

(a) proposal of:

gym kidz, inc



**FOR: CITY OF CORAL
GABLES, FL
RFP NO. 2010.02.19
GYMNASTICS
PROFESSIONAL SERVICES**

**GYM KIDZ, INC.
Joslyn Pedraja-Varona
2038 N.E. 155 St.
North Miami Beach, FL 33162
305-944-4277
March 23, 2010**



CORAL GABLES, FL

City of Coral Gables, 2800 SW 72nd Avenue, Miami, FL 33155

FINANCE DEPARTMENT / PROCUREMENT DIVISION

Tel: 305-460-5121, Fax: 305-460-5

PROPOSER ACKNOWLEDGEMENT

RFP: Gymnastics Professional Services	<p>Proposal must be received prior to 2:00 P.M. Thursday, March 25, 2010 and may not be withdrawn within 90 calendar days after such date and time. Proposals received by the date and time specified will be opened in the Procurement's Office located at 2800 SW 72nd Avenue, Miami, FL 33155. All Proposals received after the specified date and time will be returned unopened.</p> <p>Contact: Joe V. Rodriguez, CPPB, FCCM Telephone: 305-460-5121 Facsimile: 305-460-5116 contracts@coralgables.com</p>
RFP No. 2009.02.19	
<p>A cone of silence is in effect with respect to this RFP. The Cone of Silence prohibits certain communication between potential vendors and the City. For further information, please refer to the City Code Section 2-1059 of the City of Coral Gables Procurement Code.</p>	

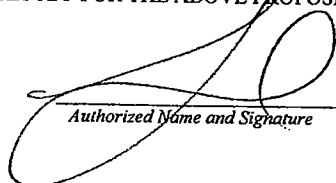
PROPOSERS ACKNOWLEDGEMENT

THIS FORM MUST BE COMPLETED AND SUBMITTED ALONG WITH THE COMPLETE PROPOSAL PRIOR TO THE DATE AND THE TIME OF PROPOSAL OPENING. THE PROPOSAL SUMMARY SHEET PAGES ON WHICH THE OFFERER ACTUALLY SUBMITS A PROPOSAL AND ANY PAGES UPON WHICH INFORMATION IS REQUIRED MUST BE COMPLETED AND ATTACHED WITH ALL PAGES OF THE PROPOSAL DOCUMENT.

Proposers Name: <u>Gym Kidz, Inc.</u>	Fed. ID No. or SS Number: <u>33-1021977</u>
Complete Mailing Address: <u>2038 NE 155 St.</u>	Telephone No.: <u>305-944-4277</u>
<u>N Miami Beach, FL 33162</u>	Fax No.: <u>305-949-7559</u>
Indicate type of organization below: Corporation: <input type="checkbox"/> Partnership: <input checked="" type="checkbox"/> Individual: <input type="checkbox"/> Other: <input type="checkbox"/>	Reason for no Response:
Bid Bond/Security Bond (if applicable) is attached in the amount of \$ <u>N/A</u>	

ATTENTION: FAILURE TO SIGN (PREFERABLY IN BLUE INK) OR COMPLETE ALL RFP SUBMITTAL FORMS AND FAILURE TO SUBMIT ALL PAGES OF THE RFP DOCUMENT AND ANY ADDENDUMS ISSUED MAY RENDER YOUR RFP SUBMISSION NON-RESPONSIVE.

THE PROPOSER CERTIFIES THAT THIS PROPOSAL IS BASED UPON ALL CONDITIONS AS LISTED IN THE PROPOSAL DOCUMENTS AND THAT THE PROPOSER HAS MADE NO CHANGES IN THE PROPOSAL DOCUMENT AS RECEIVED. THE PROPOSER FURTHER PROPOSES AND AGREES, IF THE PROPOSAL IS ACCEPTED, THE PROPOSER WILL EXECUTE AN APPROPRIATE AGREEMENT FOR THE PURPOSE OF ESTABLISHING A FORMAL CONTRACTUAL RELATIONSHIP BETWEEN THE PROPOSER AND THE CITY OF CORAL GABLES. FOR THE PERFORMANCE OF ALL REQUIREMENTS TO WHICH THIS PROPOSAL PERTAINS. FURTHER, BY SIGNING BELOW IN BLUE INK ALL RFP PAGES ARE ACKNOWLEDGED AND ACCEPTED AS WELL AS ANY SPECIAL INSTRUCTION SHEET(S) IF APPLICABLE. I AM AUTHORIZED TO BIND PERFORMANCE OF THIS RFP FOR THE ABOVE PROPOSER.


Authorized Name and Signature

President 3-21-10
Title Date



CORAL GABLES, FL

City of Coral Gables, 2800 SW 72nd Avenue, Miami, FL 33155

FINANCE DEPARTMENT / PROCUREMENT DIVISION
Tel: 305-460-5121, Fax: 305-460-5116

SECTION 6

Request for Proposal (RFP) No. 2010.02.19

6.0: RFP RESPONSE AND ADDENDUM FORMS

SUBMITTED TO:

City of Coral Gables
Office of the Chief Procurement Officer
2800 SW 72 Avenue
Miami, Florida 33155

1. The undersigned Proposer proposes and agrees, if this Proposal is accepted, to enter in a Contract with the CITY to perform and furnish all work as specified or indicated in the Proposal and Contract Documents for the Contract price and within the Contract time indicated in the Proposal and in accordance with other terms and conditions of the proposal and Contract Documents.
2. Proposer accepts and hereby incorporates by reference in this Proposal Response Form all of the terms and conditions of the Request for Proposal.
3. Proposer proposes to furnish all labor, services and supervision for the work described in this Request for Proposal.
4. Acknowledgement is hereby made of the following Addenda, if any (identified by number) received since issuance of the Request for Proposal:

Addendum No. 1 Date 3-18-10 Initials JP

Addendum No. _____ Date _____ Initials _____

Addendum No. _____ Date _____ Initials _____

No addendum was received _____ Date _____ Initials _____

5. Proposer accepts the provisions of the Contract as to penalties in the event of failure to provide services as indicated.

6. Proposers correct legal name: Gym Kidz, Inc.

Address: 2038 NE 155 st.

City/State/Zip: N Miami Beach, FL 33162

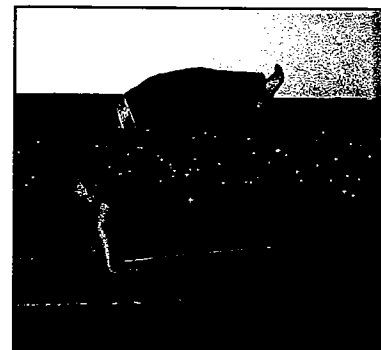
Telephone No./Fax No.: 305-944-4277 Fax 305-949-7559

Social Security or Federal I.D. No.: 337 1021977

Officer signing Proposals: [Signature] Title: President

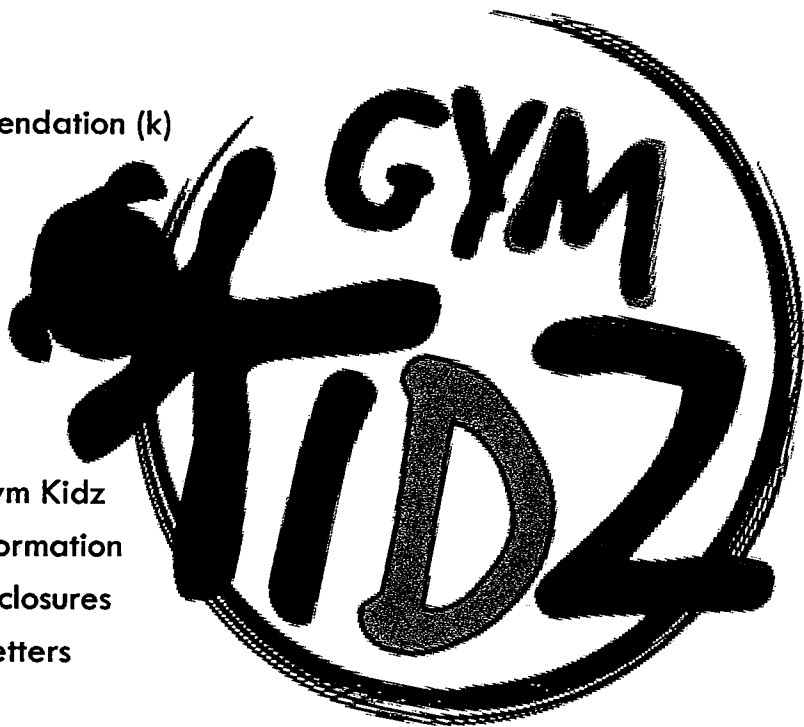
(b) table of contents

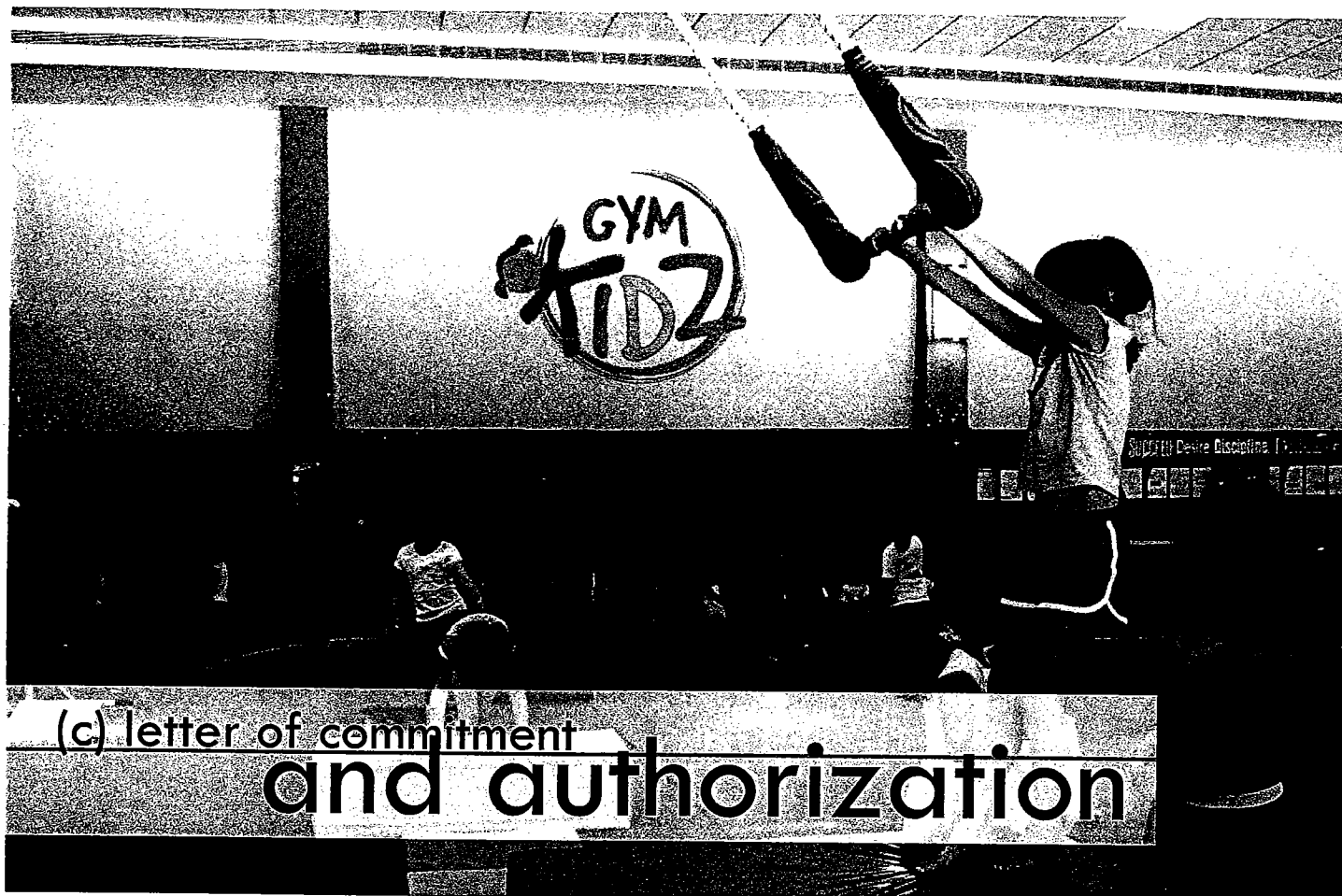
- 1 Title Page (a)
- 2 Table of Contents (b)
- 3 Letter of Commitment and Authorization (c)
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APPENDIX

- Appendix "A" Signed Forms for RFP for Gym Kidz
- Appendix "A-1" Licenses and Corporate Information for Gym Kidz
- Appendix "A-2" Insurance Information
- Appendix "A-3" Litigation Disclosures
- Appendix "A-4" Additional Letters of Support





As an extremely experienced and well established full service gymnastics company with a stellar track record for safety and profitability, Gym Kidz, Inc. has a unique and in-depth understanding of the work and services to be done in connection with the City's RFP for Gymnastics Professional for the Coral Gables Youth Center.

As the current contract holder, Gym Kidz has been successfully providing the comprehensive gymnastics services and programs for the City of Coral Gables (at the Youth Center) for approximately the past six (6) years, and our track record demonstrates that Gym Kidz has significantly elevated the quality, safety and profitability of the gymnastics programs to new heights.

As such, Gym Kidz has a unique, first-hand and special understanding of the actual services to be provided and the work to be done for the project at issue. Not only does Gym Kidz have

extensive knowledge and insight concerning the overall gymnastics industry and the business aspects of running a full service gymnastics facility, but Gym Kidz also has extensive knowledge and insight concerning the specific gymnastics needs of the citizens and children of the City of Coral Gables, and how to continue to enhance and grow the gymnastics program at the Youth Center.

Gym Kidz fully understands the requirements and responsibilities associated with successfully performing the contracted services for the City. With our focus on quality, safety, competency and innovative programs, Gym Kidz is providing this positive commitment to successfully perform the services and work requested in the RFP at the highest level of quality and in the best interests of the City. We are fully committed and confident in our ability and competency to provide the highest standard of services for the City.

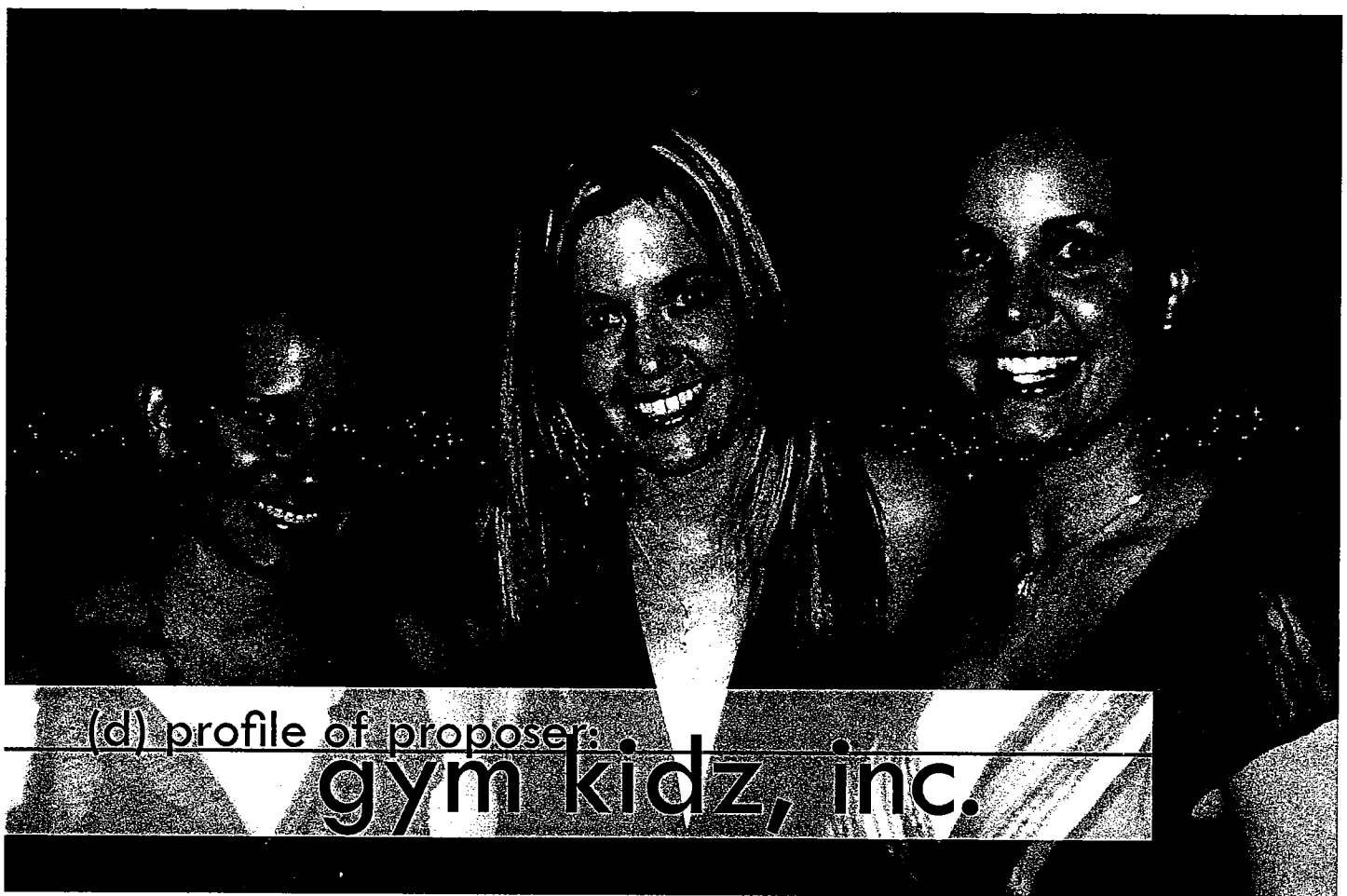


STAFF MEMBERS

As we have done over the past years, we will develop and coordinate fall, winter, spring, and summer schedules of creative gymnastics activities and programs in cooperation with the Parks and Recreation Director. The schedule of activities and programs will include, but not be limited to, gymnastics developmental programming conducted during the academic school year; gymnastics developmental programming for youth to include Summer, Holiday and Spring Break Camp Programs and opportunities for competition. We will continue to expand our value added programs and activities, such as gymnastic birthday parties, home school field trips, holiday events, parent's night out and many others, and we will continue to meet and exceed the expectations and needs of the City. The goal of all of our programming will be to provide a well rounded gymnastics experience for all participants.

Authorized Representatives
For Gym Kidz, Inc.

- 1) Joslyn Pedraja-Varona
Gym Kidz Inc.: President/
Administrative Director
110 North 30th Road
Hollywood, Florida 33021
Telephone No: 305-742-7874
- 2) Jennifer Burnley -Austin
Gym Kidz, Inc.: Vice President/
Operations Director
5865 S.W. 108 Street
Pinecrest 33156
Telephone No.: 305-761-5312
- 3) Amy McCoy
Gym Kidz Inc.: Vice President/
Corporate Manager
216 Northwood Road
Sebring Florida 33870
Telephone No.: 770-560-0092



(d) profile of proposer:

gym kidz, inc.

Given the nature of the gymnastics services and programs to be provided in accordance with the RFP, Gym Kidz will be performing the specific gymnastics services under the contract directly on-site at the Coral Gables Youth Center located at 405 University Drive, Coral Gables, FL, 33134.

Gym Kidz will also have additional support and administrative services being provided from its main corporate office and location at North Miami Beach 2038 N.E. 155 St., North Miami Beach, FL, 33162.

Gym Kidz, Inc. is a well established, full service gymnastics company which operates multiple successful gymnastics facilities and provides a broad array of gymnastics classes and programs for children from ages 6 months and up.

Gym Kidz, Inc.'s ownership and leadership team currently consists of Joslyn Pedraja-Varona, Jennifer Burnley-Austin, and Amy McCoy, which collectively bring over 40 years of in-depth and extensive experience with respect to "hands-on"

gymnastics instruction, staff management, gym design and development, and the gymnastics industry business. This stellar leadership team is second to none, and their hard work, dedication and experience will ensure the continued success of the Gym Kidz' programs.

As further explained below in Section (e), Gym Kidz, Inc. was born out of a gymnastics services business known as J&E Sports which was originally founded by Ms. Joslyn Pedraja-Varona in 1997. To continue the development and expansion of the wonderfully successful gymnastics business, Gym Kidz, Inc.

THE GYM KIDZ WAY: WHO WE ARE!

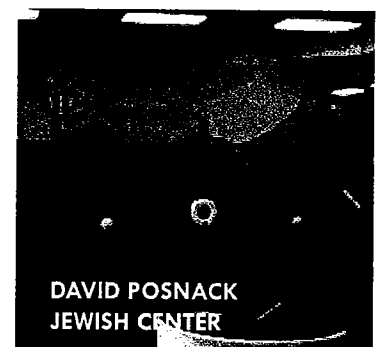
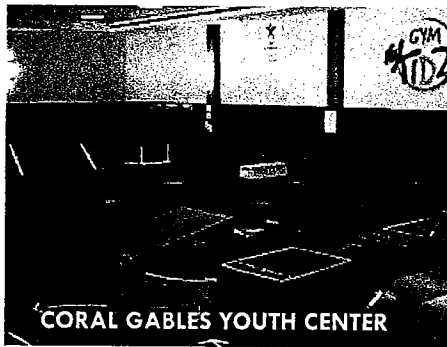
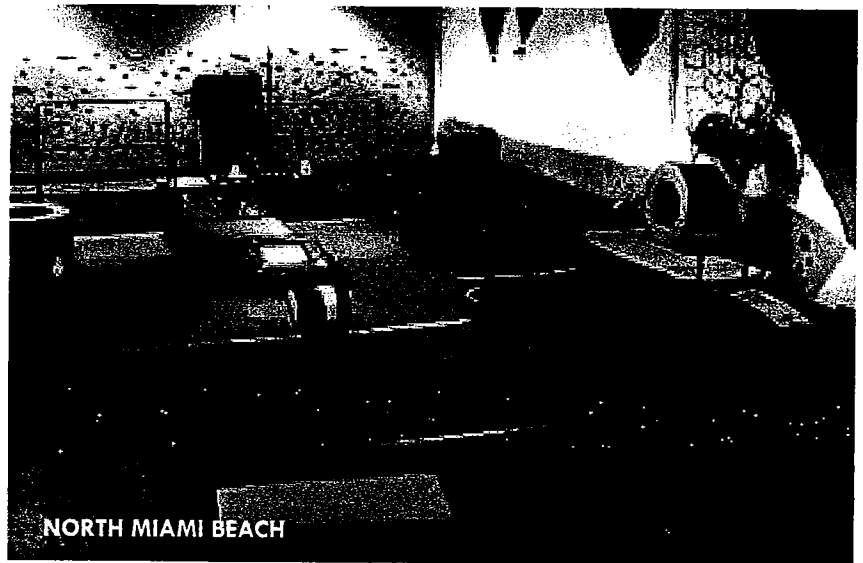
was incorporated in 2002, and under the current leadership team, Gym Kidz has continued to enhance and expand its top notch gymnastics services and business operations.

The overriding mission of Gym Kidz is to provide innovative and dynamic gymnastics training and programs in a safe and secure environment for children of all ages, and to run an effective, profitable and exciting business.

The Gym Kidz Locations and Description of Size and Range of Activities

In addition to the multiple schools, learning centers and other facilities throughout South Florida, where Gym Kidz implements and runs comprehensive and innovative gymnastics programs, Gym Kidz also currently has three (3) separate full-service gymnastics facilities and office locations, including the main corporate office and free-standing facility which is located in North Miami Beach at 2038 N.E. 155 St., North Miami Beach, FL, 33162, and the office and full service gymnastics program located at Coral Gables Youth Center, 405 University Drive, Coral Gables, FL, 33134. Gym Kidz has also added an additional location at the David Posnack Jewish Community Center ("JCC") located at 5850 South Pine Island Road, Davie, Florida, 33328.

Our location in North Miami Beach consists of a 5,500 square foot competitive gymnastics training facility where we offer a broad array of gymnastics classes and programs for ages 2 years old and up. Our innovative programs include parent and tot classes, preschool classes, recreational classes, cheerleading classes, boys classes, competitive gymnastics, birthday parties,



field trips, sleepovers, open gym, field trips, camps, clinics and special needs classes. Our North Miami Beach location has an extensively trained staff, and over the years, we have consistently provided high quality gymnastics services to thousands of satisfied students. We are continuously striving to enhance the quality of our programs, and to increase parent satisfaction and enrollment.

Additionally, as the current gymnastics services contract holder with the City of Coral Gables for nearly the past six (6) years, Gym Kidz has also successfully operated all aspects of the gymnastics facility (and implemented the comprehensive gymnastics programs) at the Coral Gables Youth Center. At the Coral Gables facility, Gym Kidz has an extensively trained staff consisting of energetic and positive team members, and over the past 6 years we have consistently provided high-quality and safe gymnastics services to thousands of children and

students for the City of Coral Gables.

Since being awarded the gymnastics contract at the Coral Gables Youth Center, we have increased enrollment, developed and implemented new innovative programs, raised the level of employee education and training, created a higher standard of safety awareness leading to the prevention of risk and injury, and consistently increased the revenue for the City. We have also increased the level of competitive team training available (by creating the first optional level program) and we have significantly improved the quality of the competitive gymnastics team.

The newly developed gymnastics facility at the David Posnack Jewish Community Center will further expand Gym Kidz' ability reach children throughout South Florida, and Gym Kidz will continue to deliver its high quality service.

The remarkable success of Gym Kidz at the Youth Center is explained in the attached recommendation letter from Joseph Abel, the former Parks and Recreation Director for the City of Coral Gables, as follows:

"After Gym Kidz won the bid process and took over the gymnastics contract, Gym Kidz quickly demonstrated that it was an extremely qualified gymnastics company that met and exceeded the City's expectations ... Gym Kidz quickly took the gymnastics program at the Youth Center to the next level. Gym Kidz increased the quality and safety of the gymnastics programs, and they increased the revenue, enrollment and profitability for the City."

Gym Kidz' also provides innovative gymnastics services and programs at a variety of pre-schools, learning centers and other

facilities throughout South Florida, including: The Margaux Early Childhood School at Temple Judea, The Wonder Years Preschool, Kendall Christian School, The Children's Center at Baptist Hospital, University Christian Children's Center, St. Philips Episcopal School, Carrolton School, St. Stephens Episcopal School, The Growing Place, St. Patrick's Preschool, Temple Beth Schmueel Montessori School, Miami Shores Community Day School, Pinecrest Academy Charter School,

Susan and Saul Singer Early Childhood Learning Center and the Dave and Mary Alper Jewish Community Center. Also, students from the Michael Ann Russell Jewish Community Center come to our North Miami Beach facility for a customized special needs program.

Gym Kidz, collectively through its various programs and facilities, has over 25 extensively trained and energetic staff members, and over the last year alone, Gym Kidz has provided high-quality gymnastics services to more than 1,500 children. As a result of all of these successful operations, Gym Kidz has continued to generate substantial revenue, even during the difficult world economy.

