

**CITY OF CORAL GABLES**

**-MEMORANDUM-**

**TO:** Honorable Mayor and  
Members of the City Commission

**Date:** July 13, 2022

**FROM:** Peter J. Iglesias, P.E.  
City Manager



**SUBJECT:** Award Recommendation  
IFB 2022-013, Landscaping  
Services (Ponce de Leon Blvd)

At the next available City Commission Meeting, an award recommendation for IFB 2022-013 Landscaping Services (Ponce de Leon) will be included on the agenda. This memorandum serves to notify you that in accordance with Section 2-763 of the City Code entitled "Contract Award", my recommendation to the City Commission for award of the subject IFB is as follows:

- 1) Accept the Chief Procurement Officer's recommendation to award The Native Guy, the lowest responsive and responsible bidder, for the landscaping services for the medians on Ponce de Leon Boulevard.
- 2) Execute a contract with The Native Guy, LLC., in the estimated amount of \$175,939.00 but not to exceed the available and approved budget.
- 3) Reaffirm the city's right to pursue alternative courses of action.

Four (4) bids were received on June 9, 2022, in response to the IFB: Coco Tree Services Corp, SFM Landscape Services, LLC, Superior Landscaping & Lawn Services, Inc., and The Native Guy, LLC.

The responses were reviewed by the Procurement Division to determine responsiveness to the requirements of the IFB. Once this step was completed, the Greenspace Management Department conducted an evaluation of the lowest responsive bidder and found it to meet our requirements. The Procurement Division finalized its' due diligence process and confirmed that The Native Guy, LLC. is both responsive to the requirements of the IFB and a responsive and responsible bidder. See attached Tabulation of Bids received.

A more detailed description of the IFB, responses and evaluation results will be provided to you as part of the agenda package.

Please contact me should you have any questions.

Copy:

Miriam Soler Ramos, City Attorney  
Billy Y. Urquia, City Clerk  
Alberto Parjus, Assistant City Manager  
Hermes Diaz, Public Works Director  
Diana M. Gomez, Finance Director  
Celeste S. Walker-Harmon, Chief Procurement Officer