
(print name of entity submitting sworn statement)

whose business address is: 10220 NW 50th St, Sunrise FL 33351

and (if applicable) its Federal Employer Identification Number (FEIN) 65-0884980
(If the entity has not FEIN, include Social Security Number of the individual signing this sworn statement:

_____.)

I, being duly first sworn state:

That the above named firm, corporation or organization is in compliance with and agreed to continue to comply with, and assure that any sub-contractor, or third party contractor under this project complies with all applicable requirements of the laws listed below including, but not limited to, those provisions pertaining to employment, provision of programs and service, transportation, communications, access to facilities, renovations, and new construction.

The American with Disabilities Act of 1990 (ADA), Pub. L. 101-336, 104 Stat 327, 42 U.S.C. 12101,12213 and 47 U.S.C. Sections 225 and 661 including Title I, Employment; Title II, Public Services; Title III, Public Accommodations and Services Operated by Private Entities; Title IV, Telecommunications; and Title V, Miscellaneous Provisions.

The Florida Americans with Disabilities Accessibility Implementation Act of 1993, Sections 5553.501-553.513, Florida Statutes

The Rehabilitation Act of 1973, 229 U.S.C. Section 794
The Federal Transit Act, as amended, 49 U.S.C. Section 1612
The Fair Housing Act as amended, 42 U.S.C. Section 3601-3631

[Signature]
[Signature]

Sworn to and subscribed before me this 20th day of August, 20 15

Personally known X

OR Produced identification:

Notary Public-State of FL

My Commission Expires 5/9/17

[Type of Identification]

Ariane Iagulli
[Printed, typed or stamped Commissioned name of Notary Public]



ARIANE IAGULLI
MY COMMISSION # FF 016570
EXPIRES: May 9, 2017
Bonded Thru Budget Notary Services

NON-COLLUSION AFFIDAVIT

State of Florida)

)ss.

County of Broward)

Kenneth Rush being first duly sworn, deposes and says that:

(1) Affiant is the C.E.O. (Owner, Partner, Officer, Representative or Agent) of Benham Protective Services the Bidder / Proposer that has submitted the attached Solicitation;

(2) Affiant is fully informed respecting the preparation and contents of the attached Bid/Proposal and of all pertinent circumstances respecting such Solicitation;

(3) Such submittal is genuine and is not a collusive or sham Solicitation;

(4) Neither the said Bidder / Proposer nor and of its officers, partners, owners, agents, representatives, employees or parties in interest, including this affiant, have in any way colluded, conspired, connived or agreed, directly or indirectly, with any other Bidder / Proposer or firm, or person to submit a collusive or sham Solicitation in connection with the work for which the attached submittal; or to refrain from bidding in connection with such work; or have in any manner, directly or indirectly, sought by agreement or collusion, or communication, or conference with any Bidder, firm, or person to fix any overhead, profit, or cost elements of the Solicitation price or the Solicitation price of any other Bidder / Proposer, or to secure through any collusion, conspiracy, connivance, or unlawful agreement any advantage against (Recipient), or any person interested in the proposed work;

(5) The price or prices quoted in the attached submittal are fair and proper and are not tainted by any collusion, conspiracy, connivance, or unlawful agreement on the part of the Bidder or any other of its agents, representatives, owners, employees or parties in interest, including this affiant.

[Signature]

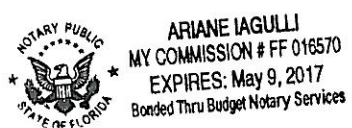
Sworn to and subscribed before me this 20th day of August, 2015

Personally known X

OR Produced identification:

[Type of Identification]

Notary Public-State of FL
My Commission Expires 5/9/17



Ariane Jagulli
[Printed, typed or stamped Commissioned name of Notary Public]

DRUG-FREE WORK PLACE FORM

Benham
Protective
Services
(Name of Business)

The undersigned vendor in accordance with Florida Statute 287.087 hereby certifies that Benham Protective Services does:
(Name of Business)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the work place, the business's policy of maintaining a drug-free workplace, any available drug counseling, Employee Assistance Programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee a copy of the statement specified in subsection (1) that are engaged in providing the commodities or contractual services that are proposed.
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are proposed, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.



