

CITY OF CORAL GABLES

405 Biltmore Way
Coral Gables, FL 33134
(305) 460-5102

Finance Department / Procurement Division Request for Sole Source Procurement (Over \$25,000 requires Commission approval)

Section 2-689 A contract may be awarded without competitive bids or proposals when the Procurement Officer, after conducting a good faith review of all available sources, determines in writing, pursuant to a written request from a department head, that the contract by its very nature is not suitable to competitive bids or proposals, as there is only one source for the required supply, service or construction item capable of fulfilling the needs of the city.

CONTRACT ID: _____

PART I: Department/Vendor Information

Division/ Department		Dept. Contact		Requisition No.	
Suggested Vendor		Service/Item Description		Value	

PART II: Explanation (Supporting documentation must be attached)

Sole Source Justification	
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Department Head Signature

Date

Chief Procurement Officer Signature

Date



L3HARRIS TECHNOLOGIES, INC.

Communication Systems
221 Jefferson Ridge Parkway
Lynchburg, VA USA 24501-6952
Phone 1-800-368-3277

L3Harris.com

November 20th, 2025

Coral Gables Police Department
Attn: Hector R. Avelino Jr.
Radio Technician Manager
2151 Salzedo Street
Coral Gables, FL 33134

Communications International Inc., L3Harris Authorized Service Center and Sole Source Provider

This letter serves as written confirmation that Communications International, Inc. with offices in Vero Beach Florida, is a L3Harris Dealer and Regional Center of Excellence - Elite Channel Partner in good standing with L3Harris Technologies, Inc. As such, Communications International Inc. is authorized to resell L3Harris Public Safety and Professional Communications products as outlined in the L3Harris partner agreement.

Communications International Inc. is also a L3Harris PSPC Authorized Service Center (ASC) and is trained and certified to service & repair L3Harris PSPC products. Orders for L3Harris equipment, service, repairs and calibrations of L3Harris products and associated accessories may be placed through Communications International Inc. or L3Harris.

Additionally, Communications International, Inc. is the authorized service provider for the Coral Gables Police Department and their L3Harris communications equipment.

Please contact me if you have any questions.

Respectfully,

Chris Johnson
Southeast Channel Manager
COMMUNICATIONS SYSTEMS / L3HARRIS TECHNOLOGIES
Mobile: +1-434-485-2090
ACTION-URGENCY-EXCELLENCE



Communications International, Inc.
2150 15th Ave
VERO BEACH, FL 32960

Quotation

Page	1 of 1
Quotation ID	QO0039189
Date	10/03/2025
Expiration date	10/31/2025
Terms	N30
Requested By	Hector Avelino
Salesperson	John-Paul Gonzalez
Phone	(305) 436-8233
E-mail	jgonzalez@ask4ci.com

Bill to

Coral Gables Police Department
2151 Salzedo Street
CORAL GABLES, FL 33134

Delivery address

Coral Gables Police Department
2151 Salzedo Street
CORAL GABLES, FL 33134

CGPD Software Services 25-26
Software Services Oct. 1, 2025 to Sept. 31, 2026

Item	Description	Quantity	Price	Line Discount	Net Price	Extended Price
YRGS5J	Service,Priority TAC,P25 Support	1.00	35,993.00	0%	35,993.00	35,993.00
YR-SZ9F	Security Update Mgmt Services (SUMS+) E-Delivery	1.00	62,058.00	0%	62,058.00	62,058.00
YR-GS5N	Software Managed Services (SMS) E-Delivery	1.00	62,058.00	0%	62,058.00	62,058.00

Order Acceptance - Please sign below

Pre-tax Total	\$160,109.00
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Signature _____
Printed name _____
Date _____

***This quotation does not include tax
Applicable taxes will be calculated during invoicing***

Not an Invoice – Do Not Pay

By signing this quotation and/or submitting a purchase order pursuant to this quotation you acknowledge that you have read and agree to be bound by Communications International, Inc.'s terms and conditions of sale, service, and technical support. Orders may be subject to shipping & handling charges. All warranties are manufacturer's warranties. Terms and Conditions: www.ask4ci.com/termsandconditions

This proposal does not reflect (include) material/labor cost escalations beyond a standard inflationary rate (SIR) of 6.5%. We reserve the right to recover cost impacts above (SIR). Equipment will be invoiced upon delivery.