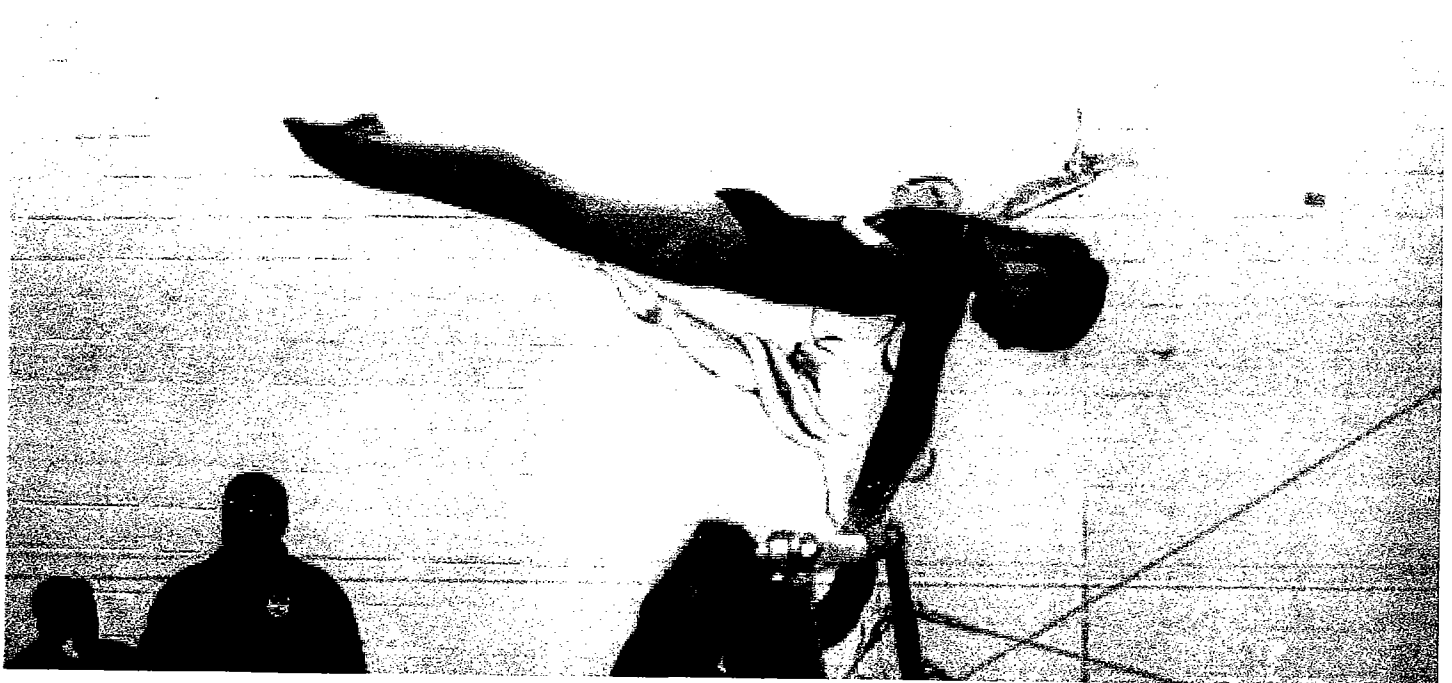
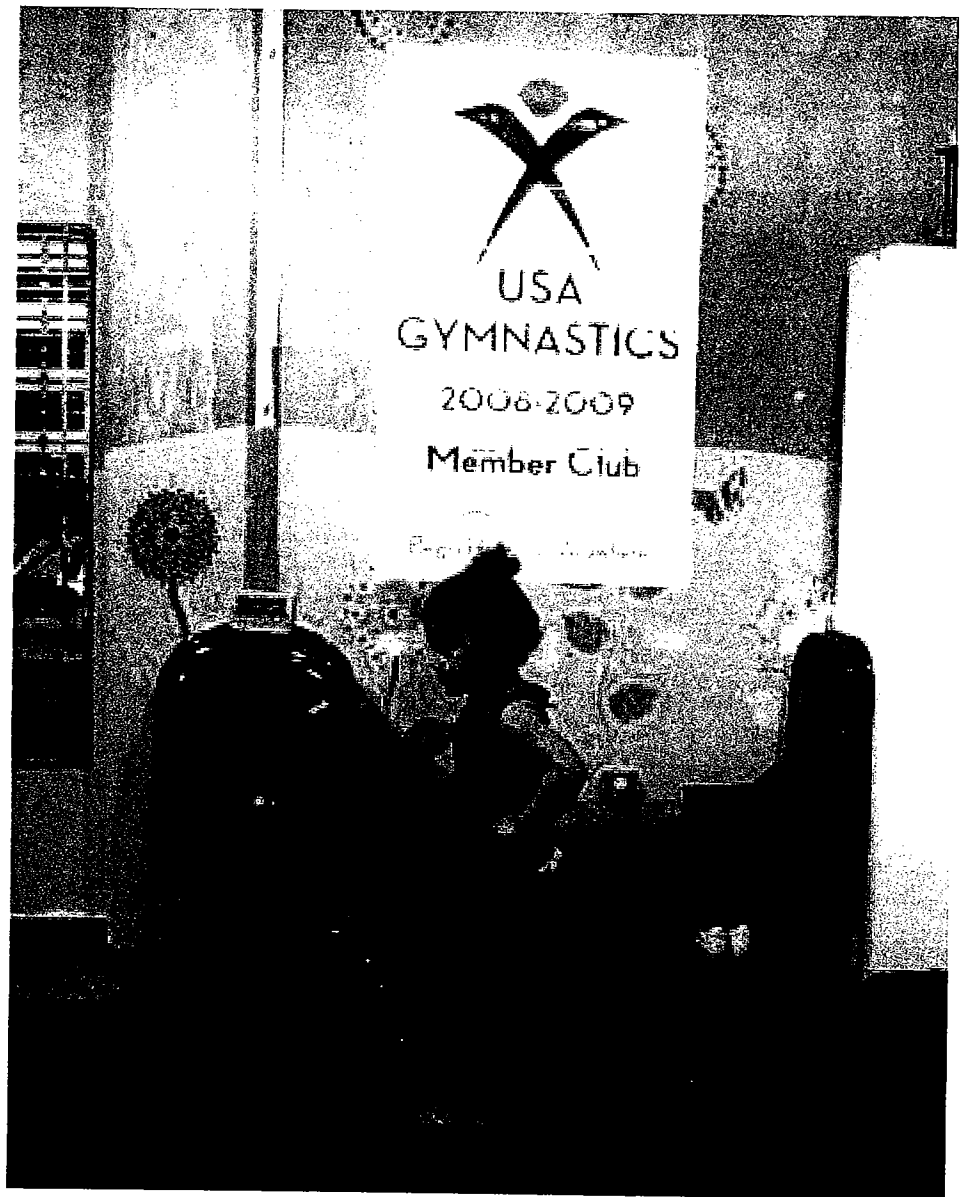
Based upon our hard work, dedication and creative solutions, Gym Kidz has dramatically increased the overall quality, scope and consistency of the gymnastics programs at the Youth Center. Our proven success and track record has given our Gym Kidz a stellar reputation and impressive history regarding education, staff training, program implementation, program development, program management and customer satisfaction. We are confident that we are the most responsible, responsive bidder for the services requested.

"GYM KIDZ QUICKLY TOOK THE GYMNASTICS PROGRAM AT THE YOUTH CENTER TO THE NEXT LEVEL."

**- JOSEPH ABEL
FORMER PARKS &
RECREATION DIRECTOR**

Gym Kidz' Substantial Firm- Wide Expertise and Experience Benefits Work Under RFP

As indicated in detail above, from a company-wide perspective, Gym Kidz has an immense amount of firm-wide expertise, experience, highly trained staff members, gymnastics industry resources and a well established reputation for quality throughout the community. As evidenced by our track record of success for the past six (6) years, our direct access to (and our ability to tap into) substantial resources, expertise, experience and gymnastics industry know how will be brought to bear on the proposed work under the RFP, and we will continue to succeed.



Gym Kidz Similar Contracts And Municipal Engagements

1. Coral Gables War Memorial Youth Center:

Successfully provided comprehensive gymnastics services and programs for the City of Coral Gables Youth Center; coordinated, implemented and developed all aspects of fall, winter, spring and summer programs and activities. Consistently increased quality and scope of gymnastics programs for Youth Center and consistently increased revenue for the City.

Contact: Fred Couceyro
Parks and Recreation Director
405 University Drive
Coral Gables, FL 33134
Phone No: (305) 460-5604

2. David Posnack Jewish Community

Center: Designed and created a customized gymnastics facility and programs for the facility. Implemented a comprehensive gymnastics after school program, enrichment program for the on-site preschool and summer programming for children 6 months-5th Grade.

Contact: Scott Ehrlich
Executive Administrative Director
5850 South Pine Island Road
Davie, FL 33328
Phone No: (954) 434-0499 ext. 313

3. Dave and Mary Alper Jewish Community

Center: Provide a comprehensive gymnastics summer program for children 3-10 years old including children with special needs.

Contact: Ashley Conant
Families, Group Services
and Camp Director
11155 SW 112 Ave
Miami, FL 33176
Phone No: (305) 271-9000

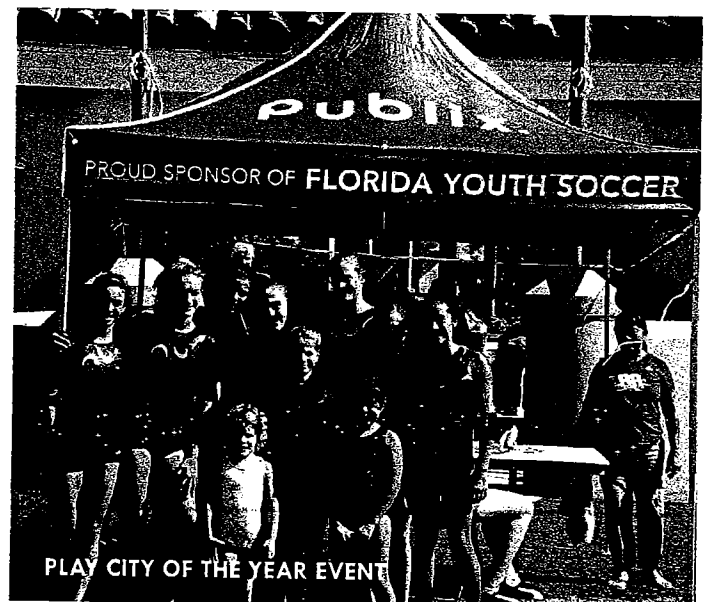
4. The Margaux Early Childhood School at Temple Judea: Coordinate, implement and develop weekly themed lessons in gymnastics and movement classes for children 18 months through 5 years old.

Contact: Jill S. Band, M.S. Ed.
Early Childhood Director
5500 Granada Blvd.
Coral Gables, FL 33146
Phone No: (305) 667-9470

5. Gym Kidz North Miami Beach Facility

Location: Gym Kidz operates the North Miami Beach facility which consists of a 5,500 square foot competitive gymnastics training facility where Gym Kidz offers a broad array of gymnastics classes and programs for ages 2 years old and up. Our innovative programs include parent and tot classes, preschool classes, recreational classes, cheerleading classes, boys classes, competitive gymnastics, birthday parties, field trips, sleepovers, open gym, field trips, camps, clinics and special needs classes.

Contact: Joslyn Pedraja-Varona
President
2038 NE 155 St.
N. Miami Beach, FL 33162
Phone No: (305) 944-4277





History of Gym Kidz, Inc.

Gym Kidz, Inc. was founded (and is operated) by energetic and intelligent gymnastics instructors with vast experience in the gymnastics services industry, and with decades of relevant experience. Beginning as "hands-on" gymnastics instructors in the early 1990s, the founders of Gym Kidz utilized their in-depth knowledge and energetic approach to establish the perfect gymnastics company to meet and exceed all of their customers' and clients' expectations. The overriding mission of Gym Kidz is to provide innovative and dynamic gymnastics training and programs in a safe and secure environment for children of all ages.

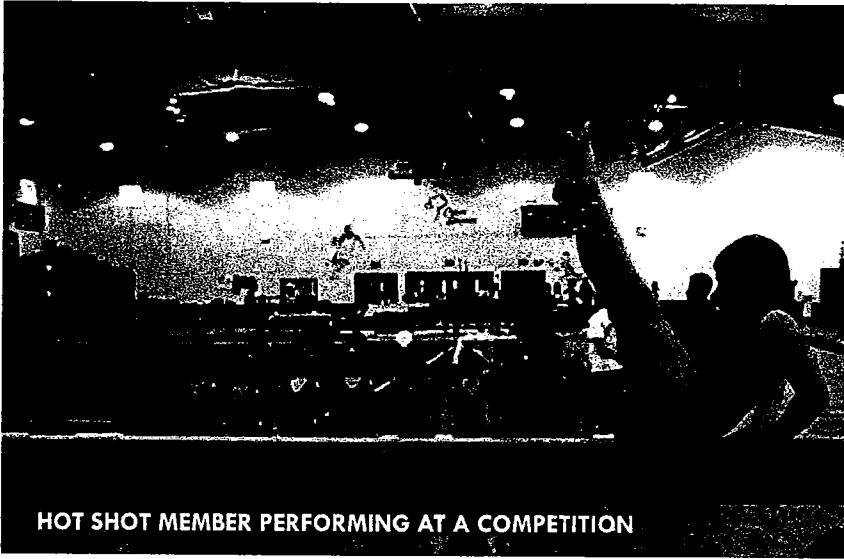
The current company Gym Kidz, Inc. was born out of the remarkable success of its predecessor company (J&E Sports) which was founded by Ms. Joslyn Pedraja-Varona in 1997. As a continuation of this successful endeavor, Gym Kidz, Inc. was

originally incorporated in 2002 and Gym Kidz has continued to enhance its gymnastics services and expand its operations over the years.

Gym Kidz, Inc.'s ownership and leadership team currently consists of Joslyn Pedraja-Varona, Jennifer Burnley-Austin, and Amy McCoy which collectively bring over 40 years of in-depth and extensive experience with respect to coaching, management and gymnastics business. This stellar leadership team is second to none, and their hard work, dedication and experience will ensure the continued success of the Gym Kidz programs.

As explained in more detail below, Gym Kidz has successfully owned and operated its full service North Miami Beach gymnastics location since 2002, and for nearly the past six years, since 2004 Gym Kidz has had unparalleled success as the exclusive service provider with the City of Coral Gables for the comprehensive gymnastics programs at the Youth Center. Over

the years, Gym Kidz has also continued to implement its high quality and safe gymnastics programs at multiple schools, learning centers and other facilities throughout South Florida.



HOT SHOT MEMBER PERFORMING AT A COMPETITION



Based upon the high quality gymnastics programs, dedication to safety and refreshingly positive approach, Gym Kidz is recognized as a top tier gymnastics service company.

The Gym Kidz Locations and Description of Size and Range of Activities

In addition to the multiple schools and facilities where Gym Kidz implements its comprehensive and innovative gymnastics programs, Gym Kidz also has three (3) separate full-service facilities and office locations, including the main office which is located in North Miami Beach (2038

N.E. 155 St., North Miami Beach, FL, 33162), the Coral Gables Youth Center (405 University Drive, Coral Gables, FL, 33134) and the David Posnack Jewish Community Center (5850 South Pine Island Road, Davie, FL, 33328).

Our location in North Miami Beach consists of a 5,500 square foot competitive gymnastics training facility where we offer a broad array of gymnastics classes and programs for ages 2 years old and up. Our innovative programs include parent and tot classes, preschool classes, recreational classes, cheerleading classes, boys classes, competitive gymnastics, birthday parties, field trips, sleepovers, open gym, field trips, camps, clinics and special needs classes. Over the last year, our North Miami Beach location provided gymnastics services to thousands of children through classes, open gym, birthday parties and other specialized programs, and we are continuously striving to enhance the quality of our programs and increase our enrollment.

Our Davie location at the David Posnack Jewish Community Center consists of a 2,000 sq. foot training facility where we offer a variety of gymnastics classes for children ages 6 months and up. Our innovative programs include parent and tot classes, preschool classes, recreational classes, cheerleading classes, boys classes, birthday parties, field trips, open gym, camps, clinics and special needs classes. Since opening our doors in January of 2010 we have already provided gymnastics services to hundreds of children in the community.

As the contract holder with the City of Coral Gables for the past six (6) years, Gym Kidz has also successfully operated all aspects of the gymnastics facility (and implemented the

comprehensive gymnastics programs) at the Coral Gables Youth Center, where we have provided gymnastics services to thousands of students. Since being awarded the gymnastics contract at the Coral Gables Youth Center, we have increased enrollment, increased the number of children who have received gymnastics services, developed and implemented new programs, raised the level of employee education and training, created a higher standard of safety awareness leading to the prevention of risk and injury, and consistently increased the revenue for the City.

We have also increased the level of competitive team training available by creating the first optional level program at the Coral Gables Youth Center. Based upon our hard work, dedication and creative solutions, Gym Kidz has dramatically increased the overall safety, quality, scope and consistency of the gymnastics programs at the Youth Center.

Our proven success and track record has given our Gym Kidz a stellar reputation and impressive history regarding education, staff training, program implementation, program development, program management and customer satisfaction. We are confident that we are the most responsible, responsive bidder for the services requested.

Other Corporations In Which Gym Kidz Principals Serve As Officers

There are several other companies in which the principals of Gym Kidz, Inc. serve as officers.

Gym Kidz Xpress, Inc.: Jennifer Burnley -Austin and Amy McCoy are involved as owners and officers of the corporation known as Gym Kidz Xpress, Inc. which was incorporated in 2005.

Gym Kidz on Wheels, Inc. and Gym Kidz Discovery Center, Inc.: Joslyn Pedraja-Varona was previously involved as an officer in these

two separate entities, but these corporations are no longer active corporations.

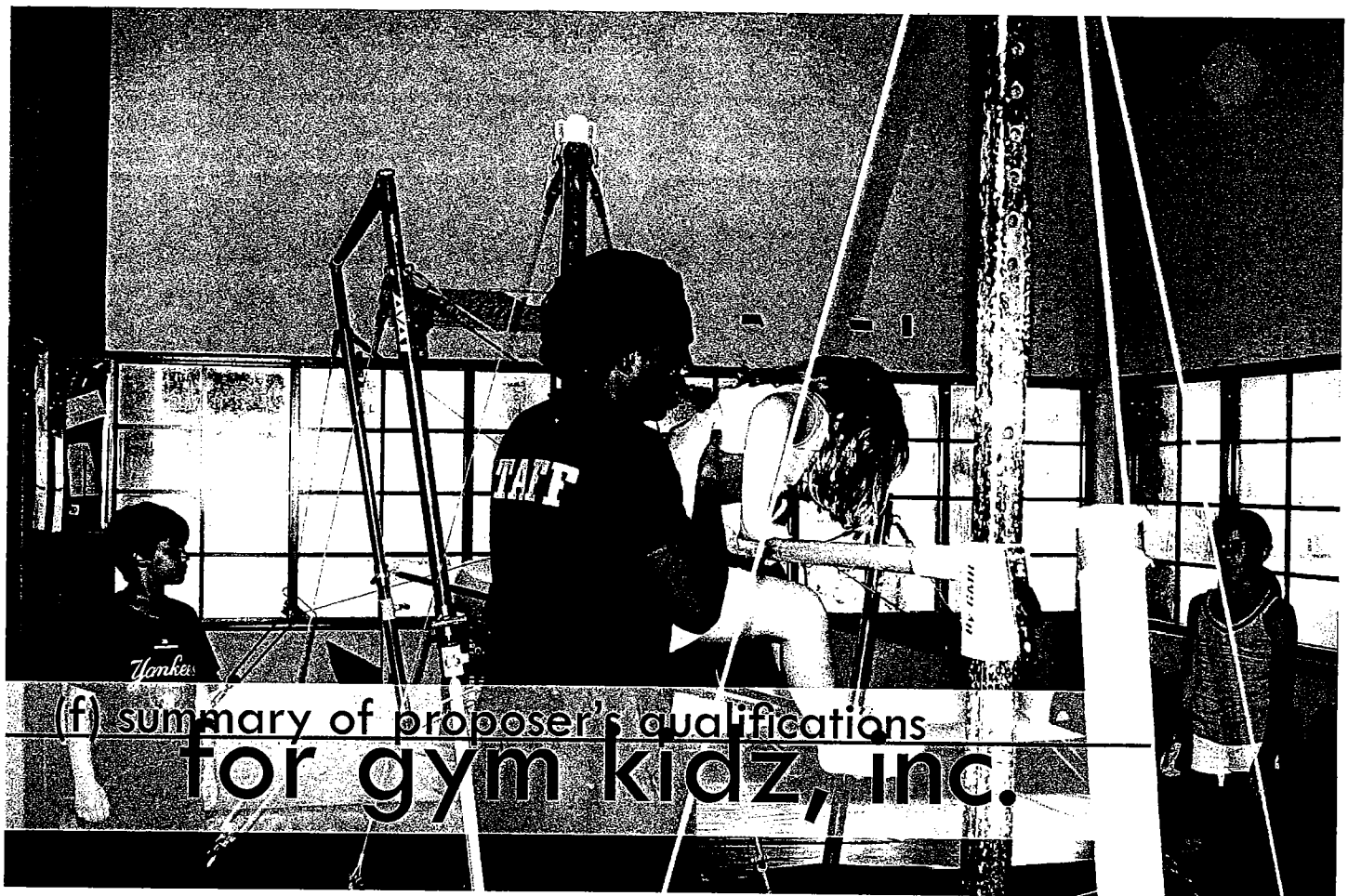
Fun Country Gymnastics, Inc.: Jennifer Burnley-Austin was previously involved as an officer of this corporation, which is no longer an active corporation.

Litigation Disclosure Requirements

In the RFP, the City has requested that the proposers "Provide information as to whether you or any officers of your company have been involved in any claims or litigation in the last five (5) years in any way relating to or arising from your gymnastics services business and provide detail as to the cause and outcome (judgments and settlements) of those claims or litigation, whether it is the present company, a predecessor or related company. Further provide judgments on lawsuits during the last five (5) years for all other corporations in which principles of the firm are officers."

For the past five (5) years, the current company Gym Kidz, Inc. has not been involved in any litigation relating to or arising the gymnastics services business. Unlike certain other proposers seeking to take over the contract, the absence of this type of litigation demonstrates that Gym Kidz has an incredible track record for safety, quality and proper and well supervised instruction.

The only minor litigation claim involving officers related to Gym Kidz on Wheels, Inc., an inactive corporation that Joslyn Pedraja-Varona was previously involved with. The lawsuit filed in 2005, (Case Number 2005-2695-SP-24) related to a minor payroll dispute with a former employee. This a was a simple payroll dispute lawsuit that did not involve the safety of children or the quality of the services provided by the company. The case has been resolved and dismissed. See Disclosure Attached Appendix "A-3."



(f) summary of proposer's qualifications
for gym kidz, inc.

The Gym Kidz Inc. ownership and leadership team consists of Joslyn Pedraja-Varona, Jennifer Burnley-Austin and Amy McCoy which have an extensive amount of experience in connection with all areas of gymnastics coaching, management, cheerleading and fitness education. The resumes for members of the leadership and project management team are attached here to. Each one of these experienced gymnastics professionals will play an integral part of the management, implementation, and on going execution of the work to be performed as indicated in the RFP.

As reflected in her resume, Joslyn Pedraja-Varona is the founder and president of Gym Kidz Inc., and she has over 15 years of coaching and management experience in the sport of gymnastics, tumbling, and children's fitness. As the leader of Gym Kidz North Miami Beach and Davie facilities, and as the leader of the current gymnastics program at the Coral Gables Youth

Center, she has extensive experience conducting the exact same services requested by the RFP.

As reflected in her resume, Jennifer Burnley-Austin has extensive experience in the realm of gymnastics, and she is the co-founder and vice president of Gym Kidz Inc. She brings over 15 years of coaching, management, program development and related experience in the sport of gymnastics, cheerleading and children's fitness. As the leader of the current gymnastics program at the Coral Gables Youth Center, she has an established successful track record and she has extensive experience conducting the exact same services requested by the RFP.

As reflected in her resume, Amy McCoy is the Corporate Manager of Gym Kidz, Inc., and she brings over 19 years of coaching and management experience in the sport of gymnastics, cheerleading and children's fitness. Amy has managed multiple facilities such as Georgia Southern University Gymnastic Center,

The Ultimate Dream Academy, World Xtreme and Gym Kidz Inc. She has also been the Head Coach for several competitive teams and holds numerous certifications by USA Gymnastics. She has developed and implemented a program curriculum, employee training, and served as a gymnastic consultant. Amy conducts all staff education and training, program implementation, program development, class outlines, safety requirements, competitive team development and the general oversight of the success of all programs.

Gym Kidz Resources, Labor and Staff

Given the fact that Gym Kidz is an experienced and well established gymnastics company with successful on-going operations in North Miami

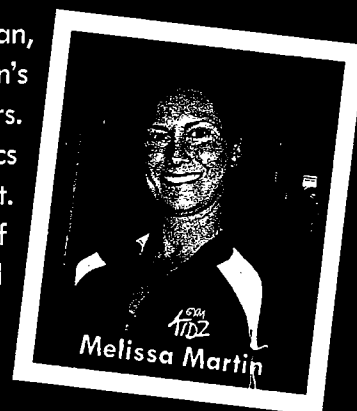
Beach, Coral Gables, Davie and other locations throughout South Florida, Gym Kidz has significant resources and equipment, and Gym Kidz has access to its own existing pool of experienced staff and personnel members to satisfy any and all needs relating to the provision of the gymnastic services under the RFP. As previously explained, in its North Miami Beach location, Gym Kidz has fully equipped 5,500 square foot competitive gymnastics training facility where Gym Kidz offers a broad array of gymnastics classes and programs. Gym Kidz also has extensive equipment, supplies and materials in connection with its other operations including the new 2,000 sq. foot Davie location. Gym Kidz has an impeccable track record for safety and quality performance, and Gym Kidz has significant coverage for workers compensation insurance and liability insurance.

With respect to the method and procedures

Our team program is managed by **MELISSA MARTIN**, a native Iowan, who has coaching experience alongside Liang Chow (Shawn Johnson's coach) while working at Iowa Gym-Nest during her college years. She has had tremendous influences from Al Fong, owner of GAGE gymnastics in Kansas City, MO, as she spent much time training with him as a gymnast. Other influences have come from her own coach, Kelly Dornon –owner of Siouxland Gymnastics Academy in Sioux City, IA who is also a collegiate and recognized brevet level judge.

Melissa received her undergraduate degree in the year 2000 from the University of Iowa in Environmental Bio-Science. She took to Costa Rica for five years afterward where she worked as a bilingual environmental education coordinator for a multi-national school in Monteverde, Costa Rica. She mastered the Spanish language and upon her return to the United States, she lived in Portland, OR, for three years. There she worked as the Pre-Team Director for over 30 girls under the age of seven at American Elite Gymnastics in Troutdale, OR. From there, she sought the Florida sun and resumed teaching gymnastics at Gym Kidz in the year 2005.

