CITY OF CORAL GABLES BUDGET/AUDIT ADVISORY BOARD

Meeting Minutes: Thursday, February 25, 2016

Conference Room First Floor, City Hall, 405 Biltmore Way, Coral Gables, Florida

MEMBERS	F	M	Α	M	J	J	Α	S	0	N	D	J	Α	PPOINTED BY:
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Jose E. Smith	Р	Р	Р	Р	Р	-	Р	Р	E	<u> </u>	Р	Р	Ma	ayor Jim Cason
Erin Knight	Р	(2)	12	23:		-	Р	Р	Р	-	P	Р	Co	ommissioner Jeanette Slesnick
Alex Menendez	E	Р	Р	Р	Р	-	Р	Р	Р	1.4	E	Р	Co	ommissioner Vince Lago
John Holian	P	Р	Α	Р	Р	_	Р	Р	Р	-	Е	Р	Co	ommissioner Frank C, Quesada
Cheryl Goldstein	Р	E	Р	Р	Р	-	Р	Р	Р	-	Р	Р	Co	ommissioner Pat Keon

(Dash indicates no meeting: blank spaceindicate member not yet serving.)

- ^- New Member
- #- Special meeting
- **- Resigned Member

Stair

Diana Gomez, Finance Director Keith Kleiman, Budget Director

Minutes preparation and Recording Secretary Nieves Sanchez, Bailey and Sanchez Court Reporting, Inc.

1	CITY OF CORAL GABLES
2	BUDGET/AUDIT ADVISORY BOARD
3	MEETING: THURSDAY, FEBRUARY 25, 2016, 8:05 A.M.
4	CONFERENCE ROOM FIRST FLOOR, CITY HALL
5	405 BILTMORE WAY, CORAL GABLES, FLORIDA
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8	MEMBERS PRESENT:
9	CHERYL GOLDSTEIN, ACTING CHAIRPERSON JOHN HOLIAN
10	ERIN KNIGHT JOSE SMITH
11	OOSE SMITH
12	CITY STAFF PRESENT:
13	DIANA M. GOMEZ, FINANCE DIRECTOR KEITH KLEINMAN, BUDGET DIRECTOR
14	SALLY OLA OLA, ASSISTANT FINANCE DIRECTOR
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THEREUPON: 1 2 (The following proceedings were held.) 3 MS. GOLDSTEIN: I'm going to call the 4 meeting to order at 8:05. Everyone is here, except for Alex, who sent an e-mail 5 apologizing. 6 7 Any comments on the minutes from the last 8 meeting? 9 May I have a motion to approve? 10 MS. KNIGHT: So moved. 11 MS. GOLDSTEIN: Thank you, Erin. 12 Second? MR. SMITH: Second. 13 14 MS. GOLDSTEIN: Okay. All in favor? 15 Aye. 16 We have a very short agenda for the day, 17 and Diana is going to start with the Quarterly 18 Financial Report. 19 MS. GOMEZ: Okay. And first I wanted to 20 introduce Sally Ola Ola. She's my Assistant 21 Finance Director. I just asked her to come by and see what we do here. 22 23 Sometime in the future she may be giving the Quarterly updates, when I'm not available. 24 25 Did we do roll call?

MS. GOLDSTEIN: Yeah, we did.

MS. GOMEZ: Oh, we did?

MS. GOLDSTEIN: I said everyone was here.

MS. GOMEZ: Oh, everyone is here, that's right.

Okay. Sorry.

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So Quarterly Financial Report for the three months ended December 31st, 2015. The first statement, on Page 3, is the Statement of Governmental -- Schedule of Revenues - Budget and Actual. As you can see, we'll start from the bottom and work our way up. Actual revenues to date, 84.2 million dollars, against a \$161,000,000 budget, 52 percent collected thus far, in line with this time of year. Certain revenues come in earlier. Some revenues are delayed. So it's very much in line with everything that we get at this point in time of the year.

Property taxes, first line item, 59.3 million dollars received in current property taxes, which is 82 percent. Again, very much in line with actual collections of the previous year, in terms of dollars and percentage.

Delinquent property taxes, this year we're

expecting to have a larger reverted taxes, based on information received from the Tax Collector, the Property Appraiser's Office. So far we've received -- or we've had 98, 99,000 reverted already in the first quarter.