The prices set forth in this quotation are based on Ci's supplier pricing and the laws and regulations in effect as of the date of this quotation and Ci expressly reserves the right to change its pricing if Ci's supplier pricing is increased or there occurs a Force Majeure event or circumstance (as that term is defined in the attached terms and conditions governing this quotation).

CITY OF CORAL GABLES

- MEMORANDUM -

TO: EDWARD J. HUDAK JR.
CHIEF OF POLICE

DATE: OCTOBER 31, 2025

FROM: HECTOR R. AVELINO JR.
RADIO SHOP
9570
VIA CHAIN OF COMMAND

SUBJECT: COMMUNICATIONS INTL
SOLE SOURCE REQUEST

ACTION/RECOMMENDATION:

Request a Sole Source Authorization to Communications International for the purpose of renewing a L3 Harris software services maintenance agreement for the Coral Gables P25 Public Safety Radio System.

BACKGROUND:

The Coral Gables P25 radio system is a mission critical communications infrastructure built with L3HARRIS licensed server operating system software and proprietary dispatch user interface software. The software runs on the following platforms located at the following:

- Police and Fire Headquarters – 4th Floor Dispatch Center (Dispatch Consoles) – Nineteen 911 Radio Dispatch Symphony Consoles with Windows 10 LTSC and L3 Harris proprietary dispatching software.
- Police and Fire Headquarters – 3rd Floor (Radio System Core) – A Dell hardware server system with twenty-two Windows Server 2016 and Red Hat Linux Server virtual machines also running L3 Harris proprietary software as part of the radio system backbone.
- Trolley Depot Building – 2nd Floor Backup PSAP (Dispatch Consoles) – Five 911 Radio Dispatch Symphony Consoles with Windows 10 LTSC and L3 Harris proprietary dispatching software.
- Regions Bank Radio Site (Radio System Core) - A Dell hardware server system with eight Windows Server 2016 and Red Hat Linux Server virtual machines also running L3 Harris proprietary software as a redundant live switching server backup for the radio system backbone.
- UMPD Dispatch Center (Dispatch Consoles) - Two 911 Radio Dispatch Symphony Consoles with Windows 10 LTSC and L3 Harris proprietary dispatching software.

As to ensure network security across radio system equipment, it is necessary to renew the L3HARRIS (SUMS) Security Update and Software Update Managed Services along with the annual technical support priority call center services. The software updates and network security patches are tested at the factory before implementing a live public safety communications system. The L3HARRIS TAC support call center provides radio system technical support and online website access to technical manuals along with hardware software code updates for radio equipment. L3HARRIS is a communications equipment manufacturer and provides government sector sales and service through assigned regional representatives. Communications International is our assigned L3Harris representative; therefore, Communications International is the single source for L3Harris equipment purchases and annual software services renewals.

SYNOPSIS/CONCLUSION:

The annual renewal cost for software services for this billing cycle is \$160,109 and funding is available from the TSD software maintenance account # 001-5030-521-5401. The cost of this procurement is above \$25,000 cap and will require city commission approval.

ATTACHMENTS:

1. Request for Sole Source Procurement
2. Sole Source Letter
3. Quotation


APPROVAL



Tomas Salcedo, Sergeant
Technical Services Division

Unavailable

Javier Bruzos, Lieutenant
Technical Services Division



David Lemon, Major
Technical Services Division

DATE

11/7/25


11-24-25

DISAPPROVAL

Tomas Salcedo, Sergeant
Technical Services Division

Javier Bruzos, Lieutenant
Technical Services Division

David Lemon, Major
Technical Services Division



Thomas Hanlon
Assistant Chief of Police

11/24/25

Thomas Hanlon
Assistant Chief of Police



Edward J. Hudak Jr.
Chief of Police

11/25/25

Edward J. Hudak Jr.
Chief of Police

HA/ha