Melissa, "Coach Missy", holds her Level 4, 5, and 6 judges rating through NAWGJ and has been managing the GymKidz Competitive team for the last three seasons. As a Level 10 gymnast who attained collegiate status for the University of Iowa, Coach Missy has brought GymKidz up to a level that is standard throughout the gymnastics community. Missy has experience working with pre-school, recreational, and competitive level gymnastics up through Level 9. In addition, she currently works for the Miami-Dade Public School System as a middle grades science teacher. Melissa is USAG Certified and CPR/First Aid Certified. She is also currently working on a Master through Grand Canyon University (online) in Educational Leadership.



for selection of its staff members, the Gym Kidz leadership team reviews resumes and conducts in-person and in-depth interviews of its potential staff members to ensure that such persons have the qualifications, skills, personality and team player mentality that is necessary to be a Gym Kidz staff member. Gym Kidz has intensive and on-going training and education for its staff members and personnel, including "Gym Kidz University" and other innovative training techniques. Gym Kidz has customized and detailed job descriptions for the various employee positions relating to the operation of a full service gymnastics facility.

The Gym Kidz leadership team constantly monitors and reviews the performance of its staff members to ensure that Gym Kidz delivers the highest quality and safest gymnastics services. Our valuable staff at the Youth Center currently includes a diverse group of energetic, experienced and quality instructors.

MARCO started gymnastics at age 7 and kept with it until his freshman year of college. Marco achieved Level 10 status and competed in two National Championships. He also competed in 4 Regional competitions in levels 8, 9, and 10 and was state champion in level 8. Marco attended Miami Palmetto Sr. High in Miami, FL, graduated in 2006, and is currently a student at FIU studying for his masters in Architecture. Marco coaches our Level 4-8 competitive team and is safety certified by USA gymnastics.

JACKIE has been dedicated to the sport of gymnastics since she first became a gymnast. Having coached at local gyms as well as a gym in Maryland, Jackie is experienced in coaching both

recreational and competitive gymnasts ranging from compulsory to optional levels. She completed her undergraduate studies at the University of Miami and her law degree at Catholic University in Washington, DC. She is currently working on her Master's degree in Public Administration at the University of Miami in hopes of eventually working in Government Affairs. Her love of gymnastics has kept her involved with the sport throughout her time studying, and she plans on continuing being involved with gymnastics even as she furthers her career. Jackie coaches our

Level 4-8 competitive team and is safety certified by USA Gymnastics

ANDREA graduated from the Universidad de Antioquia, Antioquia (Medellin), Columbia with a degree in Physical Education. Andrea was a competitive level gymnast through the optional levels in Columbia as a child. Andrea worked with competitive level gymnasts for 2 years at the YMCA in California, before relocating to Miami, FL.

Andrea is currently the fitness instructor and Level 2/3 gymnastics coach for Gym Kidz Coral Gables. In addition to these responsibilities, Andrea assists with preschool, recreational, open gym, and birthday parties as a competent instructor for Gym Kidz Coral Gables. Andrea is CPR/First Aid Certified.

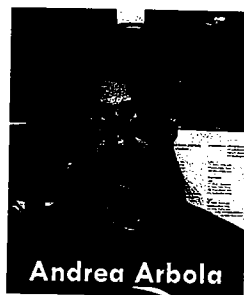
HEATHER has been the Front Desk Manager for Gym Kidz since 2007 and is loved by the families at the community center. Heather attended classes at Florida Atlantic University and Miami-Dade Community College from 2001 to 2003. She was the Head Cheerleading Coach for Legend All-Stars in Miami, FL, for the



Marco Cabrera



Jackie Fernandez



Andrea Arbola

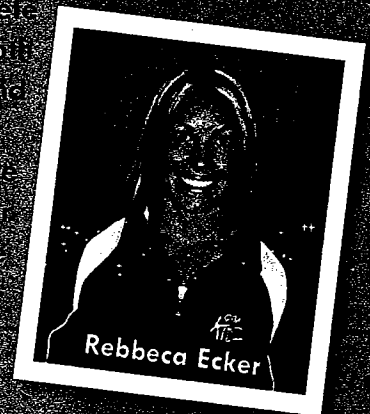
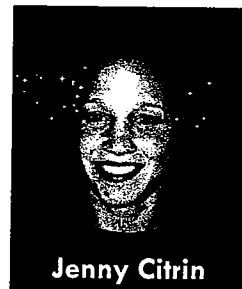


Heather O'Grady

LOU received a B.S. in Political Science & International Relations from State University of New York College at Brockport as well as a Minor in History. Lou is also currently certified through the State of Florida for Elementary Education and Physical Education and continues to

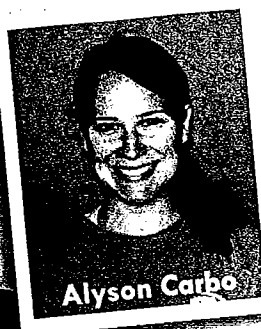
TARYN currently holds an Education Certificate in the State of Florida and is CPR and First Aid Certified. Taryn was a counselor for Shake-A-Leg Miami and worked with able-

JENNY recently received her degree from the University of Miami with a Bachelor in Science in Biomedical

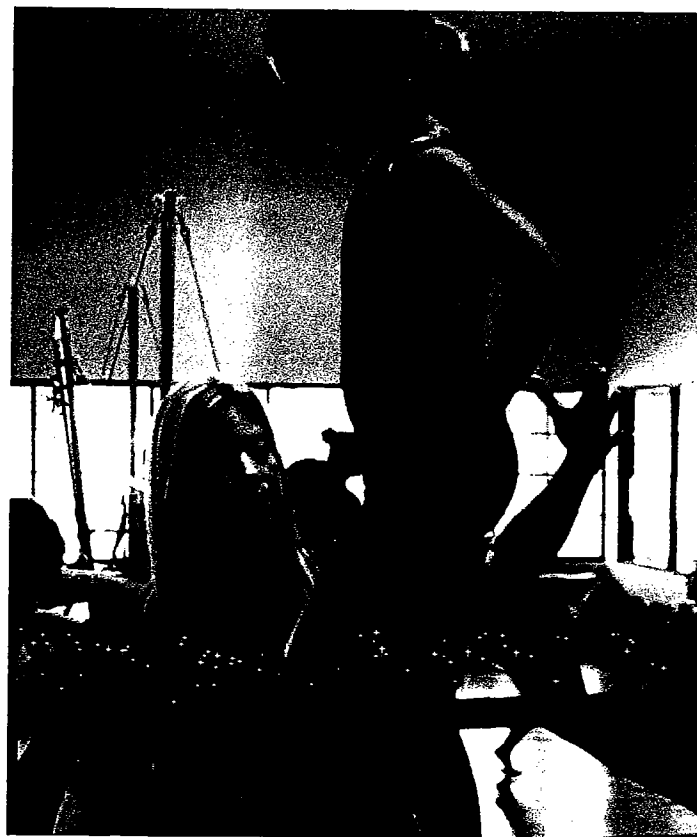


Engineering. Jenny trained and competed Levels 8-10 in USAG from August 2000 to May 2008. Jenny qualified for state, regional and national competitions throughout this period of time. Jenny began her career as a coach in the year 2007 and is our newest member of the Gym Kidz Coral Gables staff teaching pre-team, recreational and boys classes. Jenny holds her NAWJG rating for Levels 4/5 and is USAG certified.

SHANNON has been an active gymnast with the Coral Gables Youth Center for approximately 10 years. She is currently our highest level gymnast as a Level 8. Shannon has been a recognized gymnast throughout South Florida and is also a staff member for Gym Kidz. Shannon is in the International Baccalaureate program at Coral Gables High School in Miami, Florida. In addition to Shannon's practice schedule and school schedule, Shannon is also a responsible staff member and coaches our Hotshots program, assists for our Level 2 program and is the Birthday party host on the weekends. Shannon also coaches preschool and recreational classes at our facility. Shannon is First Aid and CPR certified.



throughout the school year. Alyson has worked the past 3 summers at the Dave and Mary Alper Jewish Community Center heading their gymnastics summer camp program.



MARIA has been an active gymnast at the Coral Gables Youth Center for 7 years. She graduated from Westminster High School last year, one year early, and is currently attending Barry University while

maintaining her status as a USAG Level 7 competitor. Maria coaches our recreational classes as well as our upper level filter classes for our competitive team.

ALYSON has been a part of the Gym Kidz family for over 8 years. She teaches parent and tot and preschool classes at the Coral Gables



Joslyn Pedraja-Varona
(PRESIDENT/ADMINISTRATIVE MANAGER GYM KIDZ)

1110 N 30 Rd
Hollywood, FL 33021
305-742-7874
joslyn@gymkidzmiami.com

OBJECTIVE: My primary goal is to provide quality gymnastics services and programs in an innovative, safe and positive environment.

EXPERIENCE:

2002-Present Gym Kidz, Inc., and Miami, FL, and 2004-Present Gym Kidz, Inc. at The Coral Gables Youth Center Miami, FL, Title: Owner, Operator and Gymnastics Director

Duties and responsibilities include: marketing, sales, general accounting, program development, public relations, management, staff training and development, creating weekly curriculum, coaching classes (parent and tot- level 6 competitive team, scheduling).

2003-2006 Michael-Ann Russell Jewish Community Center Miami, FL, Title: Gymnastics Director

Duties and Responsibilities include: program development, public relations, management, developing weekly curriculum, developing a strong team of coaches, coaching classes, scheduling

2000-2001 Aurora Academy, Miami, FL, Title: Physical Education Instructor

Duties and responsibilities included: developing a physical education program for children ages 2-7 years old

1998-2000 On Your Toes Miami, FL, Title: Recreational Coach and Assistant Team Coach

Duties and responsibilities included: Helped in developing a curriculum, Coaching (preschool through level 6 competitive team)

1999-2000 Fun Country Gymnastics, Inc. Miami, FL, Title: Co-owner and operator

Duties and responsibilities included: Marketing, sales, general accounting, account development, public relations, management, developing weekly curriculum, coaching classes (ages 1-15 year old)





Jennifer Burnley-Austin
(VICE PRESIDENT/OPERATIONS MANAGER GYM KIDZ)

5865 SW 108 Street
Pinecrest, Florida 33156
Phone: (305)761-5312
Email: jenny@gymkidzexpress.com

EXPERIENCE:

2004-Present, Owner Operator and Operations Manager, Gym Kidz, Inc. at The Coral Gables Youth Center, Coral Gables, Florida.

Duties and responsibilities include: comprehensive gymnastics program development, management, public relations, staff training and development, creating weekly curriculum, coaching classes, scheduling duties and administrative oversight.

1999-Present Owner/Operator, Fun Country Gymnastics, Inc. n/k/a Gym Kidz Xpress, Inc., Miami, FL

Duties and responsibilities include: Operate comprehensive and innovative gymnastics services business, program development and implementation, marketing, sales, general accounting, account development, public relations, management, developing weekly curriculum, coaching classes.

1998-1999 Pre-school Gymnastics Director, Tumblebees Gymnastics Miami, FL

Duties and responsibilities include: creating lesson plans and programs for the entire preschool program. Taught and supervised various gymnastics classes (specializing in classes with children ranging in age from 18 months-5 years old). Dealt with parents on a daily basis to ensure customer satisfaction.

1997-1998 Gymnastics Director, J & E Sports Miami, FL

Duties and responsibilities include: Developed weekly lesson plans, set up equipment for daily classes, taught gymnastics to children ages 3-7 years old.

1996-1997 Gymnastics instructor, Gainesville Athletic Club Gainesville, FL

Duties and responsibilities include: Assistant Coach for level 4 gymnastics team, taught parent & tot classes, preschool classes, and girls/boys ages 5-12.



Mellissa M. Martin
(HEAD TEAM COACH FOR GYM KIDZ)

Head Team Coach/Manager 09/05 – Present, **Gym Kidz, Inc.**, Miami, FL

Currently coaching competitive and team level gymnastics to children ages 5-18 at the Coral Gables War Memorial Youth Center. Plan, organize, and staff all competitive events throughout the state. Assist in hiring and training assistants to work with me as well as travel to meets. Arrange fundraisers, team meetings with families, and social events.

Science Teacher 08/06 - Present, **Country Club Middle**, Miami, FL

Teaching sixth and seventh grade Comprehensive Science Instruct BCC students at my school and have my ESOL endorsement. Differentiated instruction shown through labs, projects, and technology. Attend workshops and PD activities to improve teaching techniques. Maintain consistent communication with all school stakeholders.

Pre-Team Director 05/03 - 12/05, **American Elite**, Portland, OR

Trained and managed programs for 3-8 year old girls for competitive level gymnastics. Recruited new members, dispersed monthly newsletters, devised curriculum, organized athletic events, and maintained parent contact.

Education: University of Iowa, Iowa City, IA Fall 1995 - Spring 2000, B.S. in Environmental Bio-Science GPA 3.33

Certifications: USAG Safety Certified and CPR certified.

References: *References are available on request*



Becca Ecker
(PRESCHOOL DIRECTOR GYM KIDZ)

Education: The University of Michigan, Ann Arbor, MI
Bachelors degree in the school of LS&A in General studies, 2006

Honors: Academic All-Big ten (2003-2006); Academic All-American (2005); Full Athletic Scholarship (2002-2006); Athletic All-American (2002, 2004-06); All-Big Ten Gymnast (2002-2006); Letterman in Gymnastics (2002-2006); Big Ten Champions (2002-2005); Super Six Appearances (2002, 2005).

Certifications: USAG Safety Certified and CPR Certified

Relevant Work Experience:

Preschool Director for Gym Kidz at Coral Gables Youth Center: *Present, Gym Kidz, Inc., Miami, FL* Responsible for implementation and oversight of comprehensive pre-school gymnastics program provided by Gym Kidz at the Coral Gables Youth Center. Assists with program development and enhancements to ensure innovative and safe programs.

Gymnastics Camp Counselor and Coach: 2002-2005 (University of Michigan Gymnastics Camp)

Substitute Teacher: 2007-2008 (grades k-12, Loudoun County School District)

Community Service:

Motts Children's Hospital

- Fundraising activities
- Visiting with long-term care patients

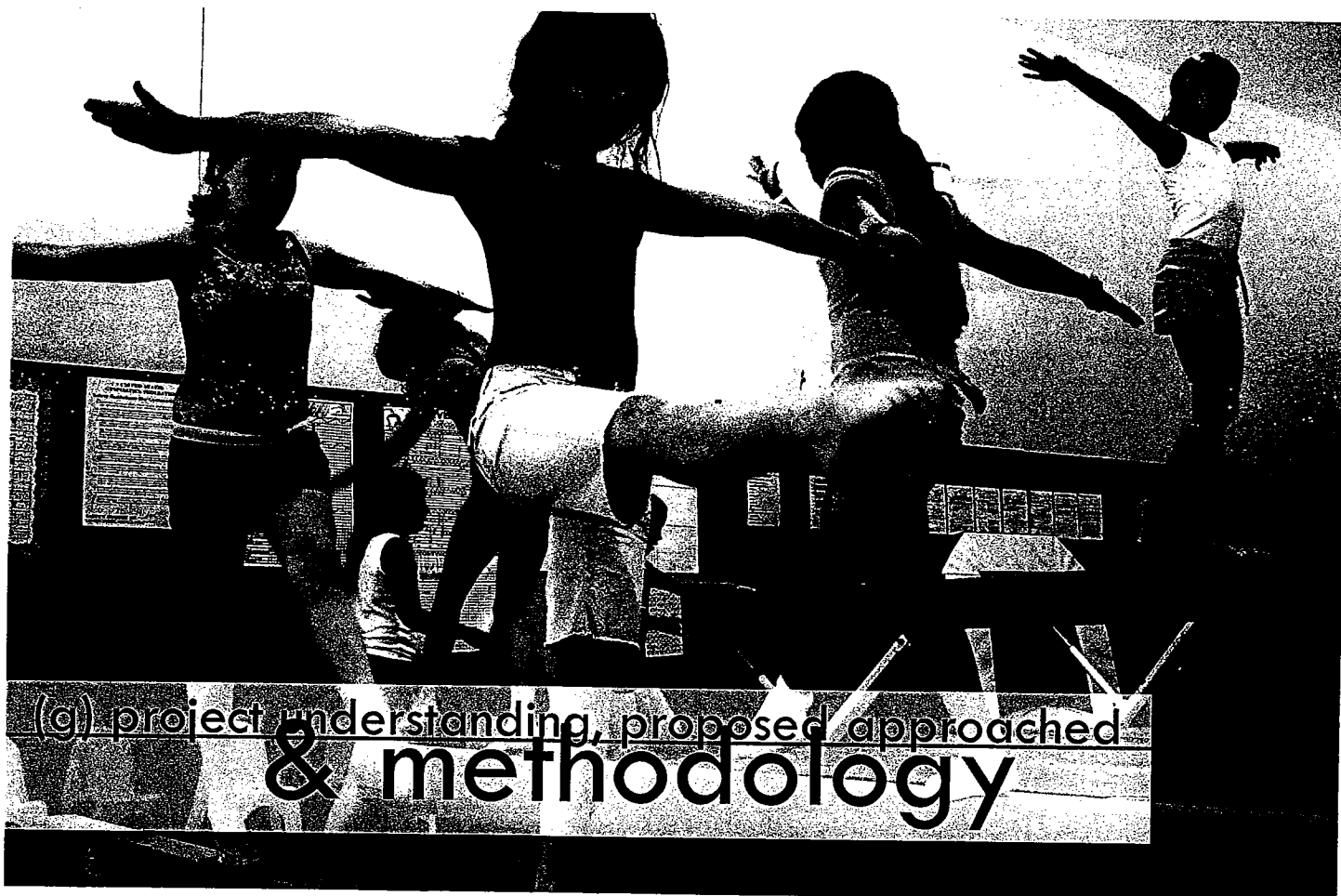
Cedar Riverside

- Mentor and counselor for children in a low income housing community
- Helped children with homework and helped teach spanish speaking children english

Raising money as a gymnastics team for the Lloyd Carr Cancer Fund

K-grams

- University of Michigan Pen-pal Program for kids
- Writing to children as a mentor



As explained in our Letter of Commitment set forth above, Gym Kidz has an extremely in-depth and comprehensive understanding of the work and services to be done in connection with the City's RFP for Gymnastics Professional for the Coral Gables Youth Center. Given that Gym Kidz has been successfully providing comprehensive gymnastics services for the City for nearly six (6) years, we believe that Gym Kidz has a unique and special understanding of the services to be provided and what needs to be done for successful implementation of the project. As set forth below, Gym Kidz has extensive knowledge and insight concerning the specific gymnastics needs of the citizens and children of the City of Coral Gables. Gym Kidz also has the hands-on experience and knowledge necessary to use the appropriate approach and methodology to perform the requested services with a high level of success. As compared to any and all

other proposers, Gym Kidz has the unique understanding concerning how to continue to enhance the innovative gymnastics programs and curriculums that Gym Kidz has already successfully implemented at the Youth Center.

OUR APPROACH AND METHODOLOGY: THE GYM KIDZ CURRENT PROGRAMS AND CURRICULUMS

PROGRAMS OFFERED:

Gym Kidz has unique and exceptional approach and methodology to ensure that it is the most responsive and responsible proposer for the Gymnastics Professional services. Gym Kidz has developed and implemented extraordinary programs and curriculums for the provisions of the gymnastic services.

GYM BABIEZ - Our Gym Babiez Program consists of parent-assisted classes for ages 6 months to 3 years old. These classes incorporate gymnastics, music and movement to encourage developmental skills such as gross motor, fine motor, sensory, linguistic and cognitive skills. This multi-sensory class allows students to increase learning in the major benchmarks of early development.

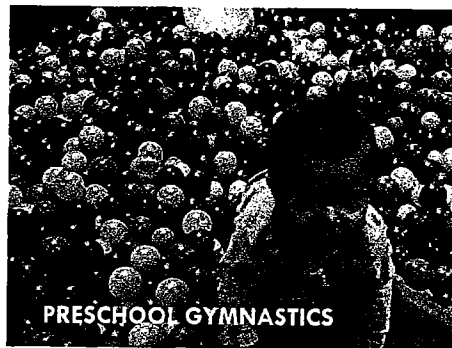
PRESCHOOL GYMNASTICS - Tumbling for Treasures is designed to help children learn physically, mentally and socially, while working on strength, coordination, flexibility and balance. Children are encouraged to explore body movement, awareness and expression. This program utilizes the newest and most imaginative curriculum. We have Tiny Tumblers for ages 3 and 4 and Super Stars for ages 5.

PRESCHOOL OPEN GYM - This is a once a week program for students ages 8 months to 5 years old and there parents. This is a 2 hour open play where children and there parents have access to the age appropriate equipment to play and socialize with other children while supervised by and instructor.

RECREATIONAL PROGRAM - The "Go for the Gold" recreational program is for children ages 6 and up. The number one goal is to provide gymnastics training in a fun and safe environment. In order to achieve our goals six levels have been designed to accommodate each child's skill level. Red and orange is girls beginner, blue and green is girls intermediate and purple and gold is girls advanced/performance team. All students will be evaluated by a coach to determine the appropriate level placement.

PERFORMANCE TEAM - Once a gymnast has reached the purple/gold level they will be invited to our performance team. This will

require a minimum number of class hours where they will learn a performance routine to perform at various events. They will also be invited to



a special practice time once a week with our competitive team gymnasts.

BOYS CLASSES - Our boy's classes are based on a specialized "Go for the Gold" skill charts that have specific skills related to boy's events, equipment and skills. Beginner, Intermediate and Advance levels are offered in this program.

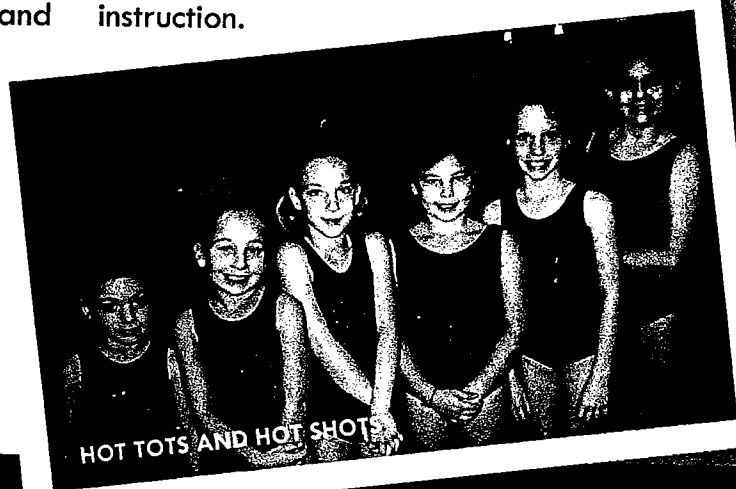
CHEERLEADING CLASSES - Our cheerleading program is for anyone in 1st grade or older. There is no experience necessary. This class focuses on jumps, motions, tumbling and stunt technique. This class is great for anyone who is interested in pursuing the sport of cheerleading at any level.

OPEN GYM - Open Gym is for children 6 years and up and provides a supervised environment for them to work on there favorite skills. Regardless

of their level or experience students will have a great time on all the different equipment in a positive fun filled gymnastic environment.

HOT TOTS AND HOT SHOTS - This invitation only class is a pre-team program and is for the advanced gymnast ready for a more challenging curriculum. The Hot Tots and Hot Shots program prepares young athletes for a future on the competitive team. Students are recommended and evaluated for this program.

GYMNASTICS PARTIES - Gym Kidz gymnastic parties are designed to offer both fun and instruction.

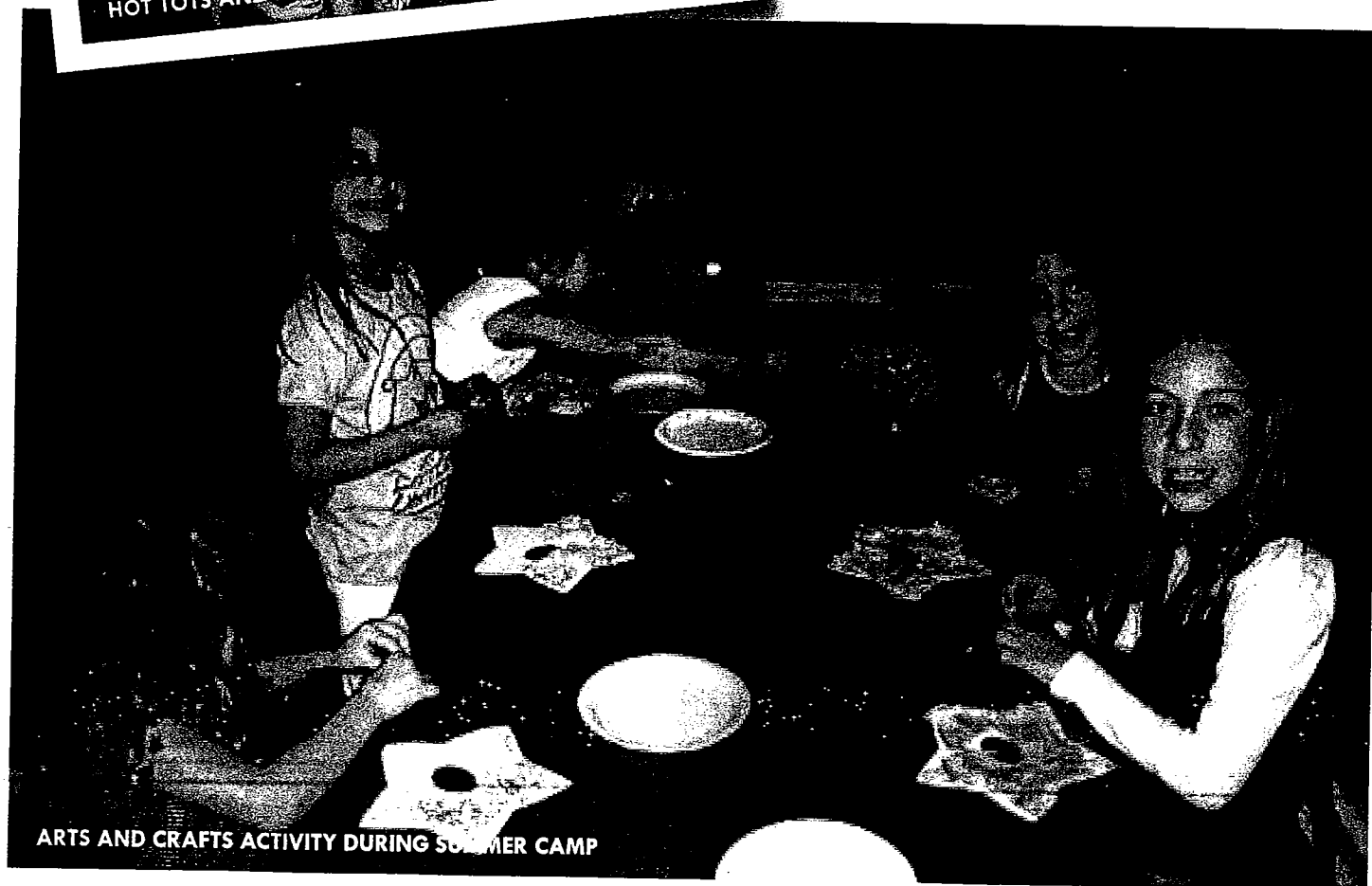


Action-packed parties will entertain children of all ages in a fun and safe environment. We have different options for different ages which enable us to meet all your party needs right here in the convenience of our air-conditioned facility.

