



The City of Coral Gables

Procurement Division

2800 S.W. 72ND AVENUE
MIAMI, FLORIDA 33155

November 7, 2025

All Responding Bidders (See Distribution List)

SUBJECT: IFB 2025-036 Purchase of Marine Fire Rescue Vessel

Dear Bidders,

The evaluation of the bids submitted in response to the above cited solicitation is complete. The City Manager has recommended an award as shown in the attached document.

This notice is provided in accordance with Section 2-910 (c) of the Code of the City of Coral Gables. Our provision of this notice also serves to confirm the lifting of the Cone of Silence from this procurement action as dictated by Section 2-1027 (4)(b) of the same City Code.

Thank you for your participation in this competition. If you have any questions please contact Neivy Garcia, Procurement Specialist at 305-460-5121 or ngarcia2@coralgables.com.

Sincerely,

A handwritten signature in blue ink, appearing to read "Celeste S. Walker-Harmon".

Celeste S. Walker-Harmon
Chief Procurement Officer

Attachment: Award Recommendation

Distribution List: DGS Boats, Corp
Legacy Innovations, LLC
Technology International, Inc.
Tideman Boats US, LLC

CITY OF CORAL GABLES

-MEMORANDUM-

TO: Honorable Mayor, Vice-Mayor,
and members of the City Commission

DATE: November 7, 2025

FROM: Peter J. Iglesias, P.E. Peter J.
City Manager Iglesias

Digitally signed by Peter
J. Iglesias
Date: 2025.11.07
12:48:42 -05'00'

SUBJECT: Award Recommendation
IFB 2025-036 Purchase of Marine
Fire Rescue Vessel

At the next available City Commission Meeting, an award recommendation for IFB 2025-036 Purchase of Marine Fire Rescue Vessel will be included on the agenda. This memorandum serves to notify you that in accordance with Section 2-763 of the City Code entitled "Contract Award", my recommendation for award of the subject IFB is as follows:

- 1) Accept the Chief Procurement Officer's recommendation to award DGS Boats, Corp., the most responsive and responsible bidder.
- 2) Execute a contract with DGS Boats, Corp. in the estimated total amount of \$300,062.00.
- 3) Reaffirm the city's right to pursue alternative courses of action.

On September 17, 2025, the Procurement Division of Finance formally advertised, issued and distributed IFB 2025-036 Purchase of Marine Fire Rescue Vessel. Thirty-seven (37) prospective bidders were notified through INFOR, the City's web-based e-Procurement system.

Four (4) bids were received on October 17, 2025, in response to the IFB: DGS Boats, Corp., Legacy Innovations, LLC, Technology International, Inc., and Tideman Boats US, LLC.

The responses were reviewed by the Procurement Division to determine responsiveness to the requirements of the IFB. During the responsiveness review, it was determined by Procurement, after consulting with the City Attorney's Office, that Legacy Innovations, LLC. was non-responsive based on failure to provide sufficient detail (a complete submittal) and documentation in their submittal as required per Sections 3(A)(1) and 3(A)(2) of the IFB. The Procurement Division finalized its' due diligence process and confirmed that DGS Boats, Corp, is responsive to the requirements of the IFB and a responsible bidder. Once this step was completed, the Fire Department conducted an evaluation of the most responsive submittal and concurred with Procurement's findings. See attached Tabulation of Bids received.

A more detailed description of the IFB, response, and evaluation results will be provided to you as part of the agenda package.

Please contact me should you have any questions.

Copy:

Cristina M. Suarez, City Attorney

Billy Y. Urquia, City Clerk

Marcos De La Rosa, Fire Department Chief

Diana M. Gomez, Finance Director

Celeste S. Walker-Harmon, Assistant Finance Director for Procurement

**City of Coral Gables, Florida
Bid Tabulation**

| | |
|-------------------|---------------------------------------|
| ITB No.: | IFB 2025-036 |
| Bid Title: | Purchase of Marine Fire Rescue Vessel |
| Bid Opening Date: | October 17, 2025 @ 2:00 pm |
| Prepared by: | Neivy Garcia |

| | | Lowest Response Responsible Vendor | | Deemed Non Responsive | | | | | | | |
|--|--|------------------------------------|-----------------|--|--------------|--|--------------|---|--------------|--|--------------|
| VENDOR NAME | | | | DGS Boats Corp | | Legacy Innovation, LLC | | Technology International, Inc. | | Tideman Boats US, LLC | |
| Vendor FEIN | | | | 38-4021157 | | 81-3771221 | | 65-0342335 | | 87-4599820 | |
| Corporation Address/ Locations (County & State): | | | | 7429 Riviera Blvd. Unit 15 Miramar, FL 33023 | | 81 Adon Road Rozet, WY 82727 | | 1331 Sputh International Parkway, Suite 2251 Lake Mary, FL 32746 | | 5000 NW 5 St. Ocala, FL | |
| Local Preference Affirmed? | | | | No | | No | | No | | No | |
| Local 5% Preference Applicable? Coral Gables/ Miami-Dade County | | | | No | | No | | No | | No | |
| Vendor Contact (for this bid) | | | | Leonardo Machado, CFO | | | | Jorge Olivero, Owner | | Patrick Cahill, VP/Manager | |
| Vendor Contact Phone Number | | | | 561-648-8307 | | 786-282-5020 | | 407-359-2373 | | 978-360-4546 | |
| Vendor Contact Email | | | | office@dgsboats.com | | jorge@jormakeequipment.com | | tii@tii-usa.com | | pcahill@unitedplastic.com | |
| NO. | DESCRIPTION | Quantity | Unit of Measure | Unit Price | Line Total | Unit Price | Line Total | Unit Price | Line Total | Unit Price | Line Total |
| 1 | Custom-built twenty-eight (28) foot marine fire rescue vessel, DGS Monster Model: DGS PRO 28 SAR, or approved equivalent, that meets the operational requirements of the City's Fire Department in access-challenged inland and coastal waterways. | 1 | EA | \$300,062.00 | \$300,062.00 | \$270,495.78 | \$270,495.78 | \$328,465.00 | \$328,465.00 | \$349,214.00 | \$349,214.00 |
| | TOTAL BID AMOUNT | | | | \$300,062.00 | | \$270,495.78 | | \$328,465.00 | | \$349,214.00 |

Assigned Procurement Personnel: Neivy Garcia

Procurement Personnel Signature

Witness Signature: Eduardo Hernandez

11/5/25

11/5/25