

# SECURITY SYSTEMS SERVICES - CITYWIDE

## PROPOSAL PRICING SCHEDULE

| LABOR CHARGES - HOURLY RATE   | MICROSECURITY               |           | BRIGHTLINE |          | ADT       |           |
|---|-----------------------------|-----------|------------|----------|-----------|-----------|
|   | REGULAR                     | OT        | REGULAR    | OT       | REGULAR   | OT        |
| Head-End Work (CPU, Software, etc.) - Technician  | \$ 75.00                    | \$ 112.50 | \$ 65.00   | \$ 97.50 | \$ 111.90 | \$ 167.85 |
|   | <i>Two (2) hour minimum</i> |           |            |          |           |           |
| Field Service (Non-Head-End) - Technician   | \$ 65.00                    | \$ 97.50  | \$ 65.00   | \$ 97.50 | \$ 92.45  | \$ 138.67 |
|   | <i>Two (2) hour minimum</i> |           |            |          |           |           |
| Installation Work/New Work - Technician / Installer   | \$ 50.00                    | \$ 75.00  | \$ 65.00   | \$ 97.50 | \$ 87.66  | \$ 131.49 |
|   | <i>8 hr min</i>             |           |            |          |           |           |
| Subcontractor   | \$0.00                      | \$0.00    | \$0.00     | \$0.00   | \$0.00    | \$0.00    |
| Travel Charges<br><i>(If travel charges are applied, how they are calculated, e.g., portal to portal, etc.)</i> | \$0.00                      | \$0.00    | \$0.00     | \$0.00   | \$0.00    | \$0.00    |

| MATERIALS & PARTS        | MICROSECURITY  |                                | BRIGHTLINE                               |                                | ADT   |                                |
|--------------------------|--|--------------------------------|--|--------------------------------|---|--------------------------------|
|                          | <i>Discount Vendor receives from mnf</i>   | <i>Discount given to owner</i> | <i>Discount Vendor receives from mnf</i> | <i>Discount given to owner</i> | <i>Discount Vendor receives from mnf</i>  | <i>Discount given to owner</i> |
| Access Control Equipment | N/A  | 20%                            | 20%                                      | 10%                            | N/A   | N/A                            |
|                          | <i>discount by category: (B) 44%, (D) 30%</i>  |                                |  |                                |   |                                |
| CCTV                     | N/A  | 20%                            | 25%                                      | 15%                            | N/A   | N/A                            |
|                          | <i>discount by category: (B) 48%, (C) 48%, (E) 50%, (M) 37%, (O) 32%, (G) 40%, (R) 40%</i> |                                |  |                                |   |                                |
| Alarm Equipment          | N/A  | N/A                            | 30%                                      | 20%                            | N/A   | N/A                            |
|                          | <i>category discounts N/A to Alarm Equipment. all alarm items at "COST + 20%"</i>          |                                |  |                                |   |                                |
| Other ( )                | N/A  | N/A                            | N/A                                      | N/A                            | N/A   | N/A                            |
|                          | <i>category discounts N/A to other Equipment. all other items at "COST + 20%"</i>          |                                |  |                                | <i>can offer fixed contract pricing based on existing cooperative contracts. See attached proposal.</i> |                                |



ADT Always There®

## Line Item Proposal

Estimate : Coral Gables Maintenance Citywide

24-Jun-10

**Customer** City of Coral Gables

2800 SW 72nd Ave,

Miami, FL, 33155

**Requested By:** Joe Rodriguez

**Prepared By:** James Yates

| <b>Group</b> |            |                 |   |              |
|--------------|------------|-----------------|---|--------------|
| <b>Item</b>  | <b>Qty</b> | <b>Device #</b> | <b>Description</b>  | <b>Total</b> |
| 1            | 1          | 10              | No Services Selected  | \$0.00       |
| 2            | 1          | VISTA-128BP     | BURG COMMERCIAL CONTROL   | \$300.21     |
| 3            | 1          | DS835IT         | 35FT PIR/MW W/TAMPER  | \$38.55      |
| 4            | 1          | ADD600DV DV     | Intellex desktop,16 channel,Deluxe,500GB,PAL/NTSC 050                                       | \$5,463.27   |
| 5            | 1          | ADCDT2910C N    | Discover, mini-dome, 540 TVL, 2.9-10 mm, day/night, clear, white, NTSC                      | \$330.23     |
| 6            | 1          | ALTV2416-ULCBX  | Pwr. Supply, Video ALTV2418-ULX w/PTC protected outputs UL listed commi.CCTV equip.(UL2044) | \$109.95     |
| 7            | 1          | AS0100-008      | APC8X 8 Readers 2MB Flash   | \$2,659.62   |
| 8            | 1          | 6005BKB00       | ProxPoint Wiegand, Classic Black Cable  | \$85.84      |
| 9            | 1          | 5365EGP00       | MiniProx Wiegand, Classic Gray, Cable   | \$131.79     |
| 10           | 1          | TREX-XL2-ADT    | Request to Exit Motion Detector   | \$70.00      |
| 11           | 1          | 1085WG-ADT      | Surface Contact   | \$3.55       |
| 12           | 1          | BPS-24-1        | Power Supply 24Vdc 1Amp   | \$142.63     |
| 13           | 1          | BPS-24-10       | 24V 10Amp Power Supply  | \$741.66     |