SLEEPOVERS - Come join us for our overnight adventures in the gym. Our "Glow In The Dark" sleepovers includes games, activities, movies, snacks, crafts and of course fantastic gymnastic fun all night!!

CAMPS - Gym Kidz offers Winter, Spring and Summer Camps throughout the year. Each camp is filled with a variety of enjoyable group activities designed for campers to learn progressive gymnastics skills on all the competitive events. Fun activities including arts and crafts, games, movie-time, and much, much more are scheduled for the camper's daily camp adventure.

END OF THE YEAR SHOW - Each year following Session 4 Gym Kidz holds a special end of the year show for all students enrolled



in our programs. Students are invited to bring friends and family to watch them perform all the fabulous skills they have learned throughout the year. Upon completion of the performance each child gets their very own Olympic style medal.

SHINNING STARS - Our Shinning Stars class is a special needs class geared toward Autistic and Special needs children. This parent-



assisted class includes music, gymnastics, and age-appropriate activities. This class will help develop gross motor, fine motor, balance, linguistic and cognitive skills.

IN-GYM FIELD TRIPS - We offer field trips to church groups, temples, schools and home-school groups of all ages. Children can enjoy a fun filled experience learning about fitness and all of its benefits through all the amazing activities.

COMPETITIVE TEAM PROGRAMS - Gym Kidz offers competitive team training for boys and girls. The Gym Kidz competitive program will help train gymnast both mentally and physically to be the in the sport of gymnastics. Gym Kidz competes with USA gymnastics and AAU sanctioned meets and compete year around in the local and regional area. Participation in this program is by invitation only and requires an evaluation and tryout by the Head Coach.

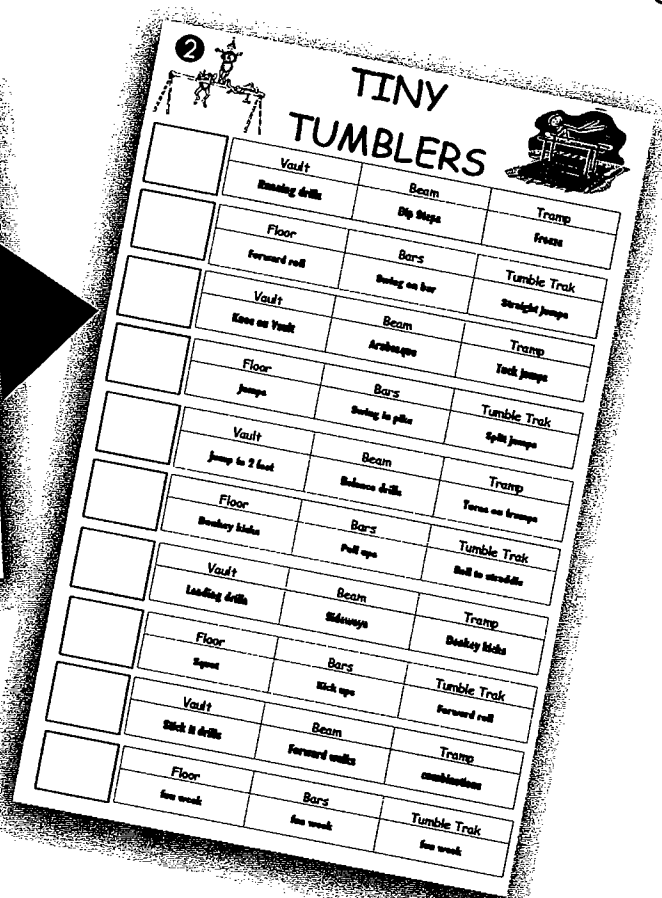
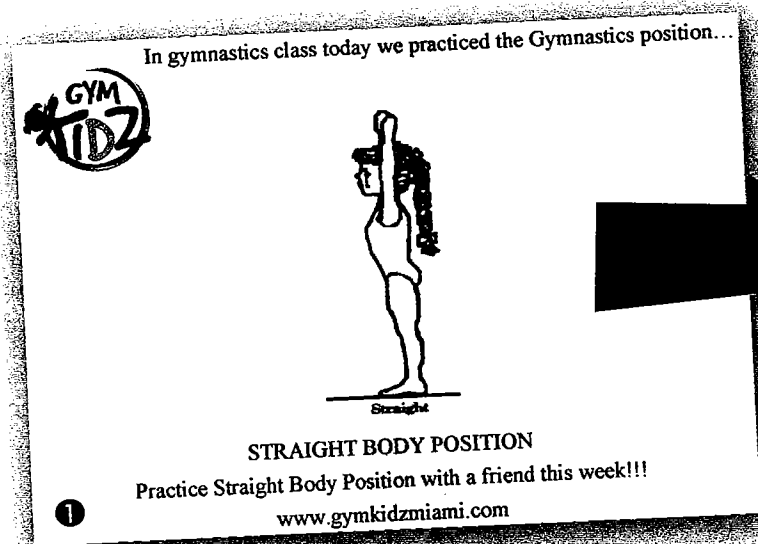
CURRICULUMS:

At Gym Kidz, our number one goal is to build each child's self-confidence and self-esteem while improving coordination, flexibility and physical strength through the sport of gymnastics in a safe and fun environment. This is evident in the detailed program curriculum, lesson plans and staff implementation that allow us to provide excellence in gymnastic coaching and customer service.



preschool gymnastics program

Our Preschool Program is based on our "Tumbling for Treasures" curriculum. This program is divided into four 10 week sessions. During each session, students are taught specific skills each week on various pieces of equipment that coincide with the skills on our original Preschool Skill cards. Each class consists of themed music, stretching, gymnastic obstacles and an ending activity. ❶ At the end of class students receive a sticker or stamp and a coloring sheet with a skill they performed that day. In each 10 week session we have 2 themed weeks, star gymnast week and fun week. Our themed lesson plans are a fun way to incorporate outside themes and learning concepts using different props and specialized lesson plans. Some of the themes we have done in the past have been animal week, fire safety week, tropical week, traffic safety week, backwards week and teddy bear week. ❷ At the end of each session each child receives a Preschool Skill card that shows there parents all the skills they have learned, they also get to ❸ pick a prize from our Tumbling for Treasure Chest.



recreational gymnastics program

Our Recreational Program is based on our "Go for the Gold" curriculum. This program is based on accomplishing 6 color levels, red, orange, green, blue, purple and gold. During each session, certain skills, found on the skill sheets will be taught by the instructor. Each class consists of warm-up, stretch, skill training on events and strength and conditioning. ① The first 8 weeks of class consist of learning the skills and the last 2 weeks of class they will be ② tested on the skills learned in an effort to pass out of that color and on to the next. Each color has a corresponding skill chart that serves as an outline for teaching and testing. ③ Upon completion of the required skills each child receives the corresponding colored ribbon as well as that color's skill sheet. Each 10 week session has a star gymnast week, 2 testing weeks and a fun week where we celebrate their accomplishments of the session. See Example Skill Charts and Forms.

RED LESSON PLANS WEEK 1:

FLOOR

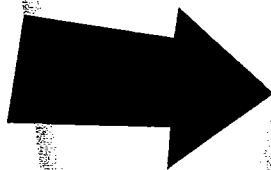
- Review Body Positions (tuck, pike, straddle, lay out)
- Fwd Roll [cheese mat/floor] to positions: begin with arms up, knees together, toes pointed at the end
- Slide off (forward roll): arms straight at the beginning, finish in pike position (legs straight/toes pointed), finish with arms up
- Fwd Waltz Step: 3 steps, finish in releve, ankles in a lock position
- Hollow body hold – 15 seconds

BEAM

- Releve hold (10 seconds): legs together, straight knees, arms in crown, side or hips
- Walks Fwd / Bckwd: arms to the side, chin up
- Walk Sideways: arms to the side
- Chin up
- Front Support (hold 3 seconds): straight arms, legs straight & together, toes pointed

VAULT

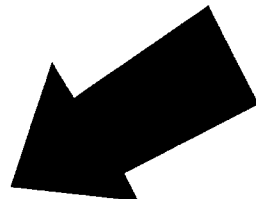
- Running drills: sprints, high knees, kick your bottom, skips
- Running: push mat down runway
- Jump to board properly: from 1 or 2 steps



NAME: _____ CLASS DAY/TIME: _____

FLOOR		
Body Positions - Tuck - Pike - Straddle - Lay out	Fwd. waltz step - 3 steps - Finish in releve - ankles locked	Releve walks - Arms in crown/side/hips - Knees str.
Fwd Roll to positions (mat) - Begin w. arms up - Knees together - Toes pointed	Fwd Chuse - Arms on hips/side - R & L leg	R/L Spikes on floor - Front leg str. - Hips squared
Slide off - Forward Roll - Finish w. arms straight - Legs str / toes pointed - Establish w. arms up	Leg swings R / L - Arms on hips/side - Flat foot - Both knees str./toe pnt	Str. Jump / tuck jump - Arms up - Legs together - Connected
Fwd Roll (cheese Mat) - Begin w. arms up - Keep knees together - Stand up w/o using hands - Finish w. arms up	Tripod against wall/mat - Hold for 5 sec.	Superman Hold – 15 sec.
Y holdend fwd roll - Begin w. arms str. on mat - Back leg str. - Stand up w/o using hands	Spideercrawl - Straight arms/leg - Hold 10 sec.	Hollow body hold – 15 sec
Backward Roll - cheese mat - Finish w. arms up - Rock-a-roll stand up - 3 times - Begin w. arms up - Knees together - Stand up w/o using hands	Lunge - T - Arms covering ears - Bck leg str. / toe pointed - Crawl over mat - Start in lunge - Stand/finish w. arms up - Land on feet - 5 jelly belly - dk	5 Candle stick rolls - Arms covering ears 5 push ups - Hollow body
Bridge - Str. arms - Knees together		
BEAM		
Releve hold - 10 sec. - Legs str. together - Arms in crown/side/hips	Conceal & Pose Hold 5 sec (R/L) - Bottom leg str. - Arms on hips/side	Straddle jump - (2) - Arms up - Str. Legs - Pike in between
Walks Fwd / Bckwd / sideways - Chin up - Arms to the side	V hold - hold 5 sec - Legs str./toes pointed	Jump dismounts (str./tuck) - Stick landing - Legs together
Front Support - hold 3 sec - Straight arms - Legs str. / together - Toes pointed	Front Kicks R/L - Flat feet - Both legs str. - Arms on hips/side - Knees Scale - hold 5 sec. - Back leg straight/toe pnt. - str. Arms	5 Inque stands - Chest up - Ankles locked - Hands on hip
Dip Steps - Arms to the side - Chin up	Mount beam properly	Arabesque - hold 3 sec. - Bottom leg str. - Arms side/hips
5 call ratios		

③



competitive team program

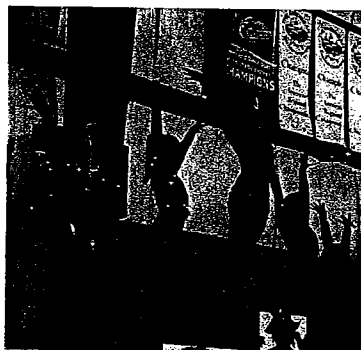
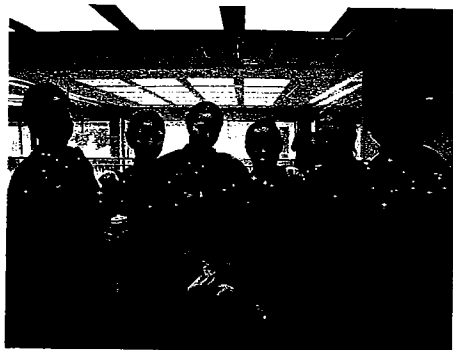
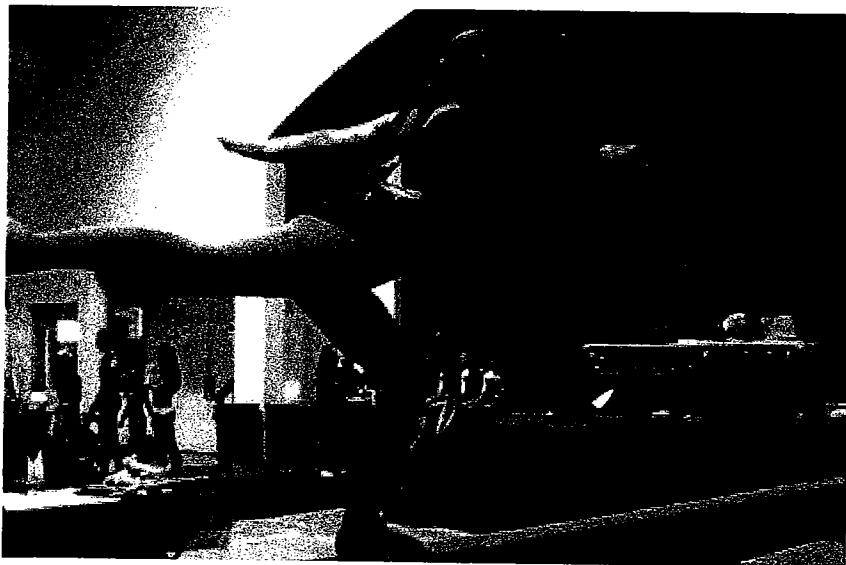
Current members of our team programs, including filter programs, consist of approximately 60 girls and boys. For the 2009-2010 season, we have a pre-team boys program, a pre-team girls program, Level 2's, Level 3's, Level 5's, Level 6, Prep-Opt, Level 7s and Level 8 gymnast. Our competitive team members compete in both AAU and USAG sanctioned events throughout South Florida, averaging approximately 10 competitions annually.

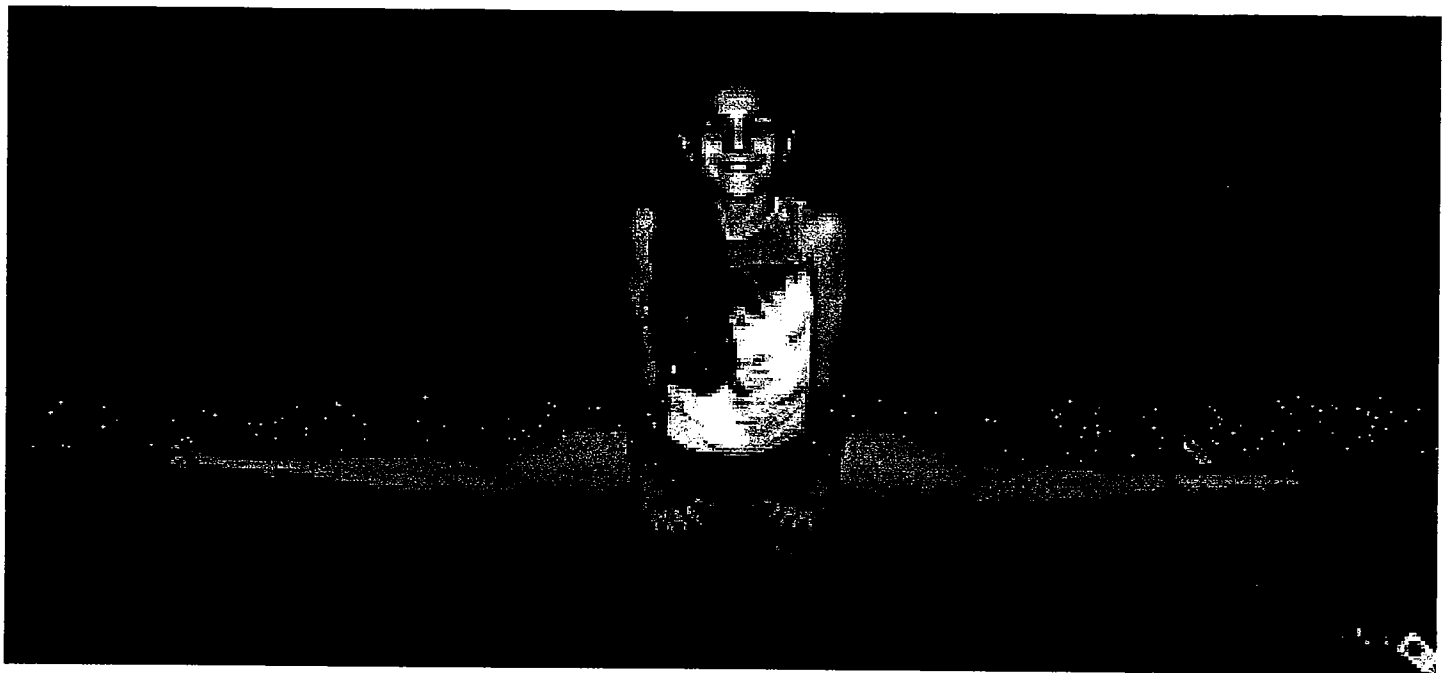
Some of the frequently attended competitions include those hosted by USA Competitions such as the Fright Invite, Sun and Surf Spectacular, and the Tim Rand Memorial Competition. We also frequently attend meets through Meetminders, including the Harvest Challenge, Winter Mardi

Gras, and the Leprechaun Invite. Annually, our students attend the South Florida Gold Championships, AAU Nationals, and USAG State Competitions for those that qualify. We also host several Fun Meets, or in-house competitions, in our home gym to include and prepare our pre-team gymnasts with meet-like procedures.

Throughout the year, the GymKidz Competitive team attends several swap sessions with other gyms/coaches in the area to offer insight and different coaching perspectives to gymnasts on both sides. We also participate in community service activities and do volunteer performances for local schools or local organizations. We have two team sleepovers a year for team bonding, an awards ceremony, and an end-of-the-year banquet to celebrate all the achievements and sacrifices made by the gymnasts and families.

Our team program is managed by Melissa Martin, a native Iowan, who has coaching experience alongside Liang Chow (Shawn Johnson's coach) while working at Iowa Gym-Nest during her college years. She has had tremendous influences from Al Fong, owner of GAGE gymnastics in Kansas City, MO, as she spent much time training with him as a gymnast. Other influences have come from her own coach, Kelly Dornon –owner of Siouxland Gymnastics Academy in Sioux City, IA who is also a collegiate and recognized brevet level judge. Melissa, "Coach Missy", holds her Level 4, 5, and 6 judges rating through NAWGJ and has been managing the Gym Kidz Competitive team for the last three seasons. As a Level 10 gymnast





who attained collegiate status for the University of Iowa, Coach Missy has brought Gym Kidz up to a level that is standard throughout the gymnastics community. Missy has experience working with pre-school, recreational, and competitive level gymnastics up through Level 9. In addition, she currently works for the Miami-Dade Public School System as a middle grades science teacher. Also employed are five other team coaches: Rebecca Ecker, Marco Cabrera, Jackie Fernandez, Andrea Arboleta, and Jenny Citrin.

Each year, our coaches attend regional, local, and/or national Congress sessions to stay informed and up-to-date with current gymnastics rules, policies, and procedures. Knowledge obtained from these clinics is disseminated to the other coaches in the gym through in-gym training sessions in an effort to coordinate our coaching techniques with that of the USAG and AAU Gymnastics communities.

Since commencing our services at the Coral Gables Youth Center's gymnastics facility, we have redeveloped the competitive team routine training, strength and conditioning, and overall program development. We also have increased the scores, ranking and proficiency of

the gymnasts. Gym Kidz competes in competitive gymnastic meets with the Amateur Athletic Union (AAU) and USA Gymnastics. Our proficiency in training these athletes has given them the ability to qualify to higher levels. This allowed us to have the first optional level team (prep optional- level 8) at the Coral Gables Youth Center gymnastics facility. Previously there were only compulsory levels (2-6) which reinforces our proficiency in the training of competitive gymnasts and our successful expansion of this program. Our competitive team competes across the State of Florida in local, state and National competitions. Our teams have consistently placed in the top 3 overall teams at competitions and always represent Coral Gables in the most professional manner. Our gymnasts have also been a part of volunteering their talents and services, and raising money for the American Cancer Society.

We are proud to say that one of our Gym Kidz competitive team members, Marielle Estrugo, was crowned Miss Coral Gables Outstanding Teen. To show our support, Gym Kidz sponsored Marielle, and we will continue to support and mentor Marielle Estrugo as she continues on her exciting journey towards Miss Florida Teen.

Gym Kidz Staff Selection and Professional Development Training

As part of the Gym Kidz approach to consistently exceed expectations and deliver superior gymnastics services, Gym Kidz takes great pride in its wonderful staff members. In selecting its staff members, Gym Kidz targets well qualified, personable, conscientious and dedicated individuals who strive to be the best gymnastics professionals possible. In addition to teaching proper techniques, the Gym Kidz coaches always strive to create a fun, enjoyable and safe environment for their students, and our coaches truly care about the success and development of their students.

Gym Kidz understands that continuing education of employees is the key to growth and success in any business. Gym Kidz is committed to staff development and on-going training for all of its employees. The opportunity to continuously increase the staff knowledge and expertise directly impacts the excellence of service that we provide to our clients. In addition to being a USAG Member club, our collection of experienced and well trained staff members have a variety of certifications and achievements, including the following: CPR, First Aid, AED, Safety Certification, Judges Certification in Cheerleading and Gymnastics, T.O.P.S. Certification, PDP Level 1 and 2, H.O.T preschool fundamentals certification and other USAG education certifications.

As part of its on-going staff education and training process, each year Gym Kidz sends staff members to attend a state or regional "congress." The purpose of a congress is to provide education

to the teachers, coaches, judges and gymnastic business owners throughout the state or region. There are over 75 sessions covering aspects of coaching education, recreational coaching education, preschool coaching education, judging education, safety education and gymnastics business education. The state and regional congress also serve the gymnastic community by providing an opportunity for building business and professional relationships.

We are also very proud of our custom-made training program known as "Gym Kidz University" which we have implemented for our on-going in-house staff development, education and enrichment program. These training sessions are lead by guest trainers as well as our in-house trainers. Some of the topics of previous workshops have been, Safety First, Preschool Pointers, Gymnastic Skill and Drills, Spotting Clinic, Creative Ideas for the classroom and Class Management. During these workshops we also go over and discuss various articles published in Technique Magazine which is the official publication of USA Gymnastic

University. Gym Kidz also has Mandatory Staff meetings during each session to go over the next session's activities, calendar, lesson plans and special events and any other gym related business.

**"I WISH TO
ACKNOWLEDGE
THEIR
EXCEPTIONAL
COMMITMENT
TO EXCELLENCE
IN THE SPORT OF
GYMNASTICS."**

**- SCOTT EHRLICH
EXECUTIVE DIRECTOR,
POSNACK JEWISH
COMMUNITY CENTER**

Gym Kidz Above and Beyond! Our Community Involvement

Gym Kidz is dedicated to serving its students with the highest level of fun and fitness in the sport of gymnastics. We are also committed to

serving our local community by being a part of great organizations and by offering our services, staff and experience in additional ways. Below are some of the ways Gym Kidz has become involved with and given back to our community:

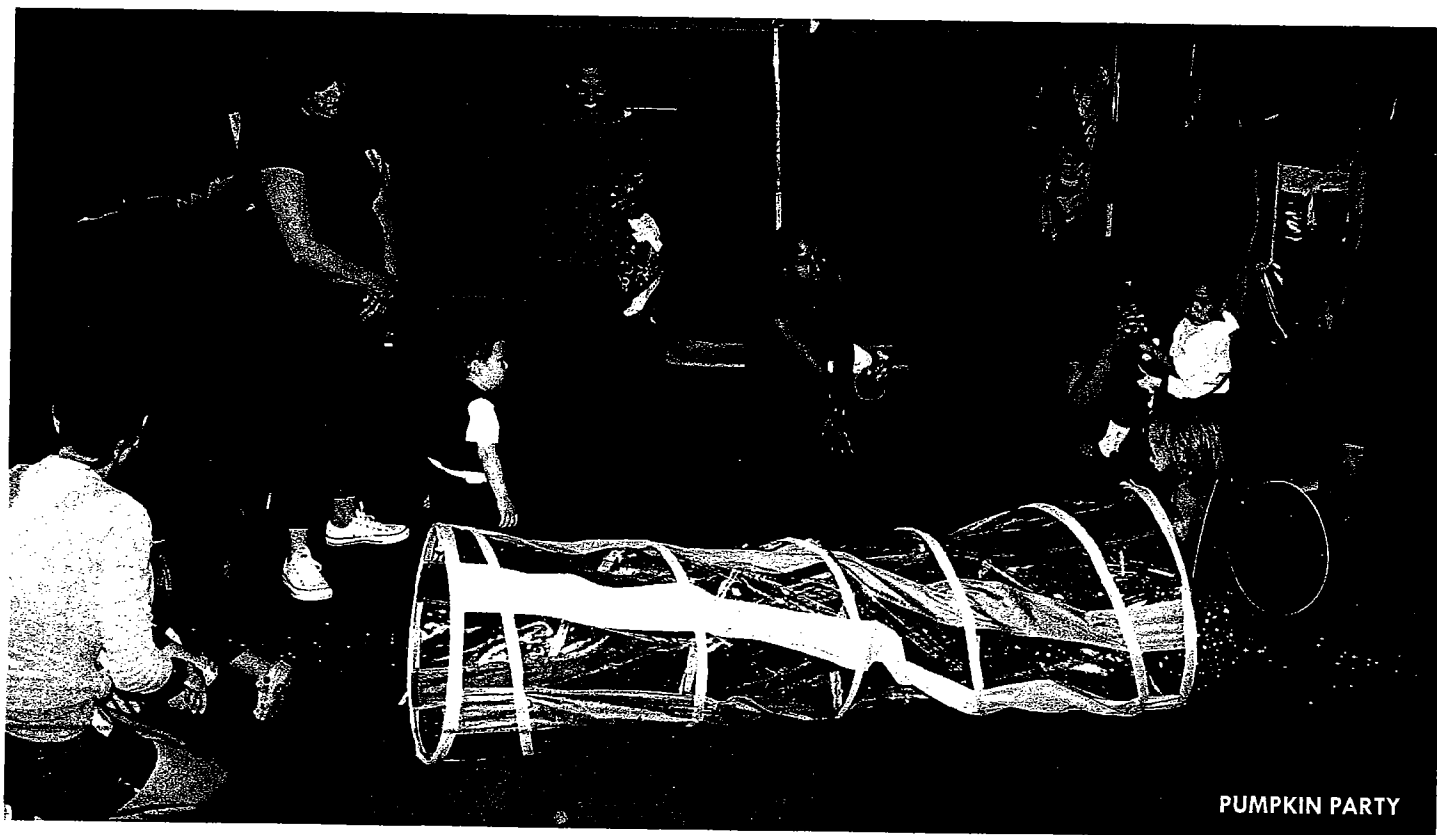
WALK OF LIFE FOR AMERICAN CANCER SOCIETY - Gym Kidz staff and gymnasts have participated in the Walk of Life Relay and raised over \$1200.00 for the American Cancer Society. The event was held at Coral Gables High School. In addition to raising money we also set up a Gym Kidz booth to providing coloring sheets, fun activities as well as a list of our services. We also were asked to be a part of the entertainment that day and our competitive gymnasts conducted a special performance for those in attendance.

