

CITY OF CORAL GABLES

-MEMORANDUM-

TO: Honorable Mayor and
Members of the City Commission

Date: February 24, 2022

FROM: Peter J. Iglesias, P.E.
City Manager



SUBJECT: Award Recommendation
RFP 2021-037 Parking Facilities and
Centralized Valet Parking Operations

At the next available City Commission Meeting an award recommendation for RFP 2021-037 Parking Facilities and Centralized Valet Parking Operations will be included on the agenda. This memorandum serves to notify you that in accordance with Section 2-763 of the City Code entitled "Contract Award", my recommendation to the City Commission for award of the subject RFP is as follows:

- 1) Accept the recommendation of the Chief Procurement Officer to award the RFP and authorize negotiations with LAZ Florida Parking, LLC., the highest ranked responsive and responsible proposer, for Parking Facilities and Centralized Valet Parking Operations, RFP 2021-037.
- 2) Should negotiations fail with the top-ranked proposer, negotiations may commence with the next highest ranked responsive-responsible proposer Lanier Parking Meter Services, LLC., if determined to be in the best interest of the city, until a satisfactory agreement and contract amount that is fair, competitive, and reasonable is reached.
- 3) Reaffirm the City's right to pursue alternative courses of action.

On December 20, 2021, the Procurement Division of Finance formally advertised, issued, and distributed Parking Facilities and Centralized Valet Parking Operations, Request for Proposals (RFP) 2021-037. Nine (9) prospective proposers downloaded the RFP package from Public Purchase, the City's web-based e-Procurement service.

On January 24, 2022, two (2) firms submitted proposals in response to the RFP: Lanier Parking Meter Services, LLC., and LAZ Florida Parking, LLC.

The responses were reviewed by the Procurement Division in order to determine responsiveness to the requirements of the RFP.

On February 16, 2022, the Evaluation Committee convened to evaluate the two (2) responsive and responsible proposals and ranked the firms in the following order of preference: LAZ Florida Parking, LLC., (top-ranked) and Lanier Parking Meter Services, LLC., (second ranked). The Evaluation Committee determined that LAZ Florida Parking, LLC., was the highest ranked responsive-responsible proposer.

The Evaluation Committee further recommended that should negotiations fail with LAZ Florida Parking, LLC., negotiations could be conducted with the next ranked firm Lanier Parking Meter Services, LLC.

After successful negotiations, a Professional Services Agreement will be executed. A more detailed description of the RFP, proposal response and evaluation results will be provided to you as part of the Agenda package.

Please contact me should you have any questions.

Copy:

Miriam Soler Ramos, Esq., City Attorney

Billy Y. Urquia, City Clerk

Kevin Kinney, Parking Director

Diana M. Gomez, Finance Director

Celeste S. Walker-Harmon, Finance Assistant Director for Procurement