

CITY OF CORAL GABLES

-MEMORANDUM-

TO: Honorable Mayor and
Members of the City Commission

Date: June 23, 2026

FROM: Peter J. Iglesias
City Manager

Jose (Joe)
Gomez
Digitally signed by Jose
(Joe) Gomez
Date: 2026.06.26
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SUBJECT: Award Recommendation
RFP 2026-009 Dance Programming
Services

At the next available City Commission Meeting an award recommendation for RFP 2026-009 Dance Programming Services will be included on the agenda. This memorandum serves to notify you that in accordance with Section 2-763 of the City Code entitled "Contract Award", my recommendation to the City Commission for award of the subject RFP is as follows:

- 1) Accept the recommendation of the Chief Procurement Officer to award the RFP and authorize negotiations with Furia Flamenca, LLC, the recommended responsive and responsible proposer for Dance Programming Services, RFP 2026-009.
- 2) Reaffirm the City's right to pursue alternative courses of action.

On April 10, 2026, the Procurement Division of Finance formally advertised, issued, and distributed Request for Proposals (RFP) 2026-009 Dance Programming Services. Eighty-three (83) prospective proposers were notified by INFOR, the City's web-based e-Procurement system.

On May 22, 2026, three (3) firms submitted proposals in response to the RFP: Dancefit by Fani, Furia Flamenca LLC., and Verdeja Schools of Ballet, Inc., dba MVSA Studios.

The responses were reviewed by the Procurement Division in order to determine responsiveness to the requirements of the RFP. During the review, it was determined by Procurement, after consulting with the City Attorney's office, that Dancefit by Fani would be deemed non-responsive based on the failure to submit a comprehensive proposal response that could be evaluated and Verdeja Schools of Ballet, Inc., dba MVSA Studios on the failure to provide pricing for all line items. The Procurement Division finalized its due diligence process and confirmed that Furia Flamenca LLC., is both responsive to the requirements of the RFP and responsible bidder.

On June 18, 2026, the Evaluation Committee convened to evaluate the one (1) responsive and responsible proposal. The Evaluation Committee recommended that the City negotiate with Furia Flamenca LLC., to provide the requested services for an initial three (3) year term with two (2) additional one (1) year periods.

After successful negotiations, a Professional Services Agreement will be executed. A more detailed description of the RFP, proposal response and evaluation results will be provided to you as part of the agenda package.

Please contact me should you have any questions.

Copy:

Cristina M. Suárez, City Attorney

Billy Y. Urquia, City Clerk

Carolina Vester, Assistant City Manager

Fred Couceyro, Community Recreation Director

Carlos Pichardo, Assistant Community Recreation Director

Diana M. Gomez, Finance Director

Celeste S. Walker-Harmon, Chief Procurement Officer