Bidder Signature

8/20/15

Date

CERTIFICATION OF BIDDER STATEMENT

I Kenneth Rush, C.E.O. certify that I am authorized to act on behalf
(Name) (Title)

of Benham Protective Services pursuant to the IFB and further
(Name of Business)

acknowledge and understand the information contained in response to this Bidder Statement shall be relied upon by Owner awarding the contract and such information is warranted by Bidder to be true and correct. The discovery of any omission or misstatement that materially affects the Bidder Statement to perform under the contract shall cause the City to reject the bid or proposal, and if necessary, terminate the award and/or contract. I further certify that the following are the names, titles and official signatures of those persons authorized to act by the foregoing statement.

<u>NAME</u>	<u>TITLE</u>	<u>SIGNATURE</u>
<u>Wayne Yetman</u>	<u>General Manager</u>	<u>[Signature]</u>
<u>Barry Shaw</u>	<u>C.F.O.</u>	<u>[Signature]</u>

[Signature]
Signature

State of Florida

County of Broward

On this the 20 day of Aug., 2015, before me, the undersigned Notary Public of the State of Florida, personally appeared Wayne Yetman and Barry shaw and whose name(s) is/are subscribes to
(Name(s) of individual(s) who appeared before notary)

the within instrument, and acknowledge it's execution.

Ariane Iagulli
NOTARY PUBLIC, STATE OF FLORIDA

NOTARY PUBLIC
SEAL OF OFFICE:



ARIANE IAGULLI
MY COMMISSION # FF 016570
EXPIRES: May 9, 2017
Bonded Thru Budget Notary Services

ARIANE IAGULLI
(Name of Notary Public: Print, Stamp or Type as Commissioned.)

Personally known to me, or
Produced identification:

(Type of Identification Produced)

Benham Protective Services
Balance Sheet
 As of December 31, 2014

	<u>Dec 31, 14</u>
ASSETS	
Current Assets	
Checking/Savings	
Bright Line Operating Account	92,257.14
Hamilton Merchant Acct - PNC	11,969.51
Bright Line Merchant Acct - PNC	1,773.56
Petty Cash	300.00
Total Checking/Savings	<u>106,300.21</u>
Accounts Receivable	
Accounts Receivable	
Res for Uncollect accts	-34,000.00
Accounts Receivable - Other	1,431,884.35
Total Accounts Receivable	<u>1,397,884.35</u>
Total Accounts Receivable	<u>1,397,884.35</u>
Total Current Assets	<u>1,504,184.56</u>
Fixed Assets	
Furniture & Fixtures	3,485.28
Leased Hold Improvements	42,373.59
Office Equipment	
Infrastructure upgrade	38,630.87
Office Equipment - Other	26,152.83
Total Office Equipment	<u>64,783.70</u>
Vehicles	
2014 Nissan VN-6EK702525	23,891.17
2003 Cadillac	8,331.49
Ford Vans - 2006 (4)	88,028.00
2002 Chevrolet	8,712.96
2003 Chevrolet	10,252.30
2008 Mercedes Benz - 580	33,742.20
2011 Ford Van- 555	24,806.28
2011 Ford Van 362	22,566.40
2012 Ford Fiesta 9785	19,088.77
2012 Ford Fiesta 47631392	19,318.62
2012 Ford Transit 7026	23,879.37
2013 Ford Transit 2821	25,219.46
2013 Nissan NV-9DN101235	30,221.36
2013 Nissan NV-4DN102650	30,859.81
Vehicles - Other	115,847.24
Total Vehicles	<u>484,765.43</u>
Accumulated Depreciation	<u>-151,124.34</u>
Total Fixed Assets	<u>444,283.66</u>
Other Assets	
Due from Secur	272,000.00
Due from HTTS	9,802.10
Due from Hamilton	642,632.05
Due from NO RUSH	13,852.20
Security Deposits	
FPL # 23482	500.00
FPL # 5463	1,097.00
Total Security Deposits	<u>1,597.00</u>
Total Other Assets	<u>939,883.35</u>
TOTAL ASSETS	<u><u>2,888,351.57</u></u>
LIABILITIES & EQUITY	

