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WEST PALM BEACH

File: C21-01

June 25, 2010

City of Coral Gables
PUBLIC WORKS DEPARTMENT
2800 SW 72nd Avenue,
Miami, Florida 33155

Attention: Ms. Margie Gomez
Procurement Contract Specialist

Reference: City of Coral Gables C-3 Canal Improvement Project
City of Coral Gables, Miami-Dade County, Florida
City Project Number: PWD 04-22

Dear Ms. Gomez:

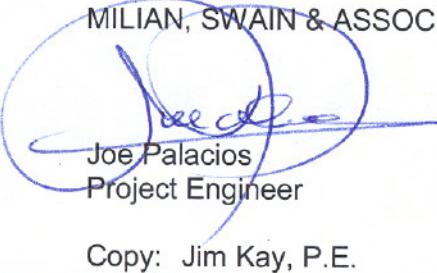
Please be advised that pursuant to your request MSA conducted telephone conference interviews with the project managers and the Public Works Director of the Town of Jupiter, who were the references provided by Shoreline Foundation, Inc. in their bid. See attached copy of the reference verification results from the interviews conducted.

MSA conducted a reference check and interviewed four references. The responses provided by all participants during the interviews were all very good or excellent. The results of the interviews are enclosed for your perusal. Final award shall be determined by the City of Coral Gables Public Works Department based on the attached references and any other factors deemed relevant by the department.

If you have any questions or require additional information, please contact me at your earliest convenience.

Sincerely,

MILIAN, SWAIN & ASSOCIATES, INC.


Joe Palacios
Project Engineer

Copy: Jim Kay, P.E.
Jorge Padron
Arsenio Milian, P.E.
Julio Menache

Civil Engineers

Environmental Scientists & Engineers

Utility Management

Financial Consultants

REFERENCE QUESTIONS FOR PUBLIC WORKS PROJECTS

REFERENCE CALLS TO OWNERS

June 25, 2010

Mr. Tom Lepore, Director; Town of Jupiter Engineering & Public Works Department, Jupiter, Florida; Project: Riverwalk-Lagoon Pedestrian Bridge; Date/Time of Telephone Interview: June 24, 2010 at 9:15 a.m.

1. What type of project did the Contractor perform for you?
 - *Lagoon Pedestrian Bridge*
2. What was the contract amount?
 - *\$ 1,935,175.00*
3. How much difficulty did you have in keeping the Contractor on schedule?
 - *The project was completed on schedule and under budget.*
4. How would you rate the Contractor's superintendence and scheduling on the project? (I.e., were subcontractors scheduled logically, were long-lead items ordered sufficiently in advance, etc.?)
 - *Excellent*
5. How would you rate the Contractor's ability to perform according to the contract documents?
 - *Excellent*
6. How would you rate the Contractor's willingness/ability to work with the [District / City / County] in carrying out the intent of the contract documents?
 - *Excellent*
7. Approximately how many RFI's (requests for information) did the Contractor submit?
 - *Approximately 3 RFI's were submitted by the contractor.*

8. Approximately how many change order requests did the Contractor submit?

- *Contractor submitted 3 change orders due to electrical aspects of the project. The City initiated the change orders.*

9. How many change order items were taken to the Board? (This is not the same as asking what numbers of change orders were approved, because a single change order can incorporate numerous change order items.)

- *No change orders were taken to Board.*

10. What was the final change order to contract value ratio? (I.e., change order dollars compared to original contract value.)

- *The Town of Jupiter's final contract amount was less than the original amount of the contract.*

11. Did you have difficulty obtaining documentation for change order requests?

- *None*

12. How many of the change orders were "Owner Generated" vs "Contractor Generated"?

- *Three (3) by the City and three (3) by the contractor.*

13. Any claims or lawsuits between the Contractor and [District / City / County]?

- *None*

14. If so, how was it resolved? N/A

15. What overall rating would you give the Contractor?

- *Excellent*

REFERENCE QUESTIONS FOR PUBLIC WORKS PROJECTS

REFERENCE CALLS TO OWNERS

June 25, 2010

Ms. Sandra Vega, Project Manager; City of Miami Capital Improvements, Miami Florida; Project: Bicentennial Park Phases I - III; Date/Time of Telephone Interview: June 25, 2010 at 2:00 p.m.

- 1. What type of project did the Contractor perform for you?**
 - *Bicentennial Park Phases I - III*
- 2. What was the contract amount?**
 - *\$ 15,799,622.06*
- 3. How much difficulty did you have in keeping the Contractor on schedule?**
 - *No difficulty in keeping the contractor on schedule.*
- 4. How would you rate the Contractor's superintendence and scheduling on the project? (I.e., were subcontractors scheduled logically, were long-lead items ordered sufficiently in advance, etc.?)**
 - *Excellent*
- 5. How would you rate the Contractor's ability to perform according to the contract documents?**
 - *Excellent*
- 6. How would you rate the Contractor's willingness/ability to work with the [District / City / County] in carrying out the intent of the contract documents?**
 - *Excellent*
- 7. Approximately how many RFI's (requests for information) did the Contractor submit?**
 - *Approximately 10 - 15 RFI's were submitted by the contractor during phases I thru III of the project.*

8. Approximately how many change order requests did the Contractor submit?

- *Approximately 22 change orders were submitted by the contractor on all three phases of the project. Duration of the project was four years.*

9. How many change order items were taken to the Board? (This is not the same as asking what numbers of change orders were approved, because a single change order can incorporate numerous change order items.)

