



March 12th, 2026

City of Coral Gables

Re: Coral Gables Streetlighting Infrastructure - Standard Catalog

Thank you for your continued partnership with FPL Lighting Solutions. We understand Coral Gables' desire to maintain the distinctive aesthetic standards that make your community exceptional. Regarding your request for silver light poles or modified concrete Washington poles, we've carefully evaluated both options. Unfortunately, our previous silver pole supplier is no longer available, and creating a shorter version of our concrete Washington pole is not feasible.

Our primary concern is ensuring reliable service to Coral Gables during critical times. As we've learned from past storm events, maintaining adequate replacement inventory is essential for rapid restoration. Custom or low-volume items create significant challenges when emergency replacements are needed - something we know Coral Gables values highly given your expectations for prompt service restoration.

We're committed to providing a solution within our standard catalog that meets your aesthetic and functional requirements. Our current concrete Washington pole has proven extremely durable in South Florida conditions, and our standard catalog ensures we maintain robust replacement inventory for immediate storm response.

We are confident that our **existing catalog** will achieve your desired aesthetic while maintaining our ability to provide the reliable, rapid service Coral Gables expects.

Thank you for understanding our commitment to both quality aesthetics and operational reliability. The request to offer poles and fixtures not in the PSC approved LT-1 Catalog is denied.

We look forward to continuing to serve your community's needs.

Respectfully,

A handwritten signature in blue ink, appearing to read 'Bob Horswood', with a stylized flourish at the end.

Bob Horswood
Director, C&I Sales
Florida Power and Light Company