34

Benham Protective Services

Balance Sheet

As of December 31, 2014

	<u>Dec 31, 14</u>
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	289,809.94
Total Accounts Payable	<u>289,809.94</u>
Credit Cards	
Advanta	3,103.36
American Express	123,867.61
Amex - Biosafety	4,275.25
Amex - No Rush	19,112.04
Citibusiness Card	3,832.82
Total Credit Cards	<u>154,191.08</u>
Other Current Liabilities	
Due to Hamilton	4,647.05
Due to Sean Koester	129,650.00
Due to ESSI	51,139.92
Due to Benham Security	76,733.95
Due to Secur Technologies	89,224.22
Direct Deposit Liabilities	-37,345.37
Due to AFA	177,476.76
Due to BNS	2,754.46
Due to John J. Pisano	23,667.34
Due to KPR	221,724.32
Due to Peter Novick	116,099.37
Loan Payable - King's Casino	39,490.00
Novick Loan - 2010	30,490.00
Payroll Liabilities	
FEDERAL WITHHOLDING	20,410.00
FL-UNEMPLOYMENT	959.96
INSURANCE-VISION	2,439.33
MEDICARE	2,751.21
SOCIAL SECURITY	11,763.77
Payroll Liabilities - Other	14,531.05
Total Payroll Liabilities	<u>52,855.32</u>
Sales Tax Payable	30.74
Total Other Current Liabilities	<u>978,638.08</u>
Total Current Liabilities	<u>1,422,639.10</u>
Long Term Liabilities	
Notes Payable	
Benham Security Loan Aug 2013	58,079.35
Cadillac 2003 - CBB	1,586.91
Ford Fiesta 2012-9786	7,855.78
Ford Fiesta 2012-9785	6,984.22
Ford Transit 2011-2362	3,312.46
Ford Transit 2011-7555	3,071.24
Ford Transit 2012-7026	13,841.64
Ford Transit 2013-2821	14,177.08
Loan - 580 Mercedes	12,523.20
Nissan VN 2013-1235	22,726.90
Nissan VN 2013-2650	23,205.43
Nissan VN 2014-2525	23,891.17
Total Notes Payable	<u>191,255.38</u>
Total Long Term Liabilities	<u>191,255.38</u>
Total Liabilities	1,613,894.48
Equity	
Add'l Paid in Capital	1,525,000.00

Benham Protective Services
Balance Sheet
As of December 31, 2014

	<u>Dec 31, 14</u>
Add'l paid in Capital 2009	208,880.89
Add'l Paid In Capital-Sharehold	2,329,811.57
Capital Stock	100.00
Equity	69,898.83
Retained Earnings	-3,353,912.22
Net Income	494,678.02
Total Equity	<u>1,274,457.09</u>
TOTAL LIABILITIES & EQUITY	<u><u>2,888,351.57</u></u>

Benham Protective Services
Balance Sheet
 As of December 31, 2013

	<u>Dec 31, 13</u>
ASSETS	
Current Assets	
Checking/Savings	
Bright Line Operating Account	-17,355.92
Hamilton Merchant Acct - PNC	11,969.51
Bright Line Merchant Acct - PNC	2,186.10
Petty Cash	300.00
Total Checking/Savings	<u>-2,900.31</u>
Accounts Receivable	
Accounts Receivable	
Res for Uncollect accts	-34,000.00
Accounts Receivable - Other	1,431,884.35
Total Accounts Receivable	<u>1,397,884.35</u>
Total Accounts Receivable	1,397,884.35
Other Current Assets	
Employee Loans	
Jonathan Sasser	600.00
Laurie-Ann Murray	146.25
Employee Loans - Other	-600.00
Total Employee Loans	<u>146.25</u>
Total Other Current Assets	<u>146.25</u>
Total Current Assets	1,395,130.29
Fixed Assets	
Furniture & Fixtures	2,080.78
Leased Hold Improvements	42,373.59
Office Equipment	
Infrastructure upgrade	38,630.87
Office Equipment - Other	26,152.83
Total Office Equipment	<u>64,783.70</u>
Vehicles	
2003 Cadillac	6,744.53
Ford Vans - 2006 (4)	88,028.00
2002 Chevrolet	8,712.96
2003 Chevrolet	10,252.30
2008 Mercedes Benz - 580	33,742.20
2011 Ford Van- 555	24,806.28
2011 Ford Van 362	22,566.40
2012 Ford Fiesta 9785	19,088.77
2012 Ford Fiesta 47631392	19,318.62
2012 Ford Transit 7026	23,879.37
2013 Ford Transit 2821	25,219.46
2013 Nissan NV-9DN101235	30,221.36
2013 Nissan NV-4DN102650	30,859.81
Vehicles - Other	115,847.24
Total Vehicles	<u>459,287.30</u>
Accumulated Depreciation	<u>-151,124.34</u>
Total Fixed Assets	417,401.03
Other Assets	
Due from Hamilton	489,282.23
Due from NO RUSH	12,477.20
Security Deposits	
FPL # 23482	500.00
FPL # 5463	1,097.00
	<u>1,097.00</u>