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Okay. Some of the revenues that we focus on during the year, the Franchise and Utility Services Taxes, the largest is the Electric Franchise Fee, which makes up about 4.7 million dollars of the budget. We have Utility Services Tax -- under Utility Services Taxes, we have Electric Utility Tax, which makes up 5.9 million dollars of the budget, and Telecommunications Service Tax, which makes up four million dollars of the budget. And all three of these, collections to date are in line with collections of the previous year at this time.

Construction permits, we have them budgeted at 5.8 million dollars, and we're at 25.43 percent collected or 1.5 million dollars.

They're down slightly from the prior year, which is just due to timing and size of the projects at this time. We had a project last year, the Aloft Hotel, I think, that had it

large -- higher last year.

Let's see. Intergovernmental Revenue, including State Sharing and Sales Tax, are all in line with prior year collections at this time.

Let's see. I'm trying to see if -- there's nothing really that is out of line with the prior year or what is expected at this point in time. I'm trying to see if there's anything of significance.

Are there any questions on any specific revenue at this point? Any concerns on revenues?

Okay. If none, then moving on to the Expenditures. Starting with the bottom again, 22 percent of the year expended at this point in time. You know, you can see, we do measure it by department. All of the departments and divisions, for the most part, are in line with at or less than 25 percent of the budget expended. Some of them way under, some of them, you know, just right at the cusp, and it just depends on activity in the year.

Some of them have overtime or things that are seasonal for the first quarter. You know,

some things are -- you'll see a lot more expenditures in the summertime, with parks and things like that, but none of the departments, we believe, are out of line. We are constantly monitoring departments and working with them to make sure that they stay on track with their budget, so that there's no issues, you know, throughout the year. And if there are, we'll adjust them as we need to.

The next schedule is -- the next few schedules are the proprietary funds, which are -- we account for them as -- all revenues and expenses are in there. It's not fund level. There are no concerns at this point with any of them. The sanitary -- the Stormwater, Sanitary, Venetian Swimming Pool, Granada Golf Course and the Biltmore Golf Course and Tennis Centers. We don't -- at this point, there's no real issues -- it's very early in the year -- where everything seems to be in line. Same with Parking System, at this point. We don't have -- there was nothing of note in this first quarter.

Motor Pool is in our Internal Service Fund, and the Public Facilities Fund is our internal

service, where we charge back expenses of the different departments, the uses of the vehicle -- vehicles, as well as the facilities. And, again, we don't have any concerns at this point.

And the Transportation and Trolley Fund accounts for our trolleys, and it's a three-month -- three to four-month lag in when we receive the revenues on this. And it's very common. Every year it's the same thing. It's always delayed. But we do get the amount of revenue that we anticipate each year.

So I don't know if there's any specific questions about anything on the Quarterly Report. If not, I can give you a little update on the Financial Statements.

We are finalizing our year end financial statements. Our audit is actually, I guess, in concurrent review now. So we're hoping to have those issued and presented to the City Commission on March 15th. If, for some reason, there's a little bit of a delay, we'll have it issued by March 29th. So we'll meet the March 31st deadline of issuing the financial statements.

1 Everything in the financial statements, at 2 this point, there's nothing of note. 3 going to be a clean opinion, with positive results. 4 5 MS. KNIGHT: Do you usually prepare a balance sheet to go with this? 6 7 MS. GOMEZ: Not with the quarterlies. MS. KNIGHT: Okay. 8 MS. GOMEZ: In the financial statements 9 10 you'll have the balance sheet, but for the 11 quarterlies, we usually don't, because we don't 12 really report on fund balances and things 1.3 throughout the year. 14 MS. GOLDSTEIN: Can I make a request for the next meeting? 15 16 MS. GOMEZ: Yes. 17 MS. GOLDSTEIN: Can we get an idea of how 18 the capital project -- the initiation of 19 capital projects is going? 20 My caution kind of relates to, sometimes we 21 budget for things, and then we don't get around 22 to doing them in that year, and I just would 23 like to get a feel of that. 24 MS. GOMEZ: So, I mean, I don't know if you 25 want to talk about a little bit of the process