ANNUAL PUMPKIN PARTY - The Gym Kidz annual Pumpkin Party at the Coral Gables Youth Center has been an exciting event enjoyed by so many in the Coral Gables community. Gym Kidz provides a special Halloween event free of charge for those ages 5 and under. Children and their parents can participate in many age-appropriate fun activities in the gym including

obstacles, music and a visit from Mickey Mouse and Dora the Explorer! Outside in the pavilion we have a craft table, bounce house, face painting, balloons and much more. Each child can also participate in our costume contest and takes home a goody bag to remember all the fun they had! We have found this to be a great event for the little ones during the Halloween season since most events are geared toward older children and can be to scary for this age. Parents have enjoyed this safe, fun and free environment where there are no "tricks" only "treats"!

SPECIAL OLYMPICS - We have attended and become involved with the Special Olympics meeting and training sessions which have enabled us to become a Special Olympics member. This alliance will open doors of opportunities to serve with this exceptional organization.

AUTISTIC CHILDREN PROGRAM - In conjunction with the Director of Special Needs at the Jewish Community Center, Gym Kidz has developed and launched a wonderful program for movement and gymnastics classes for autistic and special needs children. We are continuing to



PUMPKIN PARTY

look for ways to expand these classes to better serve the needs of these special children and their parents.

GYM KIDZ GREEN INITIATIVE - Gym Kidz values the environment and preserving the integrity of our wonderful planet. For this reason Gym Kidz has been diligent in looking for ways that we can help reduce waste and environmental hazards. Gym Kidz uses recyclable paper, we use all natural cleaning products and use refillable ink cartridges. We continue to explore opportunities to expand our green initiative.

CHILDREN'S CRANIOFACIAL ASSOCIATION - Gym Kidz Inc. is a proud sponsor of the Children's craniofacial association. Children's Craniofacial Association is a national, nonprofit organization, headquartered in Dallas, Texas, dedicated to improving the quality of life for people with facial differences and their families.

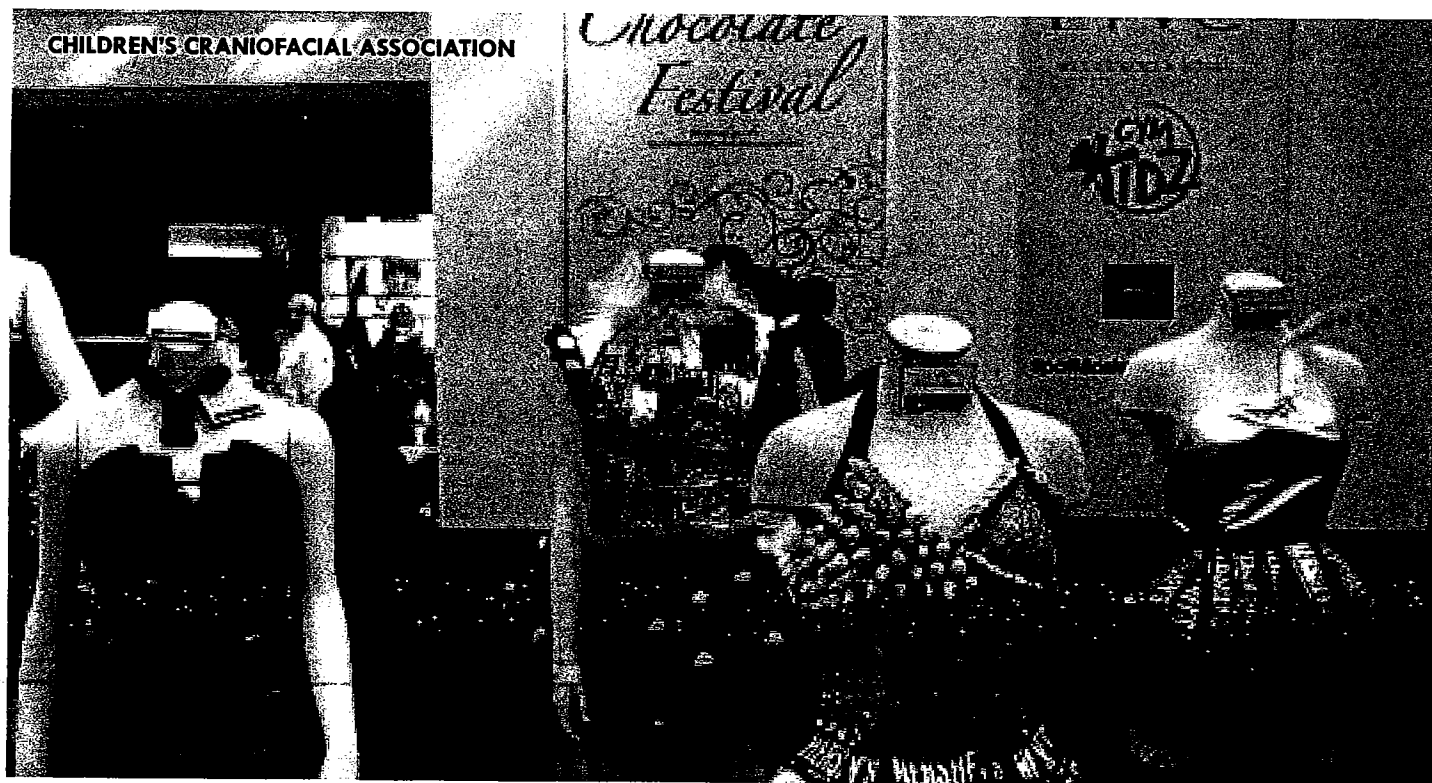
GIRL SCOUT TROUPE 264 - Gym Kidz was recently asked to speak to a local Girl Scout group about health and nutrition. After completing the Gym Kidz "workshop" the girls received their health and nutrition badge!

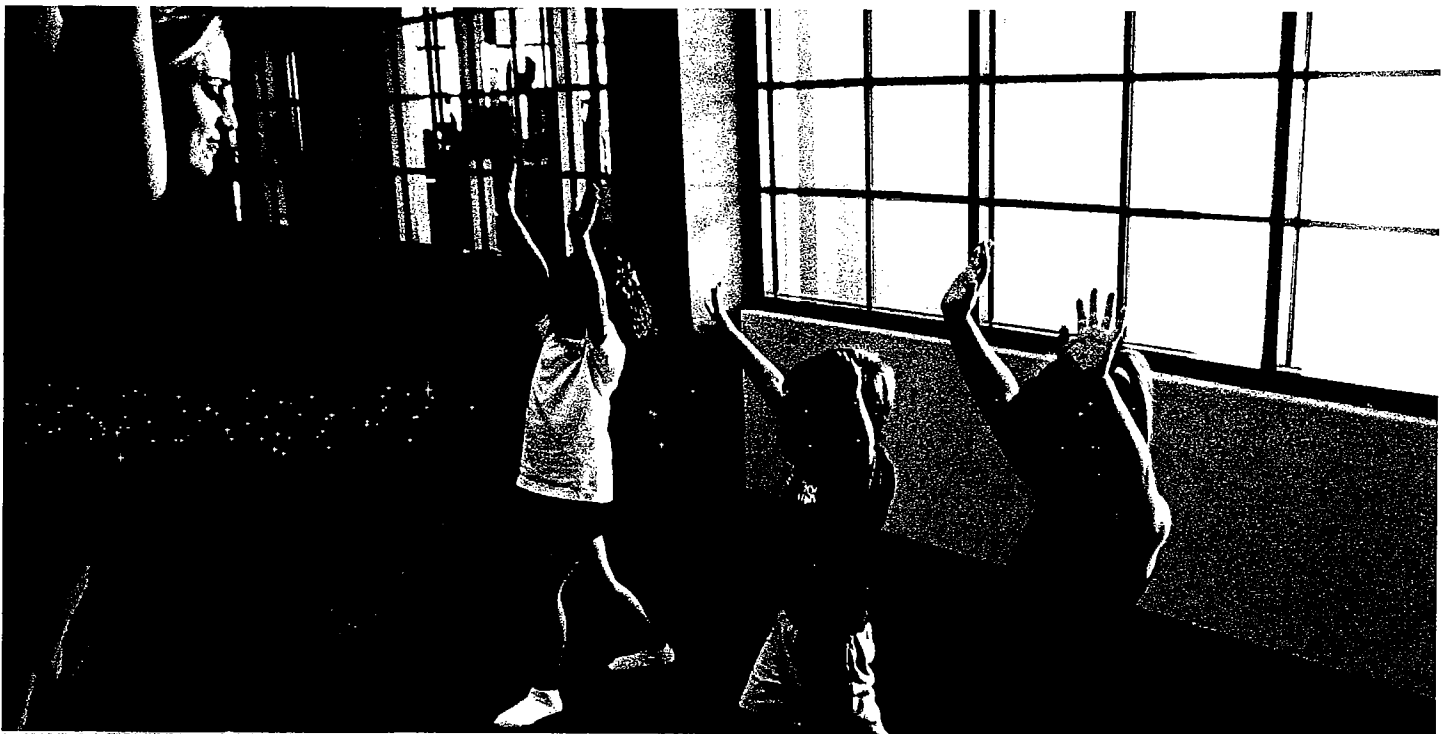
DONATIONS - Gym Kidz has donated

birthday party certificates to many schools in the area: St. Teresa School, Plymouth Preschool, Epiphany School, Pinecrest Presbyterian, St. Patrick's Preschool, Sunny Isles Day School, Temple Sinai Day School and Temple Beth Am. By donating to local schools, children and families who have never attended the Youth Center, have been able to enjoy and discover what the Youth Center has to offer.

"WIDE WORLD DAY OF PLAY" - We participated in the Coral Gables Youth Center "Wide World Day of Play." Gym Kidz set up a gymnastics obstacle course on the field for the attendees to enjoy, and our competitive team showcased their skills throughout the event.

ST. TERESA SCHOOL GALA 2010 - Our competitive team girls performed a cirque de sole' themed performance throughout the event which promoted our gymnastics program at the Youth Center. Gym Kidz also provided information about the Youth Center's gymnastics programs and we answered questions from parents about gymnastics and the benefits of the sport.





(h) summary of proposer's fee statement

The following is a list summarizing Gym Kidz current fee schedule for gymnastics services provided at the Coral Gables Youth Center. In accordance with the City's practices, the above referenced fees are adjusted and modified from time to time as necessary or appropriate.

SCHEDULE OF FEES	MEMBER	RESIDENT	NON-RESIDENT
Annual Registration Fee	\$35	\$35	\$35
Class Tuition (10 week session)			
1x per week (10 classes)	\$113	\$150	\$180
2x per week (20 classes)	\$213	\$285	\$356
3x per week (30 classes)	\$296	\$395	\$494
4x per week (40 classes)	\$366	\$489	\$611
4 hours per week	\$366	\$489	\$611
9 hours per week	\$543	\$724	\$905
11 hours per week	\$634	\$846	\$1058
Half Day	\$94	\$125	\$157
Full Day	\$135	\$180	\$225
Extended Day	\$147	\$196	\$245

PRIVATE LESSONS

- \$25.00 for a half an hour
- \$50.00 for 1 hour

IN-HOUSE FIELD TRIPS

- \$5.50 per child for 1 hour
- \$8.50 per child for 2 hours

2 HOUR BIRTHDAY PARTIES

- \$315.00 (up to 15 children) and \$10.50 for each additional child

PRO-SHOP

- Gymnastic Leotards \$25.00-\$45.00
- Hair Bows \$5.00-\$12.00
- Shorts \$12.00
- Jackets \$45.00
- T-Shirts \$7.00

GYM RENTAL

- \$60 an hour (minimum of 2 hours)

OPEN GYM

- \$10.00

PARENTS NIGHT OUT

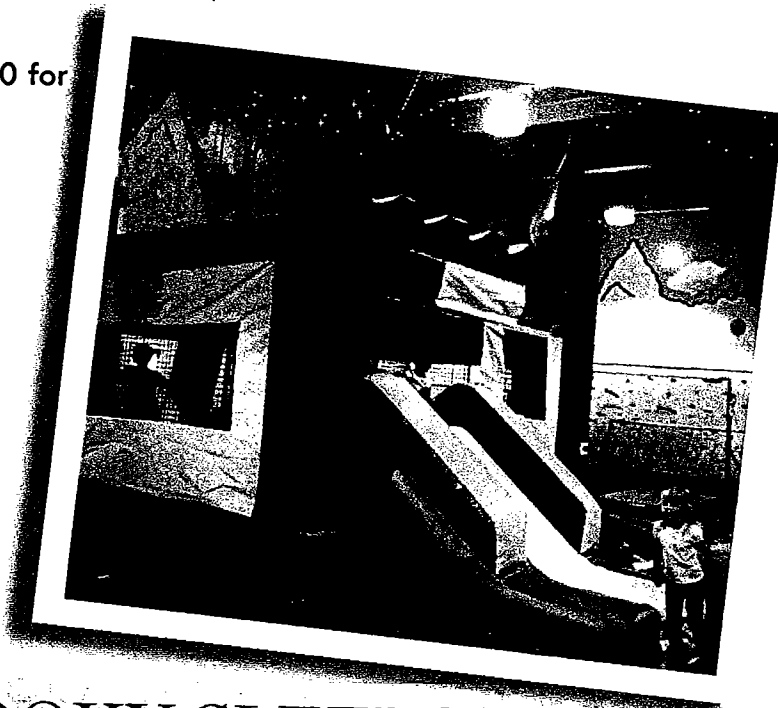
- \$25.00

GYM SLEEPOVERS

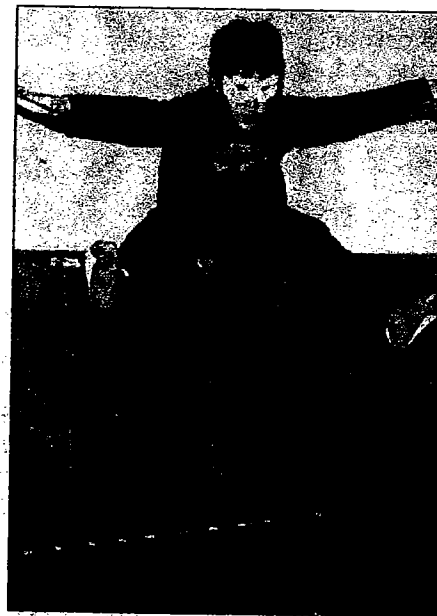
- \$45.00

PARENT AND TOT THEMED PARTIES

- \$5.00



A VERY SPOOKY SLEEPOVER



PHOTOS BY CHRIS CUTRO/FOR THE MIAMI HERALD

Top left, Payton Alley, 12, makes scary faces with her flashlight at the Gym Kidz Glow in the Dark Spooky Sleepover at the youth center in Coral Gables on Saturday. Top right, David Moreno, 7, flies through the air on a trampoline. Far right, Claudia Baker paints Raquel Caveda's nails with a glow-in-the-dark polish.



**SUBMITTED IN SEPARATE
SEALED ENVELOPE**



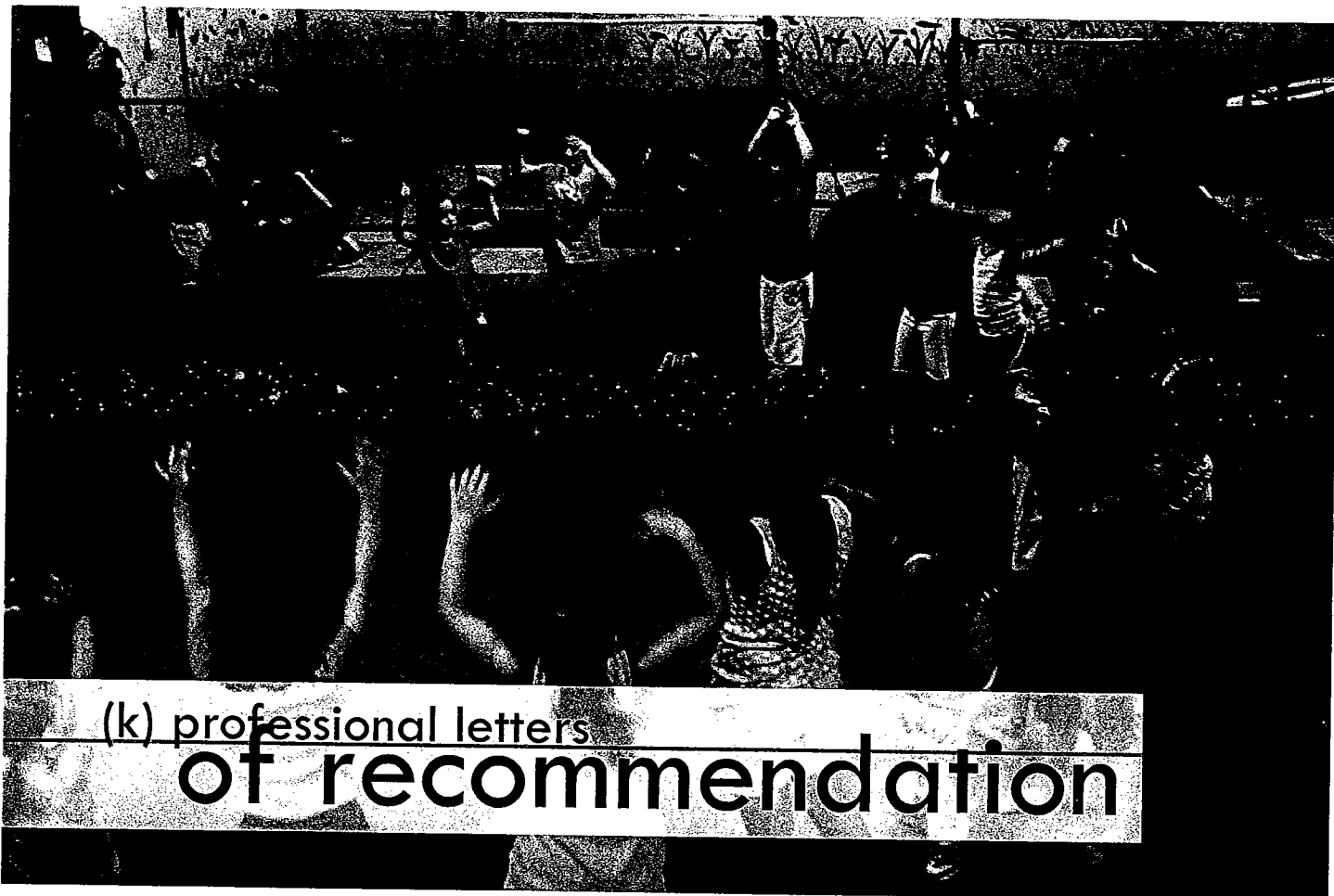
(j) project time schedule

Given the fact that Gym Kidz is the current contract provider for the comprehensive gymnastics program for the Coral Gables Youth Center, there will be no transition time for the provision of the services under the RFP and for the implementation of the gymnastics programs. There is a real need for continuity and reliability in connection with the gymnastics services at issue, and if Gym Kidz is awarded the new contract, the City will obtain a very significant benefit (from a quality standpoint, safety standpoint and in terms of continually increasing revenues).

In fact, because Gym Kidz has spent the past six (6) years fully developing and implementing its customized gymnastics programs, methodologies and systems specifically tailored for the Youth Center, if awarded the contract, Gym Kidz will be able to ensure immediate and continued profitability for the City and the City will avoid the substantial disruption, risk and problems

associated with attempting to transition the gymnastics services to an unproven (or previously unsuccessful) company. Additionally, based upon Gym Kidz' extensive marketing efforts and community involvement over the past six (6) years, Gym Kidz has established significant goodwill, reputation and name recognition within the Coral Gables community, and this will enable Gym Kidz' gymnastics programs to continue produce more even revenue for the City in the upcoming years.

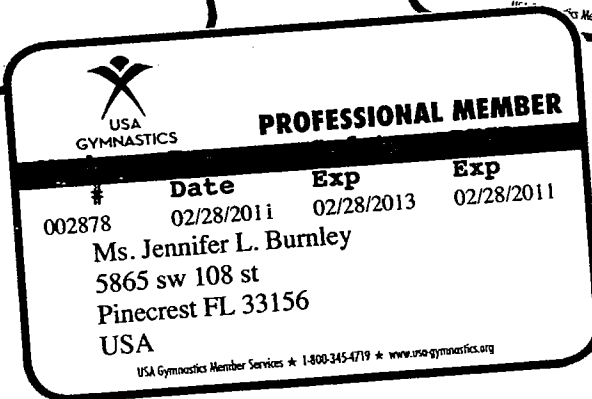
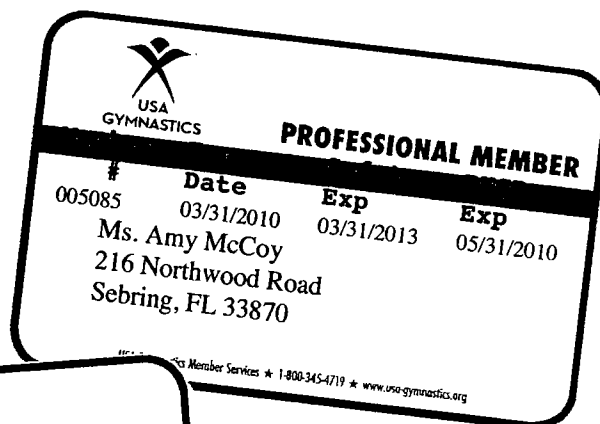




(k) professional letters of recommendation

The following professional letters of recommendation demonstrate the track record of quality, safety and positivity associated with the services provided by Gym Kidz throughout the South Florida community.

In addition to the professional letters of recommendation, Gym Kidz has also attached several letters of recommendation from satisfied parents.



LEISURE SERVICES DEPARTMENT

ADMINISTRATIVE OFFICES



March 10, 2010

My name is Joseph R. Abel, and I am writing this recommendation letter to express my support for Gym Kidz, Inc. in connection with the bid process for the Gymnastics Professional contract for the City of Coral Gables Youth Center.

I served as the Parks and Recreation Director for the City of Coral Gables during the time period, about 2004, after Gym Kidz won the bid process and took over the gymnastics contract from the prior contract holder. After Gym Kidz won the bid process and took over the gymnastics contract, Gym Kidz quickly demonstrated that it was an extremely qualified gymnastics company that met and exceeded the City's expectations. Through their innovative programs and enthusiastic efforts, Gym Kidz quickly took the gymnastics program at the Youth Center to the next level. Gym Kidz increased the quality and safety of the gymnastics programs, and they increased the revenue, enrollment and profitability for the City.

With Gym Kidz as the contract holder, the parents were more satisfied, the students were more satisfied and the City was more satisfied. Gym Kidz was also very involved in the community, and they consistently went above and beyond the requirements under the contract.

For these reasons, I continue to support Gym Kidz, and I believe that Gym Kidz is the best choice for the City to ensure the continuation of a high quality, safe and profitable gymnastics program for the City.

Respectfully submitted,

Joseph R. Abel, CPRP
Director of Leisure Services
Seminole County Leisure Services Department



David Posnack
Jewish Community Center
On the Nina & Louis Silverman Campus

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*Deceased



March 16, 2010

To Whom It May Concern:

This letter is on behalf of Gym Kidz, Inc. I wish to acknowledge their exceptional commitment to excellence in the sport of gymnastics.

I previously worked with Gym Kidz at the Michael Ann Russell Jewish Community Center where I was the assistant executive director. At the MAR JCC Gym Kidz ran our gymnastics after-school program, managed our gymnastics specialty summer camp from 2003-2006. In 2008 Gym Kidz helped launch our after-school programming for a group of special needs children. I was always pleased with the professionalism and proficiency in which Gym Kidz conducted the various programs offered.

Currently I am the executive director of the David Posnack Jewish Community Center. When I was looking for a gymnastic company to run a program at the David Posnack JCC, I immediately contacted Gym Kidz. They have always run a quality program and I knew they would be the best fit for the job. Gym Kidz currently runs after-school programming, enrichment programming for our preschoolers and is contracted out to run our summer camp. I highly recommend Gym Kidz and look forward to continuing a great relationship with them.

If I can provide you with any additional information please feel free to contact me.

Sincerely,

Scott Ehrlich
Executive Director

5850 S. Pine Island Road • Davie, Florida 33328-5933
954-434-0499 • FAX: 954-434-1741 • www.dpjcc.org

**Dave and Mary Alper Jewish Community Center
on The Jay Morton-Levinthal Campus**

11155 S.W. 112th Avenue
Miami, Florida 33176
(305) 271-9000
Fax: (305) 595-1902
www.alperjcc.org



March 9, 2010

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To Whom It May Concern:

Gym Kidz has been a sub contractor providing gymnastics instruction for our summer camp for the past 4 years. During this time, their staff has been responsible, punctual, courteous, and professional. Gyms Kidz provides instruction for our campers ages 3 through 10. Parents and our campers are extremely happy with the service they provide. It has been a pleasure working with Gym Kidz and I look forward to future years with this collaboration.

If you have any further questions, please feel free to contact me at (305) 271-9000, ext. 272, or by e-mail at aconant@alperjcc.org.

Very truly yours,

A handwritten signature in cursive script that reads "Ashley Conant".

Ashley Conant
Families, Group Services, and Camp Director



Dave and Mary Alper
Jewish Community Center
is a beneficiary Agency of
the Greater Miami Jewish Federation,
United Way of Dade County
and a member of the JCC Association



The Margaux Early Childhood School at Temple Judea

March 2010

To Whom It May Concern:

I am writing this letter to recommend the business Gym Kidz to your organization. As a resident of Coral Gables and a School Director at Temple Judea, I wholeheartedly recommend Gym Kidz as an excellent resource for children. The people associated with this organization are professional, dependable and knowledgeable in their area of expertise.

I have thoroughly enjoyed working with this organization for quite a few years as an outside resource for movement, ballet and gymnastics at my school. In my other role as a parent of children who frequently utilize the programs at the Coral Gables Youth Center, I wish all the programs had the same high standards that this particular company exhibits. I commend them for their professionalism and dependability. They are on top of their "game" and they always live up to the commitments they make.

Please do not hesitate to contact me if you would like to discuss Gym Kidz further.

Sincerely,


Jill S. Band, M.S. Ed.

Early Childhood Director
The Margaux Early Childhood School at Temple Judea
5500 Granada Boulevard
Coral Gables, Florida 33146
(305) 667-9470



5500 Granada Boulevard, Coral Gables, Florida 33146
305/667-9470 • 305/667-0968 fax • www.judeagables.org



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To Whom it may concern,

March 1, 2010

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My name is Hila Mizrahi and I am the mother of two girls one 7, and one 3 and I am the Special

Needs Coordinator at the JCC in North Miami Beach. I have been involved with the Gym Kidz facility

since my oldest has been two years old and my youngest was not even born yet. Since I have been

involved, there has been nothing but wonderful things for me to say about the facility itself, but

mostly about the warm staff that is involved in helping my girls. Joslyn, and her staff have been

nothing but welcoming and warm to my children and anyone else they interact with. The doors

are always open and the dedication they put into helping the kids develop is amazing to watch. They

are always greeting the children with a warm smile and hugs are always part of the day. There are

no words to describe how they have helped both my girls not only physically but, emotionally as

well.