Benham Protective Services
Balance Sheet
As of December 31, 2013

	Dec 31, 13
Total Security Deposits	1,597.00
Total Other Assets	503,356.43
TOTAL ASSETS	2,315,887.75
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
Accounts Payable	461,748.44
Total Accounts Payable	461,748.44
Credit Cards	
Advanta	3,103.36
American Express	22,012.50
Amex - Biosafety	5,757.25
Amex - No Rush	25,348.04
Citibusiness Card	4,370.65
Total Credit Cards	60,591.80
Other Current Liabilities	
Due to ESSI	16,079.49
Due to Benham Security	70,783.95
Due to Secur Technologies	8,404.00
Direct Deposit Liabilities	3.00
Due to AFA	125,334.81
Due to BNS	-478.53
Due to John J. Pisano	60,000.00
Due to KPR	246,209.06
Due to Peter Novick	116,099.37
Loan Payable - King's Casino	51,490.00
Novick Loan - 2010	30,490.00
Payroll Liabilities	
CHILD SUPPORT GARNISHMENTS-FL	-69.23
FEDERAL WITHHOLDING	27,514.00
FL-UNEMPLOYMENT	1,725.59
INSURANCE-VISION	971.67
MEDICARE	3,742.77
SOCIAL SECURITY	16,003.62
Payroll Liabilities - Other	19,847.01
Total Payroll Liabilities	69,735.43
Total Other Current Liabilities	794,150.58
Total Current Liabilities	1,316,490.82
Long Term Liabilities	
Notes Payable	
Benham Security Loan Aug 2013	58,079.35
Cadillac 2003 - CBB	1,983.65
Ford Fiesta 2012-9786	12,370.88
Ford Fiesta 2012-9785	12,218.05
Ford Transit 2011-2362	9,258.31
Ford Transit 2011-7555	9,746.60
Ford Transit 2012-7026	20,311.95
Ford Transit 2013-2821	21,441.84
Loan - 580 Mercedes	19,271.64
Nissan VN 2013-1235	27,175.42
Nissan VN 2013-2650	27,760.17
Total Notes Payable	219,617.86
Total Long Term Liabilities	219,617.86
Total Liabilities	1,536,108.68

3:41 PM
08/20/15
Accrual Basis

Benham Protective Services
Balance Sheet
As of December 31, 2013

	<u>Dec 31, 13</u>
Equity	
Add'l Paid in Capital	1,525,000.00
Add'l paid in Capital 2009	208,880.89
Add'l Pain In Capital-Sharehold	2,329,811.57
Capital Stock	100.00
Equity	69,898.83
Retained Earnings	-2,899,066.76
Net Income	-454,845.46
	<hr/>
Total Equity	779,779.07
	<hr/>
TOTAL LIABILITIES & EQUITY	2,315,887.75
	<hr/> <hr/>

39

Benham Protective Services
Profit & Loss
 January through December 2014

	Jan - Dec 14
Ordinary Income/Expense	
Income	
Installations	805,561.29
RMR Sales	
RMR Sale - Billken	372,920.88
AFA Cash Recon	-70,760.90
RMR Sale - AFA	1,514,556.61
RMR Sales - Other	10,800.00
Total RMR Sales	1,827,516.59
Service & Monitoring Revenue	
Billken	643.00
AFA Reimbursements	335,468.14
Benham	79,615.85
Service & Monitoring Revenue - Other	1,292.35
Total Service & Monitoring Revenue	417,019.34
Total Income	3,050,097.22
Cost of Goods Sold	
Demo	154.02
Hardware	14,519.30
Blueprints & Printing	7,584.38
Equipment	950,442.09
Equipment Rental	4,832.57
Permits & Licenses	9,279.79
Sub-Contractor	55,055.81
Total COGS	1,041,867.96
Gross Profit	2,008,229.26
Expense	
Internet Expense	16,580.99
interest	13,684.38
Monitoring Expense	4,642.46
Advertising & Promotion	
Printing & Reproductions	103.88
Uniforms	1,710.97
Advertising & Promotion - Other	6,425.74
Total Advertising & Promotion	8,240.59
Automobile	
GPS	4,042.90
Auto Registrations	116.60
Auto Lease	247.33
Car Allowance	14,359.04
Gas	104,466.27
Misc Auto Expense	30.00
Repairs	16,967.98
Tolls/Parking	13,528.07
Total Automobile	153,758.19
Equipment Maintenance-Contract	10.13
Bank Service Charges	
Leased Equipment	112.24
Monthly Fees	14,192.11
Bank Service Charges - Other	5.00
Total Bank Service Charges	14,309.35
Charitable Contributions	1,600.00
Computer equipment	74.19
Credit Card Fees	2,026.01

