

CITY OF CORAL GABLES

405 Biltmore Way
Coral Gables, FL 33134
(305) 460-5102

Finance Department / Procurement Division Request for Sole Source Procurement (Over \$25,000 requires Commission approval)

Section 2-689 A contract may be awarded without competitive bids or proposals when the Procurement Officer, after conducting a good faith review of all available sources, determines in writing, pursuant to a written request from a department head, that the contract by its very nature is not suitable to competitive bids or proposals, as there is only one source for the required supply, service or construction item capable of fulfilling the needs of the city.

CONTRACT ID: _____

PART I: Department/Vendor Information

Division/ Department	Dept. Contact	Requisition No.
Suggested Vendor	Service/Item Description	Value

PART II: Explanation (Supporting documentation must be attached)

Sole Source Justification	
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Department Head Signature

Date

Chief Procurement Officer Signature

Date



PROPOSAL

ACTION TARGET PROPOSAL

Thank You

For allowing Action Target the opportunity to quote your range project. With over 35 years of experience, we appreciate you trusting us to meet the challenges of building your ideal facility.



Coral Gables PD

Quotation Number: 6342

Prepared by: Aaron Ludwig



3411 Mountain Vista Pkwy, Provo Ut 84606
ActionTarget.com | 888.377.8033

COMPLETE SHOOTING RANGE EQUIPMENT PACKAGE	Price
<p>TAC House, Kit #2</p> <ul style="list-style-type: none"> -43 wall panels -1 window panel -3 left doorways -3 right doorways -2 open doorways -50 center posts -20 "L" joints -58 "I" joints -18 "T" joints -2 "X" joints -2 end joints -All necessary hardware 	\$76,200.00
<p>Trusted Partner 3-Year Warranty</p> <ul style="list-style-type: none"> - Comprehensive Trusted Partner Warranty covers both parts and labor due to manufacturing or product defects. 	\$0.00
<p>Tax Exempt</p>	\$0.00
<p>Freight</p>	\$6,600.00
Total	\$82,800.00

TERMS & CONDITIONS

Action Target Inc. may be referred to as "Action Target" or "ATI" throughout this proposal.

PROPOSAL DATE 03/20/23

PROPOSAL VALIDITY 30 days from 03/20/23

PAYMENT TERMS

1. Net 30
2. ATI reserves the right to adjust installation costs based upon the actual site conditions encountered.
3. Unless explicitly itemized, price does not include bonds, fees, assessments, licenses, permits, mandatory wage requirements, other regulatory costs that may be applicable to the job site, or anything else not expressly identified in this proposal.
4. Price applies to range equipment and systems only. It does not include site preparation, construction, trusses/baffle supports, electrical, conduit, or any other work not directly contained in ATI's scope of work.

SHIPPING TERMS

1. FOB destination: prepaid.
2. Shipping costs are estimates and subject to change; actual shipping costs will be subject to availability and rates at time of purchase.

DELIVERY & INSTALLATION TERMS

1. Manufacturing shall take no fewer than 18 weeks.
2. Installation assistance available upon request (not currently included), estimated two - three working days..
3. Installation cost is based upon having forklift and scissor lift access. If forklift and scissor lift access is not available, the installation cost will increase.

ACTION TARGET RESPONSIBILITIES

1. Consultation and recommendation of optimal range design.
2. Design of ranges for complete ballistic containment.
3. Procurement, engineering, cutting and painting of ballistic steel plate.
4. Manufacture of targets and control systems.
5. Provision of sound attenuation material as called out on ATI drawings.
6. Design, engineering, and supply of HVAC systems provided by ATI. (if applicable to this project)