- *None*

10. What was the final change order to contract value ratio? (I.e., change order dollars compared to original contract value.)

- *Change orders were approximately 4% of the total contract amount.*

11. Did you have difficulty obtaining documentation for change order requests?

- *None*

12. How many of the change orders were "Owner Generated" vs "Contractor Generated"?

- *The majority of the change orders were initiated by the City for extra work for landscaping. 15 change orders out of the 22 were initiated by the City, and the rest by contractor.*

13. Any claims or lawsuits between the Contractor and [District / City / County]?

- *None*

14. If so, how was it resolved? N/A

15. What overall rating would you give the Contractor?

- *Excellent*

REFERENCE QUESTIONS FOR PUBLIC WORKS PROJECTS

REFERENCE CALLS TO OWNERS

June 25, 2010

Mr. Don Horton, Project Manager; Project: Buttonwood Bay Condominium Association, Key Largo Florida; Date/Time of Telephone Interview: Date: June 25, 2010 at 9:10 a.m.

1. What type of project did the Contractor perform for you?
 - *Reconstruction of the Buttonwood Bay Marina*
2. What was the contract amount?
 - *\$ 1,978,135.00*
3. How much difficulty did you have in keeping the Contractor on schedule?
 - *The project was completed 5 days ahead of schedule*
4. How would you rate the Contractor's superintendence and scheduling on the project? (I.e., were subcontractors scheduled logically, were long-lead items ordered sufficiently in advance, etc.?)
 - *Excellent*
5. How would you rate the Contractor's ability to perform according to the contract documents?
 - *Excellent*
6. How would you rate the Contractor's willingness/ability to work with the [District / City / County] in carrying out the intent of the contract documents?
 - *Better than Average*
7. Approximately how many RFI's (requests for information) did the Contractor submit?
 - *Contractor submitted 2 RFI's*

8. Approximately how many change order requests did the Contractor submit?

- *Contractor submitted 1 change order request for unexpected electrical work.*

9. How many change order items were taken to the Board? (This is not the same as asking what numbers of change orders were approved, because a single change order can incorporate numerous change order items.)

- *5 change orders were initiated by the condo association for additional work required.*

10. What was the final change order to contract value ratio? (I.e., change order dollars compared to original contract value.)

- *Change orders were well under 1% of the total contract amount.*

11. Did you have difficulty obtaining documentation for change order requests?

- *None*

12. How many of the change orders were "Owner Generated" vs "Contractor Generated"?

- *Five (5) change orders were generated by the Condo Association and one (1) by the contractor.*

13. Any claims or lawsuits between the Contractor and [District / City / County]?

- *None*

14. If so, how was it resolved? N/A

15. What overall rating would you give the Contractor?

- *Contractor's performance was very good.*

REFERENCE QUESTIONS FOR PUBLIC WORKS PROJECTS

REFERENCE CALLS TO OWNERS

June 25, 2010

Mr. Charles Murray, Project Manager; Project: Blue Point Marina, Rockledge, Florida; Date/Time of Telephone Interview: June 25, 2010 at 9:30 a.m.

1. What type of project did the Contractor perform for you?
 - *Construction of Blue Point Marina*
2. What was the contract amount?
 - *\$ 2,726,467.00*
3. How much difficulty did you have in keeping the Contractor on schedule?
 - *The contractor was very good in keeping on schedule.*
4. How would you rate the Contractor's superintendence and scheduling on the project? (I.e., were subcontractors scheduled logically, were long-lead items ordered sufficiently in advance, etc.)?
 - *Very good*
5. How would you rate the Contractor's ability to perform according to the contract documents?
 - *Very good*
6. How would you rate the Contractor's willingness/ability to work with the [District / City / County] in carrying out the intent of the contract documents?
 - *There were some construction issues but were worked out. Better than average.*
7. Approximately how many RFI's (requests for information) did the Contractor submit?
 - *Approximately 10 RFI's were submitted by the contractor*

8. Approximately how many change order requests did the Contractor submit?

- *Contractor submitted approximately 6 change orders.*

9. How many change order items were taken to the Board? (This is not the same as asking what numbers of change orders were approved, because a single change order can incorporate numerous change order items.)

- *6 change orders were taken to the owners.*

10. What was the final change order to contract value ratio? (I.e., change order dollars compared to original contract value.)

- *Did not want to discuss.*

11. Did you have difficulty obtaining documentation for change order requests?

- *None*

12. How many of the change orders were "Owner Generated" vs "Contractor Generated"?

- *Five (5) change orders were generated by the Condo Association and one (1) by the contractor.*

13. Any claims or lawsuits between the Contractor and [District / City / County]?

- *None*

14. If so, how was it resolved? N/A

15. What overall rating would you give the Contractor?

- *Excellent*