40

Benham Protective Services
Profit & Loss
 January through December 2014

	Jan - Dec 14
Dues and Subscriptions	
Insurance	8,031.06
Property & Casualty	
Auto	9,666.80
Dental	56,824.40
Health	5,224.38
Liability	50,126.16
Worker's Comp.	36,695.85
	24,208.50
Total Insurance	182,746.09
Interest Expense-Autos	
2012 Ford Transit - 7026	70.00
2013 Ford Transit - 2821	70.00
2012 Ford Fiesta - 9786	60.00
2012 Ford Fiesta - 9785	60.00
2013 Nissan VN - 2650	639.46
2013 Nissan VN - 1235	626.01
2011 Ford Transit -2362	60.00
2011 Ford Transit -7555	60.00
Loan Interest (multiple)	1,177.96
Interest Expense-Autos - Other	4,327.58
Total Interest Expense-Autos	7,151.01
License & Taxes	
Licenses	4,182.88
License & Taxes - Other	720.53
Total License & Taxes	4,903.41
Merchant Account Fees	550.17
Misc Expense	
Holiday Expenses	116.30
Tax Penalty	22,388.29
Penalties	399.99
Late Fees	1,119.85
Misc Expense - Other	6,850.59
Total Misc Expense	30,875.02
Occupancy Costs	
Electric	10,627.36
Repairs & Maintenance	1,140.58
Rent	63,014.12
Janitorial	3,221.85
POA Fees	12,500.00
Total Occupancy Costs	90,503.91
Office & General	
Supplies	2,881.40
Copier Leasing	2,715.83
Office & General - Other	9,496.87
Total Office & General	15,094.10
Payroll Expenses	
Payroll Taxes	
FUTA	1,412.59
Medicare	17,305.97
OASDI	14,187.12
SUTA	73,997.87
Total Payroll Taxes	106,903.55
Sales Commissions -Advanced	3,846.20
Sales Commissions	43,577.82

41

Benham Protective Services
Profit & Loss
 January through December 2014

	Jan - Dec 14
Payroll Expenses - Other	983,129.46
Total Payroll Expenses	1,137,457.03
Postage and Delivery	
Shipping	812.31
Postage and Delivery - Other	13,208.00
Total Postage and Delivery	14,020.31
Professional Development	
Professional Fees	1,647.00
Consulting	19,710.00
Accounting Fees	625.00
Legal Fees	15,580.13
License Holder	9,600.00
Total Professional Fees	45,515.13
Reconciliation Discrepancies	-1.45
Recruiting/Hiring Expenses	15,731.50
Storage Rental	3,066.08
Telephone Expense	
Land Lines	12,105.40
Cell Phones	27,560.62
Total Telephone Expense	39,666.02
Travel & Ent	
Meals & Entertainment	1,739.92
Travel	
Parking/Tolls	253.30
Per Diem	4,783.17
Car Rental/Taxis	3,131.89
Meals	4,239.72
Lodging	27,222.87
Travel	42,910.18
Total Travel	82,541.13
Travel & Ent - Other	216.40
Total Travel & Ent	84,497.45
XMAS BONUS	5,950.00
Total Expense	1,902,330.13
Net Ordinary Income	105,899.13
Other Income/Expense	
Other Income	
Overhead Allocation	247,000.00
Other Income	16,225.49
Total Other Income	263,225.49
Net Other Income	263,225.49
Net Income	369,124.62

Benham Protective Services
Profit & Loss
 January through December 2013

	<u>Jan - Dec 13</u>
Ordinary Income/Expense	
Income	
Installations	1,231,249.17
Monitoring	2,841.11
RMR Sales	
BNS Sale	47,515.04
RMR Sale - AFA	645,128.45
Progress Payments	0.00
Total RMR Sales	692,643.49
Recurring Monthly Revenue (RMR)	24,577.91
Service & Monitoring Revenue	
AFA Reimbursements	238,001.33
Benham	131,396.95
Total Service & Monitoring Revenue	369,398.28
Total Income	2,320,709.96
Cost of Goods Sold	
Hardware	6,717.21
Blueprints & Printing	44.91
Equipment	747,027.64
Equipment Rental	13,421.18
Freight -Out	4,066.04
Permits & Licenses	5,826.52
Sub-Contractor	23,163.25
Total COGS	800,266.75
Gross Profit	1,520,443.21
Expense	
Internet Expense	14,415.84
Interest Expense - Other	
Benham Security Loan	720.69
Total Interest Expense - Other	720.69
Monitoring Expense	1,514.58
Referral Fees	2,600.00
Advertising & Promotion	
Printing & Reproductions	1,430.00
Trade Shows	
Trade Show Fees	7,948.92
Total Trade Shows	7,948.92
Advertising & Promotion - Other	6,246.30
Total Advertising & Promotion	15,625.22
Automobile	
GPS	540.00
Auto Registrations	301.11
Car Allowance	13,271.53
Gas	113,779.00
Misc Auto Expense	107.00
Repairs	17,633.44
Tolls/Parking	16,331.12
Total Automobile	161,963.20
Bank Service Charges	
Monthly Fees	10,799.09
Bank Service Charges - Other	34.00
Total Bank Service Charges	10,833.09

