

CITY OF CORAL GABLES, FLORIDA

DRAFT RESOLUTION

A RESOLUTION ACCEPTING THE RECOMMENDATION OF THE PROCUREMENT OFFICER TO AWARD THE GROUP DENTAL INSURANCE CONTRACT TO HUMANA INSURANCE COMPANY AND COMPBENEFITS COMPANY, THE HIGHEST RANKED RESPONSIVE-RESPONSIBLE PROPOSER, PURSUANT TO SECTION 2-763 OF THE PROCUREMENT CODE ENTITLED "CONTRACT AWARD" AND REQUEST FOR PROPOSALS (RFP) 2019-020

WHEREAS, on June 11, 2019, the Procurement Division of Finance formally advertised, issued, and distributed Group Dental Insurance, Request for Proposals (RFP) 2019-020; and

WHEREAS, twenty-three (23) prospective proposers downloaded the RFP package from Public Purchase, the City's web-based e-Procurement service.; and

WHEREAS, on July 19, 2019, six (6) firms submitted proposals in response to the RFP: Cigna Health and Life Insurance Company (CHLIC); Florida Combined Life Insurance Company; Humana Insurance Company and CompBenefits Company; Metropolitan Life Insurance Company (Metlife); Solstice Benefits, Inc.; and Standard Insurance Company (The Standard); and

WHEREAS, on August 21, 2019, the Evaluation Committee convened to evaluate the six (6) responsive proposals; and

WHEREAS, the Evaluation Committee ranked the firms in the following order of preference: Humana Insurance Company and CompBenefits Company (top-ranked); Cigna Health and Life Insurance Company (CHLIC) (second ranked); Metropolitan Life Insurance Company (Metlife) (third ranked); Solstice Benefits, Inc. (fourth ranked); Standard Insurance Company (The Standard) (fifth ranked); and Florida Combined Life Insurance Company (sixth ranked); and

WHEREAS, the Evaluation Committee recommended that the City award and negotiate a contract with Humana Insurance Company and CompBenefits Company, the highest ranked responsive-responsible proposer for a period of three (3) years with options to renew for two (2) additional one (1) year periods; and

WHEREAS, should negotiations fail with Humana Insurance Company and CompBenefits Company, that negotiations commence with the next most responsive-responsible, up to the fourth ranked proposer, until an agreement and contract amount acceptable to the City has been reached; and

WHEREAS, the Procurement Officer recommends accepting the Evaluation Committee's recommendation; and

WHEREAS, Section 2-585 of the Procurement Code authorizes the City Manager to delegate authority to the Procurement Officer to administer and make recommendations on City contracts.

NOW THEREFORE BE IT RESOLVED BY THE COMMISSION OF THE CITY OF CORAL GABLES:

Section 1. The foregoing "Whereas" clauses are hereby ratified and confirmed as being true and correct and are hereby made a specific part of this Resolution upon adoption hereof.

Section 2. That the City Commission accepts the recommendation of the Procurement Officer to award the Group Dental Insurance contract to Humana Insurance Company and CompBenefits Company, the

highest ranked responsive-responsible proposer, pursuant to Section 2-763 of the Procurement Code entitled "Contract Award" and Request for Proposals (RFP) 2019-020; further authorizing the City Manager to negotiate and execute a Professional Services Agreement for a period of three (3) years with options to renew for two (2) additional one (1) year periods, exercisable at the option of the City Manager; should negotiations fail with the top-ranked proposer, negotiations shall commence with the next most responsive-responsible proposer, up to the fourth ranked proposer, until an agreement and contract amount acceptable to the City has been reached.

Section 3. That this Resolution shall become effective upon the date of its adoption herein.

PASSED AND ADOPTED THIS EIGHTH DAY OF OCTOBER 2019

(Moved by _____, Seconded by _____)
(Passed 0/0 vote)

RAUL VALDES-FAULI
MAYOR

ATTEST:

BILLY Y. URQUIA
CITY CLERK

APPROVED AS TO FORM AND
LEGAL SUFFICIENCY:

MIRIAM SOLER RAMOS
CITY ATTORNEY