



## CITY OF CORAL GABLES

405 Biltmore Way  
Coral Gables, FL 33134  
(305) 460-5102

### Finance Department / Procurement Division Request for Sole Source Procurement (Over \$25,000 requires Commission approval)

**Section 2-689** A contract may be awarded without competitive bids or proposals when the Procurement Officer, after conducting a good faith review of all available sources, determines in writing, pursuant to a written request from a department head, that the contract by its very nature is not suitable to competitive bids or proposals, as there is only one source for the required supply, service or construction item capable of fulfilling the needs of the city.

CONTRACT ID: \_\_\_\_\_

#### PART I: Department/Vendor Information

Division/ Department	Dept. Contact	Requisition No.
Suggested Vendor	Service/Item Description	Value

#### PART II: Explanation (Supporting documentation must be attached)

Sole Source Justification	
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\_\_\_\_\_  
*Department Head Signature*

\_\_\_\_\_  
*Date*

\_\_\_\_\_  
*Chief Procurement Officer Signature*

\_\_\_\_\_  
*Date*

# Quote

177 E. Colorado Blvd, Suite 200  
Pasadena, CA 91105  
+1 8186414431  
BFields@meridian-barrier.com



ADDRESS
Major Jennie Hoff Coral Gables Police Department 2800 SW 72nd Street Miami, FL 33155 United States

SHIP TO
Major Jennie Hoff Coral Gables Police Department 2800 SW 72nd Street Miami, FL 33155 United States

QUOTE #	DATE
12152021-CGPD Q1	12/15/2021

PRODUCT	DESCRIPTION	QTY	RATE	AMOUNT
<b>8 Barrier Trailer Kit - GSA</b>	8 Barrier Trailer Kit	2	76,401.75	152,803.50
<b>Archer 1200 Barrier - GSA</b>	Archer 1200 Anti-Vehicle Barrier	16	6,549.12	
<b>Archer Hauler - GSA</b>	Archer Hauler™	2	1,925.18	
<b>Archer Field Tow Bar - GSA</b>	Archer Field Tow Bar	4	483.63	
<b>Arrestor Cable (4ft) - GSA</b>	Arrestor Cable™ (4ft)	14	216.62	
<b>Arrestor Cable (10ft) - GSA</b>	Arrestor Cable™ (10ft)	2	265.99	
<b>Archer 8-Barrier Drop Deck Trailer - GSA</b>	Archer 8-Barrier Drop Deck Trailer	2	19,440.81	
<b>GSA - Trailer Kit Discount</b>	Line item discount to attain GSA pricing of \$76,177.33 GSA pricing	2	-106.79	
<b>Archer 1200 Barrier - GSA</b>	Archer 1200 Anti-Vehicle Barrier	4	6,549.12	26,196.48T
<b>In-Field Installation &amp; Certified Training</b>	In-Field Installation & Certified Training	1	795.00	795.00T
<b>Freight/Shipping</b>	Freight/Shipping to customers location	1	13,165.00	13,165.00T

**PAYMENT TERMS:**  
Due to high demand levels, your delivery date will be guaranteed with your 50% deposit so that your protection starts when you need it.

<b>SUBTOTAL</b>	192,959.98
<b>TAX</b>	0.00
<b>TOTAL</b>	<b>USD 192,959.98</b>

Accepted By

Accepted Date



November 30, 2021

Major Jennie Hoff  
Coral Gables PD  
305-812-5194  
[jhoff@coralgables.com](mailto:jhoff@coralgables.com)

Hello Major Hoff,

This is a sole source letter to let you know that the Archer® 1200 Barrier and the Archer® 1200 Trailer Barrier Kit are MERIDIAN® exclusive products that are manufactured and sold by Meridian Rapid Defense Group LLC. MERIDIAN® is the creator, manufacturer, and patent holder of these products and we will answer any questions you have about these products and support the application of these products if necessary. These are SAFETY Act certified products for rental and sale.

MERIDIAN® also provides all of the in-field training and product improvements to ensure the safety and effectiveness of the Archer® 1200 Barrier. The Archer® 1200 Barrier is unique for the following reasons: Fabricated of high strength steel made in the United States non-electric, non-hydraulic design ballistic rated for armor piercing NATO rounds up to .50 cal. ballistic rounds unanchored stopping power certified to US DOD and PAS68 standards unbolted units stop a vehicle traveling 30 mph within 14 feet. Movable wheels for barrier deployment or locked in up position for stationary placement fast installation, pivots on wheels with Archer Hauler™ or Archer Tow Bar™ connectors. Connected as a barrier system with our 4 foot or 10 foot Arrestor Cables™.

Please feel free to contact me with any specific questions or additional requests for information.

Many thanks,

Eric Alms  
President  
Mobile: 626 755-6493  
[ealms@meridian-barrier.com](mailto:ealms@meridian-barrier.com)

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[www.meridian-barrier.com](http://www.meridian-barrier.com)