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They are so wonderful, that as a professional, when I needed a gymnastics program for the special

needs kids I work with they were the first ones I called. Joslyn was so excited to help us and as a

result about a year ago her doors opened to us every Wednesday for an hour. All the kids I work

with have Autism, and to see their faces when we load the bus to go and then when we get there,

words cannot describe. Joslyn and her team have been the reason for that, and there are no ways to

express my thank you!

Executive Director
Gary J. Bornzer, MSW

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Please call me for any questions.

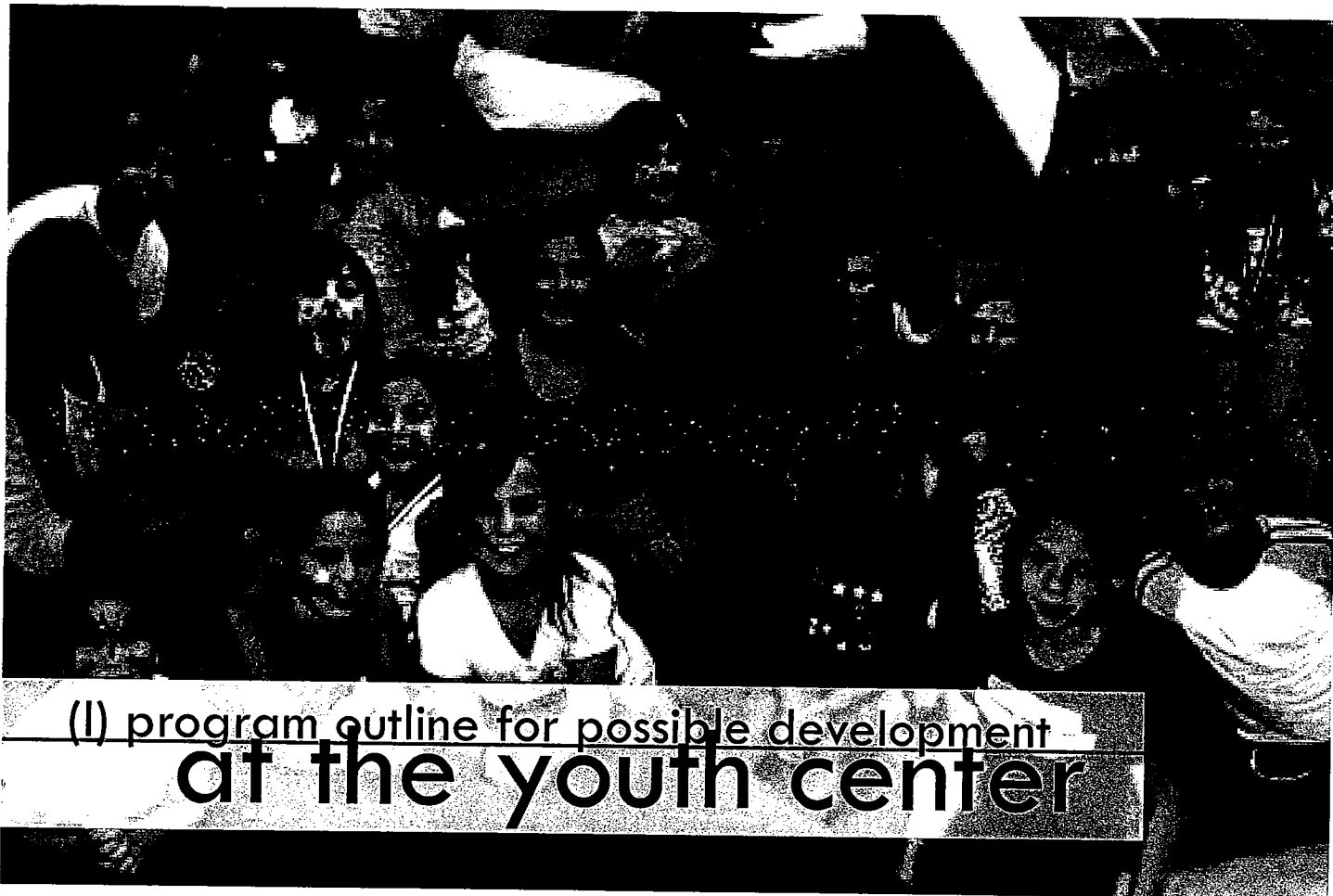


Hila Mizrahi, MSW 305-932-4200 EXT.135

Michael-Ann Russell Jewish Community Center is a beneficiary agency of the Greater Miami Jewish Federation, The United Way of Miami-Dade and a member of the Jewish Community Center Association.

INSPIRING
JEWISH JOURNEYS™

Our state registration number is SC-01998. A copy of the official registration and financial information may be obtained from the Division of Consumer Services by calling toll free within the state, 1-800-HELP-FLA. Registration does not imply endorsement, approval or recommendation.



Expand Special Needs Program

In addition to expanding our current service to children with special needs we would like to expand the scope to include other types of differently able children. Wheelchair bound children need the opportunity to experience all our sport has to offer. Adaptation of some of our equipment would allow them to do that. Gymnastics will allow them to increase the upper body muscles in a new and exciting way for these children. We would also like to include those with vision and hearing impairment. These children can benefit from our program in so many ways. Our full scale comprehensive program incorporates so many different aspects we are able to educate the child on so many levels such as physical, emotional, social and cognitive. These programs would benefit the children, parents and our community as a whole We will be seeking guidance in our development

of the program from such organizations such as the National Blind Children's Society which sponsors children and young people with visual impairment, American Association of Adaptive Sports which supports wheelchair sports , Adaptive Adventures adaptive recreation as well as many others.

Home School Field Trips

We currently offer playgroups and field trips to younger aged children home schooled children. We would like to expand our program by extending it to older elementary, middle school and high school aged home schooled children. We would offer field trips to our facility where children of like ages could enjoy a fun and challenging physical activity. We would also like to offer a home school class on a regular basis that would satisfy the PE requirement for home schooled children. We feel that this would

be a benefit to both the student and parent to provide them with an organized alternative and at the same time receive an educational benefit from it. We will be contacting the Home school Athletic Association as well as the local home school association in the development of our program

Parents Night Out

Our current Parent's Night Out program has been very popular with our parents and children alike. We would like to expand on this program by offering additional nights for parents and children to enjoy especially around holiday times when parents need time to shop or just sit still and relax. In addition we would like to offer Parents Day Out, which would enable stay at home moms to drop their little ones off for a few hours of fun while they shop, work or take a nap. Children would enjoy games, crafts, obstacles, bounce houses, dancing, music and much more.

Rhythmic Gymnastic Program

We currently offer Artistic Women's and Men's Gymnastics in our programs and would like to develop a Rhythmic Gymnastic Program at our facility as well. Rhythmic gymnastics routines are choreographed to music using small equipment such as balls, hoops, clubs, batons and ribbons. These gymnasts show incredible flexibility in dance, balance and grace. We are seeking program development guides from USAG as well as training for our coaches, and contacts with other rhythmic programs and coaches. We would like to offer classes in Rhythmic gymnastics as well as develop a Rhythmic Gymnastics Competitive team. This program will not only broaden the scope of our service but

create more opportunities for children to grow, participate and learn in. Due to the few amount



of programs in our area we feel this will be a great addition to our already successful existing programs.

Cheerleading All Star Team and Floor Use by Cheerleaders

We currently offer cheerleading classes to children of all ages that teach the basis of the sport of cheerleading such as tumbling, stunting, jump technique, motion technique, cheers and chants. We are currently pursuing development of a competitive all star cheerleading team which would compete around the state. This would give our current student the opportunity to compete, using those skills they have acquired in classes. This would also allow our students more training to enable them to try-out for

there competitive team at school as well. This is another sport that involves both girls and boys and would be another option for our students and the community. We are also in the process of making contact with area cheerleading teams and coaches that need use of a spring floor for competition to rent the use of ours. We will also offer these teams tumbling and stunting lessons, cheer and jump technique and basic routine evaluation and clean up by one of our expert staff judges to give these team the competitive edge to succeed.

Hosting Competitive Meets

Our facility could provide a great environment for hosting competitive gymnastic and cheerleading meets. We would like to host 3-5 competitive events a year in our facility. This would be a benefit to our students and parents by offering a convenient location for them to compete in. It would also benefit the youth center by bringing in additional exposure to what the youth center offers as well as bringing in additional revenue. We will be contacting USAG, NCA, UCA and other cheerleading associations as we pursue the process of planning and implementation of these events.

Expand Pro-shop and Ancillary Sales

Our initial set up of our Pro-shop was welcomed by many in our program. The scarcity of stores in the area that sell gymnastic leotards and accessories had most parents shopping on the internet. We were excited to be able to fill this need for our students. We would like to expand our Pro-shop by offering more styles and variety of current leotards and accessories as well as offering training equipment that parents can purchase for there children to work at home on. This will allow for further advancement of the child's skill which will in turn increase the child's self esteem. These make great birthday and

holiday presents as well.

Adult/Corporate Team Building

Gymnastics is fun for all ages and with the recent request from parents we would like to open an adult gymnastic class appropriate for everyone from the retired gymnasts to those who have never taken a class. This is a great way for parents to work out while having fun. Our classes will increase strength, agility, balance, flexibility and much more. We would also like to incorporate some special days for our current students and there families. Doing Gym with Daddy day would be a special day for dads to come to our gym and participate in there child's class, Moving with Mommy day would be a special day for moms to come and participate with their children in class. Groove with Grandparents would allow for the children's grandparents to come and participate with the child and Flipping with Friends would allow each student to bring one friend to class to share in there amazing experience. We feel that the development of these programs would be a priceless time of bonding and family fun for each of our students and their families. Additional services we would like to offer to businesses is team building experiences and leadership training. We can do in-house training for business employees in a fun and creative environment focusing on different activities that will enhance performance, team cohesiveness and overall staff morale. Some of the activities we will focus on, but are not limited to, are those that have to do with communication, getting to know each other, cooperation, coping, creativity, teamwork and supporting and appreciating others.

Preschool Program Enhancements

Our program and camps for preschoolers are a huge success and loved by our students and parents. We feel we can provide an even broader scope of service for our little gymnast

with additional space. A separate preschool area would allow for larger and more efficient classes with total focus on the five and under age group. It would give parents a better sense of security, allow us to service babies and add many beneficial additions to our programs with this dedicated space. A minimum space of 2,000 square feet would allow us to expand our existing programs, add more programs and expand our already overflowing preschool camp program. All of this equates to higher efficiency, one of a kind programming, filling an existing need and increased revenue for the city. With our programs proficiency and knowledge we are confident that the City would see a very quick return on its investment. Being a Youth Center dedicated to the well being of children you realize that the positive investment you make in the lives of our children is positive investment you make in our worlds future and that is a return higher than any other.



CITY OF CORAL GABLES, FL
FINANCE DEPARTMENT / PROCUREMENT DIVISION
405 Biltmore Way – Coral Gables, FL 33134

City Commission

Don Slesnick II, Mayor
William H. Kerdyk, Jr., Vice Mayor
Maria Anderson, Commissioner
Rafael "Ralph" Cabrera, Commissioner
Wayne "Chip" Withers, Commissioner

City Administration

Patrick G. Salerno, City Manager
Elizabeth M. Hernandez, City Attorney
Walter Foeman, City Clerk



RFP No. 2010.02.19
**Gymnastics Professional
Services**

PROCUREMENT/CONTRACT TEAM

2800 SW 72nd Avenue – Miami, FL 33155
Michael P. Pounds, Chief Procurement Officer
Danilo "Danny" Benedit, Procurement Supervisor
Joe V. Rodriguez, CPPB, FCCM, Contract Specialist
Margie Gomez, Contract Specialist

Joe V. Rodriguez, CPPB, FCCM, Contract Specialist Assigned to RFP
Telephone: 305-460-5121 / Facsimile: 305-460-5116
contracts@coralgables.com

February 2010

ATTACHMENT "A" FORMS

Proposer shall prepare and submit these forms as part of its response, preferably signed in blue ink, one (1) original and five (5) copies.

CITY OF CORAL GABLES

PROPOSER QUALIFICATIONS STATEMENT

This questionnaire is to be submitted to the City of Coral Gables Procurement Division by the Proposer, along with the Proposal being submitted for the goods and/or services required by the City of Coral Gables. Do not leave any questions unanswered. When the question does not apply, write the word(s) "None" or "Not Applicable", as appropriate. Failure to complete this form, when applicable, may disqualify Proposal.

The undersigned certifies under oath the truth and correctness of all statements and of all answers to questions made hereinafter.

PROPOSERS NAME: Gym Kidz Inc.

CONTACT NAME: Joslyn Pedraja Varona

TITLE: President

ADDRESS: 2038 NE 155 St.

N Miami Beach, FL 33162

TELEPHONE 305-944-4277 FACSIMILE 305-949-7559

EMAIL: J-esports@hotmail.com

FEDERAL EMPLOYER ID NO: 33-1021977

MARK ONE: CORPORATION ☒ PARTNERSHIP ☐ INDIVIDUAL ☐ OTHER ☐

List all current licenses held and provide copies

(a) STATE OF FLORIDA N/A

(b) MIAMI DADE COUNTY NH 573869-6 CG 573920-7
location location

(c) CITY OF CORAL GABLES MUNICIPAL LICENSE Certificate of Use receipt # 017454
City of BT-000000
8604

(d) OTHERS North Miami NO. 144108

1. State the true, exact, correct and complete name of the partnership, corporation, and trade of fictitious name in which business is transacted and the address of the place of business.

Proposers Name: Gym Kidz Inc.

The address of the principal place of business is: _____

2038 NE 155 St.

N Miami Beach, FL 33162

2. If Proposer is a corporation, answer the following:

- a. Date of Incorporation: 9/16/2002
- b. State of Incorporation: Florida
- c. President's: Joslyn Pedraja-Varona
- d. Vice President's: Jennifer Burnley-Austin, Amy McCoy
- e. Secretary: Jennifer-BURNLEY-AUSTIN
- f. Treasurer: _____
- g. Name and address of Resident Agent: _____
Joslyn Pedraja-Varona
2038 NE 155 St. N Miami Beach, FL 33162
Telephone: 305-944-4277 Facsimile: 305-949-7559
Email: j-esports@hotmail.com

3. If Proposer is an individual or a partnership, answer the following:

- a. Date of organization: _____
- b. Name, address and ownership units of all partners:
N/A

- c. State whether general or limited partnership: _____

4. If Proposer is other than an individual, corporation or partnership, describe the organization and give the name and address of principals and their titles:

N/A

12. Have you ever failed to complete any work awarded to you? If so, state when, where and why?
(Please provide the name and contact information of the entity which was involved)

NO

- a Has any other entity held you in default of a contract? If so, which entity? Please provide the name and number of the contact.

NO

13. State the names, telephone numbers and last known addresses of three (3) owners, individuals or representatives of owners with the most knowledge of work which you have performed or goods you have provided. (Governments are preferred as references.)

Fred Couceyro 405 University Dr. Coral Gables, FL 33134 305-460-5604
(name) (address) (phone number)
954-434-0499 ext 313
Scott Ehrlich 5850 South Pine Island Rd. Davie, FL 33328
(name) (address) (phone number)
Ashley Conant 11155 SW 112 Ave. Miami, FL 33176 305-271-9000
(name) (address) (phone number)

14. State the name of individual who will have personal supervision of the work:

Project Manager Name: Joslyn Pedraja-Varona Jennifer Austin-Burnley
Amy McCoy

Title: President, Vice President, Vice President

Telephone: 305-944-4277 Facsimile: 305-949-7559

Email address: j.esports@hotmail.com, jenny@gymkidz xpress.
Amy@gymkidz xpress.com

Provide the following information regarding your Insurance Requirements:

- a. Name of Insurance Carrier: Market Insurance Group
- b. Type of Coverage: Commercial General Liability
See cert. of liability attached Total 5,000,000
- c. Limits of Liability: 1,000,000 personal + adv injury 3,000,000 general aggregate
1,000,000 products
comp / O P A & G
- d. Coverage/Policy Dates: 3/2/10 - 3/2/11
- e. Name of Insurance Agent(s): Kulin - Sohn Insurance Agency
- f. Agent(s) telephone including area code: 800-640-6601
See Attached Appendix A-2
15. Has your insurance coverage ever been cancelled for non-payment of insurance premiums?
NO
16. Has your insurance coverage ever been cancelled for any other reason? NO
- If so, what was the reason? N/A

17. **Experience Record:** List past and/or present contracts, work, and jobs, that PROPOSER has performed of a type similar to what is required by specifications of the City's Proposal:

FIRM NAME/ADDRESS	DATE OF JOB	DESCRIPTION OF JOB
-------------------	-------------	--------------------

<u>Coral Gables War Memorial Youth Center</u>	<u>2004-present</u>	<u>manage gymnastics facility</u>
<u>Margaux Early Childhood School at Temple Judea</u>	<u>2005-present</u>	<u>provide gymnastics services</u>
<u>David Posnack Jewish Community Center</u>	<u>2010-present</u>	<u>manage gymnastics facility</u>
<u>Dave + Mary Alper Jewish Community Center</u>	<u>2007-present</u>	<u>provide gymnastics services</u> <u>(See response to No. 19 below for addresses)</u>

18. State whether you or any officers of your company have been involved in any claims or litigation in the last five (5) years in any way relating to or arising from your gymnastics services business and provide detail as to the cause and outcome (judgments and settlements) of those claims or litigation, whether it is the present company, a predecessor or related company.

The lawsuit for Gym Kidz on Wheels, Inc. (Joslyn Pedraja - Varona)
was an officer) was filed in 2005 involving a minor payroll
dispute with a former employee. The case was resolved + dismissed.
See attached Appendix A-3

19. **References:** List references that may be contacted to ascertain experience and ability of Proposer. Provide a minimum of three (3) references including **COMPANY NAME, ADDRESS, CONTACT PERSON, TELEPHONE, FACSIMILE AND EMAIL ADDRESS:**

Coral Gables War Memorial Youth Center 405 University Drive, Fred Couceyro
305-460-5604 Fcouceyro@coralgables.com Coral Gables FL 33134
David Posnack Jewish Community Center, 5850 S. Pine Island Rd. Davie FL 33328
Scott Enrlich, 954-434-0499 ext. 3130 Senrlich@DPJCC.org
The Margaux Early Childhood School at Temple Judea, 5500 Granada Blvd.
Jill Band 305-667-9470 J.band@judeagables.org Coral Gables FL 33146
Dave + Mary Alper Jewish Community Center, 11155 SW 112 Ave.
Ashley Conant 305-271-9000 Alconant@Alperjcc.org Miami FL 33176

20. Provide any additional information as to qualifications and/or experience, attach documentation to this form.

See "Appendix" + see response to RFP.

Signed: [Signature] Title: President

Type Name: Joslyn Pedraja-Varona

Company: Gym Kidz, Inc. Date: 3-21-10

[Signature]
Signature of Company Owner

STATE OF Florida

COUNTY OF Miami-Dade

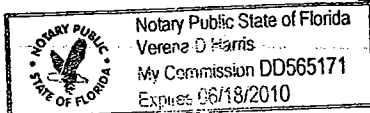
PERSONALLY APPEARED BEFORE ME, the undersigned authority Joslyn Pedraja-Varona
(Name of individual signing)

Who, after being sworn by me, affixed signature in the space provided above on this

23rd date of March, 2010

Commission expires:

Verena D. Harris
Notary Public



**SWORN STATEMENT PURSUANT TO SECTION 287.133 (3) (a),
FLORIDA STATUTES, ON PUBLIC ENTITY CRIMES**

**THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR
OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.**

1. This sworn statement is submitted to the City of Coral Gables
[print name of the public entity]

by Joslyn Pedraja-Varona, President
[print individual's name and title]

for Gym Kidz, Inc.
[print name of entity submitting sworn statement]

Whose business address is:

2038 NE 155 St.
N Miami Beach, FL 33162

and (if applicable) its Federal Employer Identification Number (FEIN) is 33-1021977

If the entity has no FEIN, include the Social Security Number of the individual signing this

sworn statement: _____.)

2. I understand that a "public entity crime" as defined in Paragraph 287.133(1)(g), Florida Statutes, means a violation of any state or federal law by a person with respect to and directly related to the transaction of business with any public entity or with an agency or political subdivision of any other state or of the United States, including, but not limited to, any Proposal or contract for goods or services to be provided to any public entity or an agency or political subdivision of any other state or of the United States and involving antitrust, fraud, theft, bribery, collusion, racketeering, conspiracy, or material misrepresentation.
3. I understand that "convicted" or "conviction" as defined in Paragraph 287.133(1)(b), Florida Statutes, means a finding of guilt or a conviction of a public entity crime, with or without an adjudication of guilt, in any federal or state trial court of record relating to charges brought by indictment or information after July 1, 1989, as a result of a jury verdict, non-jury trial, or entry of a plea of guilty or nolo contendere.
4. I understand that an "affiliate" as defined in Paragraph 287.133(1)(a), Florida Statutes, means:
 1. A predecessor or successor of a person convicted of a public entity crime; or
 2. An entity under the control of any natural person who is active in the management of the entity and who has been convicted of a public entity crime. The term "affiliate" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in the management of an affiliate. The ownership by one person of shares constituting a controlling interest in another person, or a pooling of equipment or income among persons when not for fair market value under an arm's length agreement, shall be a prima facie case that one person controls another person. A person who knowingly enters into a joint venture with a person who has been convicted of a public entity crime in Florida during the preceding 36 months shall be considered an affiliate.
5. I understand that a "person" as defined in Paragraph 287.133(1)(e), Florida Statutes, means any natural person or entity organized under the laws of any state or of the United States with the legal power to enter into a binding contract and which Proposals or applies to Proposal on contracts for the provision of goods or

services let by a public entity, or which otherwise transacts or applies to transact business with a public entity. The term "person" includes those officers, directors, executives, partners, shareholders, employees, members, and agents who are active in management of an entity.

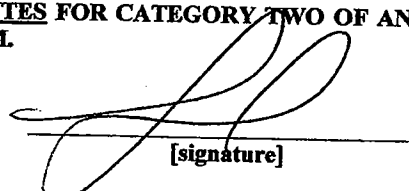
6. Based on information and belief, the statement which I have marked below is true in relation to the entity submitting this sworn statement. [indicate which statement applies.]

☒ Neither the entity submitting this sworn statement, nor any of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, nor any affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

☐ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989.

☐ The entity submitting this sworn statement, or one or more of its officers, directors, executives, partners, shareholders, employees, members, or agents who are active in the management of the entity, or an affiliate of the entity has been charged with and convicted of a public entity crime subsequent to July 1, 1989. However, there has been subsequent proceeding before a Hearing Officer of the State of Florida, Division of Administrative Hearings and the Final Order entered by the Hearing Officer determined that it was not in the public interest to place the entity submitting this sworn statement on the convicted vendor list. [attach a copy of the final order]

I UNDERSTAND THAT THE SUBMISSION OF THIS FORM TO THE CONTRACTING OFFICER FOR THE PUBLIC ENTITY IDENTIFIED IN PARAGRAPH 1 (ONE) ABOVE IS FOR THAT PUBLIC ENTITY ONLY AND, THAT THIS FORM IS VALID THROUGH DECEMBER 31 OF THE CALENDAR YEAR IN WHICH IT IS FILED. I ALSO UNDERSTAND THAT I AM REQUIRED TO INFORM THE PUBLIC ENTITY PRIOR TO ENTERING INTO A CONTRACT IN EXCESS OF THE THRESHOLD AMOUNT PROVIDED IN SECTION 287.017, FLORIDA STATUTES FOR CATEGORY TWO OF ANY CHANGE IN THE INFORMATION CONTAINED IN THIS FORM.


[signature]

Sworn to and subscribed before me this 23rd day of March, 2010.

Personally known ☒

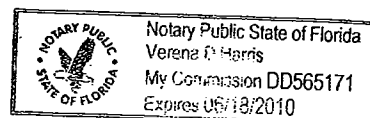
OR Produced identification ☐

(Type of identification)

Verena Harris
Notary Public - State of Florida

My commission expires _____

(Printed, typed, or stamped commissioned name of notary public)



CONE OF SILENCE (Revised 11-17-2009)

Sec. 2-1059. Cone of silence; contracts for the provision of goods and services.

The requirements of section 2-11.1(t) ("Cone of Silence Ordinances") of the Code of Miami-Dade County, Florida, as amended, shall not be applicable to the City of Coral Gables.

- (1) *Purpose and intent.* It is the intent of this article to prevent city commissioners, potential vendors, bidders, offerors or service providers from communicating with city department directors, their staff or selection and evaluation committee members during the period of time in which the cone of silence is imposed on the request for proposals (RFP), request for qualifications (RFQ), or invitations for bids (IFB).
- (2) *Cone of silence* is defined to mean a prohibition on:
 - a. Any communication regarding a particular request for proposals (RFP), request for qualifications (RFQ), invitation for bids (IFB) or any other advertised solicitation between a potential offeror, vendor, service provider, bidder, lobbyist, or consultant and city department directors, their staff, selection committee or evaluation committee members;
 - b. Any communication regarding a particular request for proposals (RFP), request for qualifications (RFQ), invitation for bids (IFB) or any other advertised solicitation between the city commissioners and city department directors, the city departments' staff, selection committee or evaluation committee members.
- (3) *Applicability.*
 - a. The cone of silence shall be applicable only to contracts for the provision of supplies, services and construction for amounts greater than \$25,000.00.
 - b. The cone of silence shall not apply to:
 1. Informal bids as defined in the procurement code;
 2. Emergency purchases of supplies, services or construction;
 3. Duly noticed pre-bid or pre-proposal conferences;
 4. Duly noticed site visits;
 5. Sole source procurements;
 6. Bid waivers;
 7. Oral presentations during duly noticed meetings;
 8. Competitive negotiations;
 9. Public presentations made to the city commission during any duly noticed public meeting;
 10. Contract negotiations and electronic commerce;
 11. Inquiries by the city commissioners or third parties to the city manager or assistant city managers to determine responsibility or responsiveness of bidders/offerors regarding a particular solicitation, or with regard to the process;
 12. Written communications with the chief procurement officer or staff responsible for administering the procurement process for a particular solicitation, provided the communication is limited strictly to matters of process or procedure already contained in the corresponding solicitation;
 13. Communications with the city attorney, city manager or chief procurement officer;
 14. Communications between a city commissioner, the city manager, assistant city managers, the city clerk and the city attorney;
 15. Communications between a city commissioner, the city manager, assistant city managers, the city clerk, the city attorney and potential offerors, vendors, service providers, lobbyists or consultants;

(4) *Procedure.*

- a. *Imposition.* A cone of silence shall be imposed upon each request for proposals (RFP), request for qualifications (RFQ), invitation for bids (IFB) and any other solicitation when advertised. At the time of imposition of the cone of silence, the city manager shall provide public notice of the cone of silence and shall advise the affected department(s) in writing. The affected departments includes, but is not limited to, selection committee members, user departments, department directors, city attorney, city manager, assistant city manager(s), and the city commission.
- b. *Termination.* Except as otherwise provided herein, the cone of silence shall terminate at the time of the city manager's approval of the award, or the city manager's written recommendation to the city commission, as may be applicable, is received by the city clerk, or at such time that bids or proposals are rejected by the city commission or the city manager; provided, however, that if the commission refers the city manager's recommendation back to the city manager or staff for further review, the cone of silence shall be re-imposed until such time as the city manager's subsequent written recommendation is received by the city clerk.

