

1252 ALHAMBRA CIRCLE  
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# EMILE ANDRES DE BOYRIE

## PROFESSIONAL EXPERIENCE

August 2007 – Current Horwitz and Associates 2121 Ponce De Leon Blvd. Suite 408 Coral Gables, Florida 33134

### *Branch Owner*

- 2007 opened an Independent Broker Dealer branch in the heart of Coral Gables. Dedicated to providing investment support to individuals and corporations. Included in the branch are financial advisers, CFPs, customer service and Insurance Specialists.
- Also Current 401kTrainers.com  
President and CEO

[June, 1995- June, 2007] Fidelity Investments Inc. Miami, Florida  
*Senior Vice-President General Line Wholesaler*

- 1995 Fidelity Investments created a new division dedicated to offshore mutual fund distribution. I was hired as a Regional Vice-President responsible for the sales and marketing of offshore mutual funds covering the Southeast United States and the Latin American markets.
- 1998 Promoted to Vice-President maintaining the same responsibilities.
- 2003 Promoted to Senior Vice-President and National Sales Manager responsible for both General Line and Inside Wholesalers. At the end of 2004 assets had reached \$1.2 billion dollars.

- 2005 Moved from the offshore group to the Domestic Intermediary Division as a General Line Wholesaler covering South Florida (Deerfield Beach to Miami / Port Charlotte to Naples) and Puerto Rico. The year prior to my arrival the territory had sold \$95 million. During my tenure sales were \$165 million in 2005; \$218 million in 2006 and the run rate as of June, 2007 was \$270 million.

[September, 1991-June, 1995] Prudential Securities Inc. Miami, Florida  
*Retail Financial Advisor*

- Started in the Securities industry and increased my assets under management to \$40 million covering Brazil and Dominican Republic.

[March, 1989 – September, 1991]      Southeast Bank Miami, Florida

### *International Private Banking Officer*

Was hired as an Assistant covering Brazil and Dominican Republic.

## LANGUAGES

## English, Spanish and Portuguese

AWARDS RECEIVED

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Fidelity Investments President's Club 1995, 1996, 1998 and 1999

EDUCATION AND LICENSES

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Babson College, Wellesley Massachusetts

Series 7, 26, 63 and 65 and Florida Insurance 215 License (Life, Health)