1 of what we -- you know, the Workshop and how we 2 identify what we're going to do and --MS. GOLDSTEIN: Okay. So we went through 3 the Workshop. 4 MR. KLEIMAN: Your asking why we're not 5 spending the money, basically is what you're 6 7 looking for, right? 8 MS. GOLDSTEIN: My question is, where are 9 we with spending the money? Because not --10 and, then, where we're not -- I guess my focus 11 would be, are the ones that were not, and what 12 do you see happening in the next six months, 13 nine months? Do you see it starting or do you 14 not see it starting? 15 MS. GOMEZ: So maybe that's a conversation 16 that we can invite the Public Works Director. 17 MR. KLEIMAN: Yeah, we could. We can give 18 you a financial status, but as to the actual 19 status of when things will start, we would need 20 Public Works to come here. 21 MS. GOLDSTEIN: I just think that it's good 22 information to look at, to then discuss with 23 our Commissioner, especially as it relates to 24 their priorities and where they may be. 25 MR. KLEIMAN: Right. I know that there are

a lot of items that are going to start.

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MS. GOLDSTEIN: There's a lot of projects.

I mean, I'm saying it as a positive, not as a negative.

MR. KLEIMAN: No. No. No. That's more of the problem, because there's so much to do.

The City just basically wasn't doing anything at all. It was the first thing they cut.

Besides that, it was vehicles. So we are so far behind, and we're playing catch-up now, because we're budgeting really comprehensively for a capital program. So we're playing catch-up.

So, yeah, the Public Works Director. And, at the same time, we can show you, by project, where -- you know, where it is, in spending.

MS. GOLDSTEIN: I don't think we need to spend a whole lot of time. It would be nice to just touch base.

MS. GOMEZ: Okay. I mean, I can ask the Public Works Director to come and give an update as to where we are with the projects, and which ones are on the front line, versus which ones have been delayed.

And we recently did something similar, that

football field thing that he did, and whatever, and he showed kind of where projects were, you know, mid point, goal line, you know, being done. And so he can probably share something like that, because it will give you an idea of where the projects are.

MR. KLEIMAN: Right.

Yeah. The only problem with that, showing that document, is that it shows so much in procurement, and that's not the case.

MS. GOMEZ: Right. Right.

MR. KLEIMAN: They're not getting all of the documents that procurement needs, so to say it's in procurement, it's not quite fair, but they don't have what they need to go forward.

MS. GOMEZ: Right. Yeah, there was a question with some of the items in that center column, because it was in procurement. So it seemed like it was just sitting there, but it's maybe in --

MS. GOLDSTEIN: Pre-procurement.

MS. GOMEZ: In pre-procurement or in back and forth with procurement. So it's not like it's out on the street. That, to me, would be in procurement, versus it's more like it's

pre-procurement or they're working together with procurement to finalize the scope of work or things like that.

So we could always ask them to put like two
-- you know, make it a double column, which
ones are truly out on the street, you know,
RFPs out, and things like that, versus
what's --

MR. KLEIMAN: Right. Actually, three columns. One is pre, one is procurement is working on it, and the other is out on the street. So, you know, that would really help us.

MS. GOMEZ: Right.

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MR. HOLIAN: Somebody has to have a schedule. I mean, if you're building, there's a list of all of the projects somewhere.

MR. KLEIMAN: One would think, but I can't really tell you.

MR. HOLIAN: I think that's the question.

MR. KLEIMAN: Yeah. Yeah. So, I mean, this is something that they did recently.

MS. GOLDSTEIN: He has the projects, because they have the budget, but then the question is, where is it on the spectrum? And

I like the idea of your three columns.

MS. GOMEZ: Right. Yeah, so we can ask them to maybe modify that. I mean, they did it recently for a lot of the projects, for the projects that were on the --

MR. KLEIMAN: The high priority projects.

MS. GOMEZ: The high priority projects that the Commission, with the checkmarks -- I don't know if you remember that slide that we did of all of the projects, and so he did it for all of those projects.

So, yeah, I can ask him to --

MR. KLEIMAN: Right. To be truthful, though, we have projects that have been languishing for years. We're just rolling the money from year to year. They still have to get done. It's a matter of priority or as visible as some of the ones -- like the parking garages.

I mean, they were put on the docket right away, and just done. You know, so they happened over a four or five-month period. So if anyone has gone into like Garage 4, it's beautiful. It's a shame that they're going to end up knocking it down eventually.