Benham Protective Services
Profit & Loss
 January through December 2013

	<u>Jan - Dec 13</u>
Charitable Contributions	6,150.00
Credit Card Fees	
American Express fees	1,724.56
Visa/MC fees	2,953.09
Total Credit Card Fees	4,677.65
Demo Equipment	1,544.01
Dues and Subscriptions	6,433.18
Insurance	
Auto	66,427.06
Dental	4,901.01
Health	74,734.05
Liability	32,056.38
Worker's Comp.	15,682.72
Total Insurance	193,801.22
Interest Expense-Autos	
2003 Cadillac - CBB	401.40
2012 Ford Transit - 7026	830.64
2013 Ford Transit - 2821	999.74
2012 Ford Fiesta - 9786	364.40
2012 Ford Fiesta - 9785	433.57
2013 Nissan VN - 2650	887.85
2013 Nissan VN - 1235	869.17
2011 Ford Transit -2362	652.31
2011 Ford Transit -7555	711.99
Loan Interest (multiple)	1,177.96
Interest Expense-Autos - Other	8,742.23
Total Interest Expense-Autos	16,071.26
License & Taxes	
Licenses	1,834.04
Tangible Property Tax	976.72
License & Taxes - Other	983.99
Total License & Taxes	3,794.75
Marketing	3,380.00
Misc Expense	
Penalties	4,131.55
Late Fees	629.29
Misc Expense - Other	44,242.90
Total Misc Expense	49,003.74
Occupancy Costs	
Electric	9,271.14
Repairs & Maintenance	4,365.84
Rent	63,514.63
Janitorial	3,120.00
POA Fees	9,600.00
Total Occupancy Costs	89,871.61
Office & General	
Copier Leasing	539.80
Office & General - Other	18,125.72
Total Office & General	18,665.52
Payroll Expenses	
Contract BS employee	12,402.20
Employee Bonus	2,500.00
Payroll Taxes	
FUTA	1,353.77

44

Benham Protective Services

Profit & Loss

January through December 2013

	Jan - Dec 13
Medicare	15,001.24
OASDI	11,888.69
SUTA	64,148.20
Unemployment tax assesment	2,748.09
Payroll Taxes - Other	-2,959.05
Total Payroll Taxes	92,180.94
Sales Commissions	10,809.26
Payroll Expenses - Other	934,234.21
Total Payroll Expenses	1,052,126.61
Postage and Delivery	
Postage meter rental	336.45
Postage and Delivery - Other	10,965.22
Total Postage and Delivery	11,301.67
Professional Development	1,682.00
Professional Fees	
Consulting	24,160.00
Accounting Fees	8,657.00
Legal Fees	3,180.13
Total Professional Fees	35,997.13
Reconciliation Discrepancies	0.10
Recruiting/Hiring Expenses	30,812.74
Storage Rental	3,831.22
Small Tools & Equipment	330.65
Telephone Expense	
Land Lines	7,349.75
Cell Phones	33,099.27
Total Telephone Expense	40,449.02
Travel & Ent	
Meals & Entertainment	18,150.77
Travel	
Per Diem	7,490.00
Car Rental/Taxis	9,625.01
Meals	3,429.56
Lodging	20,046.77
Travel	30,519.44
Travel - Other	2,657.80
Total Travel	73,768.58
Total Travel & Ent	91,919.35
Total Expense	1,869,516.05
Net Ordinary Income	-349,072.84
Other Income/Expense	
Other Income	
Corporate Overhead	10,156.92
Income Adjustments	-120,000.00
Other Income	4,070.46
Total Other Income	-105,772.62
Net Other Income	-105,772.62
Net Income	-454,845.46

45