**CUSTOMER
RESPONSIBILITIES**

1. Buyer to verify the ceiling structure within the range is capable of containing any errant type secondary bullet impacts.
 2. All conduit, A.C. wiring, A.C. electrical connections, lighting, and any duct work is specifically excluded from this proposal and scope of work. If conflict with HVAC, plumbing or electrical equipment occurs, it will be the owner's / contractor's responsibility to resolve issues in a timely manner. Any delays from these may require a change order for additional install time.
 3. Engineered stamped drawings for all hanging points, seismic engineering/components and/or ATI provided equipment.
 4. Permits, licenses, special insurance requirements, bonds (when applicable), regulatory costs, or any other special fees unknown at this time.
 5. Concrete work including slabs, footings, and walls, floor trenching and wall notching (if applicable).
 6. Structural work of any kind, including structural supports, canopies, etc.
 7. Engineering of ceiling or roof structures, trusses, beams cross-members, columns or pillars to accommodate baffle, trap, target systems, lighting and HVAC equipment weight loads. Weights and load points will be provided in ATI drawings for utilization by the general contractor, engineer or architect.
 8. Drop ceiling behind the safety ceiling at the firing line or other light fixtures in this area.
 9. Temporary lighting and power (including 3 phase, if necessary).
 10. Supplying of electrical services, electrical outlets, conduit(s), junction boxes, disconnects, stub-outs and lighting of any kind.
 11. 120-volt power to the control panel, control conduits, and dedicated analog phone line to DDC panel, labor to assist ATI's control technician with pulling in all necessary low voltage cable (all control conduits are required to have pull strings installed prior to arrival of ATI's start-up technician), labor and hardware to install DDC control panels in the building and on the roof, dedicated 120-volt circuit to the control pipe and wire for the evaporative cooler section fill and drain valves.
 12. Power and disconnect switches to all equipment per local code and manufacturer's requirements on the equipment, VFDs for the electrical contractor to mount and wire (ATI will only supply low voltage wire connections).
 13. Range lighting controls and wiring. (unless specifically called out in quote)
 14. Gas, water, and drain piping to the ventilation equipment set by ATI;
 15. Cutting, coring, sealing and/or patching of any wall surfaces, roof surfaces, and or concrete (if applicable).
 16. Additional fees related to "customization" of product or work otherwise identified as "custom".
 17. Action Target MUST have temporary internet access at the facility to program HVAC controls. HVAC maintenance personnel must be present for commissioning to learn troubleshooting for post sign-off.
 18. Any other work, materials or equipment that is not expressly included in the ATI Work.
 19. Disposal of construction waste.
 20. Wash area and restroom facilities.
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**HVAC
CONDITIONS**