MS. KNIGHT: Which is 4? I don't know them 1 2 by numbers. 3 MR. KLEIMAN: 4 is the one by Publix. The one with the rounded ends. It's on Andalucia. 4 5 MS. KNIGHT: Right. MR. KLEIMAN: Yeah. I mean, they've really 6 7 cleaned it up. MS. GOMEZ: The garage by the Publix. 8 9 MR. HOLIAN: Oh, yeah. That place, it was horrible. 10 11 MS. GOMEZ: The one right behind Publix, right there. 12 13 No, I know it. MS. KNIGHT: Yeah. 14 MR. HOLIAN: Right down the street from the 15 French place restaurant, Chocolate Fashion. 16 (Simultaneous speaking.) 1.7 MS. KNIGHT: It's been renovated. 18 MR. KLEIMAN: Oh, it's amazing. 19 MS. KNIGHT: And speaking of that, the project or the proposals that was presented was 20 21 voted on --22 MS. GOMEZ: Yes. What was the status on 23 that one? That one, they took it to 24 Commission, to start -- yes, they're going to 25 look at all five of the --

MS. KNIGHT: Right. 1 2 MS. GOMEZ: So they're working on it. 3 They're looking at all five. I think they were going to make a recommendation for three only, 4 5 but then the Commission said, "No." I think they didn't like --6 7 MR. KLEIMAN: What is it for? MS. GOMEZ: For the garages. 8 9 MR. KLEIMAN: Oh, okay. 10 MS. KNIGHT: 4 and 1. 11 MS. GOMEZ: Yes, 1 and 4. 12 MR. KLEIMAN: Oh, to re-develop. 13 MS. GOMEZ: Right. Correct. So the 14 Commission accepted the recommendation of the 1.5 Committee to move forward, and it's still in 16 the process. 17 MS. GOLDSTEIN: Anything else on the 18 Financial Statements? 19 We'll move on to the next item, which is 20 the engagement letter, which is attached. 21 MS. GOMEZ: Yes. 22 MS. GOLDSTEIN: I think that it's pretty 23 self-explanatory that they're moving forward to 24 get the firm's help with the RFPs and 25 recommendations and the amount looks very

reasonable at three to \$4,000.

MS. GOMEZ: Right. Well, it's two phases. So Phase 1 is actually developing the scope of work, which was \$5,000 for that phase. And then the second phase of reviewing and evaluating proposals or assisting with that process, because probably this Committee will be the final, but in terms of them providing a report on them, it's another three to four, depending on how many proposals they receive.

I had forwarded this to procurement and had them review it, and they thought, you know, considering that most likely they will be meeting or talking -- discussing it with maybe members of this Committee, as well as City Staff, and have to have several meetings back to see what the scope would actually be, that that's very time consuming, that the pricing was very reasonable.

So I believe that the City Manager will be moving forward with engaging them on this.

And, hopefully, we can get that out soon, and then move forward with that process.

MR. HOLIAN: I have a question. Do we have an estimate of like a time frame on this? Like

let's say this gets done in 30 days, is this a six-month process, do you think? A three-month process? A nine-month process?

MS. GOMEZ: So typically I think the RFP itself will be out in the street about 30 days, and then, after that, when it comes back, Verdeja will evaluate and make sure they're responsible and responsive, and then submit the proposals to -- we'll probably have this Committee or maybe three members of this Committee sit in on that evaluation.

So however long it takes to set up that meeting, to make a selection, and then it's just a matter of, you know, are we going to move forward or not.

So I don't see it to be too long of a process. I would assume that we would want to have it decided before the budget processes finishes, so if there's going to be a new cost, we would be able to budget for it appropriately.

The budget has to be issued on July 1st, that's the estimated budget, but, obviously, by September 30th is the final budget. We can make changes between July and September, if we

1 need to.

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MR. KLEIMAN: Right. Because there may be personnel changes at that point.

MS. GOMEZ: Right. So we'll have to figure that out.

So we just wanted to share with you, and let you know that, you know, we are moving forward, as this Board -- we had talked about it at the last meeting, and that's what we'll be doing.