- (5) *Penalties.* Violation of the cone of silence by a particular bidder or offeror shall render any award to said person voidable by the city commission. In addition to any other penalty provided by law, violation of any provision of this ordinance by a city employee shall subject said employee to disciplinary action up to and including dismissal. Any person who violates a provision of this ordinance shall be prohibited from serving on a city competitive selection or evaluation committee unless such appointment is approved by a four-fifths vote of the city commission. A violation of this section by a particular bidder, offeror, lobbyist or consultant shall subject such person or persons to potential debarment pursuant to the provisions of this chapter.

Proposer must complete, sign, and enclose Cone of Silence document, to ensure the proper intent to comply. Failures to complete, sign, and return this form may disqualify your response.

SIGNED: _____

Please sign and type or Print Name:

Joslyn Pedraja Varona

TITLE:

President

COMPANY: _____

Gym Kidz, Inc.

DATE: 3-21-10

CODE OF ETHICS AND CONFLICT OF INTEREST

Sec. 2-1055. Ethics

Any attempt by city employees to realize personal gain by conduct inconsistent with proper discharge of their duties is a breach of public trust. Any effort to influence any public employee to breach the standards of ethical conduct set forth in this division is also a breach of ethical standards. The provisions of city ordinances, county ordinances, and state statutes shall be strictly enforced to preserve the public trust.

Sec. 2-1056. Prohibition on transacting business with the city

No commissioner, appointed official, member of an advisory board or committee, member of a quasi-judicial board or committee, or employee shall enter into any contract or transact any business in which that person or a member of the immediate family has a financial interest, direct or indirect with the board or committee of the City of Coral Gables on which that person serves, and any such contract, agreement or business engagement entered in violation of this subsection shall render the transaction voidable. Willful violations of this subsection shall constitute malfeasance in office and shall affect forfeiture of office or position. Nothing in this subsection shall prohibit or make illegal (1) the payment of taxes, special assessments or fees for services provided by the city government; (2) the purchase of bonds, anticipation notes or other securities that may be issued by the city through underwriters or directly from time to time. This provision shall not apply to boards and committees which have been exempted by the city commission from the requirement of the city's ethic code.

(1) *Waiver of prohibition.* The requirements of this subsection may be waived for a particular transaction only by four affirmative votes of the city commission after public hearing upon finding that:

- a. An open-to-all sealed competitive proposal has been submitted by the offeror; or
- b. The proposal has been submitted by a person or firm offering services within the scope of the practice of architecture, professional engineering, or registered land surveying, as defined by the laws of the State of Florida and pursuant to the provisions of the Consultants' Competitive Negotiation Act, and when the proposal has been submitted by an offeror defined above; or
- c. The property or services to be involved in the proposed transaction are unique and the city cannot avail itself of such property or services without entering a transaction which would violate this subsection but for waiver of its requirements; or
- d. That the property or services to be involved in the proposed transaction are being offered to the city at a cost of no more than 80 percent of fair market value based on a certified appraisal paid for by the offeror; and
- e. That the proposed transaction will be in the best interest of the city. Such findings shall be spread on the minutes of the commission. This subsection shall be applicable only to prospective transactions, and the city commission may in no case ratify a transaction entered in violation of this subsection.

(2) *Provisions cumulative.* This subsection shall be taken to be cumulative and shall not be construed to amend or repeal any other law pertaining to the same subject matter.

Sec. 2-1057. Further prohibition on transacting business with the city

No commissioner, appointed official, member of an advisory board or committee, member of a quasi-judicial board or committee, or employee shall enter into any contract or transact any business through a firm, corporation, partnership or business entity in which that person or any member of the immediate family has a controlling financial interest, direct or indirect, with the city board or committee on which they serve, or with any person or agency acting for the city board or committee, and any such contract, agreement or business engagement entered in violation of this subsection shall render the transaction voidable. Waiver of this section may only be obtained by following the provisions of section 2-1056.

Additionally, no commission member shall vote on or participate in any way in any matter presented to the city commission if that person has any of the following relationships with any persons or entities which would be or might be directly or indirectly affected by any action of the city commission: (i) officer, director, partner, of counsel, consultant, employee, fiduciary or beneficiary; or (ii) stockholder, bondholder, debtor, or creditor, if in any instance the transaction or matter would affect the commission member in a manner distinct from the manner in which it would affect the public generally. Any commission member

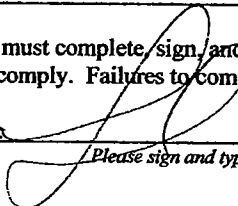
who has any of the specified relationships or who would or might, directly or indirectly, realize a profit by the action of the city commission shall not vote on or participate in any way in the matter.

Sec. 2-1058. Compulsory disclosure by employees of firms doing business with the city

Should any commissioner, appointed official, member of an advisory board or committee, member of a quasi-judicial board or committee, or employee be employed, by a corporation, firm, partnership or business entity in which that person or the immediate family does not have a controlling financial interest, and should the corporation, firm, partnership or business entity have substantial business commitments to or from the city or any city agency, or be subject to direct regulation by the city or a city agency, then the person shall file a sworn statement disclosing such employment and interest with the clerk of the City within 15 days after the person has actual or constructive notice of the relationship.

Proposer must complete, sign, and enclose Conflict of Interest and Code of Ethics documents, to ensure the proper intent to comply. Failures to complete, sign, and return this form may disqualify your response.

SIGNED:

 Joslyn Pedraja-Varona

TITLE: President

Please sign and type or Print Name:

COMPANY: Gym Kidz, Inc.

DATE: 3-21-10

FORMAL SOLICITATIONS PROTEST PROCEDURES

Sec. 2-950. Resolution of protested solicitations and awards--Formal.

- (a) *Right to protest on solicitations.* The following procedures shall be used for resolution of protested solicitations.
- (b) *Protest of solicitation.* Any actual or prospective bidder or offeror who perceives itself aggrieved in connection with the formal solicitation of a contract or who intends to contest bid specifications or a bid solicitation may file a written notice of intent to file a protest with the city clerk's office within three calendar days prior to the date set for opening of bids or receipt of proposals. A notice of intent to file a protest is considered filed when received by the city clerk's office.
- (c) *Protest of award.* Any actual responsive and responsible bidder whose bid is lower than that of the recommended bidder or an offeror who perceives itself aggrieved in connection with the recommended award of contract may file a written notice of intent to file a protest with the city clerk's office within three calendar days after notice of the city manager's written recommendation to the city commission for award of contract. A notice of intent to file a protest is considered filed when received by the city clerk's office.
- (d) *Contents of protest.* A written protest based on any of the foregoing must be submitted to the city clerk's office within five calendar days after the date the notice of protest was filed. A written protest is considered filed when received by the city clerk's office. The written protest shall state with particularity the specific facts and law upon which the protest of the solicitation or the award is based, and shall include all pertinent documents and evidence and shall be accompanied by the required filing fee as provided in subsection (h) below. This shall form the basis for review of the written protest and no facts, grounds, documentation or evidence not contained in the protester's submission at the time of filing the protest shall be permitted in the consideration of the written protest.
- (e) *Computation of time.* No time will be added to the above time limits for service by mail. The last day of the period so computed shall be included unless it is a Saturday, Sunday, or legal holiday in which event the period shall run until the next day which is not a Saturday, Sunday or legal holiday.
- (f) *Challenges.* The written protest may not challenge the relative weight of the evaluation criteria or the formula for assigning points in making an award determination.
- (g) *Authority to resolve protests.* The chief procurement officer, after consultation with the city attorney, shall issue a written recommendation within ten calendar days after receipt of the written protest. Said recommendation shall be sent to the city manager with a copy to the protesting party. The city manager may then either resolve the protest or reject all proposals. On any protest on a contract for supplies and services not exceeding \$100,000.00 or a contract for construction not exceeding \$25,000.00 the city manager as authorized in Section 2-651 shall have sole authority to resolve in the best interests of the City. Otherwise, the city manager shall submit a recommendation to the city commission for approval or disapproval thereof. A protest of an award of a contract by the city commission may be filed with the circuit court pursuant to the Florida Rules of Appellate Procedure.
- (h) *Stay of procurement during protests.* Upon receipt of a written protest filed pursuant to the requirements of this section, the city shall not proceed further with the solicitation or with the award of the contract until the protest is resolved by the city manager or the city commission as provided in subsection (f) above, unless the city manager, after consultation with the head of the user department, the chief procurement officer, and the city attorney, makes a written determination that the solicitation process or the contract award must be continued without delay in order to avoid an immediate and serious danger to the public health, safety or welfare and protect substantial interests of the city.
- (i) *Costs.* All costs accruing from a protest shall be assumed by the protestor.
- (j) *Filing fee.* The written protest must be accompanied by a filing fee in the form of a money order or cashier's check payable to the city in an amount equal to one percent of the amount of the bid or proposed contract, or \$2,500.00, whichever is less. The filing fee shall guarantee the payment of all costs which may be adjudged against the protestor in any administrative or court proceeding. If the protest is denied, the filing fee shall be forfeited to the city in lieu of payment of costs for the

administrative proceedings. If the protest is upheld by the city, the filing fee shall be refunded to the protestor less any costs assessed under subsection (i) above.

- (k) *Compliance with filing requirements.* Failure of a party to timely file either the notice of intent to file a protest or the written protest, or submit the filing fee, with the city clerk's office within the time provided in subsections (a), (b) and/or (c), above, shall constitute a forfeiture of such party's right to file a protest pursuant to this section. The protesting party shall not be entitled to seek redress before the city commission or seek judicial relief without first having followed the procedure set forth in this section.

Proposer must complete, sign, and enclose Formal Solicitations Protest Procedures documents, to ensure the proper intent to comply. Failures to complete, sign, and return this form may disqualify your response.

SIGNED: _____

Please sign and type or Print Name: Joshua Pedraja-Varona TITLE: President

COMPANY: _____

Gym kidz, Inc.

DATE: 3-21-10

**CITY OF CORAL GABLES
AMERICANS WITH DISABILITIES ACT (ADA)
DISABILITY NONDISCRIMINATION STATEMENT**

THIS FORM MUST BE SIGNED AND SWORN TO IN THE PRESENCE OF A NOTARY PUBLIC OR OTHER OFFICIAL AUTHORIZED TO ADMINISTER OATHS.

This sworn statement is submitted to city of Coral Gables
(print name of public entity)

by Joslyn Pedraja - Varona
(print individual's name and title)

for Gym Kidz, Inc.
(print name of entity submitting sworn statement)

whose business address is: 2038 NE 155 St N Miami Beach, FL 33162

and (if applicable) its Federal Employer Identification Number (FEIN) is 33-1021977
(If the entity has not FEIN, include Social Security Number of the individual signing this sworn statement:

_____.)

I, being duly first sworn state:

That the above named firm, corporation or organization is in compliance with and agreed to continue to comply with, and assure that any sub-contractor, or third party contractor under this project complies with all applicable requirements of the laws listed below including, but not limited to, those provisions pertaining to employment, provision of programs and service, transportation, communications, access to facilities, renovations, and new construction.

The American with Disabilities Act of 1990 (ADA), Pub. L. 101-336, 104 Stat 327, 42 U.S.C. 12101, 12213 and 47 U.S.C. Sections 225 and 661 including Title I, Employment; Title II, Public Services; Title III, Public Accommodations and Services Operated by Private Entities; Title IV, Telecommunications; and Title V, Miscellaneous Provisions.

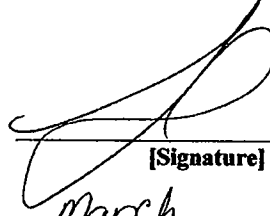
The Florida Americans with Disabilities Accessibility Implementation Act of 1993, Sections 5553.501-553.513, Florida Statutes

**CITY OF CORAL GABLES
AMERICANS WITH DISABILITIES ACT (ADA)
DISABILITY NONDISCRIMINATION STATEMENT**

The Rehabilitation Act of 1973, 229 U.S.C. Section 794

The Federal Transit Act, as amended, 49 U.S.C. Section 1612

The Fair Housing Act as amended, 42 U.S.C. Section 3601-3631


[Signature]

Sworn to and subscribed before me this 23rd day of March, 2010

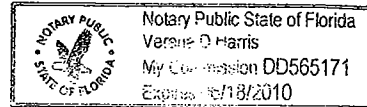
Personally known Joslyn Pedraja-Varona

or produced identification:

[Type of Identification]

Notary Public, State of Florida

My Commission Expires 6/18/10



[Printed, typed or stamped
commissioned name of
Notary Public]

CERTIFIED RESOLUTION


I, Jennifer Burnley-Austin duly elected Secretary of Gym KIDZ, Inc., a corporation organized and existing under the laws of the State of FLORIDA, do hereby certify that the following Resolution was unanimously adopted and passed by a quorum of the Board of Directors of said corporation at a meeting held in accordance with law and the by-laws of said corporation.

IT IS HEREBY RESOLVED that Joslyn Pedraja-Varona (insert name), the duly elected PRESIDENT (insert title of officer) of Gym KIDZ, Inc. submit a Proposal and Bid Bond, if such bond is required, to the City of Coral Gables and such other instruments in writing as may be necessary on behalf of the said corporation; and that the Proposal, Bid Bond and other such instruments signed shall be binding upon the said corporation as its own acts and deeds. The secretary shall certify the names and signatures of those authorized to act by the foregoing resolution.

The City of Coral Gables shall be fully protected in relying on such certification of the secretary and shall be indemnified and saved harmless from any and all claims, demands, expenses, loss or damage resulting from or growing out of honoring the signature of any person so certified or for refusing to honor any signature not so certified.

I further certify that the above resolution is in force and effect and has not been revised, revoked or rescinded.

I further certify that the following are the names, titles and official signatures of those persons authorized to act by the foregoing resolution.

<u>NAME</u>	<u>TITLE</u>	<u>SIGNATURE</u>
<u>Joslyn Pedraja-Varona</u>	<u>PRESIDENT</u>	
_____	_____	_____
_____	_____	_____

Given under my hand and the Seal of said corporation this _____ day of _____, 20_____

(SEAL)



By: Jennifer Burnley-Austin, Secretary
JENNIFER BURNLEY-AUSTIN

Gym KIDZ, Inc.
Name of Corporation

NOTE:

The above is a suggested form of the type of Corporate Resolution desired. Such form need not be followed explicitly, but the Certified Resolution submitted must clearly show to the satisfaction of the City of Coral Gables that the person signing the Proposal and Bid Bond for the corporation has been properly empowered by the corporation to do so in its behalf.

Signed, sealed and deliver in the presence of:

Michael G. Austin
Witness
Michael G. Austin
Witness
Michael G. Austin

By: Jennifer Burnley-Austin
(Signature)
Jennifer Burnley-Austin
(Print Name)

N/A

FOREIGN (NON-FLORIDA) CORPORATIONS MUST COMPLETE THIS FORM

DEPARTMENT OF STATE CORPORATE CHARTER NO. _____

If your corporation is exempt from the requirements Section 607.1501, Florida Statutes, **YOU MUST CHECK BELOW** the reason(s) for the exemption. Please contact the Department of State, Division of Corporations at (904) 488-9000 for assistance with corporate registration or exemptions.

607.1501 Authority of foreign corporation to transact business required.

- (1) A foreign corporation may not transact business in this state until it obtains a certificate of authority from the Department of State.
- (2) The following activities, among others, do not constitute transacting business within the meaning of subsection (1):
- _____ (a) Maintaining, defending, or settling any proceeding.
 - _____ (b) Holding meetings of the board of directors or shareholders or carrying on other activities concerning internal corporate affairs.
 - _____ (c) Maintaining bank accounts.
 - _____ (d) Maintaining officers or agencies for the transfer, exchange, and registration of the corporation's own securities or maintaining trustees or depositories with respect to those securities.
 - _____ (e) Selling through independent contractors.
 - _____ (f) Soliciting or obtaining orders, whether by mail or through employees, agents, or otherwise, if the orders require acceptance outside this state before they become contracts.
 - _____ (g) Creating or acquiring indebtedness, mortgages, and security interests in real or personal property.
 - _____ (h) Securing or collecting debts or enforcing mortgages and security interests in property securing the debts.
 - _____ (i) Transacting business in interstate commerce.
 - _____ (j) Conducting an isolated transaction that is completed within 30 days and that is not one in the course of repeated transactions of a like nature.
 - _____ (k) Owning and controlling a subsidiary corporation incorporated in or transacting business within this state or voting the stock of any corporation which it has lawfully acquired.
 - _____ (l) Owning a limited partnership interest in a limited partnership that is doing business within this state, unless such limited partner manages or controls the partnership or exercises the powers and duties of a general partner.
 - _____ (m) Owning, without more, real or personal property.
- (3) The list of activities in subsection (2) is not exhaustive.
- (4) This section has no application to the question of whether any foreign corporation is subject to service of process and suit in this state under any law of this state.

Please check one of the following if your firm is **NOT** a corporation:

- (I) _____ Partnership, Joint Venture, Estate or Trust
- (II) _____ Sole Proprietorship or Self Employed

NOTE: This sheet **MUST** be enclosed with your Proposal if you claim an exemption or have checked I or II above. If you do not check I or II above, your firm will be considered a corporation and subject to all requirements listed herein.

GYM KIDZ, INC
PROPOSER'S CORRECT LEGAL NAME

[Signature]
SIGNATURE OF AUTHORIZED AGENT OR PROPOSER

Offeror's Certification

N/A

WHEN OFFERER IS A PARTNERSHIP

IN WITNESS WHEREOF, the Offerer hereto has executed this Proposal Form this ____ day of _____, 20 ____.

Print Name of Partnership

By: _____
Signature of General or Managing Partner

Witness

Print Name of Partner

Witness

Business Address

City/State/Zip

Business Telephone Number

State of Registration

State of Florida

County of _____

On this ____ day of _____, 20 __, before me, the undersigned Notary Public of the State of Florida,
personally appeared _____ as whose name(s) is/are Subscribe
(Name(s) of individual(s) who appeared before notary)
to the within instrument, and he/she/they acknowledged that he/she/they executed it.

WITNESS my hand
and official seal

NOTARY PUBLIC
SEAL OF OFFICE:

NOTARY PUBLIC, STATE OF FLORIDA

(Name of Notary Public: Print, Stamp or Type
as Commissioned.)

Personally known to me or
Produced identification:

(Type of Identification Produced)

DID take an oath, or DID NOT take an oath

Offeror's Certification

WHEN OFFERER IS A CORPORATION

IN WITNESS WHEREOF, the Offerer hereto has executed this Proposal Form this 23 day of March, 2010.

Gym KIDZ, INC.
Print Name of Corporation

FLORIDA
Print State of Incorporation

(CORPORATE SEAL)

gm

By: _____
Signature of President /other Authorized Officer

Joslyn Pedraja - Varona
Print Name of President/other Authorized Officer

ATTEST:

2038 N.E. 155 Street North Miami Beach, FL
Address of Corporation 33162

City/State/Zip

By: *gm*
Secretary

305-944-4277
Business Telephone Number

On this 23 day of MARCH, 2010, before me, the undersigned Notary Public of the State of Florida, the foregoing instrument was acknowledge by

Joslyn Pedraja - Varona, PRESIDENT
(Name of Corporate Officer(s) and Title(s))

of Gym KIDZ, Inc. on behalf of the Corporation.
(Name of Corporation and State of Place of Incorporation)

WITNESS my hand
and official seal

Verena D. Harris
NOTARY PUBLIC, STATE OF FLORIDA

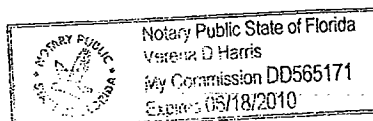
NOTARY PUBLIC
SEAL OF OFFICE:

Verena D. Harris
(Name of Notary Public: Print, Stamp or Type
as Commissioned.)

Personally known to me, or
Produced identification:

(Type of Identification Produced)

DID take an oath, or DID NOT did not take an oath



Offeror's Certification

N/A

**WHEN OFFERER IS A SOLE PROPRIETORSHIP OR
OPERATES UNDER A FICTITIOUS OR TRADE NAME**

IN WITNESS WHEREOF, the Offerer here to has executed this Proposal Form this _____ day of _____, 20 ____.

Print Name of Firm

By: _____
Signature of Owner

Witness

Print Name of Individual

Witness

Business Address

City/State/Zip

Business Telephone Number

State of Florida
County of _____

On this _____ day of _____, 20 __, before me, the undersigned Notary Public of the

State of Florida, personally appeared _____

(Name(s) of individuals(s) who appeared before notary)

and whose name(s) is/are Subscribed to the within instrument, and he/she/they acknowledged that he/she/they executed it.

WITNESS my hand
and official seal

NOTARY PUBLIC, STATE OF FLORIDA

NOTARY PUBLIC
SEAL OF OFFICE:

(Name of Notary Public: Print, Stamp or Type
as Commissioned.)

Personally known to me, or
Produced identification:

(Type of Identification Produced)

DID take an oath, or DID NOT did not take an oath

NON-COLLUSION AFFIDAVIT

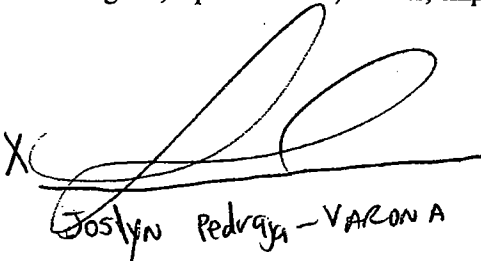
State of FLORIDA)

)ss.

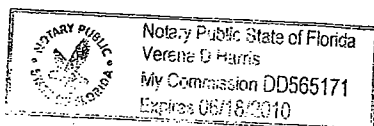
County of MIAMI-DADE

JOSLYN PEDRAJA - VARONA being first duly sworn,
deposes
and says that:

- (1) Affiant is the PRESIDENT OF Gym KIDZ, Inc.
(Owner, Partner, Officer, Representative or Agent) of
(ON BEHALF OF Gym KIDZ, INC.) the Proposer that has submitted the
attached Proposal;
- (2) Affiant is fully informed respecting the preparation and contents of the attached Proposal and of
all pertinent circumstances respecting such Proposal;
- (3) Such Proposal is genuine and is not a collusive or sham Proposal;
- (4) Neither the said Proposer nor and of its officers, partners, owners, agents, representatives,
employees or parties in interest, including this affiant, have in any way colluded, conspired,
connived or agreed, directly or indirectly, with any other Proposer or firm, or person to submit a
collusive or sham Proposal in connection with the work for which the attached Proposal has been
submitted; or to refrain from bidding in connection with such work; or have in any manner,
directly or indirectly, sought by agreement or collusion, or communication, or conference with
any Proposer, firm, or person to fix any overhead, profit, or cost elements of the Proposal price or
the Proposal price of any other Proposer, or to secure through any collusion, conspiracy,
connivance, or unlawful agreement any advantage against (Recipient), or any person interested in
the proposed work;
- (5) The price or prices quoted in the attached Proposal are fair and proper and are not tainted by any
collusion, conspiracy, connivance, or unlawful agreement on the part of the Proposer or any other
of its agents, representatives, owners, employees or parties in interest, including this affiant.

X 
Joslyn Pedraja - VARONA

3/23/10

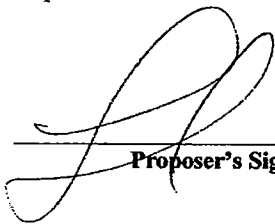


DRUG-FREE WORK PLACE FORM

The undersigned vendor in accordance with Florida Statute 287.087 hereby certifies that Gym Kids, Inc.
does: (Name of Business)

1. Publish a statement notifying employees that the unlawful manufacture, distribution, dispensing, possession, or use of a controlled substance is prohibited in the workplace and specifying the actions that will be taken against employees for violations of such prohibition.
2. Inform employees about the dangers of drug abuse in the work place, the business's policy of maintaining a drug-free workplace, any available drug counseling, Employee Assistance Programs, and the penalties that may be imposed upon employees for drug abuse violations.
3. Give each employee a copy of the statement specified in subsection (1) that are engaged in providing the commodities or contractual services that are proposed.
4. In the statement specified in subsection (1), notify the employees that, as a condition of working on the commodities or contractual services that are proposed, the employee will abide by the terms of the statement and will notify the employer of any conviction of, or plea of guilty or nolo contendere to, any violation of Chapter 893 or of any controlled substance law of the United States or any state, for a violation occurring in the workplace no later than five (5) days after such conviction.
5. Impose a sanction on, or require the satisfactory participation in a drug abuse assistance or rehabilitation program if such is available in the employee's community, by any employee who is so convicted.
6. Make a good faith effort to continue to maintain a drug-free workplace through implementation of this section.

As the person authorized to sign the statement, I certify that this firm complies fully with the above requirements.



Proposer's Signature

3-21-10

Date

I CERTIFY THAT I AM AUTHORIZED TO EXECUTE THIS QUALIFICATION STATEMENT ON BEHALF OF THE APPLICANT. THE PROPOSER ACKNOWLEDGES AND UNDERSTANDS THAT THE INFORMATION CONTAINED IN RESPONSE TO THIS QUALIFICATION STATEMENT SHALL BE RELIED UPON BY OWNER IN AWARDDING THE CONTRACT AND SUCH INFORMATION IS WARRANTED BY PROPOSER TO BE TRUE. THE DISCOVERY OF ANY OMISSION OR MISSTATEMENT THAT MATERIALLY AFFECTS THE PROPOSER'S QUALIFICATIONS TO PERFORM UNDER THE CONTRACT SHALL CAUSE THE CITY TO REJECT THE PROPOSAL, AND IF, AFTER TERMINATE THE AWARD AND/OR CONTRACT.


Signature

State of Florida

County of Miami - Dade

On this the 23 day of March, 2010, before me, the undersigned Notary Public of the State of Florida, personally appeared Joslyn Pedraja-Varona and whose name(s) is/are subscribes to
(Name(s) of individual(s) who appeared before notary)
the within instrument, and acknowledge it's execution.

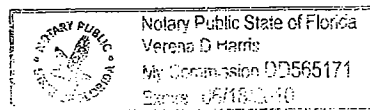
Verena D. Harris
NOTARY PUBLIC, STATE OF FLORIDA

NOTARY PUBLIC
SEAL OF OFFICE:

Verena D. Harris
(Name of Notary Public: Print, Stamp or Type
as Commissioned.)