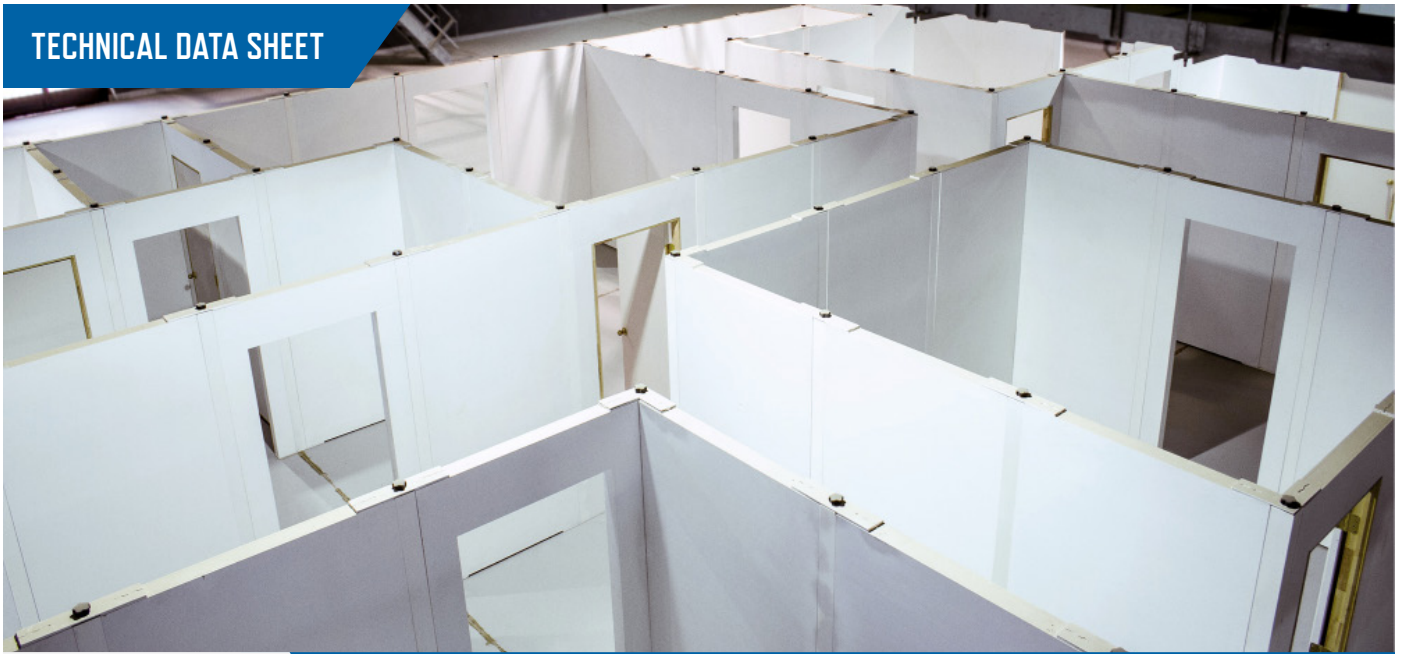
Once the HVAC Equipment Payment is received by ATI, ATI will (i) place an order for the HVAC Equipment supplier, which will begin the Scope of Work Project Schedule time for the HVAC Equipment manufacturing lead time and (ii) ATI will update the pricing of the HVAC Equipment. If the Pricing for the HVAC Equipment has incurred increases from the supplier to ATI, Customer agrees to pay ATI for the difference in the HVAC Equipment pricing, estimated to be between 2% and 5% per month. If any changes to scope, design or layout are requested by the Customer which require a change to be made to the HVAC Equipment ordered after the receipt of the HVAC Equipment, Customer agrees to pay ATI for any increased costs incurred from such changes. If drawings are not approved within 5 months of a signed contract Customer agrees to Pay ATI difference in the HVAC Equipment pricing, estimated to be between 2% and 5% per month.

**CONFIDENTIALITY
COPYRIGHT &
REPRODUCTION**

This proposal is submitted by Action Target Inc. Any and all information, drawings, specifications and other design documents contained herein is the property of Action Target Inc. and shall not for any reason, whether tangible or intangible, be disclosed, duplicated, or used, in whole or in part, for any reason other than to evaluate this quote.

**TERMS &
CONDITIONS
CLAUSE**

This is a summary of standard Action Target Inc. Terms and Conditions. Action Target Inc. reserves the right to change, modify or add to these Terms and Conditions in the final customer contract.



TAC HOUSE™

DESCRIPTION

The Training Ammunition Combat (TAC) House is a non-ballistic training tool for adaptive urban assault, building search and clearing as well as force-on-force training. Designed for use with simulated ammunition rounds, marking cartridges, or blanks. The modular design of the TAC House allows trainers the ability to rapidly convert any outdoor or indoor space into a realistic tactical training facility. The panels are engineered to interlock with each other provide maximum stability and a precise fit and finish. When used outdoors, they can withstand rain and humidity as well as winds up to 40 mph. Indoor versions of all panels are available and have a smooth, white, hot-pressed melamine finish for durability that makes clean-up easy. For low ceilings, a shorter version of the indoor panel is available.

USE

System can be set up on mostly flat surfaces both indoor and out to create a modular training atmosphere. Panels are connected using a connection joint and a hex bolt on the bottom and a connection joint and a hand knob on the top. A minimum 6-inch clearance is required between the top of the panels and the ceiling for assembly.

COMPONENTS

TAC House includes a number of optional components including: solid wall panels, window panels, open door panels, door panels, columns, "X" joints, "T" joints, "I" joints, end joints, and connection hardware. Specifications for these components are included on the back of this sheet.