I was told that Lori St. John is out of the office. She broke her hip or something. So she'll be out for the next six to eight weeks. So for the next couple of meetings, she probably will not have any items. Obviously she's not going to be here. So that's why she's not presenting anything this time, probably why she won't present anything next time.

MR. HOLIAN: I did look through the documents that Lori presented at the last meeting. There were some things that were interesting in there. Did anyone look through some of that stuff? There were some inconsistencies on what was presented to what

she thought. I don't think it affects our 1 decision, but there was a lot of information in 2 3 there. 4 MS. GOMEZ: Right. 5 MR. HOLIAN: A lot of info. MS. GOLDSTEIN: Okay. Anyone have anything 6 7 else they would like to discuss? 8 Okay. The next meeting is scheduled for Thursday, March 31st. Sorry, when is Easter? 9 10 MS. GOMEZ: The 27th. 1.1 MS. GOLDSTEIN: At 8:00 a.m. 12 Otherwise, I'd like to adjourn. 1.3 MS. GOMEZ: So can I ask, so for that 14 meeting, most likely we'll have the financial 15 statements. We'll have the Public Works 16 Director. 17 MR. KLEIMAN: Capital status. 18 MS. GOMEZ: Public Works Director, Capital. 19 Anything else, because I don't think Lori 20 is going to have anything? I don't think she 21 will be back with any internal audits. I don't 22 know if there's anything else that the Board 23 would like to discuss. 24 MS. GOLDSTEIN: So I'd like to put on the 25 table, if there's nothing of significance,

1 potentially that we skip March, if there's not -- is that okay? 3 MS. GOMEZ: It is fine. The financial statements, I could forward it to everyone. 4 5 that point, it would be issued by the 6 Commission. There is no issue with it. We 7 haven't had any issues with the Financial 8 Statements or anything. So I can forward you 9 the Financial Statements, yes. 10 MR. SMITH: I probably will not make the 11 March 31st meeting, for work reasons. 12 MS. GOLDSTEIN: I'm just saying, if 13 there's --14 MS. GOMEZ: Sure. Right. I don't believe 15 that there will be. The capital --15 MR. KLEIMAN: We should probably add, for 17 whenever we do the next meeting, to show them 18 the proposed strategic plan, right, because 19 that's now public? 20 MS. GOMEZ: Right. Yeah. The strategic 21 plan. 22 MR. KLEIMAN: Not the action plans, because 23 they're not done, but the strategic plan that 24 we --25 MS. GOMEZ: Right. We've been doing a

strategic plan processing. It would be 1 2 developing our strategic plan for the --3 MR. KLEIMAN: Next three years. MS. GOMEZ: -- for the next budget, to be 4 5 put into the next budget, the '17 budget. 6 we can share that with you, as well. And so 7 timing on that will be fine, because the budget 8 won't be issued at that point. 9 MR. KLEIMAN: Right. 10 MS. GOLDSTEIN: Then, in April, we'll also 11 have the RFPs most likely back or a status on 12 it. 13 MS. GOMEZ: Yes. That's true. 14 MR. KLEIMAN: True. 15 MS. GOMEZ: Yeah. I mean, that is fine. 1.6 That would be April 28th. The only thing is, 17 if there is a need, because of Economic 18 Development having a need, then we'll maybe 19 call a meeting before then. So if that's 20 the --21 MR. HOLIAN: If that's the case, will we 22 not see the RFP before -- because then that RFP 23 would go out before we met again, right? 24 MS. GOMEZ: Right. Well, so the scope of 25 work -- the way I -- I'm not really involved

that much. The Manager's Office is dealing with this. The City Manager, she's out of town, so she couldn't make it to this meeting.

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But the way I see it happening is that

Verdeja will meet with the City Manager,

probably reach out to some of you or all of

you, kind of see what kind of items we want to

see in -- what's important to do for the scope.

They will develop the scope. We can forward

the scope off to each of you.

You can return your comments either to me or to Yvette, who will then provide it to Verdeja for tweaking or you can reach out to them directly, and then we could have a meeting, if we need one, to decide on it.

MR. HOLIAN: I don't think we need to have a meeting, but I just think I'd like to see it. It's important to see what the scope of work would be.

MS. GOMEZ: Right. I would make sure -MS. GOLDSTEIN: I think it would be easier
to get their draft, and then make comments on
it.