Personally known to me, or
Produced identification:

(Type of Identification Produced)



**CITY OF CORAL GABLES
LOBBYIST - ISSUE APPLICATION**

N / A

HAVE YOU BEEN RETAINED TO LOBBY ANY OF THE FOLLOWING FOR STATE PURPOSE?

CITY OFFICIALS: Mayor, City Commissioners, City Attorney, City Manager, Assistant City Manager, Heads or Directors of Departments, and their Assistant or Deputy, Police Major or Chief, Building and Zoning Inspectors, Board, or Committee Members.

FOR THIS PURPOSE: To encourage the passage, defeat or modification of any ordinance, resolution, action, or decision of the City Commission; or any action, decision or recommendation of any Board, Committee or City Official.

TIME PERIOD: During the time period of the entire decision-making process on an action, decision or recommendation which foreseeable will be heard or reviewed by the Commission, or a board or Committee.

IF THE FOREGOING APPLIES TO YOU, YOU ARE REQUIRED TO REGISTER AS A LOBBYIST AND TO FILE THE FOLLOWING INFORMATION, UNDER OATH, WITH THE CITY CLERK FOR EACH ISSUE ADDRESSED.

Your Name: (Print)

LOBBYIST

Your Business Name: (Print)

Business Telephone Number:

Business Address:

Client you are representing on this issue:

Name of Client: (Print)

Client's Address:

Name of Corporation, Partnership, or Trust: (Print)

Names of all persons holding, directly or indirectly, a 5% or more ownership interest in the corporation, partnership, or trust: (Print)

ISSUE: Describe specific issue on which you will lobby: (Separate Application and Fee is required for each specific issue)

N/A

ISSUE FEE: You are required to pay a \$125.00 Issue Fee to the City Clerk prior to lobbying on a specific issue.

ADDITIONAL CLIENTS: You are required to fill out an additional Application for each additional Client represented on this issue, and attach to this Application.

I _____ hereby swear or affirm under penalty of
perjury that all the facts contained in this Application are true and that I am aware that these
requirements are in compliance with the provisions of Dade
County Code Sec, 2-11.1(s) governing Lobbying.

Date: _____

Signature of Lobbyist _____

\$125.00 Appearance Fee Paid: _____ Received by _____

Fees Waived for Not for Profit Organization (documentary proof attached) _____

Additional Client Application Attached: _____

**CITY OF CORAL GABLES
LOBBYIST
BIENNIAL REGISTRATION APPLICATION**

N/A

HAVE YOU BEEN RETAINED TO LOBBY ANY OF THE FOLLOWING FOR STATE PURPOSE?

CITY OFFICIALS: Mayor, City Commissioners, City Attorney, City Manager, Assistant City Manager, Heads or Directors of Departments, and their Assistant or Deputy, Police Major or Chief, Building and Zoning Inspectors, Board, or Committee Members.

FOR THIS PURPOSE: To encourage the passage, defeat or modification of any ordinance, resolution, action, or decision of the City Commission; or any action, decision or recommendation of any Board, Committee or City Official.

TIME PERIOD: During the time period of the entire decision-making process on an action, decision or recommendation which will be heard or reviewed by the Commission, or a board or Committee.

IF THE FOREGOING APPLIES TO YOU, YOU ARE REQUIRED TO REGISTER AS A LOBBYIST AND TO FILE THE FOLLOWING INFORMATION, UNDER OATH, WITH THE CITY CLERK FOR EACH ISSUE ADDRESSED.

Name: (Print) _____
LOBBYIST

Business Name: (Print) _____

Business Telephone Number: _____

Business Address: _____

N/A

State the extent of any business or professional relationship with any current member of the City Commission.

N/A

PRINCIPALS REPRESENTED: List here all principals currently represented by you, including address and telephone number:

N/A

ANNUAL REPORT: On July 1st of each year, you are required to submit to the City Clerk a signed statement under oath listing all lobbying expenditures in excess of \$25.00 for the preceding calendar year. A statement is required to be filed without expenditures.

ISSUE FEE: You are required to pay a \$125.00 Issue Fee to the City Clerk prior to lobbying on behalf of a specific issue and to fill out an Application stating under oath, your name, business address, the name of each principal employed by you to lobby, and the specific issue of which you wish to lobby.

NOTICE OF WITHDRAWAL: If you discontinue representing a particular client, a notice of withdrawal is required to be filed with the City Clerk.

BIENNIAL LOBBYIST REGISTRATION FEE: This Registration must be on file in the Office of the City Clerk prior to the filing of an Issue Application to lobby on a specific issue and the \$500.00 Biennial Lobbyist Registration Fee must be paid on or before October 1, 2000.

I _____ hereby swear or affirm under penalty of
(Print Name of Lobbyist)
perjury that I have read the provisions of Dade County Code Sec. 2-11.1(s)
governing Lobbying and that all of the facts contained in this Registration
Application are true and that I agree to pay the \$500.00 Biennial Lobbyist
Registration Fee on or before October 1, 2000 and on or before October 1,
of each even-numbered year thereafter, if I continue as an active Lobbyist in
the City of Coral Gables.

Signature of Lobbyist

STATE OF FLORIDA)
 }
COUNTY OF DADE)

BEFORE ME personally appeared _____ to me well known and known to me to be the
person described in and who executed the foregoing instrument, and acknowledged to and before me that _____
executed said instrument for the purposes therein expressed.

WITNESS my Hand and Official Seal this _____.

_____ Personally Known

_____ Produced ID

Notary Public
State of Florida

\$500.00 Fee Paid _____

Received By _____

\$500.00 Fee Waived for Not-for-Profit Organizations (documentary proof attached) _____

2009-2010

THIS BUSINESS TAX RECEIPT MUST BE DISPLAYED IN A CONSPICUOUS PLACE A PENALTY FOR FAILURE TO KEEP THIS BUSINESS TAX RECEIPT EXHIBITED AT YOUR ESTABLISHMENT.

RENEWAL

CITY OF NORTH MIAMI BEACH, FLORIDA

CITY BUSINESS TAX RECEIPT

NO. 144108

ORIGINAL

ACCOUNT NUMBER 787604
BUSINESS NAME GYM KIDZ, INC.

MAIL TO:

GYM KIDZ, INC.

PRES: JOSLYN VERA

2038 NE 155 STREET
NORTH MIAMI BEACH, FL 33162-6058

VP: KATHRYN DIAZ

BUSINESS ADDRESS 2038 NE 155 STREET

NORTH MIAMI BEACH, FLORIDA

NATURE OF BUSINESS

MERCHANT: RETAIL STOCK NOT OVER \$1,000

SCHOOL: PRIVATE

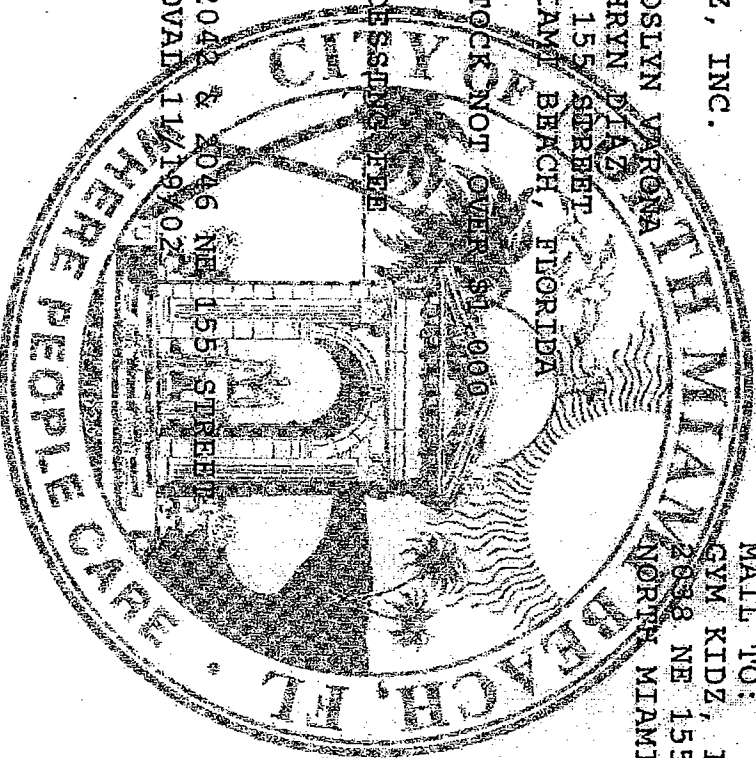
DELINQUENCY FEE

ADMINISTRATIVE PROCESSING FEE

CZU RENEWAL FEE

7200
21200
7100
1000
3500

ALSO LOCATED AT: 2048 & 2046 NE 155 STREET
CITY COUNCIL APPROVAL 11/19/02



TOTAL AMOUNT 40000

THE ABOVE DESCRIBED BUSINESS IS HEREBY AUTHORIZED TO ENGAGE IN OR MANAGE THE BUSINESS, OCCUPATION OR PROFESSION IN THE CITY OF NORTH MIAMI BEACH, FLORIDA FOR THE PERIOD BEGINNING Oct. 01, 2009 AND ENDING ON Sep. 30, 2010 SUBJECT TO PROVISIONS OF ALL LEGISLATION. THIS RECEIPT IS NON-TRANSFERABLE WITHOUT CITY APPROVAL. THIS RECEIPT EXPIRES ON Sep. 30 OF THE RECEIPT YEAR.

AUDIT NUMBER

167078

MYRON ROSNER, MAYOR



SUSAN A. OWENS, CMC, CITY CLERK

PURSUANT TO COURT ORDER

THIS IS NOT A B1

THE UNIVERSITY OF CHICAGO PRESS

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33162 NORTH MIAMI BEACH

GYM KIDZ INC

Sec. Type of Business

215 EDUCATIONAL/ TRAINING INS

EMPLOYEES

100

THIS IS ONLY A "LOCAL" BUSINESS TAX RECEIPT. IT DOES NOT PERMIT THE HOLDER TO VIOLATE ANY EXISTING REGULATORY OR ZONING LAWS OF THE COUNTY OR CITY. NOR DOES IT EXEMPT THE HOLDER FROM ANY OTHER PERMIT OR LICENSE REQUIRED BY LAW. THIS IS NOT A CERTIFICATION OF THE HOLDER'S QUALIFICATIONS.

DO NOT FORWARD

GYM KIDZ INC
JOSLYN PEDRAZA PRES
2038 NE 155 ST
NORTH MIAMI BEACH FL 33162

PAYMENT RECEIVED
MIAMI DADE COUNTY TAX
COLLECTOR

09/24/2009

02250057001

000063.00

SEE OTHER SIDE

2004 LOCAL BUSINESS TAX RECEIPT 2010
MIAMI-DADE COUNTY, STATE OF FLORIDA
EXPIRES SEPTEMBER 30, 2010
MUST BE DISPLAYED AT PLACE OF BUSINESS
PURSUANT TO COUNTY CODE CHAPTER 22A-ARTICLE 5.00

FIRST-CLASS
U.S. POSTAGE
PAID
MIAMI, FL
PERMIT NO. 26

THIS IS NOT A B

RECEIPT NO. _____

GYM KIDZ, INC.

RECEIPT

573920-1

405 UNIVERSITY DR

33134 CORAL GABLES

OWNER

GYM KIDZ INC

Sec. Type of Business

215 EDUCATIONAL/TRAINING INST

EMPLOYEE/S

1

THIS IS ONLY A LOCAL BUSINESS TAX RECEIPT. IT DOES NOT PERMIT THE HOLDER TO VIOLATE ANY EXISTING REGULATORY OR ZONING LAWS OF THE COUNTY OR CHIEF, NOR DOES IT EXEMPT THE HOLDER FROM ANY OTHER PERMIT OR LICENSE REQUIRED BY LAW. THIS IS NOT A CERTIFICATION OF THE HOLDER'S QUALIFICATIONS.

DO NOT FORWARD

GYM KIDZ INC
JOSLYN PEDRAZA
2038 NE 155 ST
NORTH MIAMI BEACH FL 33162

PAYMENT RECEIVED
MIAMI-DADE COUNTY TAX
COLLECTOR

10/02/2009

60000000185

000045.00

SEE OTHER SIDE



CITY OF CORAL GABLES, FLORIDA

LOCAL BUSINESS TAX RECEIPT

THIS IS NOT A BILL-DO NOT PAY

CUST. NO. 017454
RECEIPT NO.
BT-00000008604

2009-2010

BUSINESS NAME: GYM KIDZ INC

DBA NAME: GYM KIDZ INC

CLASSIFICATION:

1 SCHOOLS

2

3

4

5

6

LOCATION: 405 UNIVERSITY DR

NO. OF UNITS

2

UNIT DESCRIPTION

TEACHERS

AMOUNT PAID: \$ 375.50

BUSINESS TAX RECEIPT RENEWAL

** This receipt does not constitute authority to begin operating at this location without a Certificate of Use and Inspection Approval **

VALID ONLY AT LOCATION ABOVE
LOCAL BUSINESS TAX RECEIPT EXPIRES 09/30/2010

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Detail by Entity Name**Florida Profit Corporation**

GYM KIDZ, INC.

Filing Information

Document Number P02000100177

FEI/EIN Number 331021977

Date Filed 09/16/2002

State FL

Status ACTIVE

Principal Address2038 NE 155 STREET
NORTH MIAMI BEACH FL 33162**Mailing Address**2038 NE 155 STREET
NORTH MIAMI BEACH FL 33162**Registered Agent Name & Address**PEDRAJA, JOSLYN M
2038 NE 155 ST
N MIAMI BEACH FL 33162 US

Name Changed: 08/10/2006

Address Changed: 08/10/2006

Officer/Director Detail**Name & Address**

Title PD

PEDRAJA, JOSLYN L
2038 NE 155ST
N MIAMI BEACH FL 33162

Title VP

BURNLEY, JENNIFER L
5865 S.W. 108TH STREET
PINECREST FL 33156

Title VP

MCCOY, AMY L

216 NORTHWOOD ROAD
SEBRING FL 33870

Annual Reports

Report Year Filed Date

2009	02/12/2009
2009	03/02/2009
2010	02/17/2010

Document Images

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ACORDTM CERTIFICATE OF LIABILITY INSURANCE		DATE (MM/DD/YYYY) 02/26/2010
PRODUCER KULIN-SOHN INSURANCE AGENCY P.O. BOX 1357 ARLINGTON HEIGHTS, IL 60006	847-991-4280	THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.
INSURED GYM KIDZ, INC 2038 NE 155 STREET NORTH MIAMI BEACH, FL 33162	INSURERS AFFORDING COVERAGE	
	INSURER A: MARKEL INSURANCE COMPANY	
	INSURER B:	
	INSURER C:	
	INSURER D:	
		INSURER E:
NAIC #		

COVERAGES

THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR	ADD'L LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMITS
	A	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC	8502HF322427-1	3/2/2010	3/2/2011	EACH OCCURRENCE \$ 1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 100,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 3,000,000 PRODUCTS • COMPOP AGG \$ 1,000,000
		AUTOMOBILE LIABILITY <input type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS <input type="checkbox"/> NON-OWNED AUTOS				COMBINED SINGLE LIMIT (Ea accident) \$ BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
		GARAGE LIABILITY <input type="checkbox"/> ANY AUTO				AUTO ONLY • EA ACCIDENT \$ OTHER THAN AUTO ONLY: EA ACC AGG \$
	A	EXCESS/UMBRELLA LIABILITY <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> CLAIMS MADE <input checked="" type="checkbox"/> DEDUCTIBLE RETENTION \$ 10,000	4602HF322428-1	3/2/2010	3/2/2011	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ \$ \$ \$
		WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? If yes, describe under SPECIAL PROVISIONS below OTHER				WC STATU-TORY LIMITS OTH-ER E.L. EACH ACCIDENT \$ E.L. DISEASE • EA EMPLOYEE \$ E.L. DISEASE • POLICY LIMIT \$
	A	EXCESS ACCIDENT	4102HF322429-1	3/2/2010	3/2/2011	\$50,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES / EXCLUSIONS ADDED BY ENDORSEMENT / SPECIAL PROVISIONS
 CERTIFICATE HOLDER IS INCLUDED AS ADDITIONAL INSURED, LESSOR OF PREMISES LOCATED AT 405 UNIVERSITY DRIVE, CORAL GABLES, FL BUT ONLY AS RESPECTS NEGLIGENCE OF THE NAMED INSURED

CERTIFICATE HOLDER

CITY OF CORAL GABLES
 PARKS AND RECREATION
 CORAL GABLES, FL

CANCELLATION

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL ENDEAVOR TO MAIL 10 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SO SHALL IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

AUTHORIZED REPRESENTATIVE



SUMMARY OF INSURANCE



FOR:

GYM KIDZ INC.
2038 NE 155TH ST
MIAMI FL 33162
Phone: (305)742-7874

Prepared: 01-04-2010

FAX:

BY:

HOME OFFICE
HARTFORD FIRE INSURANCE COMPANY
PO BOX 33015
SAN ANTONIO TX 78265
Phone: (877)892-5401

250710

FAX: (800)771-6080

ACCOUNT POLICY RECAP	Policy Number	Eff Date	Exp Date	Premium
1. Workers' Compensation Twin City Fire Ins Co	76 WEG TS3341	05252009	05252010	\$4,032.00

POLICY DETAIL Policy 1. Workers' Compensation

Worker's Compensation Coverages

Employer's Liability Limits

	<u>Limit</u>
Each Accident	\$1,000,000
Disease - Each Employee	\$1,000,000
Disease - Policy Limit	\$1,000,000

Individual

Included/Excluded

This Summary and its attachments provides a high level overview of policy coverages and does not include all conditions, limitations or exclusions. Please refer to the actual policy forms for detailed coverages, limits and deductibles.


Litigation Disclosure

In the RFP, the City has requested that the proposers "Provide information as to whether you or any officers of your company have been involved in any claims or litigation in the last five (5) years in any way relating to or arising from your gymnastics services business and provide detail as to the cause and outcome (judgments and settlements) of those claims or litigation, whether it is the present company, a predecessor or related company. Further provide judgments on lawsuits during the last five (5) years for all other corporations in which principles of the firm are officers."

For the past five (5) years, the current company Gym Kidz, Inc. has not been involved in any litigation relating to or arising the gymnastics services business. The absence of this type of litigation demonstrates that Gym Kidz has an incredible track record for safety, quality and proper and well supervised instruction.

The only minor litigation claim involving officers relates to a payroll dispute lawsuit filed in 2005 against Gym Kidz on Wheels, Inc. (an inactive corporation that Joslyn Pedraja-Varona was previously involved with), and the case number was 2005-2695-SP-24. The lawsuit related to a minor payroll dispute with a former employee, and as reflected in the attached documents, the case has been resolved in dismissed. This lawsuit did not involve the safety of children or the quality of the gymnastics services provided by the company.

The City should pay close attention to the types of litigation involved in by the other proposers, which may have direct relevance on the safety of the children and the quality of the gymnastics services being provided.

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Harvey Ruvin
CLERK of the COURTS
MIAMI-DADE COUNTY, FLORIDA



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LOVELACE, KRISTINA vs GYM KIDZ WHEELS INC

Case Number (LOCAL): 2005-2695-SP-24

Filing Date: 11/16/2005

Case Number (STATE): 13-2005-SC-002695-0000-24

CaseType: 3

Consolidated Case Number: N/A

Judicial Section: 01

Party Code	Party Name
PN 01	LOVELACE, KRISTINA
DN 01	GYM KIDZ WHEELS INC

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MIAMI-DADE COUNTY, FLORIDA

Civil / Probate Justice System - Docket Information

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* Click on BOOK/PAGE of a particular docket to see the image if it is available *

Case Number (LOCAL): 2005-2695-SP-24

Dockets Retrieved: 32

Filing Date: 11/16/2005

Case Number (STATE): 13-2005-SC-002695-0000-24

Judicial Section: 01

Date	Book/Page	Docket Entry	Comments
02/21/2008	26229 / 1715 Pages: 1	ORDER OF DISMISSAL (F.W.O.P.)	BK:26229 PG:1715 DN01
11/28/2007		NOTICE OF JURY TRIAL	: M
11/11/2007		FWOP NOTICE GENERATED	02/19/2008 10:00 AM
04/23/2007		NOTICE:	SERVING PROPOSAL FOR SETTLEMENT
03/29/2007		NOTICE OF TAKING DEPOSITION	
03/27/2007		NOTICE OF TAKING DEPOSITION	
11/28/2006		NOTICE OF TAKING DEPOSITION	
09/14/2006		NOTICE OF ANSWER TO INTERROGATORIES	
09/14/2006		RESPONSE TO REQUEST FOR PRODUCTION	
08/24/2006		ORDER:	GRANTING MOTION TO COMPEL WITHOUT HEARING
08/21/2006		MOTION TO COMPEL	DISCOVERY WITHOUT HEARING
08/03/2006		NOTICE OF HEARING-	MOTIONS 09/05/2006 09:30 AM
08/02/2006		ORDER:	SETTING HEARING 09052006 @ 9:30 AM
08/02/2006		REQUEST FOR PRODUCTION	
07/11/2006		NOTICE:	OF SERVICE OF FIRST SET OF INTERROGATORIES
07/11/2006		REQUEST FOR PRODUCTION	
06/27/2006		ORDER VACATING DEFAULT	DN01
06/27/2006		REQUEST FOR PRODUCTION	
06/23/2006		NOTICE OF APPEARANCE	ATTORNEY: 88888888 DN01
06/06/2006		NOTICE OF HEARING-	SPECIAL APPT 06/20/2006 11:00 AM
05/12/2006		LETTER OF CORRESPONDENCE	FROM DEFENDANT
03/14/2006		ORDER:	PLAINTIFF DEFAULT AGAINST DEFENDANT-GRANTED
02/01/2006		SP PRETRIAL DATE	03/14/2006 10:00 AM
01/17/2006	24158 / 2177 Pages: 1	ORDER VACATING ORDER OF DISMISSAL	BK:24158 PG:2177 DN01
01/09/2006		TEXT	REOPENING FEE 25.00 RECPT # 573/270
01/06/2006		MOTION:	ATY:00081541 R:5730270 TO SET ASIDE DISMISSAL
01/06/2006		NOTICE OF HEARING-	MOTIONS 01/17/2006 09:30 AM MOTION TO SET ASIDE DISMISSAL'
01/06/2006		SERVICE RETURNED	BADGE # 2 P 11/28/2005 DN01
01/04/2006		NOTICE OF HEARING-	MOTIONS 01/17/2006 09:30 AM

12/20/2005	24070 / 1498 Pages: 1	ORDER OF DISMISSAL	BK:24070 PG:1498 DN01
11/16/2005		SP PRETRIAL NEW DATE	12/20/2005 10:00 AM
11/16/2005		STATEMENT OF CLAIM	\$ 500.00

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S0141756

Date: 3/23/2010

Party 1 Name: GYM KIDZ

Time: 3:08 PM

Case Style Information				Docket - Parties - Location				
Case Number -Local -State -Consolidated	Sect	Party 1 Name Party 2 Name	Party 1 Code	Case Type	Filing Date	Atty Bar Code	Disp Date	Disp Code
LOVELACE, KRISTINA vs GYM KIDZ WHEELS INC				DOCKETS PARTIES LOCATION				
2005-2695-SP-24 13-2005-SC-002695-0000-24 N/A	01	GYM KIDZ WHEELS INC LOVELACE, KRISTINA	DN 01	3	11/16/2005	88888888	2/21/2008	FWOP

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1 records retrieved

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March 4, 2010

Coral Gables Youth Center

City of Coral Gables – RFP Committee

To whom it may concern:

I am writing this letter on behalf of the Gym Kids Gymnastics Program. Before you make your decision I must give you a little background of the service that they provide not only to my child but to all the children.

My 6 year old triplet daughters have been in the Gym Kids program since they were approximately 2 years old. It has been and continues to be a well organized program that provides physical agility for the children. This program gives them instruction on a sport that will enhance their skill and is a confidence booster in which one of my daughters with special needs requires. My daughter, Alena Athanasiou, was born with a Chromosome 18q- Syndrome with a translocation of 21p-, and a blood disorder called Congenital Neutropenia. Since her birth she has had a bone marrow transplant, was diagnosed with portal hypertension, and has had a shunt put in her liver. Because of her chromosome abnormality, she has sustained some physical conditions also such as hypertonica (loss of muscle tone).

With all her medical and special needs that need to be met, I feel confident placing her in this program; not only because of the program itself, but because the staff provides an in-depth care for the children and I trust them. They have shown me that they are capable of taking care of children with complicated needs. They always make sure they have the adequate number of staff members to care for all the children. They are responsible and when they are not sure about the health of the children, they always make a call to the parents. I have come to the youth center, on a handful of occasions to check on Alena because they were concerned about her. That's how good they are.

Alena is also in need of a physical program to continue treating her loss of muscle tone. The program that Gym Kids provides gives Alena the physical agility that she needs and provides a sport that she can learn. I never expected Alena would be able to participate in a sport program with "normal" kids but she has and loves it. It gives her self-assurance and loves being part of something great.

I could probably send my triplets to another spring, winter, and summer camp, but I choose not to. I have always put them in gymnastics camp, even though it is pricey for three children to attend all summer. I do it because I am confident in the care my children will receive, and that they can be together during camp.

As you weigh in all your programs, please take in consideration what I have explained in this letter. You have a well organized, respectable, and excellent program in place here. It would be a huge disappointment not just to me but to the other families if you change Gym Kids from the youth center. We have come to love the staff and the experience the children receive here.

If you have any questions or clarifications, please contact me at
(786)586-1173.

Thank you,

A handwritten signature in black ink, appearing to read 'Elaine Athanasiou', with a long, sweeping horizontal flourish extending to the right.

Elaine Athanasiou

DeFABIO AND FENN, P.A.

ATTORNEYS AT LAW

SUITE 740

999 PONCE DE LEON BLVD.

CORAL GABLES, FLORIDA 33134

GEORGE J. DeFABIO (1949-2006)

LEONARD P. FENN

TELEPHONE: (305) 448-7200

FAX: (305) 444-0913

March 23, 2010

GYMKIDZ BID APPLICATION

To: Whom It May Concern

My wife Bonnie and I are longtime residents of Coral Gables. My office is located in Coral Gables as well. My daughter Shannon began taking gymnastics at the Old Youth Center when she was 3 and has attended ever since. I have been a member of ASK (Adults in Support of Kids) and was a member of the Board of Directors for the Youth Center for a short time. I even sold hot dogs at the Snack Bar before the first vendor was brought in. As you can see my family and I boast a long time involvement in the Youth Center.

From that perspective we can tell you that GymKidz was a tremendous upgrade for the gymnastics program at the Youth Center.

GymKidz continues to be a tremendous asset for the City, the Youth Center and most important, for the kids. Our children have been treated to a first class program with the perfect balance between fielding a competitive gymnastics squad and just having fun. I have watched all the girls progress steadily in both their gymnastic and life skills under the tutelage of the coaches at GymKidz.

My family enthusiastically supports GymKidz in its bid for the latest contract and requests that GymKidz be awarded the contract to continue their excellent work. We cannot even imagine the gym without them.

Sincerely

Leonard P. Fenn