FEATURES

AMMUNITION	Non-Lethal	■
FEATURES	8' Solid Wall Panel	■
	8' Window Panel	■
	8' Door Panel	■
	7'6" Indoor Wall Panel	○
	7'6" Indoor Window Panel	○
FASCIA	Plywood Panel	■
	Melamine Surface	○
■ Standard Feature ○ Optional Feature		

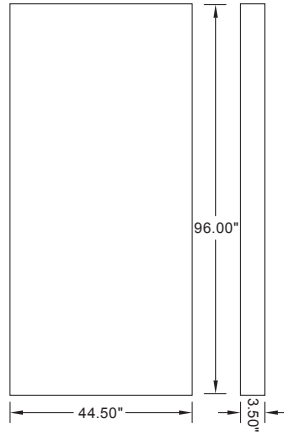
COMPATIBLE ACCESSORIES

DOORS	Swinging Man Door L	○
	Swinging Man Door R	○
REVIEW SYSTEMS	Camera Systems	○
TARGET SYSTEMS	PST AutoTargets™	○
■ Standard Feature ○ Optional Feature		

TAC HOUSE™ COMPONENT SPECIFICATIONS

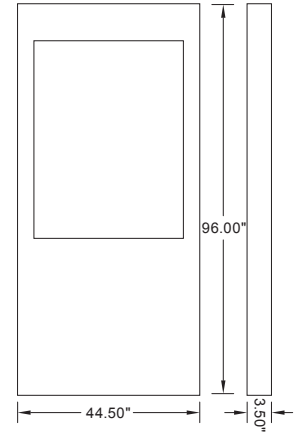
WALL PANEL

- Width: 44"
- Depth: 3.5"
- Standard Height: 96"
- Shorter Indoor Height: 90"



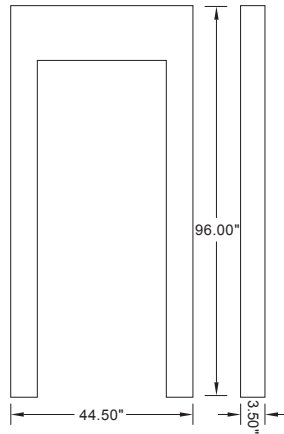
WINDOW PANEL

- Width: 44"
- Depth: 3.5"
- Shorter Height: 96"
- Shorter Indoor Height: 90"



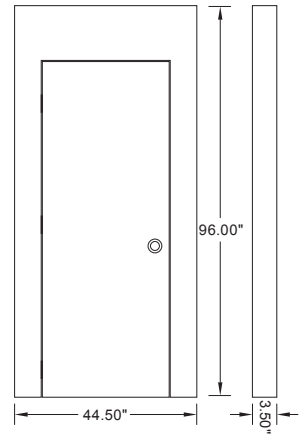
OPEN DOOR PANEL

- Width: 44"
- Depth: 3.5"
- Standard Height: 96"
- Shorter Indoor Height: 90"



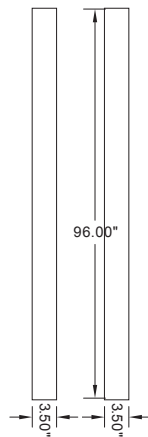
DOOR PANEL

- Width: 44"
- Depth: 3.5"
- Standard Height: 96"
- Shorter Indoor Height: 90"

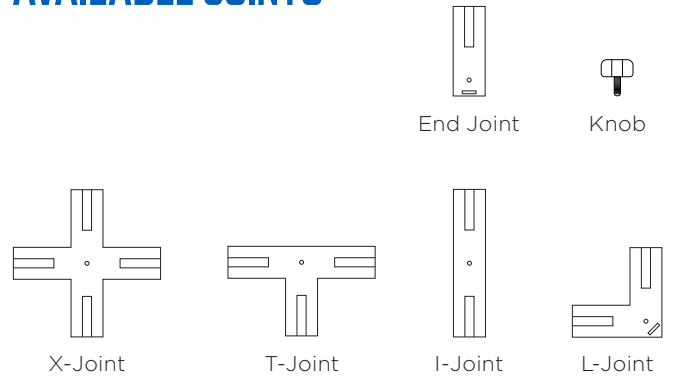


COLUMN

- Width: 3.5"
- Depth: 3.5"
- Standard Height: 96"
- Shorter Indoor Height: 90"



AVAILABLE JOINTS



TRUSTED PARTNER WARRANTY™

3-YEAR COMPREHENSIVE COVERAGE

Action Target's 3-year Trusted Partner Warranty is peace of mind for gun ranges. It is uninterrupted training for those that serve. It is a resounding pledge from Action Target to its customer's success as the Trusted Partner at Every Level™.

