

**Proposal Evaluation Form
RFP 2021-050 Body Worn Cameras
Totals Composite
Form Active**

Selection Criteria \ Proposers	Maximum Criteria Points per Evaluator	Total Maximum Sub-Criteria Points	Axon Enterprise, Inc
			TOTAL:
Experience & Qualifications	20	80	
Proposer’s qualifications including, but not limited to, company history and description, number of years in business, size, number of employees, office location where work is to be performed, licenses/certifications, credentials, capabilities and capacity to meet the City’s needs		20	20.0
Qualifications and experience of all proposed key personnel:		12	12.0
Financial Strength Rating from AM Best, with a minimum of A-, XIV & Financial Statements		8	7.0
Proposer’s relevant knowledge and experience in providing the services described in the “Scope of Services” to public sector agencies similar in size to the City of Coral Gables including details on the last two (2) BWC project implementations.		40	38.0
Experience & Qualifications Total			77.0
Project Understanding, Proposed Approach, Methodology	45	180	
Proposer’s overall detailed understanding, approach and methodology to perform the services solicited herein. Understanding of the RFP scope and requirements, implementation plan, strategies for assuring assigned work is completed on time, communication with City staff, and Proposer’s intent to positively and innovatively work with the City in providing the services outlined in this RFP.		28	28.0
Proposer’s capabilities and competency to provide the following: Disaster Recovery & System Administration		20	20.0
Training Plan		20	20.0
Project Implementation		20	19.0
Warranty		20	20.0
Maintenance, Repair and Service		20	20.0
Wireless activation of the Body Worn Camera (Bluetooth/Wi-Fi)		8	8.0
Ability to differentiate the different types of activations (i.e., holster draw, CEW activation, or other methods of activation)		12	12.0
Provide a comprehensive description of your proposed ability to meet or exceed all of the technical requirements of the system and equipment		32	31.0
Project Understanding, Proposed Approach, Methodology Total			178.0
Past Performance and References	10	40	
Proposer’s three (3) references (but no more than five (5)) from public sector agencies, similar in size to the City of Coral Gables, for which Proposer has provided the services described in the RFP. Proposers MUST NOT include City of Coral Gables work or employees as references.		12	12.0
Public sector clients, if any, that have discontinued use of Proposer’s services within the past two (2) years and indicate the reasons for the same.		8	7.0
Incidents within the last five (5) years where (a) a civil, criminal, administrative, other similar proceeding was filed or is pending, if such proceeding arises from or is a dispute concerning the Proposer’s rights, remedies or duties under a contract for the same or similar type services to be provided under this RFP.		8	8.0
Any incident in the last five (5) years where there was an issue with recovering data and how the situation was resolved or concluded. This response must include any incident(s) where you failed to recover data.		12	11.0
Past Performance and References Total			38.0
Agreement Exceptions	5	20	
Review exceptions made by the proposer to the conditions listed in the agreement for the services.		20	19.0
Agreement Exceptions Total			19.0
Proposed pricing as shown on the Proposal Pricing Form.	20	80	76.0
Total Points	100	400	388.0
Ranking			1

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