MR. HOLIAN: Right.

MS. GOLDSTEIN: Rather than just like

comment.

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MR. HOLIAN: I agree. Yeah. That's what I thought we were asking them to do, is to give us the framework of, this is what they think we should have.

MS. GOMEZ: Yes. Yes. But they're going to have to have some input, like what is important to the City, for instance, what areas, but, yes, they will develop the scope of work. I just foresee them wanting to reach out to some individuals to see what is important. You know, at the end of the day, mostly to the City Manager, and see what kind of audits, how many they want to do in a year, because that's really depended on how many -- you can do a lot or you can do just -- but I think the main part of it is the risk assessment.

The first year, to do an initial risk assessment, to see where are our areas that we should be looking at.

So, yes, I can forward the scope of work to you via e-mail. Don't talk to each other through e-mail about it. So you would reply only to me or Yvette, whomever, and she can get that information back to Verdeja, so that way

we can, you know, not break the Sunshine Rules.

And, then, if there's a need to meet, because there are some issues, we can meet.

But if not, if we have consensus via e-mail, then we can issue the RFP. I mean, it's the Manager who is issuing the RFP, but I know she would like your input.

MR. KLEIMAN: And one last thing, I sent to the all Directors the FY '17 budget calendar for the planning process. I'm going to send it out to this table. So if anyone has any questions or things they want put onto the next meeting because of it, by all means, just get together with Diana and/or Yvette.

MS. GOMEZ: And that would be just the calendar, the process of when departments have to submit things, when we're tentatively meeting with the Commission, Workshops.

MS. GOLDSTEIN: And I think that in the past we've adjusted our meeting dates to coincide better with the budget schedule, so that we can give our comments to our Commissioners prior to their meetings.

MR. KLEIMAN: Right. Exactly.

MR. HOLIAN: I just remembered that the

last City Manager, "You don't need to see the 1 2 budget before it gets presented." Remember that comment? "Why should I show it to you?" 3 I was like, I --4 5 MS. GOLDSTEIN: Off the record. (Discussion off the record.) 6 7 MS. GOLDSTEIN: What else do you have? 8 MS. GOMEZ: The external auditors probably 9 will present, because since the Charter Review 1.0 is asking that the auditors -- part of the 1.1 Charter Review Committee is that the auditors 12 also present to this Board. I know they 13 haven't --14 MS. GOLDSTEIN: Will that be in March? 15 MS. GOMEZ: We can do it in March or April. 16 We can do it in April, too. 17 MS. GOLDSTEIN: Well, I don't think we want 18 to wind up with an hour-and-a-half meeting. 19 if it's seeming like there will be enough in 20 March, then that's fine. 21 MS. GOMEZ: Okay. 22 MS. GOLDSTEIN: I think we should count on 23 March. 24 MS. GOMEZ: Okay. So March 31st would be the date. There could be an issue with that 25

timing, because, for myself, I may be on Spring 1 2 Break with my kid, so I may not be here that week, but Sally, I think, will be here, because 3 her Spring Break is the week before. So we can 4 5 probably still have it. And Keith will be here, as well. 6 7 MR. KLEIMAN: Uh-huh. MS. GOLDSTEIN: I don't think there's 8 9 anything --10 MS. GOMEZ: I don't think there's going to 11 be anything pressing, but as we get closer, 12 we'll let you know. 1.3 MS. GOLDSTEIN: Okay. 1.4 MS. GOMEZ: Okay. 15 MS. GOLDSTEIN: Thank you. 16 MS. GOMEZ: Very good. That's it. 17 MS. GOLDSTEIN: So I'll adjourn at 8:31. 18 (Thereupon, the meeting was adjourned at 19 8:31 a.m.) 20 21 22 23 24 25

1	<u>C E R T I F I C A T E</u>
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3	STATE OF FLORIDA:
4	SS.
5	COUNTY OF MIAMI-DADE:
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9	I, NIEVES SANCHEZ, Court Reporter, and a Notary
10	Public for the State of Florida at Large, do hereby
11=	certify that I was authorized to and did
12	stenographically report the foregoing proceedings and
13	that the transcript is a true and complete record of my
14	stenographic notes.
15	
16	DATED this 4th day of March, 2016.
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21	NIEVES SANCHEZ
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