Our Promise

The comprehensive Trusted Partner Warranty covers both parts and labor due to manufacturing or product defects.



LEARN MORE

ActionTarget.com/TrustedPartnerWarranty



CORE PRODUCTS COVERED

- Genesis™ Target Retriever
- Pilot™ Target Retriever
- SmartRange Axis™ Range control
- DRM Pro™
- Shooting Stalls
- Rubber Berm Trap
- Line of Fire™
- Vortex™ Steel Trap
- Baffles and Deflectors
- Turning targets
- Auto Targets™
- MATCH™
- TAC House™

Customer Support

24/7 Support | Remote Access | Inventory | Nation-Wide Reps | 3-Year Warranty

Action Target is always on call to help with warranty issues. Many items are remotely accessible, allowing us to quickly trouble shoot. We also maintain inventory to minimize service time.



RANGE SERVICES

TURNKEY CONVENIENCE, COMPLIANCE, AND SAFETY

Managing a range requires a lot of effort and attention to detail. Action Target eliminates much of that effort with our turnkey range solutions. From scheduled maintenance and cleanings to managing metals recycling and compliance documentation, Action Target's services streamline your operations.

Recycling & Disposal Programs

Metals Recycling | Waste Disposal

Action Target offers a full solution for metals recycling and waste disposal. Within 72 hours Action Target picks up shipment, replacing collection containers. Receive a 10% bonus on Action Target equipment and services.

Rubber Berm Trap Cleaning

Transparent pricing | Proprietary Process | Convenience

Action Target uses a simple, transparent all-inclusive pricing structure to give you the best return on your metals. Our process to clean rubber berm traps has safety and profitability of your range in mind. This turnkey solution integrates all our programs and provides all the necessary materials.

Maintenance & Cleaning Programs

Range Visits | Cleaning | Maintenance

Action Target works with you to build a plan for annual range visits, which include specialized services to keep your range running at peak performance.



LEARN MORE
ActionTarget.com/Services



ACTION TARGET STORE

RETURNING MORE THAN TARGETS

Action Target carries all the essential products to keep your retail area stocked and your range clean, safe, and ready to operate. From range safety products and cleaning supplies to paper, cardboard, and steel targets, we have everything you need to make your range or firearms training program a success.

Range Supplies



Firearm Storage and Cleaning

Keep your rental guns secure and working smoothly with our selection of firearms storage, cleaning, and lubrication gear.



Range Cleaning Products

Keep your range safe and clean with products designed to remove lead from hands, shoes, floors, and other surfaces.



HVAC Filters

Specifically designed to filter lead and high loading conditions



Paper and Cardboard Targets

With more than 1,000 target designs, we offer a greater selection than anyone else in the industry.



Target Backers

We stock a variety of backers to fit any target system.



Steel Targets

We offer a wide variety of innovative steel targets.



[LEARN MORE](#)

Shop.ActionTarget.com



March 14, 2023

Sgt Joshua Nunez
Coral Gables Police Department
2151 Salzedo Street
Coral Gables, FL 33134

Sgt Nunez,

Thank you for your interest in the Action Target TAC House simulation training system. The TAC House system was invented by Action Target and have been patented / copyrighted accordingly.

Because of extensive work with federal and military agencies, and unique line of patented products, Action Target is the only complete target and range manufacturer to be given a singular source GSA contract (GSA #GS07F0482Y) by the federal government. Action Target is the sole manufacture of all Action Target branded products and have copyright and/or patent protection on almost all the major items we manufacture.

At this time, Action Target products are only offered direct from the factory and not available through any other distributors. We are also the sole authorized installer for Action Target products. We look forward to working with you, and hope that you will not hesitate to contact us with any questions or concerns.

Sincerely,

Aaron Ludwig
Territory Manager



BETTER EQUIPPED. BETTER PREPARED.™

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